

# National Stores Committee National Assembly, Tampa August 30 Workshop Agenda

As you ponder registering for the National Assembly in Tampa, Fla., we would like to call your notice to the day of workshops sponsored by the National Stores Committee.

The National Stores Committee sponsors a day of workshops specifically for the attendees that are associated with running thrift stores. We are very excited this year to present the following agenda:

<b>8:30 a.m. – 8:40 a.m.</b>	Opening Prayer and Introduction	Ray DuPont
<b>8:40 a.m. – 10:10 a.m.</b>	Servant Leadership for Stores	James Davis
<b>10:20 a.m. – 10:30 a.m.</b>	Break	
<b>10:30 a.m. – 11:50 a.m.</b>	Round Tables How to Increase/Refuse Donations - Prentice Carter/Diane Smith-Melloy/Jessica Daab/Ed Markewicz Identifying Valuable Items/Online Sales - Lori Bedwell/Alfred Rodriguez/Carolyn Kintzing Theft and Loss Prevention - Chris Trudeau/Steve Maiville/Irma Trujillo/Joe Lazarich	
<b>11:50 a.m. - 12:00 p.m.</b>	Vendor Presentation	Ryder Trucks
<b>12:00 p.m. – 1:00 p.m.</b>	Lunch	
<b>1:00 p.m. – 1:25 p.m.</b>	Continue Round Tables How to Get Customers in Store - Rod Colburn/Breon Haskett/Paul Kleypas/Don Schiffgens	
<b>1:25 p.m. – 1:40 p.m.</b>	Vendor Presentation	Secure Retail POS Penske
<b>1:40 p.m. – 3:00 p.m.</b>	Employment Law	Bill Walsh-Proven Training Solutions
<b>3:00 p.m. – 3:15 p.m.</b>	Vendor Presentation	C&M Mills
<b>3:15 p.m. – 3:45 p.m.</b>	Break	
<b>3:45 p.m. – 5:30 p.m.</b>	Working in a Matrix-Influence without Authority	Bill Walsh-Proven Training Solutions
<b>5:30 p.m. – 5:45 p.m.</b>	Stores Website and Communities of Practice	Ray DuPont
<b>5:45 p.m. – 6:00 p.m.</b>	Wrap-up, Closing Prayer, Evaluations	Ray DuPont

In addition to attending these informative workshops, you will get a chance to mingle with the National Stores Committee members and other people that run thrift stores. The interaction with associates doing the same work as you is one of the more valuable investments you can make in your career path.

Previous attendee surveys on the day of workshops have been very positive and the round table discussions have always received outstanding feedback. You will also have opportunities to discuss specific issues with members of the National Stores Committee and hopefully, be able to take back some great ideas that you can use to improve your store operations.

This year we are also having some vendor presentations from the vendor fair. This will give them a chance to highlight their products and hopefully spark your interest in stopping by their booth for additional information.

Respectfully submitted:

Ray DuPont

Chair, National Stores Committee