

Emerging Executives: Strengthening your Future Leaders

In Partnership with the Builders Exchange of Rochester



As your leaders flourish, so does your entire organization. Prepare and develop emerging leaders for executive-level roles by equipping them with the foundational skills necessary to make decisions, manage risks, facilitate improvements, and lead others. Participants will grow in their confidence, adaptability, innovation, and foresight as they gain real-world insights that enable them to elevate their impact and provide increased value across your entire organization.

ROBEX Member: \$1,595
Non-Member: \$1,895

REGISTER

Course Schedule

Tuesdays 7:30AM - 10:30AM
180 Linden Oaks

Personal Effectiveness 3.0 September 9, 2025

Self-awareness, professionalism, leading by example, self-development, collaboration

Business Leadership vs. Project Management October 7, 2025

Operational systems, business processes, compliance, technology

Negotiation Skills November 4, 2025

Influence, bargaining, contractual dynamics, conflict & dispute resolution

Building Effective Teams September 23, 2025

Recruiting, developing talent, playing to strengths, building trust, performance management

Financial Knowledge October 21, 2025

Understanding accounting, basic financial acumen, insurance, bonding, etc.

Creating a Preferred Future November 18, 2025

Managing complexity, strategic thinking, leading a change

For questions, call us at (585) 586-5460 or email us at events@robex.com