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A comfortable environment makes for a productive environment. When you take away water, you take away lunches, bathrooms, and ultimately, learning. Don’t let your school suffer from faulty plumbing – keep your classrooms safe and successful with Pro-Craft Construction.
A Message from the Conference Chair

On behalf of the Board of Directors, I would like to welcome you to the Coalition for Adequate School Housing (CASH) 40th Annual Conference on School Facilities.

It is an exciting time for school facilities in California. Governor Newsom’s first State Budget proposal includes $1.5 billion to fund Proposition 51 projects and CASH is advocating to fund additional projects. Legislation has been introduced that will serve as the discussion point for future State school bonds and improving the School Facility Program (SFP). And, the new gubernatorial administration is proposing significant funding for full-day kindergarten facilities.

CASH believes that school facilities play a critical role in student academic success. Each year this Conference focuses on best practices for building and maintaining California’s critical educational infrastructure, to meet the needs of 21st Century teachers and students, and this year is no exception.

I would like to thank the many dedicated volunteers of the Annual Conference Planning Committee and commend the talented staff for coordinating the education and execution of this Conference, CASH’s largest annual event.

In the midst of the abundance of professional development opportunities during these three days, I also encourage you to have fun, network with colleagues, and make new connections.

You have made a wise investment in attending this event, which helps CASH’s continuous efforts for school facilities for the children and teachers of California. If you see me around and we have not met, please do not hesitate to introduce yourself.

Julie Arthur  
CASH Vice Chair  
Chair, Annual Conference Planning Committee

Annual Conference Planning Committee

CASH would like to thank the dedicated volunteers of the Annual Conference Planning Committee, and all of the Strand Subcommittee members for their participation in the planning process.

Chair  
Julie Arthur, Palm Springs USD

Strand Subcommittee Co-Chairs

Fiscal Management  
Darrin Watters, Hemet USD  
Larry Ferchaw, Cooperative Strategies, Inc.

Maintenance and Operations  
Dennis Ziegler, Lake Elsinore USD  
Julie Strauss, HMC Architects

Planning and Program Management  
Julie Boesch, Maple School District  
Gil Fullen, Balfour Beatty

School Architecture  
Jim Choate, Ocean View SD  
Lisa Ryker, WLC Architects

School Construction  
Maria Campos, Chico USD  
Megan Macy, Lozano Smith

Roundtable Discussions  
Dan Zaich, San Rafael City Elem. SD  
Jessika Johnson, Dannis Woliver Kelley

Golf Tournament  
Heather Steer, Capitol Public Finance Group LLC  
Anne Collins, Lozano Smith

Vice Chairs

Vince Madsen, East Whittier City SD  
Andrea Knight, RMA Group
Conference App

Download the Mobile App Now!

In your App Store, search for “AttendeeHub” and download.

Once the App is downloaded, open the App and type “CASH 40th Annual Conference” in the search bar.

Once the event displays, tap on “Download Event” to access the event content.

Low on storage space? Use the mobile web browser version:
https://event.crowdcompass.com/cash2019

Sponsor the Mobile App and Your Logo Can Be Here Next Year!

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Conference Schedule

All functions are held at the Sacramento Convention Center, unless otherwise noted.

Monday, February 25, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 a.m.</td>
<td>Golf Tournament Registration, Teal Bend Golf Club</td>
<td></td>
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<tr>
<td>9:00 a.m.</td>
<td>Golf Tournament Tee Time, Teal Bend Golf Club</td>
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</tr>
<tr>
<td>9:00 a.m.–12:30 p.m.</td>
<td>School Facility Manufacturers’ Association Board of Directors Meeting and Lunch (by invitation only), Hyatt, Capitol View Room</td>
<td></td>
</tr>
<tr>
<td>12:00 p.m.–7:00 p.m.</td>
<td>Registration, Third Floor, East Lobby</td>
<td></td>
</tr>
<tr>
<td>2:00 p.m.–3:30 p.m.</td>
<td>CMMCP Class of 2019 Graduation, Hyatt, Regency Ballroom (1st Floor)</td>
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<tr>
<td>2:15 p.m.–3:45 p.m.</td>
<td>Concurrent Sessions</td>
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<td></td>
<td>School Energy Coalition Meeting and Workshop, Room 302/303</td>
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<tr>
<td></td>
<td>Workshop: 1-2-3, Taking Advantage of Developer Fees, Room 304/305</td>
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<td></td>
<td>Workshop: A Masterclass in the Lease-Leaseback Procurement Process, Room 307</td>
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<td></td>
<td>Workshop: Planning and Program Management 101, Room 314</td>
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<tr>
<td></td>
<td>Workshop: LOOK UP! Drone Use in School Operations, Room 317/318</td>
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<tr>
<td>3:45 p.m.–4:00 p.m.</td>
<td>Break</td>
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<tr>
<td>4:00 p.m.–5:30 p.m.</td>
<td>Concurrent Sessions</td>
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<tr>
<td></td>
<td>Workshop: Examining a Regional Approach to School Safety and Training Practices, Room 302/303</td>
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<td></td>
<td>Architects Committee Meeting, Room 304/305</td>
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<tr>
<td></td>
<td>CASH Maintenance Network Vendor Show and Reception, Room 308/309</td>
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<td>Workshop: In the Know: Recent Changes to the Law, Room 306</td>
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<td>Workshop: The Top 10 Ways to Save Your Construction Program, Room 307</td>
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<tr>
<td></td>
<td>Workshop: Planning and Program Management 201, Room 314</td>
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<tr>
<td></td>
<td>Workshop: New Member, First Time Attendee? Get the 4-1-1 on CASH, Room 315</td>
<td></td>
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<tr>
<td></td>
<td>Workshop: Candor, Conflicts and Controversy: Strategies for Effective Communication with Governing Boards, Room 317/318</td>
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</tr>
<tr>
<td>5:30 p.m.–7:00 p.m.</td>
<td>Welcome Reception and NextGen Experience in Trade Show, Exhibit Hall A/B</td>
<td></td>
</tr>
<tr>
<td>6:30 p.m.–8:00 p.m.</td>
<td>School Facilities Leadership Academy Alumni Show and Class of 2019 Graduation, Hyatt, Regency Ballroom</td>
<td></td>
</tr>
</tbody>
</table>
## Conference Schedule

**Tuesday, February 26, 2019**

<table>
<thead>
<tr>
<th>Time</th>
<th>Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 a.m.—5:00 p.m.</td>
<td>Registration, Third Floor, East Lobby</td>
</tr>
<tr>
<td>7:30 a.m.—8:30 a.m.</td>
<td>Continental Breakfast, Third Floor, East Lobby</td>
</tr>
<tr>
<td>8:30 a.m.—10:00 a.m.</td>
<td>Concurrent Sessions</td>
</tr>
<tr>
<td>Workshop: The Power of Process in Reinventing the School Experience, Room 304/305</td>
<td></td>
</tr>
<tr>
<td>Workshop: CASH's Legislative Program and Key Issues for 2019, Room 306</td>
<td></td>
</tr>
<tr>
<td>Workshop: School Construction 101, Room 307</td>
<td></td>
</tr>
<tr>
<td>Workshop: What You Need to Know Now, Room 309/310</td>
<td></td>
</tr>
<tr>
<td>Workshop: Athletics Improve Student Achievement and Community Connection, Room 314</td>
<td></td>
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<tr>
<td>Workshop: ACES of Space // How Innovative Design Creates Safe NextGen Learning Spaces, Room 315</td>
<td></td>
</tr>
<tr>
<td>Roundtable Discussions, Room 311/312/313 (8:30 a.m.—9:15 a.m.)</td>
<td></td>
</tr>
<tr>
<td>— Keeping Compliant with Prequalification Mandates &amp; the New CUPCCAA Changes</td>
<td></td>
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<tr>
<td>— Modernizing Your Site for Gender Neutral Facilities</td>
<td></td>
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<tr>
<td>— District Wide Energy Portfolio Management</td>
<td></td>
</tr>
<tr>
<td>Roundtable Discussions, Room 311/312/313 (9:15 a.m.—10:00 a.m.)</td>
<td></td>
</tr>
<tr>
<td>— Cracking the Pavement Code</td>
<td></td>
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<tr>
<td>— Lease-Leaseback Made Easy: Practical Tips from Procurement to Completion</td>
<td></td>
</tr>
<tr>
<td>— Why School Districts Need to Initiate/Update a Self-Evaluation &amp; Transition Plan</td>
<td></td>
</tr>
<tr>
<td>— School Facilities Best Practices, Research, and Digital Resources from CDE</td>
<td></td>
</tr>
<tr>
<td>10:00 a.m.—12:00 p.m.</td>
<td>Trade Show and NextGen Experience, Exhibit Hall A/B</td>
</tr>
<tr>
<td>10:15 a.m.—11:30 a.m.</td>
<td>Concurrent Sessions</td>
</tr>
<tr>
<td>Workshop: Survivor: SFP Island, Room 304/305</td>
<td></td>
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<tr>
<td>Workshop: The New State Bond Audit, Room 306</td>
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<tr>
<td>Workshop: School Construction 201, Room 307</td>
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</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Time</th>
<th>Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00 a.m.—12:00 p.m.</td>
<td>Break</td>
</tr>
<tr>
<td>12:00 p.m.—1:30 p.m.</td>
<td>General Session Luncheon, Hyatt, Regency Ballroom</td>
</tr>
<tr>
<td>1:00 p.m.—5:30 p.m.</td>
<td>Trade Show and NextGen Experience, Exhibit Hall A/B</td>
</tr>
<tr>
<td>1:30 p.m.—2:15 p.m.</td>
<td>Dessert Service in the Trade Show, Exhibit Hall A/B</td>
</tr>
<tr>
<td>2:15 p.m.—2:30 p.m.</td>
<td>Break</td>
</tr>
<tr>
<td>2:30 p.m.—4:00 p.m.</td>
<td>Concurrent Sessions</td>
</tr>
<tr>
<td>Clinic: Three Years of Fires: California Schools and State/Local Disaster Response, Room 304/305</td>
<td></td>
</tr>
<tr>
<td>Clinic: M&amp;O 101/201, Room 306</td>
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</tr>
<tr>
<td>Clinic: Finance 101: A Facilities Financing Odyssey—Understanding Bond Finance, Room 307</td>
<td></td>
</tr>
<tr>
<td>Clinic: School Site Safety and Evolving Threats, Room 308</td>
<td></td>
</tr>
<tr>
<td>Clinic: What Students and Teachers REALLY, REALLY WANT in NextGen Spaces… and How to Help Them Use It!, Room 309/310</td>
<td></td>
</tr>
<tr>
<td>Clinic: Washington DC and Sacramento Political Update, Room 314</td>
<td></td>
</tr>
<tr>
<td>Clinic: Beyond Theory: Applying Construction 101 and 201 in the Real World, Room 315</td>
<td></td>
</tr>
</tbody>
</table>
### Conference Schedule

#### Tuesday, February 26, 2019 (Cont.)

**Roundtable Discussions**, Room 311/312/313 (2:30 p.m.–3:15 p.m.)
- No Drips Allowed: Improve Your Landscape and Irrigation to Save Money
- Key Indicators to Help Small School Districts with Facility Planning and Funding
- Procuring Maintenance Contracts
- Student Design Award Winners – Meet the Up-and-Coming Architecture Superstars

**Roundtable Discussions**, Room 311/312/313 (3:15 p.m.–4:00 p.m.)
- CO2 Levels in Classrooms: Test Scores & Attendance
- School Site Acquisitions: Land Banking & How to Plan for Future Uses
- Managing Program & Project Cost in a Volatile Environment
- Q&A with State Water Resources Control Board – Are You Prepared to Manage Your Storm Water Runoff at Your School?

4:00 p.m.–5:30 p.m. Reception and NextGen Experience in Trade Show, Exhibit Hall A/B
5:30 p.m.–6:30 p.m. Networking Dinner, Third Floor, East Lobby

#### Wednesday, February 27, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 a.m.–8:45 a.m.</td>
<td>Maintenance Network Breakfast, Hyatt, Capitol View Room (15th Floor)</td>
</tr>
<tr>
<td>7:45 a.m.–8:45 a.m.</td>
<td>General Session Breakfast, Hyatt, Regency Ballroom</td>
</tr>
<tr>
<td>7:45 a.m.–8:45 a.m.</td>
<td>Opening Remarks and CASH Treasurer’s Report</td>
</tr>
<tr>
<td>8:15 a.m.–9:00 a.m.</td>
<td>Keynote Speaker: Economic Update – Lindsay Piegza, Stifel Adjourn</td>
</tr>
<tr>
<td>8:15 a.m.–1:00 p.m.</td>
<td>Registration, Third Floor, East Lobby</td>
</tr>
<tr>
<td>8:45 a.m.–9:00 a.m.</td>
<td>Break</td>
</tr>
<tr>
<td>9:00 a.m.–10:30 a.m.</td>
<td>Concurrent Sessions</td>
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<tr>
<td></td>
<td>County School Facilities Consortium Meeting, Room 302/303</td>
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<tr>
<td></td>
<td>Workshop: DSA Focus on the Future, Room 304/305</td>
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<tr>
<td></td>
<td>Workshop: Design-Build for Beginners, Room 307</td>
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<tr>
<td></td>
<td>Workshop: Universal Design for Learning: Neuroscience + Space Design = Equity for All Learners, Room 308</td>
</tr>
<tr>
<td></td>
<td>Workshop: Autonomous Cars are Coming to School, Room 309/310</td>
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<tr>
<td></td>
<td>Workshop: The Dollars and Sense in Planning Capital Bond Programs, Room 315</td>
</tr>
<tr>
<td></td>
<td>Roundtable Discussions, Room 311/312/313 (9:00 a.m.–9:45 a.m.)</td>
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<tr>
<td></td>
<td>– Parking, Parent Drop-Off and Other Site Design Issues – A CDE Primer</td>
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<td></td>
<td>– Furnishing Your Classrooms</td>
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<td></td>
<td>– CEQA &amp; DTSC 101 for District Staff</td>
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<tr>
<td></td>
<td>Roundtable Discussions, Room 311/312/313 (9:45 a.m.–10:30 a.m.)</td>
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<td>– Citizen Oversight Committees: How to Create Team Players</td>
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<td></td>
<td>– Understanding Skilled and Trained Workforce Requirements</td>
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<td></td>
<td>– Pairing Modular Construction with Outdoor Learning Studios for Cost Savings</td>
</tr>
<tr>
<td>9:00 a.m. – 9:45 a.m.</td>
<td>Small School Districts Committee Meeting, Room 317/318</td>
</tr>
<tr>
<td>9:45 a.m.–10:30 a.m.</td>
<td>Legal Advisory Committee Meeting, Room 317/318</td>
</tr>
<tr>
<td>10:30 a.m.–10:45 a.m.</td>
<td>Break</td>
</tr>
<tr>
<td>10:45 a.m.–12:15 p.m.</td>
<td>Concurrent Sessions</td>
</tr>
<tr>
<td></td>
<td>Workshop: Timely Topics from the California Department of Education, Room 304/305</td>
</tr>
</tbody>
</table>

All functions are held at the Sacramento Convention Center, unless otherwise noted.
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Room</th>
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</thead>
<tbody>
<tr>
<td>12:15 p.m.–12:30 p.m.</td>
<td>Break</td>
<td></td>
</tr>
<tr>
<td>12:30 p.m.–1:45 p.m.</td>
<td>General Session Luncheon, Hyatt, Regency Ballroom</td>
<td>308/309</td>
</tr>
<tr>
<td></td>
<td>Welcome</td>
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<tr>
<td></td>
<td>CASH/AIACC Leroy F. Greene Design and Planning Awards</td>
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<tr>
<td></td>
<td>Induction of the New Chair and Board Members</td>
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<td></td>
<td>Member Service Awards</td>
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<tr>
<td></td>
<td>CASH Maintenance Management Certificate Program Presentation</td>
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<td></td>
<td>CASH School Facilities Leadership Academy Presentation</td>
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<tr>
<td>1:45 p.m.</td>
<td>Conference Adjourns</td>
<td></td>
</tr>
<tr>
<td>2:00 p.m.–2:30 p.m.</td>
<td>Planning Committee Debriefing Meeting (open to all attendees), Hyatt, Regency Ballroom</td>
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</tbody>
</table>

**Maintenance Network Vendor Show and Reception**

4:00 p.m. – 5:30 p.m.
Room 308/309

- AIRSYS North America
- Assa Abloy
- Astro Turf
- California School Inspections
- Dude Solutions
- ENGIE Services US
- Envise
- ICS Services
- KYA Group
- Login Logix
- MBS Gas Safety Systems
- Mitsubishi Electric
- Neptune-Benson
- Patcraft
- Schneider Electric
- Time and Alarm Systems
- Vital Inspection Services Inc.
- Western Floor Service
James L. Murdoch Lifetime Achievement Award

Each year, the Coalition for Adequate School Housing (CASH) presents the James L. Murdoch Lifetime Achievement Award to a member who exhibits commitment and dedication to the betterment of school facilities for K-12 students in California. The award is named in the honor and memory of Jim Murdoch, the CASH organization’s first advocate for quality education facilities. Through his leadership, CASH became the strongest statewide organization with the mission of providing for and improving the learning environment in K-12 schools.

Jim served as senior staff of the Legislative Analyst’s Office from 1965-69 and as the Staff Director of the Assembly Education Committee from 1971-80. He was pivotal in shaping post-Proposition 13 local government finance legislation.

In 1981, Jim founded several education policy and finance businesses, including Murdoch, Mockler and Associates; Murdoch, Walrath and Holmes; School Facility Consultants; and Comprehensive Legislative Update on Education (CLUE), all of which bear his indelible marks of fairness, honesty and accuracy.

He devoted his 38-year career to serving California’s public schools and is credited with leading every statewide school facilities bond issue from 1982-2002.

Jim was known for his expertise on school facilities and was renowned for his wry sense of humor, which was an effective foil in disarming political adversaries. He was a world traveler and avid sailor whose generosity, loyalty, and lively spirit touched, and continues to touch, many lives.

Past Recipients

2018  Duwayne Brooks
2017  Nina Boyd
2016  Bill Meeheis
2015  Steve Hartsell
2014  Bill Dawson
2013  Mamie Starr
2012  James Gilliam
2011  Kathleen Moore
2010  Kelvin Lee
2009  Bill Lucas
2008  Constantine Baranoff
2007  William Cornelison
2006  Carl Thorsted
2005  Gene Hartline
2004  Dave King
2003  Floyd Stork

Tuesday, February 26, 2019
NextGen Experience

The NextGen Experience is an interactive educational showcase and simulated classroom space in the Trade Show. This learning space is designed with the latest innovations in classroom interiors. Attendees are encouraged to try the products and services and connect with industry experts. The NextGen Experience is open at all times during the Trade Show.

CASH would like to thank WLC Architects for designing the 2019 NextGen Experience, and this year's participating partners:

**Furniture**
- Campbell Keller
- Haskell
- Ki
- MeTEOR
- Scholarcraft

**Flooring**
- Astroturf
- Interface
- Mannington
- Patcraft
- Shaw Contract Group
- Western Floor Service
- Gerfloor

**Walls/Dividers/Partitions**
- Claridge Products & Equipment
- D&D Security Resources

Wednesday, February 27, 2019

General Session Breakfast

Keynote Speaker

Lindsay Piegza, Ph.D.
Chief Economist
Stifel Nicolaus & Company, Inc.

Sponsored by: 

STIFEL
Coalition for Adequate School Housing and the American Institute of Architects, California Council

Present:

2019

Leroy F. Greene Design + Planning Awards

J U R O R S

Julie Arthur
CASH Vice Chair

Benjamin Kasdan, AIA, LEED AP
AIA California President

Christine Theodoropoulos
California Polytechnic State University

Chet Widom, FAIA
Former State Architect
Division of the State Architect

Fred Yeager
California Department of Education
School Facilities & Transportation Services Division

NEW BUILT

Award of Merit
Alliance College-Ready Middle Academy 8 & Alliance Morgan McKinzie High School
Alliance College-Ready Public Schools
Berliner Architects

MODERNIZATION/TRANSFORMATION

Award of Excellence
Hugo Reid Primary School Modernization
Arcadia Unified School District
LPA, Inc.

Award of Honor
Greenleaf TK-8 School
Oakland Unified School District
Gelfand Partners Architects

Award of Honor
San Mateo Performing Arts Center Modernization
San Mateo Union High School District
Quattrocchi Kwok Architects

PROJECT IN DESIGN

Award of Honor
Agnews K12 Campus
Santa Clara Unified School District
LPA, Inc.

Award of Merit
San Rafael High New Student Services Complex
San Rafael City Schools
Hibser Yamauchi Architects, Inc.

SMALL BUDGET

Award of Excellence
Discovery High School Culinary Expansion
Natomas Unified School District
LPA, Inc.
CASH School Facilities Leadership Academy
Cohort Eight Graduating Class

Joe Aceto, San Bernadino City USD
Ruben Arras, Perris Un. HSD
Travis Barnett, Marysville USD
Jeff Bozeman, Sacramento City USD
Grace Chan, Balfour Beatty
Judy Cheng, SVA Architects, Inc.
Joe Cruz, Calavaras USD
Philip Dietz, Darden Architects
Raymond Esparza, Long Beach USD
Casino Fajardo, Morgan Hill USD
Trixie Flores, Palmdale SD
Kyle Frandsen, Balfour Beatty
Christopher Garcia, BCA Architects
Michele Gargano, BCA Architects
Anna Javed, Sacramento City USD
Jeff Jenco, Lusardi Construction Company
James Judziewicz, Lake Elsinore USD
Alexander Kang, Fullerton Joint Un. HSD
Chad Koster, Poway USD
Jessica Manson, Ruhnau Ruhnau Clarke
Brian McCahon, Buckeye Un. SD
Laura McLin, Solana Beach SD
Ector Mojica, WLC Architects
Cheryl Mollan, Robles Joint USD
Phillip John Newsom, tBP/Architecture
Joe Pont, Victor Elem. SD
Ken Rish, Fairfield Suisun USD
Jorge Rojas, Tahoe Truckee USD
Christopher Sakacs, The KYA Group
Anthony Sanchez, Cumming Coporation
Ammar Sarsam, HPI Architecture
Glen Schaezlein, Acalanes Un. HSD
Justin Sinnott, Erickson-Hall Construction Co.
Terry Souza, Washington USD
Denver Stairs, Clovis USD
Robert Van Tassel, Bakersfield City SD
Robert Varamones, Los Angeles USD
John Vondriska, Corona-Norco USD
Yong Yoo, PBK Architects
Nadia Zeien, San Marcos USD

Wednesday, February 27, 2019

CASH Maintainence Management Certificate Program
Cohort Three Graduating Class

Stephanie Apodaca, Konocti USD
David Arreaga, Woodland Jt. USD
Carlos Avalos, Lennox SD
David Castillo, Palmdale Elem. SD
Martin Cervantes, Redwood City Elem. SD
Daniel Clem, TELACU Construction Management
Alain Contreras, Sacramento City USD
Jose Contreras, Tustin USD
Horacio Cruz, Lakeside Un. SD – Kern
Dane Curtis, Bonita USD
Pedro ‘Pete’ De Anda, Compton USD
John Ecelevia, St. Margaret’s Episcopal School
David Farey, Palm Springs USD
Thomas Flanagan, Woodland Jt. USD
Joe Garcia, Temecula Valley USD
Pedro Gaytan, Saugus Un. SD
Mya Grasso, Pleasanton USD
Sam Hagler, Jefferson Elem. SD – San Joaquin
Mike Higgins, Etiwanda SD
Craig Karli, Downey USD
Korey Lawson, San Jacinto USD
Marvin Liddell, Compton USD
Josh Mativa, Lake Elsinore USD
Darik McCullar, Trona Jt. USD
Raymond Mikaily, Glendale USD
Jeff Mize, Newcastle Elem. SD
Anthony Olvera, Los Alamitos USD
Laura Ortiz, South Bay Un. Elem. SD – San Diego
Jason Osborn, Temecula Valley USD
Alfredo Perez, El Segundo USD
Chris Ralston, San Juan USD
Penny Reyes, Bonita USD
Quinton Riles, Downey USD
Roger Silveira, East Side Un. HSD
Charles Smith, Compton USD
Mauro Souza, Merced Un. HSD
Will Wiley, San Marcos USD
Patrick Yamakawa, Orange Co. Dept. of Educ.
There are three different types of Concurrent Sessions offered during the Conference:

**Workshops**
Offered every day of the Conference, these one and a half hour sessions go beyond the typical lecture format. Each workshop has a moderator that assists with the interaction between panelists and attendees.

**Clinics**
Offered Tuesday afternoon during the Conference, these two hour sessions are your opportunity for a deep-dive with the panelists on the most current topics in the school facilities industry.

**Roundtable Discussions**
Offered Tuesday and Wednesday during the Conference, these 45 minute sessions give attendees the opportunity to interact and dialogue with each other about hot topics. Each discussion is facilitated by an expert (or two) in the topic.

**Strands**
The Annual Conference Planning Committee categorizes Concurrent Sessions in six different Strands:
- Fiscal Management (FM)
- Maintenance & Operations (MO)
- Planning and Program Management (PPM)
- School Architecture (SA)
- School Construction (SC)
- State Agencies (STA)

American Institute of Architects (AIA) Continuing Education Services (CES)
Several workshops and clinics at the Coalition for Adequate School Housing (CASH) 40th Annual Conference on School Facilities have been submitted for AIA CES approval. The sessions that receive Learning Unit (LU) and Health Safety & Welfare (HSW) credit approval will have sign-in sheets at the back of the meeting room at the end of the session. Please remember to sign in, in order for CASH to submit your name to AIA for credit.

CASH is a registered provider of AIA-approved continuing education under Provider Number G167. All registered AIA CES Providers must comply with the AIA Standards for Continuing Education Programs. Any questions or concerns about this learning program may be directed to the CASH Office at (916) 448-8577.

Minimum Continuing Legal Education (MCLE)
Several workshops, clinics and roundtables at the Coalition for Adequate School Housing (CASH) 40th Annual Conference on School Facilities are eligible for MCLE credit. The sessions that are eligible will have sign-in sheets and Certificates of Attendance at the back of the meeting room at the end of the session. In order to receive credit, please sign in and take a Certificate of Attendance.

CASH is an active Multiple Activity Provider (MAP) of MCLE credit hours under Provider Number 15184 issued by The State Bar of California. Any questions about MCLE credit hours may be directed to the CASH office at (916) 448-8577.

A list of all approved sessions will be available at the Information Booth at the Sacramento Convention Center, 3rd Floor, East Lobby.
School Energy Coalition: Workshop and Meeting
Room: 302/303
Hear about hot energy issues for 2019 at the state and school-site level.
- Community Choice Aggregation (CCAs)
- Rate defense: battery storage
- Resiliency: microgrids
- EV Transportation
Moderator: Anna Ferrera, School Energy Coalition

1-2-3, Taking Advantage of Developer Fees
Room: 304/305 Strand: FM
This workshop will start with a general discussion on school impact fees and other ways to mitigate impacts from construction, including useful terms and parameters for your mitigation agreements. The panel will discuss unique enrollment and community situations and how they may affect the school district’s manner in which they approach mitigation and impacts to school facilities. We will look into ways to use the fee statutes to benefit a district, as well as touch on community facilities districts and how to implement them to meet the district’s needs.
Moderator: Karina Samaniego, Dannis Woliver Kelley
Panelists: Peter Efstathiu, Placer Un. HSD
Barbara Hale-Carter, Special District Financing Administration

A Masterclass in the Lease-Leaseback Procurement Process
Room: 307 Strand: SC
By failing to prepare, you are preparing to fail. Fortunately, school district leaders are increasingly taking a much closer look at best practices for preparing Request for Proposals (RFPs) to ultimately attract the right project partner and minimize challenges to the selection process. This workshop takes a deep-dive into the new shift of creatively and objectively generating “best-value” RFPs with an emphasis on:
- Developing custom criteria for a best-value analysis to match project scope
- Creating successful interview processes
- Preparing RFP documents that minimize exposure to challenges
- Project phasing and unique issues that arise with preconstruction fee-based agreements
Moderator: Anne Collins, Lozano Smith
Panelist: Gerry Lemus, Visalia USD

Planning and Program Management 101
Room: 314 Strand: PPM
This presentation will cover the basics of planning and program management for the State School Facility Program (SFP) funding. The “experience” will start with the development of a program and develop into the following topics:
1. Planning a capital facilities bond program.
2. Site selection, approval, and acquisition.
3. SFP eligibility, funding applications and audits.
4. Demographics, enrollment projections, and boundaries.
5. Hands-on planning with education specifications, needs assessments, prioritization of project elements and components of successful state agency approval.
6. Project scheduling, budget planning, and closeouts.
Moderator: Tova Corman, San Marcos USD
LOOK UP! Drone Use in School Operations

Room: 317/318 Strand: MO

Drones are becoming valuable tools in maintenance and operations, across many sectors, including school sites. Save time, money and injuries. Use drones to: inspect roofs, lighting towers, signs, building infrared signature (to find leaks) and many other applications.

Moderator:
Bill Deegan, Los Angeles COE

Panelists:
Chris Bley, Insight Up Solutions
Jema Estrella, Los Angeles COE

Examining a Regional Approach to School Safety and Training Practices

Room: 302/303

Every student deserves a safe, healthy, and productive learning environment, and county offices of education can play a unique role in facilitating school safety policies and best practices. This workshop will explore school safety from a regional perspective, featuring voices from Monterey County Office of Education (MCOE) and Los Angeles County Office of Education (LACOE). MCOE will share its standardized approach to planning and training for crisis and emergency response for school districts. We’ll explore best practices for developing and implementing a comprehensive school safety plan, and how a coordinated regional approach can improve the process. This regional strategy led to the MCOE Safety Consortium’s adoption of the ALICE (Alert Lockdown Inform Counter Evacuate) approach to active shooter threats. We will also discuss a small step that can make a big impact: assessing school sites for unique vulnerabilities and how to get started with potential safety improvements.

Moderator:
Joshua Jorn, Monterey COE

Panelist:
Jema Estrella, Los Angeles COE

In The Know: Recent Changes to the Law

Room: 306

Current developments in the law profoundly impact the choices available to school districts in their planning, financing and constructing/modernizing school facilities. This workshop is designed to inform participants about the most recent legal developments in the law and how they impact school facilities. A multi-firm panel will present and discuss significant recent changes in laws that impact school district financing and construction, and will highlight short-term impacts and the long-term effects of these changes. Q&A with the audience will provide the opportunity to explore important legal issues impacting your district.

Moderator:
Stacy Toledo, Parker & Covert LLP

Panelists:
Jessika Johnson, Dannis Woliver Kelly
David Soldani, Atkinson, Andelson, Loya, Ruud & Romo
Cynthia Smith, Fagen Friedman & Fulfstros LLP
Shawn VanWagenen, Lozano Smith

New Member, First Time Attendee? Get the 4-1-1 on CASH

Room: 315

Attend this fun and interactive session to meet long-time CASH members who are here to help you become engaged. Begin your journey in CASH by building long-lasting relationships that will assist you in continuing your success within your school facilities career. Also, learn how to navigate the Conference to get the most of your time. Learn about other educational programs that CASH provides such as monthly workshops, leadership and maintenance certificate programs, and more!

Moderator:
Tova Corman, San Marcos USD

Panelists:
Mary Morris, Lionakis
Ryan Tognetti, Flint Builders

Concurrent Sessions

Workshops
2:15 p.m. – 3:45 p.m.

Workshops
4:00 p.m. – 5:30 p.m.

Concurrent Sessions

Workshops
4:00 p.m. – 5:30 p.m.
Concurrent Sessions

**The Top 10 Ways to Save Your Construction Program**

**Room: 307 Strand: SC**

A fully updated and revised version of one of the top-rated and best-attended Annual Conference workshops ever. No fewer than three current and former CASH Board members will join other experienced construction professionals to give you clear and unbiased advice on the ten best ways you can keep your program out of trouble; fix major problems that may arise; and deal with the very worst scenarios you may encounter. District, consultant, builder, and legal viewpoints, without hidden agendas, giving you true life examples of what works (and what doesn’t!), in an engaging, fast-paced format.

**Moderator:** Mark Kelley, Dannis Woliver Kelley

**Panelists:**
- Lauren Charneski, Dannis Woliver Kelley
- Laura Knauss, Lionakis
- Alan Reising, Long Beach USD
- Bill Savidge, K12 School Facilities

**Planning and Program Management 201**

**Room: 314 Strand: PPM**

We will discuss advanced topics in school facilities planning. This workshop is designed to provide those involved in planning school facilities with the tools needed to make data-driven, cost-effective decisions about current and projected facility needs. We will cover an in-depth how-to on the following planning topics:
1. Preparing a needs analysis that is multi-faceted and highly functional.
2. Preparing a capacity analysis with the ability to adapt to various enrollment and program changes from year to year.
3. Step-by-step on how to complete applications for state new construction and modernization funds.

**Moderator:** Jessica Mears, Riverside USD

**Panelists:**
- Julie Strauss, HMC Architects

Concurrent Sessions

**Candor, Conflicts and Controversy: Strategies on Effective Communication with Governing Boards**

**Room: 317/318**

This session will take participants inside the board room with a panel including a superintendent and board member who will share experiences interacting with staff and consultants in the facilities arena. The panel will discuss legal compliance related to the Brown Act and conflict of interest laws. We will share tips on effectively communicating with board members. The panel will also share lessons learned.

**Moderator:** Megan Macy, Lozano Smith

**Panelists:**
- Scott Leaman, Western Placer USD
- Todd Lowell, Former Rocklin USD Board Member
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Wednesday – Friday
February 19-21, 2020
Long Beach, CA

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The Power of Process in Reinventing the School Experience
Room: 304/305  Strand: SA
We believe that the school experience is literally preparing children for a world that no longer exists. Here’s the good news! We believe a simple refocus is all it takes. We shift our focus from the “what,” (what we can afford/what we can’t afford), to the “how.” How do we solve a seemingly intractable problem? We will show you case studies that demonstrate that reinventing the school experience is in fact a BYPRODUCT of a process that is transformative and you will have an opportunity to experience these processes. Our call to action is to ask you to take these processes back to your district and give them a try. Together we can use the power of the process to reinvent the school experience for our children, for their children...for all of us.

Moderator:
Mariana Lavezzo, DLR Group
Panelists:
Anna Harrison, Aedis Architects
Kate Mraw, LPA Design Studios
Mary Ruppenthal, DLR Group

CASH’s Legislative Program and Key Issues for 2019
Room: 306
This is the workshop to attend if you are interested in learning more about legislation, state budget issues, and key regulations that will have a significant impact on the school facilities community. We will focus on the CASH Legislative Program; include information on the status of Proposition 51 apportionments; key Office of Public School Construction (OPSC) issues; the most recent information on workforce development and the bidding environment; new school safety requirements; energy efficiency programs; and water quality requirements. In addition to a summary of 2018, this workshop will focus on key issues to be aware of in 2019.

Moderator:
Tom Duffy, Coalition for Adequate School Housing
Panelist:
Lisa Silverman, Office of Public School Instruction

School Construction 101
Room: 307 Strand: SC
This workshop will offer the basics of the school construction process, including:
• Selection of your team
• The RFP/RFQ process
• Roles and responsibilities
• Budgeting and finance
• Negotiation of contracts
• Design and construction documents
• Managing schedules and costs
• Project delivery methods
• Communication
• Bidding

Moderator:
Glenn Gould, Orbach Huff Suarez & Henderson LLP
Panelists:
Layne Arthur, Balfour Beatty
Mary Morris, Lionakis
Michelle Spragg, Stockton USD

Overview of the State Agencies: CDE and OPSC
Room: 308 Strand: STA
This workshop will focus on providing participants with helpful tips and pointers to assist with devising a winning strategy for a smoother, more successful project approval process. In addition, the agencies will provide an overview of their latest efforts to improve services, and provide research to LEAs, architects, and other professionals in the industry.

Moderator:
Michael Watanabe, Office of Public School Construction
Panelist:
Rob Corley, CDE
Athletics Improve Student Achievement and Community Connection
Room: 314  Strand: MO
It is a fact that students engaged in sports activities attend school more often and have lifelong interpersonal skills to help them understand the importance of being part of a team. Participants in this workshop will learn strategies from district and city representatives on the development of coordinated joint-use agreements that share athletic facilities within a community. Participants will be introduced to legal aspects of joint use agreements and techniques to reduce capital expenditures and operational costs. Collaboration among various stakeholder groups ensures student success by providing excellent athletic opportunities for all.

Moderator: Alan Reising, Long Beach USD
Panelists:
Gibert Baex, PBK
Marty Hom, Atkinson, Andelson, Loya, Ruud & Romo
Gregory Morales, AFE Sports
Henry Perezalonso, Town of Danville

ACES of Space // How Innovative Design Creates Safe NextGen Learning Spaces
Room: 315
An Adverse Childhood Experience (ACE) score is a tally of different types of abuse, neglect and other hallmarks of a rough childhood. Almost HALF the nation’s children have experienced at least one or more serious childhood trauma—which can negatively affect their ability to engage in group learning. We will first delve into evidenced-based research that explains the physical effects on the brain, statistics, and outcomes of students with an ACE score. We will then share ideas designed to make students feel safe, connected and ready to learn—with technology and innovative design solutions. Next we’ll discuss how Stockton USD’s Washington Elementary School offers all students a safe sense of place and the positive behavioral impacts they are making.

Moderator: Aaron Buehring, Lionakis
Panelists:
Gema Godina-Martinez, Sacramento City USD
Nina Hankard, Sacramento City USD
Anna Iversen, Licensed Marriage and Family Therapist
Keeping Compliant with Prequalification Mandates and the New CUPCCAA Changes

As more districts pass local bonds with the hope of leveraging those public dollars to obtain state matching funds, it is important they understand the requirements and mandates that come with that money. If a district is not compliant with the pre-qualification laws in place, they risk losing their state matching funds which could devastate their capital building program. Bring your electronic devices for hands-on demonstrations of the entire pre-qualification process, law, and common mistakes that could jeopardize the loss of state funding. The California Uniform Public Construction Cost Accounting Act (CUPCCAA) Committee is working together to make changes to enhance the CUPCCAA program. The discussion includes new updates and how to maintain compliance with the new CUPCCAA regulations going into effect in 2019.

Facilitators:
Jamin Boggs, Colbi Technologies, Inc.
Jon Patterson, Colbi Technologies, Inc.

Modernizing Your Site for Gender Neutral Facilities

This roundtable will be a discussion on what school districts are doing to ensure legal access to facilities, based on changes in the law. Although easier to plan and include in new construction, this requirement is more difficult when modernizing existing facilities and creative solutions are at a premium.

Facilitators:
Sarine Abrahamian, Orbach Huff Suarez & Henderson
Wendy Ballah, Terraphase Engineering Inc.

District Wide Energy Portfolio Management

Participants will discuss how to implement a sustainable energy/cost reduction plan tailored to their district. We will have a productive conversation around effective ways to reduce overall energy consumption. Attendees at this roundtable will discuss the latest Prop 39 developments, 0% interest loans, energy efficiency, renewable energy, energy storage, and saving money!

Facilitator:
Kyle Frandsen, Balfour Beatty

Cracking the Pavement Code

A crack is a crack – unless it’s in your asphalt pavement where there is no such thing as an ordinary crack. A pavement may “lie” about its true condition, so knowing what to look for, how to respond and when to respond can mean the difference between a few hundred dollars in maintenance treatments and tens of thousands of dollars in rehabilitation or reconstruction. Designed for Maintenance, Operations and Transportation staff, this roundtable will discuss age-related pavement cracking and fatigue or load-based cracking and treatments for managing your pavement effectively at the lowest cost.

Facilitator:
Joe Ririe, Pavement Engineering, Inc.

School Facilities Best Practices, Research, and Digital Resources from CDE

The California Department of Education (CDE) provides web-based resources that support the school facilities planning, design, and implementation process that provide information to community stakeholders on educational specifications, master planning, flexible learning environments, technology integration, and more. The discussion will also include the CDE’s topic sheets on school facilities research, which focus on the link between student achievement and school facilities.

Facilitator:
Molly Stitt, CDE

Lease-Leaseback Made Easy: Practical Tips from Procurement to Completion

This roundtable will discuss lease-leaseback project delivery from start-to-finish, with lessons learned, answers to common questions, and suggestions to simplify the process along the way.

Facilitator:
Reid Shannon, Dannis Woliver Kelley

Why School Districts Need to Initiate/Update a Self-Evaluation and Transition Plan

Districts must determine if facilities and sites are ADA compliant. We will discuss: What is a Self-Evaluation and Transition Plan? Why does your district need one? What kind of budget will you need? What does scheduling look like? What will the consultant provide? Is there full/equal access to district services, programs or activities, regardless of ability? Are district contractors required to sign a statement attesting to their intent to comply with the ADA? Does district staff receive training about ADA requirements for the design, construction, and maintenance of facilities? Does the district offer employees training in working with people with disabilities and how to provide special accommodations? What types of accommodations are available, if requested?

Facilitator:
Shao Chen, Sally Swanson Architects, Inc.
Concurrent Sessions

Tuesday

Workshops
10:15 a.m. – 11:30 a.m.

Survivor: SFP Island
Room: 304/305 Strand: PPM
Do you have what it takes to survive on SFP Island? Can you outwit, outplan and outlast your fellow planners? In this session we will test your knowledge against the other tribes, until only one tribe remains. If you pass certain tests you will stay on the island, otherwise your SFP knowledge will be suspect and you will be cast off! As practicing school planners it is important to know how to tackle different facility issues such as funding, construction, DTSC, CDE, Title 5, etc. Based on real-life scenarios we will take your knowledge of issues and solutions to the next level. This fun, lively and interactive session is a great way to test your knowledge about school facility planning.

Moderator:
Janet Dixon, Temecula Valley USD

Panelists:
Michelle Coonan, Erickson-Hall Construction Co.
Jeff Hoskinson, Atkinson, Andelson, Loya, Ruud & Romo
Alice Houseworth, PlaceWorks

The New State Bond Audit
Room: 306
This workshop will offer details of what is required by the new state bond audit. Local level practitioners will address how districts and their auditors must work together in planning for and conducting the new audit.

Moderator:
Jeff Becker, Fresno County Superintendent of Schools

Panelists:
Lettie Boggs, Colbi Technologies, Inc.
Mary Kelly, Education Audit Appeals Panel (Invited)
Sara Slater, Long Beach USD
Tom Duffy, Coalition for Adequate School Housing

School Construction 201
Room: 307 Strand: SC
Construction 201 is a continuation of the Construction 101 workshop and will discuss issues encountered after contract award for a complex school construction project. Such issues will include project labor issues, project delays, change order management, subcontractor substitutions, terminations, and close out. This workshop will also present examples on strategies used to resolve these issues.

Moderator:
Marty Rom, Atkinson Andelson Loya Ruud & Romo

Panelists:
Casey Cypert, College School District
Marco Eacrett, PBK
Tom Pace, San Bernardino City USD

One Size Does Not Fit All: Designing Facilities with Safety in Mind
Room: 308 Strand: SA
The design and functionality of school facilities play an important role in School Safety, not just for the catastrophic events, but also day-to-day. Educators, design professionals and safety experts need to develop specific recommendations on how to minimize and avert future incidents. The goal of this hands-on workshop is to look at those strategies and develop a tool kit of design ideas and operational processes to implement in our schools. School safety is very contextual and specific to your district, school and community. You will gain more insight on what safety options there are both operationally and facility-wise that will help you develop well-thought and reasonable solutions for school safety.

Moderator:
Kevin MacQuarrie, WLC Architects

Panelists:
Robert Haley, San Dieguito Un. HSD
Rick Parks, Rainforth Grau Architects

Workshops
10:15 a.m. – 11:30 a.m.
**Concurrent Sessions**

**Workshops**

10:15 a.m. – 11:30 a.m.

### What Topics are Trending in California K-12 School Facilities Finance

**Room:** 309/310  **Strand:** FM

This workshop has been constructed to cover K-12 education finance hot topics and results from 2018 local GO Bond elections. There may be three election dates in 2020 for GO Bond measures and this topic can be addressed on the basic mechanics of bond measures and how to win! We will also discuss legislation that has passed, or is pending, affecting California K-12 school facilities finance. Increased transparency has been the main focus of bond ballot measures in recent years and our panel will provide the keys to success! The panel will also inform school district representatives of the various consultants that work with a school district during the GO Bond process. What happens once you’ve passed? We’ll show you the road to success during the GO Bond issuance process too!

**Moderator:** John Baracy, Raymond James & Associates, Inc.

**Panelists:**
- Donald Field, Orrick, Herrington & Sutcliffe LLP
- Jon Isom, Isom Advisors
- Carey Upton, Santa Monica-Malibu USD

### What M&O Needs to Know About CUPCCAA, Procurement, and How to Work Within the Parameters

**Room:** 314  **Strand:** MO

This workshop is everything Maintenance & Operations (M&O) needs to know, and everything you didn’t realize you needed to know, to use CUPCCAA to your district’s advantage. We will guide you through how to use your district workforce successfully to perform public works; how to bid and contract informally; and how to work effectively and efficiently within the parameters of CUPCCAA. We will also review other procurement and contracting options available to your M&O department.

**Moderator:**
- Phil Henderson, Orbach Huff Suarez & Henderson

**Panelists:**
- Amanda Rish, Fairfield Suisun USD
- Ken Rish, Fairfield Suisun USD

### State Water Resources Control Board Update Regarding Lead Sampling of Drinking Water in California Schools and Drinking Water for Schools Grant Program

**Room:** 315  **Strand:** STA

The State Water Resources Control Board Division of Drinking Water, in collaboration with the California Department of Education, began testing for lead in drinking water at all public K-12 schools in 2018. The presentation will include a summary of the school participation, laboratory results, and how schools have been addressing elevated lead levels in the water at school sites. The Drinking Water for Schools grant program began accepting applications for projects to address access impairments to drinking water and water quality issues in September 2017. A total of $9.5 million in grant funding is available. Staff will provide an update regarding the grant program, including information about an additional $6.8 million in funding that will be available in the future.

**Moderator:**
- Kim Hanagan, State Water Resources Control Board – Division of Financial Assistance

**Panelists:**
- Beti Girma, State Water Resources Control Board – Division of Drinking Water

### Three Years of Fires: California Schools and State/Local Disaster Response

**Room:** 304/305  **Strand:** STA

This workshop will look at California’s “new normal” of increasingly severe fires, and pervasive smoke which have impacted school districts. We will look at the role of state agencies, specifically the Office of Emergency Services (OES) with the California Department of Education (CDE) as they have mobilized in response to repeated emergencies in support of local districts. We will look at specific issues such as: developing language in the Governor’s Executive Orders in support of local district needs; local district waivers for ADA; required local emergency response actions; cost recovery, working with FEMA and insurance; and transitional facilities issues. The Tubbs Fire, the Carr Fire, the Camp Fire—each of these recent disasters has lessons for the future. We will explore how the state and locals can be better prepared for the next disaster to affect our schools.

**Moderator:**
- Bill Savidge, K12 School Facilities

**Panelists:**
- Juan Mireles, CDE
- Fred Yeager, CDE
- Nancy Zerenda, CDE

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**Clinics**

2:30 p.m. – 4:30 p.m.

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**Tuesday**

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40  **CASH 40th Annual Conference on School Facilities**

41  **CASH 40th Annual Conference on School Facilities**
### Concurrent Sessions

**Clinics**

**Tuesday**

**2:30 p.m. – 4:30 p.m.**

**Maintenance & Operations 101/201**

**Room: 306**  
**Strand: MO**

M&O 101/201’s goal is to take attendees on the journey of a Director of Maintenance and Operations. The workshop will build upon the basic tenants of maintenance and operations, starting with what is expected of the maintenance and operations (M&O) department, the Williams Settlement and facility inspections. We will then dive deeper into what is “Good Repair,” staffing formulas, work order systems, asset management, five year maintenance plans, and funding. Finally, our presenters will recap with best practices and lessons learned on the job over the years. This workshop seeks to provide an interactive environment that will answer all of your M&O questions.

**Moderator:**  
Julie Strauss, HMC Architects

**Panelists:**  
Ted Norman, Capistrano USD  
Ian Padilla, Coalition for Adequate School Housing  
Andy Perez, Fresno County Superintendent of Schools  
Tommy Portugal, Glendora USD  
Dennis Ziegler, Lake Elsinore USD

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**Finance 101: A Facilities Financing Odyssey – Understanding Bond Finance**

**Room: 307**  
**Strand: FM**

Are you in the middle of updating your master facilities plan? Are you grappling with major modernization needs, or are you a growing district requiring new facilities? How will your district meet these facility demands? As school administrators tackling facilities needs, from master plans to community engagement, funding, construction, operations and maintenance - this clinic will provide you with the information you need to understand the financing tools available to fund capital facilities. Whether you’ve recently passed a bond measure and want a deeper understanding of the legal and financial steps to funding your projects, or you want to explore how to begin the process, please join us for an interactive session with real-life examples from an experienced team of professionals.

**Moderator:**  
Erica Gonzalez, Stifel

**Panelists:**  
Adam Bauer, Fieldman Rolapp & Associates  
Donald Field, Orrick, Herrington & Sutcliffe LLP  
Micaela Ochoa, Pleasanton USD

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**School Site Safety and Evolving Threats**

**Room: 308**  
**Strand: PPM**

When it comes to keeping your school sites safe, have you thought of everything? Our panel of experts have firsthand experience with active shooter events at school sites and will share lessons learned and how to adjust practices and policies for today’s environment. We will look into how design and behaviors can deter and protect our students and communities from vulnerability and how districts pay for these improvements. We will also hear measures CDE is developing to improve school safety statewide.

**Moderator:**  
Layne Arthur, Balfour Beatty

**Panelists:**  
Joe Aceto, San Bernardino City USD  
Scott Himelstein, PBK-REDI  
Alan Reising, Long Beach USD  
Eric Vetere, San Bernardino City USD  
Diane Waters, CDE

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**What Students and Teachers REALLY, REALLY WANT in NextGen… and How to Help Them Use It!**

**Room: 309/310**  
**Strand: SA**

Reprising a discussion that began at the 2018 CASH Conference, the teachers are back! Professors from Sacramento State’s College of Education and teachers from the field will dialogue about what they REALLY, REALLY WANT in facilities, responding to research that drives school design. Next we’ll hear what students think. Results from qualitative and quantitative assessments shed light on what makes spaces successful (or unsuccessful) and what students REALLY, REALLY WANT in education spaces and “destination” learning centers. Finally, educators are often left with a newly modernized campus and no guidance on how to use it. We’ll hear the journeys of two large districts whose cutting-edge campuses are bringing pedagogical transformation by bridging the gaps between design, funding, curriculum and training.

**Moderator:**  
Laura Knauss, Lionakis

**Panelists:**  
Shari Gratke, IBI Group  
Taryn Kinnery, DLR Group  
Eliza Loyola, Austin USD  
Ellen Wong, Sacramento City USD  
Delaney Wong, Sacramento City USD
Concurrent Sessions

**Clinics**
2:30 p.m. – 4:30 p.m.

**Washington, D.C. and Sacramento Political Update**

**Room: 314**
This workshop will address state and federal governmental actions and issues that can affect California school district facility programs. Included will be updates on federal school infrastructure proposals, new redevelopment and housing proposals, how CASH is preparing for a 2020 State School Bond, increasing state school bond apportionments and sales as well as major legislation.

**Moderator:**
Dave Walrath, Murdoch, Walrath & Holmes

**Beyond Theory: Applying Construction 101 and 201 in the Real World**

**Room: 315 Strand: SC**
This interactive session will apply theory to reality. A district facilities manager and an attorney will present challenges from the field – such as, how do you respond to complex bid protests? Or, how do you use your contract’s claims provisions to protect your district? They will also engage the audience in talking through how such challenges are met in the real world. The workshop will draw on the expertise of the presenters and audience members. Attendees should expect to share their experiences and to learn through discussion with others. The presentation aims to demonstrate how an understanding of public works law is applied through daily experience to the construction projects undertaken on behalf of our students.

**Moderator:**
Maria Campos, Chico USD

**Panelists:**
Devon Lincoln, Lozano Smith

**No Drips Allowed: Improve Your Landscape and Irrigation to Save Money**

Drought-tolerant landscaping and appropriate irrigation choices can improve the look of your school and save you money over time. Not to mention it’s the right thing to do given California’s arid climate. This roundtable will discuss different ideas for improving your landscape and irrigation systems in a way that works for your site and district requirements. One size does not fit all! David Bigler will offer tips and talk you through the latest innovations in irrigation efficiencies that will get your team excited about saving your district time and money.

**Facilitators:**
Jamie Hickman, TETER Architects & Engineers
David Bigler, David Bigler Landscape Architect

**Key Indicators to Help Small School Districts with Facility Planning and Funding**

Small school districts struggle with limited resources for facility planning. Hear real examples from small school districts that made strategic investments in key areas of facility planning and the benefits they gained. Learn about sources of financing to fund projects in the facility plan. Participants will discuss the importance of a facility master plan (FMP) for small districts. An FMP can serve as a roadmap for future projects, aid access to state funding, help the strategy for a local bond, and open opportunities for other funding like CTE Grants and developer fees. Ideas will be exchanged about ways to improve state laws and the School Facility Program to benefit small school districts.

**Facilitators:**
Stacy Toledo, Parker & Covert LLP
Christina Frankel, Derivi Castellanos Architects

**Procuring Maintenance Contracts**

This workshop will discuss the different statutory requirements for maintenance contracts versus other construction contracts, including bid and reporting thresholds. We will also share tips for common purchases related to maintenance projects and situations where bid alternatives may be considered.

**Facilitators:**
Deidree Sakai, Dannis Woliver Kelley
Shawn VanWagenen, Lozano Smith

**Student Design Award Winners: Meet the Up-and-Coming Architecture Superstars**

The winners of CASH’s Student Design Awards competition will be sharing the stories and inspiration behind their projects. Join these outstanding future architects as they discuss their work and answer your questions. Don’t miss this opportunity to meet these architecture superstars.

**Facilitator:**
Mike Vail, NAC Architecture

**Clinics**
2:30 p.m. – 4:30 p.m.

**Beyond Theory: Applying Construction 101 and 201 in the Real World**

**Room: 315 Strand: SC**
This interactive session will apply theory to reality. A district facilities manager and an attorney will present challenges from the field – such as, how do you respond to complex bid protests? Or, how do you use your contract’s claims provisions to protect your district? They will also engage the audience in talking through how such challenges are met in the real world. The workshop will draw on the expertise of the presenters and audience members. Attendees should expect to share their experiences and to learn through discussion with others. The presentation aims to demonstrate how an understanding of public works law is applied through daily experience to the construction projects undertaken on behalf of our students.

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**Facilitator:**
Mike Vail, NAC Architecture
Concurrent Sessions

Co2 Levels in Classrooms: Test Scores and Attendance

Discuss the impact of high CO2 levels in the classroom and the effects on attendance and student achievement.

Facilitator: Roger Silveira, East Side Union HSD

Managing Program and Project Costs in a Volatile Environment

One of the leading indicators of the health of an economy is the amount of new construction starts (building permits) and the volume of new housing occurring in particular geographies. The steady growth in the construction industry over the past few years can have a significant effect on the outcome of building programs. This roundtable is focused on economic forecasting related to the design and construction industry, the impact of increasing construction activity on building program budgets and resources, and strategies districts can employ to protect their planned programs.

Facilitator: Wendy Cohen, Kitchell CEM

School Site Acquisitions: Land Banking & How to Plan for Future Uses

A discussion on how to take advantage of the real property market now, but preserving the district’s flexibility on usage of its properties for school and non-school purposes.

Facilitator: Karina Samaniego, Dannis Woliver Kelley

Q&A with State Water Resources Control Board – Are You Prepared to Manage the Storm Water Runoff at Your School?

The State Water Resources Control Board (SWRCB) is in the process of renewing its Municipal Storm Water Permit (MS4) which will now include K-14 schools. This roundtable will allow attendees to discuss with SWRCB staff how the new MS4 permit could affect schools in their districts.

Facilitators: Ian Padilla, Coalition for Adequate School Housing
           Bill Hereth, State Water Resources Control Board
           Stephen Turner, Mendocino COE
Concurrent Sessions

DSA Focus on the Future

**Room: 304/205**  
**Strand: STA**  
An update on DSA’s electronic plan review; project inspector outreach and recruitment efforts; and a discussion centered on DSA’s objectives for 2019, which will focus on promoting energy efficiency, and building and site sustainability.

**Moderator:**  
Ida Clair, AIA, Acting State Architect  
**Panelists:**  
Jim Hackett, DSA  
Craig Rush, DSA

Design-Build for Beginners

**Room: 307**  
**Strand: SC**  
Design-Build is growing in the K-12 market as an alternative to Design-Bid-Build and Lease-Leaseback. San Juan USD has procured design-build services over the last two years, fine-tuning the process along the way. Their lessons learned can help you determine if this method is right for you. Under the design-build model there is flexibility to find the formula that works for you: How do I create a scoring rubric that matches the criteria we value? What are criteria documents and how much should we invest in them? What is the district’s role and how much is the district willing to invest? Join us as we satisfy all of your unanswered questions, share resources, stories, sample processes and timelines in the spirit of making your Design-Build process “dummy proof.”

**Moderator:**  
Ted Foor, Clark Sullivan Construction  
**Panelists:**  
Frank Camarda, San Juan USD  
Laura Knauss, Lionakis

Universal Design for Learning: Neuroscience + Space Design = Equity for All Learners

**Room: 308**  
**Strand: SA**  
With evolving pedagogies, the demands of educational facilities are ever increasing. Unfortunately, there is often a disconnect between learning space design and instructional models occurring within. Universal Design for Learning (UDL) is an internationally recognized learning framework designed to deliver equity of learning across a range of learner variabilities. UDL was developed by neuroscientists in Harvard University’s School of Education. UDL takes advantage of innovative instructional methodologies, flexible technologies, and space design to support highly diverse learners. In this workshop, attendees will be introduced to the UDL framework, participate in an exercise using the Space Design Idea Kit, and wrap-up with a Q&A forum.

**Moderator:**  
Brandon Kent, Gould Evans  
**Panelists:**  
James Basham, University of Kansas; Universal Design for Learning Implementation Research Network; Learning Designed  
Lauren Maass, Gould Evans  
David Reid, STEAM Studio

Autonomous Cars are Coming to School

**Room: 309/310**  
**Strand: PPM**  
Autonomous vehicles (AVs) are coming to schools sooner than you think. Because of the traffic congestion that already occurs at virtually every school’s drop-off/pick-up zone, and the unpredictable actions of children, the introduction of AVs at schools needs careful consideration. AVs may pose safety concerns during a transition period, but they also represent an opportunity. Come to this workshop to hear from experts involved with these emerging technologies.

**Moderator:**  
Dwayne Mears, PlaceWorks  
**Panelists:**  
Ruben Duran, Best Best & Krieger  
Jack Hall, Contra Costa Transportation Authority/GoMentum Station

Workshops

**9:00 a.m. – 10:30 a.m.**
Concurrent Sessions

The Dollars and Sense in Planning Capital Bond Programs

Room: 315  Strand: FM
Planning with the end in mind is key when school districts enter the journey of capital improvement programs. Another critical key is the engagement of district team members from purchasing, facilities, fiscal management, construction, and business services. The third key piece is establishing internal controls and a process that is followed by all that establishes committed communication between and among team members embedded in the capital bond program. This workshop will provide an overview of tried and true resources, process, and key tips for establishing a successful early integration to establishing internal controls. Participants will have the opportunity to engage in a workflow demonstration and project scenarios, while sharing their successes and concerns with their own experiences and tools. Participants will walk away from the session with implementable resources providing them with efficiencies and new resources.

Moderator:
Julie Williams, Colbi Technologies, Inc.

Panelists:
Jon Baker, BakerNowicki Design Studio
Lettie Boggs, Colbi Technologies, Inc.
Lorrie Ruiz, Corinne Loskot Consulting, Inc.
Orin Williams, Santa Ana USD

Parking, Parent Drop-Off and Other Site Design Issues – A CDE Primer

What does CDE look for when reviewing site plans? How to design safe and effective parking and drop-off areas. Eliminating conflicts between pedestrians and vehicular traffic. Safe bus drop-offs. The Big Three:

- Drop-offs
- Circulation
- Parking

Facilitator:
Diane Waters, CDE

Furnishing Your Classrooms

Schools need furniture, whether it’s for a brand new facility, to supplement existing items, or to standardize your stock. This interactive discussion will cover furniture procurement requirements (including how to avoid common mistakes!). We will also discuss different procurement approaches districts may want to consider based on your particular goals and needs.

Facilitator:
Lauren Charneski, Dannis Woliver Kelley

CEQA and DTSC 101 for District Staff

Don’t bother with long, complicated workshops on CEQA and DTSC. This roundtable will focus only on what school district staff need to know to get projects through complicated processes. The roundtable will be conversational in style and at a pace that allows listeners to absorb the information and ask questions.

Facilitator:
Jessica Mears, Riverside USD
Citizen Oversight Committees: How to Create Team Players

Community consensus is vital to secure voter-approved school funding. But even after a successful school bond election, that consensus-building isn’t over. The Citizen Oversight Committee (COC) plays an important role in public perception and accountability. However, building COC consensus sometimes proves challenging, necessitating strategies for districts to gain trust and confidence of its members. We will discuss how district staff can gain the trust and confidence of community-members in the expenditure of school bond funds, through working collaboratively with the COC. We will also discuss recruitment and retention of COC members. Participant discussion and first-hand experience will be an important part of our discussion.

Facilitator:
Addison Covert, Parker & Covert LLP

Understanding Skilled and Trained Workforce Requirements

For both lease-leaseback and design-build projects, contractors are required to comply with skilled and trained workforce participation requirements. Both contractors and school districts have faced challenges in meeting the skilled labor requirements and understanding their respective obligations to demonstrate and monitor compliance. We will address the statutory requirements and include a discussion of how different districts have approached these issues.

Facilitator:
Glenn Gould, Orbach Huff Suarez & Henderson LLP

Pairing Modular Construction with Outdoor Learning Studios for Cost Savings

Children are more engaged after an outdoor lesson in nature. Teachers can facilitate learning uninterrupted for almost twice as long during a subsequent indoor learning activity. Outdoor learning is an inexpensive method to improve student engagement — a major factor in academic achievement. High quality modular construction is intended to be permanent, positively contributing to savings in time and construction costs. We will review a case study from Oak Park USD, which has built modular learning studios from shipping containers, as a vehicle for teachers to facilitate multiple styles of learning translating to cost savings while supporting environmental stewardship.

Facilitators:
John Dale, Harley Ellis Devereaux
Tony Knight, Oak Park USD
Is Your School Ready to Implement the California State Water Resources Control Board’s New Storm Water Permit?

**Room:** 306
**Strand:** MO

The State Water Resources Control Board (SWRCB) is in the process of renewing their Municipal Storm Water Permit (MS4), which governs how commercial and municipal entities are required to manage their storm water discharges. The previous version of this permit did not include K-14 education entities, but the revised MS4 permit will cover schools for the first time. The revised MS4 will impact schools from design to maintenance. Attend this workshop and hear directly from representatives of the SWRCB about what is currently included in the draft MS4 permit that will impact K-14 schools, what the timeline is for permit adoption, and what resources are available to schools to assist them with complying with the new requirements. This workshop will also include experts from schools and county offices of education who will discuss the key issues for schools, as well as share their first hand experiences and resources.

**Moderator:** Ian Padilla, Coalition for Adequate School Housing

**Panelists:**
- Joanne Branch, San Diego COE
- Bill Hereth, California State Water Resources Control Board
- Rachael Keish, California Stormwater Quality Association

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Timely Topics from the California Department of Education

**Room:** 304/305
**Strand:** STA

A panel of school facilities planning experts from California Department of Education (CDE) will discuss changes and updates to the School Facilities and Transportation Services Division, including the Career Technical Education Facilities Program, the Full-Day Kindergarten Facilities Grant Program, and CDE web-based school facilities best practices and research publications. The panel presentation will be followed by breakout discussions with the CDE panelists for a deeper dive into timely topics.

**Moderator:** Juan Mireles, CDE

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Educational Space Adequacy – The Deep Dive into Foundational Facilities Planning

**Room:** 315
**Strand:** PPM

Less common, and arguably of greater importance, is the educational adequacy of the facility and its individual learning environments. Does the school facility adequately support the desired educational programs? Do individual learning environments support students and teachers in achieving their goals? Are spaces organized to allow for appropriate collaboration and joint-use? These and other questions must be addressed when considering the fate of a school facility – whether it is renovated, modernized, maintained, upgraded, reorganized, reallocated, or even disengaged. This session will explore assessment strategies including case-studies for determining the educational quality of physical facilities. This is an interactive session, so bring your devices and let’s get planning!

**Moderator:** Lettie Boggs, Colbi Technologies, Inc.

**Panelists:**
- Jon Baker, BakerNowicki Design Studio
- Jeremy Cogan, Santa Ana USD
- Lorrie Ruiz, Corinne Loskot Consulting, Inc.
- Julie Williams, Colbi Technologies, Inc.

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Labor Impacts: Skilled Workforce, Labor Shortages, PLAs, & More

**Room:** 307
**Strand:** SC

This workshop will assist school districts in navigating the ever-changing construction market in the state, with particular focus on workers and labor. The panel of experienced construction managers, contractors and attorneys will discuss difficult scenarios and provide insight and solutions. The focus will be to balance the practical with the political and the legal. Not for the faint of heart.

**Moderator:** Phil Henderson, Orbach Huff Suarez + Henderson

**Panelists:**
- Kelly Cowan, XL Construction
- Mayra Gonzalez, Tustin USD
- Alicia Bliler, Gafcon
Confronting Declining Enrollment: Facilities Design & Architecture to Retain Students

**Room: 308** Strand: SA
Declining enrollment is an issue almost every school district is facing. The population is moving, there are more choices, and shifting expectations are some of the causes. Districts must consider facilities in this context. Student retention is a new factor in school design and architecture. To compete in the age of school choice, schools have to receive community concerns, provide enduring, positive experiences, prepare for life after school and care for the social development of students. The good news is that quality school design plays an important role in each of these issues. A poorly designed or severely outdated school is a clear obstacle to attracting and retaining the best teachers, safety, quality instruction, and by association, communicating high expectations for student achievement.

**Moderator:**
Michael Pinto, NAC Architecture

**Panelists:**
Joseph Quinonez, Downey USD
Orin Williams, Santa Ana USD

Spinning Gold from Straw: Making Capital Resources Work for Your District

**Room: 309/310** Strand: FM
Closed school, vacant lot, old cell tower? New field, refurbished gym, school theater? This interactive workshop will help you think creatively about how to leverage your district’s facilities and other resources to generate revenue, offset, or share costs.

**Moderator:**
Frank Camarda, San Juan USD

**Panelists:**
Dominic Dutra, 3D Strategies, Inc.
Megan Macy, Lozano Smith

OPSC: Full-Day Kindergarten Facilities Grant Program Funding

The Office of Public School Construction (OPSC) will provide information on how to access Full-Day Kindergarten Facilities Grant Program funding. Recently, $100 million was made available through the passage of Assembly Bill 1808. Topics include:

- Full-Day Kindergarten Facilities Grant Program Filing Round Information
- OPSC Funding Application Process
- OPSC Fund Release Process
- OPSC Expenditure Reporting Requirements

**Facilitators:**
Lisa Silverman, Office of Public School Construction
Michael Watanabe, Office of Public School Construction

Construction Manager Performance Benchmarks

Construction Managers (CM) have become an integral part of public construction yet there seems to be a wide range of expectations as to what services and deliverables are provided by the CM. This presentation presents baseline performance criteria you should expect from your CM in their relationships and communications with you, the architect and the contractor.

**Facilitator:**
David Orbach, Orbach Huff Suarez & Henderson LLP

Bid Protest Bootcamp: Tips and Tricks from the Trenches

This interactive discussion will focus on effective methods for responding to bid protests. Particular attention will be paid to developing an understanding of permissive and mandatory prequalification of contractors and subcontractors as these areas are fertile grounds for bid protests.

**Facilitator:**
Rachel Brilliant, Dannis Woliver Kelley
Concurrent Sessions

DSA Roundtable
The Division of the State Architect (DSA) provides design and construction oversight for K-12 schools and community colleges. Plan to participate in this roundtable discussion, moderated by Acting State Architect Ida Clair, AIA.

Facilitator:
Ida Clair, AIA, Acting State Architect

Managing Risk in the Cyber World – Smart Buildings & Classrooms
The cyber security risks facing campuses are often unknown and are growing daily, as nefarious elements continue to create new, sinister methods of wreaking havoc for education districts. With the rise of smart building technology, this introduces a new level of concern. If you lost control of your building or its data, what do you do? How do you monitor that? Are you protected? Be part of the discussion to learn about the extent and severity of cybersecurity risks in the construction realm of the education industry. Identify specific risk management steps that should be taken to protect campuses, both from internal and external threats, including controls and data security from a facility standpoint. Understand what technology is available to help mitigate risks.

Facilitators:
John Turner, Gafcon, Inc.
Jeff Dennis, Newmeyer & Dillion

Facilities Related Procurement in 45 Minutes!
This roundtable is designed as a refresher, discussion and dialogue on facilities related to procurement basics, alternatives, and best practices for “old-timers” and those new to K-12 facilities related procurement.

Facilitator:
Kimble Cook, Orbach Huff Suarez & Henderson LLP
### Exhibitors by Category

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Exhibitors

3QC (Booth 733)
Teri Becker
950 Glenn Dr Ste 200
Folsom, CA 95762
(916) 496-8400
tbecker@3qcinc.com

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San Francisco, CA 94124
(800) 821-4430
stephanieb@aaasolutions.com

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www.aaabusinessinteriors.com/Educational

AFE Sports (Booth 705)
Brittany Cassa
2683 Lime Ave
Signal Hill, CA 90755
(562) 216-5748
bcassa@afesports.com

AFE Sports is a self-performing turnkey general contractor, providing value-added construction services to our customers by creating a successful partnership throughout the construction process. Serving Southern California for over 20 years, AFE Sports specializes in “soup to nuts” construction. Most recently, AFE Sports has partnered with APT (Advanced Polymer Technology), to now offer our customers the Qualiroof 601 roof coating system. We will work with our customers every step of the way, from roof evaluation, to certification training, installation and project completion.
AIRSYS North America
(Booth 140)
David Smargon
915 De La Vina St
Santa Barbara, CA 93101
(805) 312-7549
dave.smargon@air-sys.com
AIRSYS is the HVAC technology leader when it comes to Wall Packaged Units for our schools. To deploy an AIRSYS COM4T system on a classroom means, quality, reliability, efficiency and performance at the highest level available. These best in class products are backed by a dedicated group of professionals committed to support our products throughout the product life cycle 24x7x365.

Allana Buick & Bers, Inc.
(Booth 514)
Khatidja Khalfan
990 Commercial St
Palo Alto, CA 94303
(650) 543-5600
bd@abbae.com
Allana Buick & Bers (ABBAE) is a nationally recognized architectural and engineering consulting firm specializing in building enclosures for public and private sector clients.

ABBAE’s design philosophy supports the mission of your K-12 School District to focus resources on student achievement. We help you do this by delivering long-lasting and sustainable school facilities that require less maintenance to operate.

Alten Construction, Inc.
(Booth 307)
Shannon Alten
1141 Marina Way S
Richmond, CA 94804
(510) 234-4200
salten@altenconstruction.com
Alten Construction serves public and private clients throughout the Bay Area with a personal touch. Over the past 24 years, they have grown from a small public works company to employing more than 120 people with annual revenues in excess of $100 million. The company’s experience is extensive, and it completes superior, high-quality projects at all stages. They are also committed to green building practices, and have LEED Accredited Professionals on staff.

American Modular Systems, Inc.
(Booth 326/328)
Rick Torres
787 Spreckels Ave
Manteca, CA 95336
(209) 825-1321
rick.t@americanmodular.com
Gen7 classrooms are transforming how schools are built, giving budget-challenged California school districts affordable options for expanding and modernizing facilities to meet evolving needs. Manufactured by American Modular Systems, Gen7 buildings are indistinguishable from conventional construction, but delivered in half the time, at a significantly lower cost. Available in one- and two-story models, Gen7’s flexible, open-concept design adapts to any 21st century learning model, offering unlimited options to fit any school’s program needs and budget.

American Technologies, Inc.
(Booth 113)
Gina Curry
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(800) 400-9353
gina.curry@ATIrestoration.com
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AMS.NET
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Colleen Jones
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Livermore, CA 94551
(925) 245-6105
cjones@ams.net
AMS.NET is an innovative technology solution provider delivering business outcomes to school districts for more than 30 years. We provide design, implementation and support services for network, video surveillance and communication technologies. To help secure a school campus from violence and other security threats, AMS.NET offers an integrated school safety solution including IP video surveillance with AI and analytics, emergency notification and access control. Our School Safety and Campus Solution supports facility professionals with their safety efforts.
ApoC (Booth 935)
Cathy Pohl
5903 Paramount Blvd
Long Beach, CA 90805
(562) 423-6471
cpohl@apoc.com
ApoC provides schools, municipalities and construction contractors with roofing, waterproofing and restoration systems that maximize productivity, energy efficiency and budgetary compliance. From repair and restoration to new construction applications, ApoC delivers quality, performance and integrity. Over 25 years of successful service to California school districts. Visit www.apoc.com or call 1-800-562-5669.

Aquatic Design Group (Booth 314)
Scott Palmer
2226 Faraday Ave
Carlsbad, CA 92008
(760) 438-8400
spalmer@aquaticdesigngroup.com
Since 1984, Aquatic Design Group has worked with school districts around the State of California to help bring their aquatic facility dreams to reality. This experience results in quality, efficient design solutions that lead to projects delivered on time and on budget. In fact, in the last 10 years, Aquatic Design Group has completed more than 140 high school swimming pool projects in the State of California. Let us help turn your ideas into reality!

Arch-Pac Aquatics (Booth 124)
Ken Moeller
1341 Distribution Wy, Ste II
Vista, CA 92081
(760) 734-1600
kenmoeller@archpac.com
Arch-Pac Aquatics is an architectural and engineering design firm dedicated to the design of aquatics, swimming pool or water related projects. We completed the Olympic pools in Omaha as well as many competitive and recreational water facilities throughout the Southwest.

Assa Abloy (Booth 829/831/833)
Daniel Foppe
110 Sargent Dr
New Haven, CT 06511
(203) 848-9884
daniel.foppe@assaabloy.com
Assa Abloy Door Security Solutions combines the industry’s most knowledgeable door opening professionals with comprehensive product offerings from leading door and hardware brands to provide complete solutions to partners and end-users in commercial, retail, multi-family, government and institutional facilities. Coupling innovative technologies with insight on specifications, design, support, training and code compliance, Assa Abloy Door Security Solutions works closely with architectural, security, facilities and integrator communities to address challenges they encounter serving and securing customers.

Astroturf (Booth N926/N928, NextGen Experience)
Greg Morales
2680 Abutment Rd SE
Dalton, GA 30720
(706) 581-5459
gmorales@astroturf.com
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Ati Architects + Engineers (Booth 602/604)
Alia Hesse
4750 Willow Rd Ste 250
Pleasanton, CA 94588
(925) 648-8800
ahesse@atiae.com
ATI Architects + Engineers is a full service Architecture firm with in-house structural, mechanical, electrical, plumbing, and specialty engineering service serving the California Educational Marketplace. ATI is known for its new school design, remodel, modernization, wholesale replacement, and additions as well as its innovation, Emily™, a family of DSA pre-approved prototypical designs featuring single story, back-to-back, and two story optional floor plans.

Avendren Incorporated (Booth 129)
Charles Vahovick
3660 Placentia Ln
Riverside, CA 92501
(909) 946-3333
cvahovick@avendren.com
Avendren manufactures DSA Approved permanent buildings for schools. Our Plan Checked factory-built structures utilize concrete walls and pre-fabricated steel roofs to provide schools with fire, wind and earthquake safe buildings that will last a lifetime. Avendren’s high quality low-maintenance concrete structures resist moisture, mold and pests and address many of the safety and security concerns that districts face today. Come by and let us show you the difference of Avendren.

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roger.andersen@btmancini.com
B.T. Mancini Company, Inc. is a Specialty Contractor that has been active in the Northern California and Northern Nevada market areas since 1964. We provide and install a very diversified collection of construction products and systems for project types that include; educational facilities, commercial projects, medical building, religious facilities, hotels and convention buildings and various government facilities. Additionally, we provide design and detailing assistance as well as project specific budgeting. Visit, www.btmancini.com.

Balfour Beaty Construction (Booth 631)
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10620 Treena St, Ste 300
Riverside, CA 92501
(706) 581-5459
lsafansky@balfourbeattyus.com
Balfour Beatty specializes in partnering with educational clients to build stunning institutional facilities. We have transformed the educational landscape throughout California by providing industry leading service, and partnering with clients to challenge the norm to find a better way to make each project a success. The company is consistently ranked among the nation’s largest building contractors and is the No. 3 Educational Builder as ranked by Engineering-News Record California.
Bard/Geary Pacific Corporation (Booth 302/304)
Maury Tiernan
1360 N Hancock St
Anaheim, CA 92807
(714) 279-2950
bardguy@gearypacific.com

Geary Pacific Corporation is an HVAC distributor serving the Western United States since 1961. We have 26 locations in seven states. We distribute Bard Manufacturing Wall Mount HVAC equipment for the Modular Building Industry and specialize in HVAC design and comfort for school facilities.
www.gearypacific.com

Bay Alarm Company, Inc. (Booth 731)
Shane M. Clary
5130 Commercial Cir
Concord, CA 94520
(925) 808-4315
smclary@bayalarm.com

Family owned and operated since 1946, Bay Alarm is the largest independently owned and operated alarm company in the United States, specializing in intrusion detection, closed circuit TV, remote video, access control and fire life safety systems. Bay Alarm can also provide inspection and testing on sprinkler systems. With 14 service branches throughout California, Bay Alarm is committed to providing the highest level of service to each of our customers.

Bernards (Booth 521)
Shannon Baarstad
555 First St
San Fernando, CA 91340
(818) 898-1521
sbaarstad@bernards.com

As one of the most experienced builders and managers of K-12 facilities construction, Bernard's successfully achieves the goals of school districts throughout California through a variety of delivery methods, including CM Multiple Prime, CM Agency, and Lease-Leaseback. Student and staff safety and well-being and minimized construction presence are Bernard's top priorities. Recently completed projects include the Oxnard USD Harrington Elementary School, Irvine USD Heritage Fields K-8 School, and Rowland USD Nogales High School Revival.

Blair Church & Flynn Consulting Engineers (Booth 729)
Shannon Marquez
451 Clovis Ave, Ste 200
Clovis, CA 93612
(559) 326-1400
smarquez@bcf-engr.com

Blair, Church & Flynn is a professional consulting firm offering comprehensive services including planning, civil engineering, environmental, land surveying, landscape architecture and construction management. For more than three decades, we have been a trusted advisor to K-12 school districts, community colleges, universities, public agencies and architects. Our campus design professionals have collectively completed more than 700 education-related projects, ranging from master planning and infrastructure engineering, to site and athletic venue design.

Bosco Company (Booth 340)
Jennifer Pinney
1177 N 15th St
San Jose, CA 95112
(666) 233-2248
info4@boscoco.com

Bosco has worked with many school districts to provide interior and exterior painting, parking lot striping, steam cleaning, water blasting, full service cleanup, facilities maintenance, as well as emergency services, i.e. water smoke and mold. Our staff of highly trained professionals has the skill and experience to work with all types of school properties with highest customer service.

Brock USA (Booth 603)
Julie Trull
3090 Sterling Cir, Ste 102
Boulder, CO 80301
(303) 396-6183
jtrull@brockusa.com

Brock is the leader in shock pad systems for artificial turf fields. By taking an athlete-first approach to research and development, Brock moves the industry towards creating the best, safest, and most sustainable playing environment for athletes at all levels of competition. Brock was the first manufacturer to earn Cradle-to-Cradle certification in the turf industry, and continues to set the standard for safety and performance. If we protect the player, we can protect the game.

C Below (Booth 836)
Rebecca Vargas
14280 Euclid Ave
Chino, CA 91710
(909) 333-9260
rebeccav@cbelow.com

C Below offers comprehensive underground utility investigations including locating, mapping, and potholing.

California Facility Specialties, Inc. (Booth 513)
Mike Kurnik
161 Mercury Cir
Pamona, CA 91768
(909) 599-1200
mkurnik@cafacilityspec.com

California Facility Specialties, Inc. specializes in representing the finest architectural products available for school and recreational facilities. We intently work with owners, architects, contractors and end users to provide our expertise in planning, estimating, and value engineering. We assist in timely procurement and installation. Our quality service is brought full circle with our full time staff of experienced installers working professionally to complete the construction process. Our products are diverse from indoor/outdoor athletic equipment, scoreboards, volleyball equipment, wall padding, gym divider curtains, telescoping bleacher seating, fixed auditorium seating, and lockers. Our courteous and prompt service staff is available for maintenance and inspections of all your facility needs.
Exhibitors

California Financial Services (Booth 402)

Michael Dodge
1420 Michele Wy
Escalon, CA 95320
(707) 544-7800
mdodge@calschools.com

California Financial Services (CFS) is a full-service financial and facility planning firm advising on bond sales, preparing State facility eligibility/grant applications and negotiating developer fees/mitigation agreements. Our subsidiary, KeyAnalytics, provides professional staffing and proprietary software that consolidates multiple revenue sources and projects into easily useable information for staff, oversight committees and the public. KeyAnalytics also tracks ongoing bond and SFP grant compliance activities. CFS maintains offices in Orange County, Roseville and Santa Rosa.

Campbell Keller (Booth N916/N918, NextGen Experience)

Eileen Campbell
3041 65th St Ste 3
Sacramento, CA 95820
(916) 737-3300
ecampbell@campbellkeller.com

Campbell Keller, with over 35 years’ experience in education and administrative furnishings is a powerful resource and partner. Professional services include design and space planning, furniture procurement, installation, and project management. Campbell Keller has Business Development Managers throughout California who are supported by a full-service staff and dedicated education showroom in Sacramento. To learn more and explore our Interactive Products Gallery visit www.campbellkeller.com or call 916-737-3300.

Capitol Energy Systems (Booth 930)

Bobby Reed
2831 G St Ste 130
Sacramento, CA 95819
(916) 443-5395
bobby@capitoltechsolutions.com

Partnering with Capital Energy Systems gives you a recurring revenue stream for your business, provides your customers with a comprehensive energy solution, and gives you insight into their equipment—all while strengthening your customer relations.

Cintas (Booth 412)

Chris Heard
9911 Bogradus Ave
Whittier, CA 90603
(562) 754-5373
heardc@cintas.com

The firm designs, manufactures and implements corporate identity uniform programs and provides entrance mats, restroom cleaning and supplies, tile and carpet cleaning, promotional products, first aid, safety, and fire protection products and services.

Claridge Products, Inc. (Booth 533, NextGen Experience)

Brett Williams
180 N Sherman Ave
Corona, CA 92882
(858) 405-0588
bwilliams@clardigewest.com

Since 1947, Claridge has grown from a one-man operation that started in a cheese factory into one of the world’s largest and most respected woman-owned makers of U.S. made visual display solutions. We were instrumental in guiding and influencing the collaborative process long before many of our competitors opened their doors. Claridge is widely known for creating Idea Places; any place where thinkers and problem solvers meet to express ideas and solve problems. Today, some 70 years later, Claridge has evolved into making the highest quality writing surface products and we have the privilege of serving and supporting a wide range of customers in specialties ranging from K-12 education, architectural design and construction, to business, healthcare, higher education, and more.

Class Leasing, LLC (Booth 138)

David Morgan
1320 W Oleaner Ave
Perris, CA 92571
(951) 293-1668
dmorgan17@icloud.com

Class Leasing has been a preferred provider of DSA approved relocatable classrooms, restrooms, and customized office and specialty buildings for both interim and permanent space solutions throughout the State of California for over 26 years. Our current piggyback bid offers a wide range of building types and sizes with multiple options and upgrades to suit your specific project, regardless of size or complexity. As Class Leasing is now a manufacturer of DSA approved buildings, please contact us today for your next permanent space solutions.

Climatec (Booth N914)

Karen Thurber
2150 S Towne Centre Pl, Ste 200
Anaheim, CA 92806
(602) 906-4161
kthurber@climatec.com

As the recognized leader for California’s K-12 market in advanced building technologies, Climatec is uniquely qualified to evaluate your facility and provide budget-neutral energy-saving solutions.

Colbi Technologies, Inc. (Booth 619/621)

Julie Williams
12841 Newport Ave
Tustin, CA 92780
(949) 357-7206
jwilliams@colbitech.com

Colbi Technologies built Account-Ability, ColbiDocs, and Quality Bidders software as solutions to put school districts in charge of their construction programs.

Account Ability is accounting software designed to bridge the gap between facilities and business services that manages public building programs from conception to closeout with full transparency and credibility. ColbiDocs provides online preparation, processing, distribution, storage and retrieval of project documents. Quality Bidders is a software solution with standardized processes to ease the pain of contractor prequalification.
Exhibitors

Colorado Time Systems (Booth 108)
Tina Montalbano 1551 E 11th St Loveland, CO 80537 (970) 667-1000 tinaw@coloradotime.com

Colorado Time Systems provides premier athletic facilities with platinum quality timing, scoring, and display solutions for most sports. Our product portfolio includes numeric scoreboards, video displays, aquatic training tools, and aquatic timing and scoring for swimming, diving, water polo, and synchronized swimming.

Consolidated Engineering Laboratories (Booth 127)
Terese Salas 2001 Crow Canyon Rd, Ste 100 San Ramon, CA 94583 (925) 314-7100 tsalas@geosphereinc.net

Since 1975, Consolidated Engineering Laboratories (CEL) has built a distinguished history and impeccable record providing quality assurance, material testing and special inspection, and geotechnical engineering for many landmark projects. Headquartered in San Ramon with full-service facilities in Oakland, Santa Rosa and Sacramento, our testing and inspection agency is the largest in Northern California. CEL is a part of the ETS family of companies with nearly 500 professionals and 14 offices in six states.

Construction Testing Services, Inc. (Booth 406)
Julie Thome 4400 Yankee Hill Rd Rocklin, CA 95767 (916) 419-4774 jthome@cts-1.com

Founded in 1994, Construction Testing Services (CTS) has provided full service geotechnical engineering and material testing for nearly $20 billion in construction, ranging from transportation and site work to water resource projects, K-12 schools and universities to laboratories and hospital facilities, civic centers and libraries to corporate office campuses, and hotels and parking structures to police and fire stations.

Cordoba Corporation (Booth 504)
Michael Boomsma 1401 N Broadway Los Angeles, CA 90012 (714) 391-2208 mboomsma@cordobacorp.com

A nationally recognized engineering, program and construction management firm specializing in transportation, education and facilities, energy, and water. Cordoba has established a state-wide presence and developed some of the most complex and highly visible infrastructure projects throughout the entire state of California. Cordoba Corporation’s efforts have resulted in recognition as a top 100 professional services firm as well as a top 50 program management firm in the nation by Engineering News-Record for four consecutive years.

CORE Business Interiors (Booth 839)
Kendra Sanchez 7761 N Ingram Ave, Ste 109 Fresno, CA 93711 (559) 297-6400 kendras@corebusinessinteriors.com

When it comes to commercial and educational furniture, CORE Business Interiors is the leading full service and “turn-key” supplier for all of your design, specification, furniture, and equipment needs. We view ourselves as an extension of you. Our job is to understand your school’s needs and weave those into an integrated solution that enhances your educational environment and aesthetic while maximizing the use of your dollar. Years of experience has taught us how to listen, learn, solve and deliver.

Counselman-Hunsaker (Booth 118)
Linda Duerst 11845 W Olympic Blvd, Ste 1255 W Los Angeles, CA 90064 (314) 894-1245 lindaduerst@chh2o.com

Counselman-Hunsaker is a full-service aquatic planning, design, engineering, and aquatic facility operations firm which provides professional services for a broad range of clients including, waterpark resorts, community aquatic facilities, wellness, K-12, hospitality, and collegiate-level facilities, as well as privately-owned facilities. With over 45 years of experience, we have designed over 1,000 pools and have completed hundreds of facility audits, and feasibility studies for the development of new or existing facilities.

CSI: California School Inspections (Booth 403)
Joseph Conrad Luis 5355 Brentford Wy El Dorado Hills, CA 95762 (916) 960-7270 josephconradluis@email.com

California School Inspections is an independent third party inspection service specializing in annual Williams Act inspections using the Office of Public School Construction (OPSC) Facility Inspection Tool (FIT) to provide the inspection and information that is required for the School Accountability Report Card (SARC). CSI is helping districts set the standard in “Good Repair.”

Kingspan Light + Air | CPI Daylighting is the partner of choice for high-quality and award-winning daylighting solutions in the ever-changing world of modern design and building construction. Backed by Kingspan, the global leader in high performance building envelope solutions, we leverage our extensive expertise and broad product range to supply energy-saving and cost-effective daylighting solutions for the sustainable built environment. As the driving force for innovation and performance, our future looks brilliant together.

CPI Daylighting (Booth 936)
Rafael Rivera 28662 N Ballard Dr Lake Forest, IL 60045 (847) 816-1060 rafael.rivero@kingspan.com

Kingspan Light + Air CPI Daylighting is the partner of choice for high-quality and award-winning daylighting solutions in the ever-changing world of modern design and building construction. Backed by Kingspan, the global leader in high performance building envelope solutions, we leverage our extensive expertise and broad product range to supply energy-saving and cost-effective daylighting solutions for the sustainable built environment. As the driving force for innovation and performance, our future looks brilliant together.
Exhibitors

**Culver-Newlin** (Booth 240)

Devyn Goss
520 E Rincon Ste 102
Corona, CA 92879
(951) 522-6697
devyn@culver-newlin.com

For more than 55 years, Culver-Newlin has been designing and furnishing collaborative learning spaces for the entire education community. As technology and curriculum changes, so do our design concepts. Our goal is to help prepare kids for THEIR futures, not for ours! We have multiple piggyback bids, our own delivery & installation team, and every employee is fingerprinted & background checked to ensure the safety of your school! Check out our latest projects at www.culver-newlin.com.

**dabblefox** (Booth 607)

Rob Barthelman
PO Box 1715
San Jose, CA 95109
(408) 427-4143
rob@dabblefox.com

We are Simplicity in Achieving Your Custodial Expectations. Utilizing custodial industry standards, Dabblefox provides cloud-based custodial work-loading, inspections, and supply inventory tools, linked to your facility floor plans, schedules, and related data. Robust features ensure objective decisions for you and your leadership within simple, cost-effective annual licensing with unlimited users. See more at www.dabblefox.com.

**Dave Bang Associates, Inc.** (Booth 410)

Eric Huber
1885 N Main St
Orange, CA 92865
(800) 669-2585
eric@davebang.com

Dave Bang Associates is one of the largest outdoor recreation equipment distributors in the United States and a top producer for the manufacturers of playground equipment, park and site furnishing, shade shelters and safety surfacing. We work only with reputable playground and site furnishing manufacturers offering high quality products, child safety, and the best customer service in the industry.

**DecisionInsite** (Booth 818)

Lora Miller
101 Pacifica, Ste 380
Irvine, CA 92618
(877) 204-1392
lmiller@decisioninsite.com

Enrollment Impact Specialists. DecisionInsite integrates professionally developed enrollment forecasts, updated community demographics with an easy-to-use, map-driven, web-based application. We’ve put the effortless power of point and click analysis tools and the ability to create professional presentations into the hands of district staff responsible for making and communicating data-driven decisions. Our solutions support budgeting, facilities planning and boundary re-alignments. Designed by district leaders for district leaders: a powerful decision support tool for non-technical professionals.

**Diversified Woodcrafts** (Booth 815)

Tracy Johnson
300 S Krueger St
Suring, WI 54174
(920) 279-7680
tjahne@diversifiedwoodcrafts.com

Diversified Woodcrafts is the leading educational furniture manufacturer for science, art, drafting, vocational and robotics.

**D&D Security Resources, Inc.** (NextGen Experience)

Dean Smith
PO Box 1086
Concord, CA 94522
(800) 453-4195 ext. 1005
dean@ddsecurity.com

D&D Security Resources, Inc., supporting education customers for over 45 years, specializes in AV presentation systems and Promethean interactive products. Specializing in project design, strategic sourcing, full service installation and structural mounting, including electrical and low voltage cabling. A California Class B general contractor and fully DIR certified to work in schools. www.ddsecurity.com

**Dude Solutions** (Booth 637)

Wade King
11000 Regency Pkwy, Ste 110
Cary, NC 27518
(866) 455-3833
wade.king@dudesolutions.com

Dude Solutions combines innovative, user-friendly technology with the world’s smartest operations engine, empowering education operations leaders to transform the most important places in our lives. Today, more than 7,000 educational institutions use our award-winning software to manage maintenance, assets, energy, safety, IT, events and more. For more information, visit dudesolutions.com.

**Earth Systems, Inc.** (Booth 821)

Jon Jaeger
720 Aerovista Pl, Ste A
San Luis Obispo, CA 93401
(805) 781-0112
jjaeger@earthsystems.com

Earth Systems provides geoprofessional services to education sites throughout the State of California. Our portfolio holds hundreds of K-12 sites. Earth Systems offers comprehensive services including:

- Geotechnical Engineering
- Engineering Geology
- Environmental Assessment and Remediation
- Construction Materials Testing and Inspection services, as well as,
- Soils and Materials Laboratory Testing

For more information, visit www.earthsystems.com.
## Exhibitors

### Ecore Athletic (Booth 238)
- **Dana Davis**
  - 715 Fountain Ave
  - Lancaster, PA 17601
  - (717) 824-8210
dana.davis@ecoreintl.com

At Ecore, people are paramount. This collection of products is designed to provide surfacing for athletes and fitness enthusiasts of all ages to do what they love by creating products that do more in regards to acoustics, ergonomics and safety.

### EMCOR Services Mesa Energy Systems (Booth 229)
- **Jasmine Jean**
  - 2 Cromwell
  - Irvine, CA 92618
  - (949) 254-3373
  - jjean@emcor.net

A fully-owned subsidiary of EMCOR Group, Inc., Mesa Energy Systems is a full-service, licensed HVAC (Heating Ventilation Air Conditioning), building automation and retrofit contracting company headquartered in Irvine, California, with 12 offices in California, Nevada, and Arizona. We provide fully-integrated solutions for preventative maintenance, repair and/or upgrades to existing mechanical, electrical, and control systems to maximize efficiency and economic impact.

### ENGIE Storage (Booth 539)
- **Anne Smith**
  - 500 12th St, Ste 300
  - Oakland, CA 94607
  - (415) 733-4517
  - anne.smith@engie.com

ENGIE Storage (formerly Green Charge) helps power the world more efficiently and sustainably. As the nation’s number one distributed energy storage company, we serve energy producers, distributors, and consumers, including schools, utilities, network operators, and energy consumers in business and government.

### Eric Hall & Associates (Booth 520)
- **Eric Hall**
  - 5245 Avenida Encinas, Ste A
  - Carlsbad, CA 92008
  - (760) 602-9352
  - eric@ehanda.com

EH&A began in 2006 as an experienced team of associates with strong fiscal and facility backgrounds in California school districts and COEs. EH&A specializes in facility planning including long range facilities master plans, architect selection, enrollment analysis, real property advice, and the State School Facility Program. We provide business and financial services through independent fiscal review of district budgets, interim report analysis, increasing internal capacity of all operations, and classification/compensation studies.

### Elite Modular Leasing & Sales, Inc. (Booth 218)
- **Jeremy Goldenetz**
  - PO Box 78447
  - Corona, CA 92877
  - (951) 422-2500
  - jeremy@elitemodular.net

Industry leading provider of DSA approved modular classrooms for lease or purchase with 90 years of combined experience.

### Enviroplex, Inc. (Booth 126)
- **Gaylene Givens**
  - 4777 E Carpenter Rd
  - Stockton, CA 95215
  - (916) 254-9446
  - gaylene.givens@enviroplex.com

Enviroplex is a manufacturer of high performance modular buildings, delivering permanent architectural designs at modular speed and cost for over 25 years.

### EPIC Metals (Booth 911)
- **Richard Fuller**
  - 11 Talbot Ave
  - Rankin, PA 15104
  - (412) 351-3913
  - rfuller@epicmetals.com

For over 50 years, EPIC Metals has been offering architectural, exposed structural roof and floor deck ceiling systems to the architectural community. Our products contribute to LEED certification and address uncluttered long spans up to 58 feet, interior acoustical control, and various appearance options. Toris®, Wideck®, Archdeck®, and Envista® offer architectural features to enhance any project. Architectural screens and woodgrain finishes are the newest additions to our extensive line of products.

### Extron Electronics (Booth 226)
- **Mike Henry**
  - 1025 E Ball Rd
  - Anaheim, CA 92805
  - (714) 491-1500
  - mhenry@extron.com

Since 1983, Extron has been a leader in the development of innovative classroom audio and video solutions for the K-12 market. This includes PoleVault Digital Classroom AV Systems, VoiceLift Pro Microphone Systems, TeamWork and ShareLink collaboration systems, StudioStation recording solutions, and GlobalViewer software for network based AV resource management and campus communications. Our extensive work with schools has resulted in solutions that meet the unique performance and value requirements of the educational market.
Exhibitors

**FaciliServ** (Booth 702)

Juanita Wilson  
1439 W Chapman Ave  
Orange, CA 92868  
(714) 464-6441  
jwilson@facilserv.com

FaciliServ has been in business since 1987, representing owners to provide construction, installations and repairs, indoor and outdoor bleachers, backboards and padding and divider curtains.

**Facilitron Inc.** (Booth 902/904)

Kristina Kirkland  
485 Alberto Wy, Ste 220  
Los Gatos, CA 95032  
(408) 827-1907  
kirkland@facilitron.com

Facilitron is a leading provider of facility management and data solutions for public schools and colleges. Through a unique partnership strategy which provides software and support at no cost, Facilitron and its one-of-a-kind scheduling and reservation platform help districts maximize internal facility use, consolidate facility scheduling and manage community use requests – saving administrative time while giving districts full control over how and when they want to use their facilities.

**FieldTurf Commercial** (Booth 230)

Andrea Parisi  
2750 La Mirada Dr  
Vista, CA 92081  
(760) 745-7026  
aparisieasyturf.com

North America’s preeminent source for artificial grass surfacing, offering state-of-the-art artificial grass for ultra-realistic, durable commercial landscapes.

**FlexGround Surfaces, Inc.** (Booth 519)

Sandi Walsh  
2029 Opportunity Dr, Ste 3  
Roseville, CA 95678  
(916) 474-5431  
swalsh@flexground.com

FlexGround is dedicated to the advancement, improvement and installation of rubberized and synthetic turf playground surfacing. We specialize in safety surfacing in and around playground equipment and splash pads in accordance with ASTM 1292 standards. FlexGround currently holds IPEMA certifications on 20 of its unique surfacing products.

**Flint Builders, Inc.** (Booth 610)

Donata Gilliland  
401 Derek Pl  
Roseville, CA 95678  
(916) 757-1000  
dgilliland@flintbuilders.com

Flint Builders is a general contracting firm specializing in design-build and design-assist projects that are developed collaboratively between the owner, contractor, designers and subcontractor partners. Flint has been the recipient of four Design-Build Institute of America awards in recent years, and has been chosen as “General Contractor of the Year” by the Associated Subcontractor Alliance for the past four consecutive years.

**Folia** (Booth 810)

Katie Ellington  
2244 Blach Pl, Ste 100  
San Jose, CA 95131  
(408) 244-7100  
katie.ellington@blach.com

Folia transforms the way buildings come to life. Designed to inspire and built to last, Folia is a flexible, durable and high-quality classroom or administrative building. Because much of it is prefabricated off-site, it can be built faster and more economically than traditional construction — without the inherent limitations and quality tradeoffs of modular construction. Learn more about this turnkey building solution, developed in partnership by Blach Construction, QKA, and GLPH at buildfolia.com.

**ForeFront Power** (Booth 812)

David Ganske  
100 Montgomery St, Ste 725  
San Francisco, CA 94104  
(212) 748-9821  
dganske@forefrontpower.com

ForeFront Power is a solar development company with more than a decade of renewable industry experience, serving business, public sector, and wholesale power customers around the world. Education is the core of our business. With over 400 megawatts (MW) of operational projects with schools, our team has the capability to transform your district’s solar installations beyond just energy production and savings.

**Geo-Engineering Solutions, Inc.** (Booth 312)

Eric Swenson  
2570 San Ramon Valley Blvd, Ste A102  
San Ramon, CA 94583  
(925) 433-0450  
eswenson@geo-eng.net

Geo-Engineering Solutions Inc. is a Northern California based geotechnical engineering and materials testing firm that serves public and private clients throughout the western United States. We have a deep level of experience in K-12, DSA jurisdictional projects and are actively working on projects from single classroom projects up new multi-million-dollar school campus replacements. We are currently working with districts ranging from one campus to over 50 campuses.

**Gafcon, Inc.** (Booth 710)

Theresa Collins  
5960 Cornerstone Ct, W Ste 100  
San Diego, CA 92121  
(858) 875-0074  
tcollins@gafcon.com

Gafcon, Inc. has been in business since 1987, representing owners to provide construction, project, and program management, as well as technology solutions. Gafcon has provided program management services on over $46.25B in California education bond programs. As a firm, we cultivate passion, empathy, and curiosity. This results in professionals who have the right solution to manage any education challenge. Gafcon delivers complex projects that power vibrant communities.
Exhibitors

**Gill/Porter Athletics** (Booth 611)
Fred Dixon
601 Mercury Dr
Champaign, IL 61822
(217) 841-4786
fdixon@gillathletics.com
For more than 95 years, Gill Athletics has been the world’s largest manufacturer of quality athletic equipment from major facility installations for track and field, football and soccer to personal performance products like our celebrated Carbon FX Vaulting Poles for athletes. Part of what makes Gill the preferred choice of coaches, facility designers and athletes everywhere is innovation. Our patented technological advances set new industry standards for performance, safety and durability. Our athletic equipment is also value engineered. That is, we use production techniques and processes that achieve the highest quality product at the lowest possible price.

**Hamel Interiors, Inc.** (Booth 638)
Darin Shoemaker
26431 Jefferson Ave, Ste A
Murrieta, CA 92562
(951) 262-8967
dshoemaker@hamelinc.com
Hamel Interiors, Inc. brings a fresh, streamlined, and green approach to educational environments, while creating collaborative spaces for a 21st Century curriculum. Whether there is a need to modernize basic classroom furnishings, such as desks or chairs, or to construct an innovative new performing arts facility, Hamel Interiors, Inc. is a one-stop shop that provides full-service and support from conception to completion.

**Hilbers, Inc.** (Booth 819)
Annie Knipe
1210 Stabler Ln
Yuba City, CA 95993
(530) 632-1410
aknipe@hilbersinc.com
Hilbers, Inc. specializes in full-service commercial construction throughout the United States.

As a family-owned and operated commercial contractor company with over 50 years of design build and project management experience, our relationships with our clients are extremely important to us and it shows in the many commercial construction projects we’ve completed for our clients. We pride ourselves on building great partnerships, working with integrity, and approaching projects with creativity to meet or exceed our clients’ needs.

**IMEG** (Booth 436)
Leilani Doherty
901 Via Piemonte, Ste 400
Ontario, CA 91764
(909) 477-6915
leilani.d.doherty@imegcorp.com
IMEG Corp. is one of the largest engineering consulting firms in the U.S. specializing in high-performing building systems, infrastructure, and construction-related services. With our global footprint of 40 offices and a deep bench of nearly 1,200 team members, we strive to build long-lasting client relationships through our collaborative project approach.

**Infinity Communications**
(Booth 1003)
Christian Martin
PO Box 999
Bakersfield, CA 93302
(661) 716-1840
cmartin@infinitycomm.com
Infinity provides consulting focused on E-rate and Technology Design services throughout the United States. We take pride in aiding school districts, libraries and consortiums to receive maximum funding and/or develop a technology design to use for technology. We know technology budgets and needs often contradict each other. We understand. With specialists in funding management, technology design, and project administration we’re devoted to assuring our clients ease and success within the procurement and technology implementation process.

**Grand Slam Safety, LLC**
(Booth 905)
Jeanette Lewis Chamberlain
PO Box 35
Croghan, NY 13327
(928) 997-6266
jeanette@grandslamsafety.com
Grand Slam Safety, LLC has been committed to bringing the safest and most reliable sport fencing systems to the athletic market. Our patented SPECTO® Sport Fencing Systems are one of a kind and the results are amazing. Less injuries, better play, more versatility...we want to help your game excel to the next level. Customization is key. We guarantee your facility will have exactly what you need, exactly the way you want it.

We believe that our SPECTO® Fencing Systems can empower athletes to concentrate on their play, maximize coaching, and delight fans by providing a clear view of the action. In the gym or on the baseball field, temporary or permanent, player safety or ball containment – Grand Slam Safety has you well protected.

**Hertz Furniture**
(Booth 131/133)
Gabriel Schwartz
170 Williams Dr
Ramsey, NJ 07446
(201) 529-2100
gabriel@hertzfurniture.com
Flexible, collaborative, individualized, or traditional - Hertz Furniture has innovative furniture to match your teaching style, curriculum, and budget for every room in your school, including classroom, commons area, lab, media center, café, and more, all with lifetime warranties.

**ICS Service**
(Booth 827)
Jennifer Abbasi
PO Box 5255
Riverside, CA 92517
(951) 683-3637
j.abbasi@icsservice.net
ICS Service specializes in all low voltage system design, installation, service and the monitoring of security and fire alarm systems for commercial and public entities, specializing in K-12. Our services include system design for modernization projects and new construction, project engineering and consulting, superior field installation and programming of systems, customer in-servicing and training, testing and maintenance services, 24-hour monitoring.
Exhibitors

**iMod Structures** (Booth 210)
Craig Severance
251 Bagley St
Mare Island, CA 94592
(415) 794-8459
c severance@intermodalstructures.com
Our mission, Climate Take Back™, invites other companies to join us as we commit to running our business in a way that is restorative to the planet and creates a climate fit for life.

**J.T.S. Modular, Inc.** (Booth 103)
Adam Engler
PO Box 41765
Bakersfield, CA 93384
(661) 835-9270
adame@jtsmodular.com
JTS offers completely customizable campuses in permanent modular classrooms, restrooms, concessions, libraries and administration buildings. Also included: concrete floors, high efficiency heating units and fixtures, natural lighting options and nine foot plus ceilings. What you can dream we can build. The marketplace is now realizing that permanent modular structures are the affordable, high quality building system of the future.

**Johnson Controls, Inc.** (Booth 119/121)
Mike Kozlowski
1528 Hammond Ct
Folsom, CA 95630
(916) 458-2512
mike.kozlowski@jci.com
Smart students require smart buildings – from elementary school through university – and that’s been our driving force since the beginning when our founder, Professor Warren Johnson, invented technology to help comfortable classrooms become the foundation for a solid education. Students who are comfortable and happy in their physical environments actually have a better chance of doing well in school. In fact, reports show that students in well-maintained facilities score up to 10 percent higher on standardized tests. Johnson Controls provides the building systems, equipment, technology integration and know-how to create and maintain safe and secure, quality learning environments. And we offer innovative financing solutions to make these facility improvements a reality today – with minimum impact on your operating budget.

**Keenan & Associates** (Booth 620)
Stephanie Richter
2355 Crenshaw Blvd, Ste 200
Torrance, CA 90501
(310) 212-0363
smrichter@keenan.com
Keenan provides innovative insurance and financial solutions for schools. Our high quality, cost-effective programs exceed our customers’ expectations. We are the experts you can rely on when it comes to employee benefits, risk management, claims services, and technology.

**Interface** (Booth 1010, NextGen Experience)
Andy Steen
457 Pacific Ave
San Francisco, CA 94133
(415) 589-8264
andy.steen@interface.com
Interface, Inc. is a global commercial flooring company with an integrated collection of carpet tiles and resilient flooring, including luxury vinyl tile (LVT) and nora® rubber flooring. Our modular system helps customers create beautiful interior spaces which positively impact the people who use them and our planet.

**International Masonry Institute** (Booth 909)
Craig Horton
155 Montgomery St, Ste 510
San Francisco, CA 94104
(415) 205-9760
chorton@imiweb.com
The International Masonry Institute (IMI) is a strategic alliance between the International Union of Bricklayers and Allied Craftworkers and the contractors who employ those members. Through education, technical support, research and training the IMI works to provide a more efficient construction delivery system. IMI consists of a team of industry experts that educates architecture, engineering and construction professionals on how to effectively design and build with brick, block, stone, tile terrazzo and marble.

**JL Modular** (Booth 214)
Will Cannell
70 Stony Point Rd, Ste D
Santa Rosa, CA 95401
(415) 272-9965
willc@jlcbuild.com
Smarter Modular Building - JL Modular specializes in DSA-approved modular building projects throughout Northern California. Our modular designs include one- and two-story classroom buildings and multi-purpose buildings.

**Jensen Hughes** (Booth 332)
David Secoda
1220 Concord Ave Ste 400
Concord, CA 94520
(925) 938-3550
dsecoda@jensenhughes.com
Jensen Hughes has a broad range of safety, security and risk assessment and mitigation services to protect people and property. We provide expert consulting, design, construction support, forensic engineering and investigation, research and development, software solutions, and training throughout the world. By leveraging our expertise in accessibility and code consulting and fire alarm and sprinkler design our efforts not only save exponential time and money, but also protect against potential loss in the future.

**Kasdan LippSmith Weber Turner, LLP** (Booth 1005)
Ritchie Lipson, Esq.
19900 MacArthur Blvd, Ste 850
Irvine, CA 92612
(866) 578-3328
rlipson@kasdanclaw.com
Kasdan LippSmith Weber Turner LLP (KLWT) is considered one of the nation’s leading construction defect firms. The firm represents schools, universities, municipalities, commercial and industrial properties, houses of worship, high-rises, mid-rises, loft units, condominium/condominium conversions, apartments, and single-family homeowners. KLWT has recovered over $1 billion for its clients in construction defect claims with offices located in Irvine, Los Angeles, Walnut Creek, CA, Phoenix, AZ, Albuquerque, NM and an affiliate in Honolulu, HI.

**KI** (NextGen Experience)
Patrick Welch
2 Henry Adams
San Francisco, CA 94103
(415) 999-6334
patrick.welch@ki.com
KI is your resource for smart furniture solutions designed to support today’s active learning and complement your school’s culture. Our deep understanding of K-12 learning environments leads to responsive spaces that address current educational concepts and school furniture that supports fluid, interactive and engaging learning environments – such as the award-winning Ruckus® Collection. For idea starters, blog posts, podcasts, case studies and other resources dedicated to the K-12 market, visit www.ki.com/k12.

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CASH 40th Annual Conference on School Facilities
Kitchell (Booth 221)
Veronica Delgado
2450 Venture Oaks Wy, Ste 500
Sacramento, CA 95833
(916) 207-7362
vdelgado@kitchell.com
Headquartered in Sacramento since 1978, Kitchell CEM has grown and responded to changing market conditions by bringing value and enhanced services to its clients. Kitchell provides total building solutions to its customers including program management, construction management and general contracting services. Kitchell also oversees a thriving Engineering & Architectural Services Division and the growing Kitchell Facilities Management. Learn more at www.kitchell.com.

Kithcens To Go built by Carlin (Booth 803)
Amy Lewis
466 W Fallbrook Ave, Ste 106
Fresno, CA 93711
(413) 519-2822
amy.lewis@kitchentogo.com
Kitchens To Go provides for lease or purchase, mobile, modular, and containerized commercial kitchens for planned renovation/expansion, new construction, special events, or immediate needs such as disaster response and recovery. In addition to cooking capacity, cold and frozen storage, ware washing, dining space, restroom, and office facilities can be provided.

Knorr Systems, Inc. (Booth 120)
Karl Schultz
2221 S Standard Ave
Santa Ana, CA 92707
(714) 507-9074
karls@knorrsystems.com
Knorr Systems, Inc. is an industry-leading water treatment equipment sales and service organization serving the institutional aquatics/swimming pool market. Established in 1977, Knorr Systems pioneered swimming pool energy efficiency. KSI has been recognized by leading utilities for designing and implementing more successful pool energy projects than any other firm. Knorr Systems has assisted California’s public agencies in saving millions of kilowatt/hours, millions of therms and millions of dollars, while also improving operations. Knorr knows pools!

Knowland Construction Services, Inc. (Booth 204)
Diane Knowland
33 Narcissa Dr
Rancho Palos Verdes, CA 90275
(310) 786-4331
dianek@knowlandinc.com
Knowland Construction Services provides licensed DSA Inspectors of Record (IORs) to schools, K-12 and colleges, throughout California to perform inspection services. We have been in business for over 20 years, and currently work in approximately 40 school districts providing Class I, II and III IORs and also provide special inspectors to perform inspection services.

Koury Engineering & Testing, Inc. (Booth 206)
Stephanie Arcifa
14280 Euclid Ave
Chino, CA 91710
(909) 606-6111
stephaniea@kouryengineering.com
Koury Engineering & Testing, Inc. has been providing construction inspection and testing services since 1992, under the leadership of Michele Shams, President/CEO, and Dave Menefee, Sr. Vice President/COO. Koury specializes in Geotechnical Engineering, Special Inspections, Construction Materials Testing, and Building Inspection for K-12 Clients in Southern California. Our capabilities allow us to deal with demanding and complex projects without sacrificing personal attention.

KYA Group (The) (Booth 105/536/806)
Lisa Chavez
1522 Brookhollow Dr, Ste 3
Santa Ana, CA 92705
(714) 410-7039
lisa.chavez@thekyagroup.com
KYA is an industry specialist in surface solutions, sports fields, athletic courts, classroom beautification and sustainable plantscapes supported by project management, design, GC and maintenance services.

Lakeshore Learning Materials (Booth 939)
Caroll Gillies
2695 E Dominguez St
Carson, CA 90895
(800) 421-5354
cgillies@lakeshorelearning.com
Since 1954, teachers have trusted Lakeshore for innovative, high-quality furniture and materials. Lakeshore’s Flex-Space Furniture was created by educators—with an academic approach to furniture design that supports student achievement and helps teachers manage the classroom environment. Lakeshore also offers a Complete Classrooms® service—including free design, delivery and installation.

Landmark Construction (Booth 531)
Kirsten Goble
5948 King Rd
Loomis, CA 95650
(916) 663-1953
kgoble@landmarkconst.net
Landmark Construction was established to create a new model for collaborative delivery of inspiring California public school facilities. Our original intent was to bring the best practices of integrated project delivery methods used in the private sector to public construction. Landmark has completed hundreds of millions in complex projects with an unmatched record of delivering 100% of projects on time, within budget and without dispute. Services include new construction, modernizations, construction management, design-build and design-assist.
Exhibitors

LCP Tracker (Booth 207)
Laiza Oliveira
117 E Chapman Ave
Orange, CA 92866
(714) 669-0052
mshin@lcptracker.com

LCP Tracker is the leading software solution for construction site compliance management, certified payroll and workforce reporting.

Linik Corp (Booth 205)
Duane Kronnick
PO Box 803040
Santa Clarita, CA 91380
(661) 600-8717
dkronnick@linikcorp.com

Linik Corp is a multi-disciplinary program/construction management company based in Santa Clarita. We provide reliable, quality and cost efficient services to California K-12 school districts and community colleges in support of their construction programs. Services include planning, design development management, and preconstruction services (constructability, estimating, value engineering, and scheduling). We also provide construction management services implementing effective project controls to stimulate progress and performance of a project ensuring safe, on-time and on-budget delivery.

Lionakis (Booth 632)
Laura Knauss
1919 19th St
Sacramento, CA 95811
(916) 558-1900
laura.knauss@lionakis.com

Lionakis has been designing educational facilities in California for more than a century. Our multi-discipline team, including architectural, structural engineering, interior design, sustainability, access compliance and graphic design services, brings an integrated, collaborative approach to each school project. With offices in Sacramento, Oakland, Newport Beach and San Jose, we partner with your community to bring the vision to reality, balancing goals with the knowledge and experience required to deliver your school project. Our industry experts are focused on developing innovative and reliable solutions, providing a level of service that will exceed your expectations. At Lionakis, we’re designing a better future for California’s school community.

Liquiform Technologies, Inc. (Booth 703)
Michael Jones
9757 7th St, Ste 803
Rancho Cucamonga, CA 91730
(951) 285-5488
jessica@weatherweld.com

Seamless roofing.

Little (Booth 606)
Jay Tittle
1300 Dove St, Ste 100
Newport Beach, CA 92660
(949) 437-7314
jay.tittle@littleonline.com

Little is a diverse, multi-disciplinary design firm known for breakthrough ideas that create a better future for people. We believe the power of design transforms lives. Our culture fosters an entrepreneurial spirit in our people, hence challenging the status quo to continually advance our designs and processes. We do this while ensuring daily dedicated, selfless client service. We see great potential to have a lasting impact on California educational facilities for years to come.

Lloyd Consulting Group (Booth 231)
Zach Plum
7349 N Via Paseo Del Sur, Ste 515-324
Scottsdale, AZ 85258
(480) 498-5725
zplum@lloydengineers.com

LLOYD Civil and Sports Engineering is a full-service sports consultant specializing in the planning, design and construction management of new and renovated sports facilities. We have been designing sports facilities since 1986 and our professionals have extensive experience in providing these services for a variety of clients, including colleges and universities, high schools, recreation programs and professional sports teams. We are dedicated to providing our clients with full-service, single source solutions for complex projects.

Lozano Smith (Booth 817)
Oana Tucker
7404 N Spalding Ave
Fresno, CA 93720
(559) 431-5600
otucker@lozanosmith.com

Lozano Smith, a full-service law firm with eight offices in California, has partnered with school districts since 1988. With more than 25 attorneys dedicated to facilities and business, school district leaders have come to expect support on all aspects of real property, energy issues, public financing and bond counsel, selecting and contracting with construction professionals, purchasing, bid challenges, CEQA, eminent domain, land use and zoning issues. Find out more about the firm, including our construction and litigation group here: http://www.lozanosmith.com/facilitiesandbusiness.php

LPA, Inc. (Booth 311/313)
Steve Flanagan
5161 California Ave, Ste 100
Irvine, CA 92617
(949) 701-4133
sflanagan@lpainc.com

LPA believes that sustainability inspires great design—design that’s environmentally intelligent and efficient—yet also visionary, vibrant and life-changing. From K-12 and higher education facilities to civic, recreational, corporate and healthcare developments, we deliver design solutions that benefit the environment, improve the bottom line and enrich the human experience.
Lundgren Management (Booth 212)
Shawn Fonder
26330 Citrus St
Valencia, CA 91355
(661) 257-1805
shawn.fonder@lundgren.net
Lundgren is a top ranking, full-service Program and Construction Manager that has provided construction, project, and program management services to a wide range of clients for over 31 years.

M Bar C Construction (Booth 110)
Greg Jones
674 Rancheros Dr
San Marcos, CA 92069
(775) 787-8845
greg@mbarconline.com
Go Big with M Bar C DSA-approved shade structures for California schools. The Versa-Canopy Shade Structure and Walkway Cover System can meet any need. The Play-Canopy has a 33’ clear span and can cover any play structure while keeping the columns “out of the rubber.” The Gym Canopy has a 66’ clear span and can cover a basketball court. M Bar C structures offer the largest clear spans of any DSA-PC structure and a significant cost reduction over design-built structures.

Mannington Commercial (Booth 1008, NextGen Experience)
Nancy Basile
7118 Cinnamon Teal Wy
El Dorado Hills, CA 95762
(530) 488-6096
nancy_basile@mannington.com
Mannington Commercial crafts flooring with purpose, offering a full range of products designed to inspire creativity and deliver advanced performance in all types of commercial spaces. Across modular plank and tile, broadloom, LVT, resilient sheet and rubber, customers receive coordinated solutions to meet their specific goals. The fourth-generation, family-owned company is guided by this dedication to its customers and to making a positive impact on the environment and local communities. For more information, visit: www.manningtoncommercial.com.

MBS Engineering, Inc. (Booth 732)
Kristen Shelbourne
12893 Alcosta Blvd, Ste K
San Ramon, CA 94583
(925) 334-7200
kristen@mbs.engineering
MBS Engineering, Inc. specializes in working with schools throughout the state of California ensuring the gas system on their campuses is seismically safe. A premier installer of automatic gas shut-off valves, MBS makes sure you know who is going to turn off the gas at your facility and that they know how to do it correctly! MBS also provides gas leak surveys, gas pipe inspections, gas line replacements and repairs. Visit www.MBSEngineering or email info@MBS. Engineering.

McCarthy Building Companies, Inc. (Booth 738)
Jay Yost
3721 Douglas Blvd, Ste 180
Roseville, CA 95661
(916) 786-3833
jyost@mccarthy.com
Established in 1864, McCarthy Building Companies, Inc. has a long history of building facilities that drive greater value. From exceptional levels of quality and safety — to ease of maintenance over time, we are firmly committed to helping our clients and partners achieve the short- and long-term strategic goals of every project we do.

Meehleis Modular Buildings, Inc. (Booth 420)
Chris Meehleis
1303 E Lodi Ave
Lodi, CA 95240
(209) 334-4637
chris@meehleis.com
Meehleis Modular Buildings, Inc. is a General Contractor/Building Manufacturer specializing in permanent modular school construction. Bill and Carol Meehleis constructed a ten-acre, year-round manufacturing plant, and with their family have built and maintained an excellent reputation for quality construction and outstanding customer service for over 35 years. Meehleis Modular Buildings, Inc. (MMBI) is the industry leader in on-time, on-budget modular construction for highly customized results. We focus primarily on custom school projects and provide unique structures for various municipalities and government agencies. We specialize in modular and panelized gyms, multipurpose buildings, two-story buildings and complete school campus designs to include CTE programs, STEM and STEAM programs, and can design to particular site requirements.

MeTEOR (NextGen Experience)
Sean Baum
690 NE 23rd Ave
Gainesville, FL 32609
(925) 872-3204
sbaum@meteoreducation.com
MeTEOR Education provides comprehensive learning environment design, build and implementation services to schools. We help educators “connect the dots” by integrating new physical environments with furnishings, desks & technology along with instructional strategies using those environments to achieve High-impact Learning Experiences™. Our Learning Environment Specialists and Modernization Team can help you understand the priority gaps and the future impact of modernizing your learning spaces. We provide end-to-end design, specification, and delivery of modern learning environments.

Milliken (Booth 910)
Craig Dowling
920 Milliken Rd, Ste M-620
Spartanburg, SC 29303
(770) 328-0692
craig.dowling@milliken.com
Milliken is a quality manufacturer of flooring products including modular carpet and LVT for the education market.
Miracle Playsystems, Inc. (Booth 518)

Kit Steven
PO Box 263
Alamo, CA 94507
(800) 879-7730
kit@miracleplaygroup.com

Miracle Playsystems is your leading play equipment design, distribution, and specialty contracting firm (with DIR registry and a California Contracting License) providing public agencies and architects with unique and visually stunning design solutions. Our dedicated team of sales, design, and construction experts will help you through each phase of your project, ensuring the utmost quality, value, and outstanding customer service. Our creative staff continually educates clients on the newest trends in playscape design and cost effective ways to use them. Designing compliant playgrounds and providing exceptional customer service are always our primary concerns. Creating contemporary and exciting playgrounds for communities is our passion.

Mobile Modular Management Corp. (Booth 128/130)

Kelly Fejfar
5700 Las Positas Rd
Livermore, CA 94551
(925) 453-3144
kelly.fejfar@mgrc.com

Mobile Modular rents and sells modular classrooms and relocatable buildings. Our products make excellent solutions for both temporary and permanent space needs. Whether growing enrollment, modernization or budgets are driving your temporary building needs. Mobile Modular can help your school adjust to the demands of your student population. Your Project - Our Commitment.

Modus Systems, Inc. (Booth 415)

Toni Burton
109 Vine Hill School Rd
Scotts Valley, CA 95066
(831) 438-2763
toni@modussystemsinc.com

Modus Systems, Inc. is redefining modular. With over 40 years of design construction experience, we are the innovation leader of modular gymnasiums and multi-purpose room buildings, and modular classrooms for California school districts and charter schools. Unique to Modus Systems is our building strategy called Modular Expandability™, meaning all of our designs are flexible and can be configured to meet the unique design needs of the schools we build for. This enables Modus Systems to build custom designed gyms at less than custom designed prices.

Mohawk Group (Booth 114/116)

Carlos Farias
1053 Coleman Rd, Ste 1304
San Jose, CA 95123
(408) 693-9691
carlos_farias@mohawkind.com

Mohawk Group is the commercial flooring division of Mohawk Industries, the largest floor covering manufacturer in the world. Our commercial carpet brands — Karastan, Mohawk Group and hospitality brand, Durkan — and hard surface flooring solutions offer a full range of flooring choices for your commercial space.

Mondo America, Inc. (Booth 837)

Latasha Pittman
2655 Francis Hughes
Laval, Quebec, Canada, H7L 3S8
(800) 361-3747
mondo@mondousa.com

Mondo’s rubber flooring products are GREENGUARD Gold Certified from the GREENGUARD Environmental Institute, making them ideal for education installations. Mondo rubber flooring has good acoustic properties; slip and fire resistant; bacterial and microbial resistant throughout, non-porous for easy maintenance; 100% recyclable after its useful life, and contributes towards LEED initiatives.

Musco Sports Lighting (Booth 618)

Nick Mauer
100 1st Ave W
Osaskaloosa, IA 52577
(641) 673-0411
nick.mauer@musco.com

Musco has shaped the history of sports lighting since 1976, designing systems for everything from neighborhood fields, to collegiate and professional stadiums, to the Olympic Games. Musco’s TLD for LED™ technology delivers a level of light control and glare reduction that can’t be matched, backed by a 25-year parts and labor warranty.
Exhibitors

Norman S. Wright, Mechanical Equipment Corporation
(Booth 441)

Dave Holm
2374 Gold River Rd
Rancho Cordova, CA 95670
(916) 381-6666
dholm@norman-wright.com

In business 112 years, Norman S. Wright provides customers with exceptional systems knowledge to meet all school project requirements and offers a range of HVAC system solutions for the classroom, admin areas and multi-purpose rooms. With a focus on energy efficiency, structural and first cost, NSW products are engineered for air quality, noise reduction and scaleable unitary solutions.

Norwood Construction Services
(Booth 730)

Brian A. Norwood
11355 Folsom Blvd, Ste P
Rancho Cordova, CA 95742
(916) 476-3386
brian@norwoodconstructionservices.com

From conception to completion, Norwood Construction Services is a General Contracting Company that combines inspection services and comprehensive consultations to meet and exceed the expectations of our clients. Our services include General Construction and Development, Construction Management, QA/QC, Division of State Architecture, Office of Statewide Planning and Development.

NSP3 Park Associates, Inc.
(Booth 411/413)

Cindy Cooper
1555 Tahoe Ct
Redding, CA 96003
(530) 244-6116
cindy@nsp3.com

NSP3 is a quality supplier of DSA shade and playground products for California Schools. In our 20th year of business, we are leading the industry by providing turn key, installed solutions for DSA approved shade systems and playground projects of all sizes and budgets.

OBEX Co
(Booth 438)

Will Sammartano
680 G St, Ste C
Jacksonville, OR 97530
(714) 713-8958
will@obexco.com

OBEX is comprised of a team of dedicated professionals who serve the concrete and flooring industry to solve moisture vapor emission problems that oftentimes lead to expensive floor covering damage. From its inception, the OBEX team has focused on solving some of the building and flooring industries’ biggest challenges… moisture and vapor intrusion leading to costly repairs and retrofits.

Opening Technologies, Inc.
(Booth 537)

Benjamin Ho
2050 Commerce Ave
Concord, CA 94520
(925) 674-6900
benjaminh@openingtechnologies.com

Opening Technologies, Inc. serves large institutional and commercial facilities through the supply, install and service:

- Commercial Doors/Frames/Hardware
- High Security Master Key Systems
- ADA Accessible Power Operators
- Card Access/Camera Security Systems

Otto Construction
(Booth 633)

Megan Blackwell
1717 2nd St
Sacramento, CA 95811
(541) 515-3648
meganablackwell@gmail.com

Otto Construction was founded in 1947 by John F. Otto and has remained a family-owned business for three generations. For over seven decades, we continue to uphold our standards of building relationships and delivering quality products with trust, teamwork, and dedication. With offices in Sacramento and Monterey, we build high caliber projects on school campuses throughout Northern and Central California.

Outdoor Creations, Inc.
(Booth 736)

Deanna Puhlman
2270 Barney Rd
Anderson, CA 96007
(530) 365-6106
deanna@outdoorcreations.com

Manufacturer of precast concrete site furnishings including picnic tables, waste receptacles, recycling containers, monument signs, benches, seat walls and many other custom items.

Overaa Construction
(Booth 814)

Rebecca Anicich
200 Parr Blvd
Richmond, CA 94801
(510) 234-0926
rebeccaa@overaa.com

Overaa Construction was founded in 1907 and continues today as a 4th generation, family-owned and operated general contractor. Overaa has extensive experience providing construction services to Northern California’s education campuses. Our education projects includes K-12, community colleges, state universities and universities. Overaa’s education experience integrates 21st century learning environments, high performing and quality construction, team’s passion in education projects, experienced preconstruction services, a strong subcontractor network and trust with Overaa, team collaboration experience, familiarity with lease-leaseback and design-build delivery method positions us to be a valued member to the School District.

Pacific Play Systems, Inc.
(Booth 941)

Kimberly Uecker
3288 Grey Hawk Ct
Carlsbad, CA 92010
(760)599-7355
kim@pacificplayinc.com

Pacific Play Systems is southern California’s leader in playground equipment, resilient surfacing and related products and services. We offer a full range of products that allows us to offer our customers a complete package that includes layout, equipment, surfacing, shade, site furnishings and installation. Our state-of-the-art lines of playground equipment, manufactured in the USA and Canada, are the finest in the industry with a focus on quality, innovation and value. Our advanced designs and state-of-the-art manufacturing techniques allow us to deliver the highest quality and most innovative products in a timely fashion at a competitive cost.
Exhibitors

**Pacwest Air Filter** (Booth 811)
Buddy Olds
26550 Adams Ave
Murrieta, CA 92562
(951) 698-2228
buddy@pacwestfilter.com
Pacwest Air Filter provides a full line of HVAC products and services, we pride ourselves in offering the best ‘value-in-use’ products when it comes to air filters.

**Pavement Engineering, Inc.** (Booth 310)
Joe Ririe
3485 Sacramento Dr, Ste A
San Luis Obispo, CA 93401
(805) 781-2265
joer@pavementengineering.com
Pavement Engineering, Inc. specializes in pavement preservation, maintenance and rehabilitation. Districts need ways to manage infrastructure assets. Our assessments and multi-year pavement management plans are the most cost-effective way to achieve that goal. A pavement assessment provides the condition of a district's pavements, recommended treatments, maintenance priorities and yearly budgets to maintain pavement in good condition. Essentially, assessments eliminate guesswork and conserve funding. You can ride on our reputation for all your pavement needs!

**Pelican Wireless Systems** (Booth 706)
Jemima Snow
2655 Collier Canyon Rd
Livermore, CA 94551
(925) 594-9958
jemima@pelicanwireless.com
Pelican Wireless is a leading manufacturer of internet-enabled controls, designed to meet the specific challenges schools face in managing their HVAC. Easy to setup and use, it is the only system of its kind that empowers schools to have complete management over their heating and cooling systems.

Our thermostats can be programmed and controlled from anywhere with internet access, and our cloud-based app enables facilities managers to perform detailed statistical analysis and troubleshoot underperforming systems.

**Phoenix Modular Elevator, Inc.** (Booth 203)
Russell Ward
912 S 19th St
Mt Vernon, IL 62864
(618) 244-2314
rward@phoenixmodularelevator.com
Phoenix Modular Elevator (PME) manufactures high-quality, commercial modular elevators. The elevators are built with a steel hoistway and the car and components are pre-wired and installed in less than a week. This makes PME elevators the fastest installing elevator available. They have been installed across the US and Canada with over 200 in California schools alone. PME has been constructing modular elevators since 1995.

**Patcraft Commercial Carpets**

**Patcraft** (Booth 104/106, NextGen Experience)
James Williams
600 Harrison St, Ste 130
San Francisco, CA 94107
(650) 922-3258
james.williams@patcraft.com
Patcraft is the leader in high performance flooring solutions for the commercial market. From inspiration to finished product, we focus on creating products that will enhance the environment. Patcraft is founded in a long standing commitment to performance flooring and backed by the industry's largest carpet manufacturer. We offer broadloom, carpet tile, resilient sheet, plank and tile products that are designed to perform in high demand environments. As the performance flooring leader for the commercial market, we understand flooring selections impact the people who use your space. We approach flooring design from a human perspective because we believe flooring matters.

**PFIC** (Booth 639)
Jeffrey Tamkin
11755 Wilshire Blvd, Ste 2350
Los Angeles, CA 90025
(310) 575-9447
alexander@tamkin.com
PFIC specializes in the privatized development and tax-exempt leaseback financing of public educational facilities and infrastructure. We provide a comprehensive program of design, construction, and tax-exempt leaseback financing for up to 100% of the project cost that transfers the development risk from your balance sheet to ours. Interest rates and construction costs continue to rise every day – our programs expedite the development process thereby saving you time and money.

**Pinner Construction Co., Inc.** (Booth 640)
Stephanie Burdo
1255 S Lewis St
Anaheim, CA 92805
(714) 940-4000
stephanie@pinnerconstruction.com
Pinner Construction Co., Inc. has been serving the state of California for a century, providing a variety of construction service to a wide range of clients. A nationally recognized builder with a strong commitment to excellence, Pinner Construction is proud to celebrate our centennial anniversary and we look forward to the next 100 years and beyond.

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*Trade Show*

CASH 40th Annual Conference on School Facilities

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CASH 40th Annual Conference on School Facilities
Poligon by Porter Corp. (Booth 506)
Jennifer Graves
4240 136th Ave
Holland, MI 49424
(616) 888-3500
jengra@portercorp.com
Poligon’s DSA approved pc and custom structures offer greater flexibility, increased options, and simplified installation. Our state-of-the-art engineering, drafting, and manufacturing facility is organized for the sole purpose of designing and creating the industry's best open air structures. For more information visit us at www.poligon.com/DSAShelters.

PQBids (Booth 503)
James Wynder
1211 N La Loma Cir
Anaheim, CA 92608
(888) 218-4173
jamesw@pqbids.com
PQBids streamlines the pre-construction process saving taxpayer dollars and increasing staff efficiency. QBids utilizes a safe, secure and accessible online process for construction projects. QBids works closely with public entities to create an all inclusive pre-construction process that best suits the client’s needs, reduces staff time, saves money and meets state laws.

Precision Concrete Cutting (Booth 439)
Joseph Ortega
335 Beach Rd
Burlingame, CA 94010
(650) 576-4303
jortega.pcc@gmail.com
Precision Concrete Cutting is the Global leader in sidewalk safety. Our patented cutting technology repairs trip hazards leaving ADA results every time. We can remove up to 150 trip hazards in one day without closing sidewalks and walkways and control dust abatement by using our heppa filtration vacuum system following OSHA guidelines. We also specialize in property assessments which will help you identify all of the uplifted sidewalks in your school district and we can help maximize your budget by reducing trip and fall incidents.

PreFast Buildings (Booth 303/305)
Man-Yin Tang
264 Michelle Ct
South San Francisco, CA 94080
(650) 375-5840
mtang@prefast.com
PreFast® provides a broad selection of DSA PC Pre-Approved Two Story Classroom, STEM and Gymnasium permanent Plantcrafted Buildings® in five unique exterior Building Styles to suit a wide range of school site architectural demands. PreFast® Plantcrafted Buildings® offer high quality, extensive interior customization, low operating cost, projected 100 year service life and speed of installation without compromise.

Progress Adviser/OnPoint Technologies (Booth 912)
Kevin Mulligan
4100 E Jurupa, Ste 102
Ontario, CA 91761
(909) 937-3355
kevin@onpointclassroom.com
OnPoint partners with education-based institutions to transform learning environments for future generations.

Project Support Services (Booth 505/507)
Natassia Melendrez
747 W Katella Ave, Ste 209
Orange, CA 92867
(714) 602-8400
natassia@psscert.com
PSS is a WBE/DBE project management firm that specializes in DSA compliance. We have used our expertise and strong personal relationships with DSA staff to help more than 50 school districts achieve closeout on old projects, even some that were considered impossible to close. We work with districts, architects, engineers, and others to resolve issues and close old projects, manage current projects, and train staff in skills necessary to achieve compliance and closeout of projects.

REDD Team (Booth 339)
Sarah Medley
125 Superior Dr
Delhi, LA 71232
(503) 802-3469
sarah.medley@hydro.com
REDD Team is a leading national manufacturer of high-quality aluminum access products such as ADA and CBC compliant wheelchair ramps, stair systems, stair towers, pedestrian bridges and more.

RJ Commercial Flooring Company, Inc. (Booth 612/614)
Jennifer Anderson
1016 Reno Ave, Ste C
Modesto, CA 95351
(209) 607-3171
jennifer@rj-inc.com
The California Educational Flooring Alliance consists of RJ Commercial Flooring, JB Jordan, and All County Flooring.

We have served our K-12 clients in numerous capacities on thousands of projects. From classrooms, MPRs and kitchens to modernizations and new builds, we are the leading experts in creating safer, healthier, easier to maintain, more cost effective, long term flooring solutions for you and our students. We look forward to sharing, collaborating and partnering with you.

100 CASH 40th Annual Conference on School Facilities
101 CASH 40th Annual Conference on School Facilities
Exhibitors

**Robert A Bothman Construction** (Booth 740)
Brandy Reitenour
2690 Scott Blvd
Santa Clara, CA 95050
(408) 279-2277
breitenour@bothman.com
At Robert A. Bothman Construction, we are dedicated to achieving the highest possible quality on every project. For over 40 years, we have been a full-service, general engineering and building contractor with the skills and experience to make your project a success. Bothman is built on a solid foundation, just like our projects. Quality People. Quality Projects.™ Come by booth 740 and see how we can help foster the future of your school.

**Roebbelen Construction Management Services** (Booth 721)
Bob Kjome
1241 Hawks Flight Ct
El Dorado Hills, CA 95762
(916) 939-8319
bobk@roebbelen.com
Founded in 1959, Roebbelen is an award-winning construction company dedicated to providing clients with the highest level of craftsmanship, project delivery and service. Our extensive resume includes work as a general contractor, design-build contractor, construction manager and subcontractor. Roebbelen is anchored by a dedicated team of professionals who are focused on client satisfaction, successful project delivery, and relationships built on collaboration, trust and confidence.

**RWP Landscape Materials** (Booth 405)
Hank Egigian
1313 E Phillips Blvd
Pomona, CA 91766
(909) 821-2835
hank@rwpmulch.com
RWP Fiber Fall – Engineered wood fiber for playground safety surfacing. Certified ADA and HIC compliant.

**Sage Renewable Energy Consulting, Inc.** (Booth 515)
Hannah Greinetz
1719 5th Ave
San Rafael, CA 94901
(925) 708-2896
hannah@sagerenew.com
Sage Renewables is an independent energy consulting and project management firm that provides unbiased expertise to evaluate, implement and operate energy projects. We have assisted over 70 California School Districts with advanced energy projects.

**Sandy Pringle Associates, Inc.** (Booth 233)
David Azcarraga
1108 Sartori Ave, Ste 300
Torrance, CA 90501
(310) 787-8811
davida@pringleassociates.com
Sandy Pringle Associates, Inc. is a highly valued provider of DSA Project Investigators in Southern California. Since its inception in 1984, SPAIC has successfully provided Project Inspection (PI) services in the greater Los Angeles area on over 500 school projects including new constructions, modernizations, renovations, additions, and other program-wide projects.

**Schneider Electric** (Booth 512)
Jenny Hackelman
1660 Scenic Ave
Costa Mesa, CA 92626
(626) 245-7351
jenny.hackelman@schneider-electric.com
Whether you’re renovating existing schools or building new ones, Schneider Electric can help enable a wide variety of infrastructure solutions with funding leveraged through a comprehensive capital recovery and reinvestment program. Our experts will help strengthen your district’s brand, alleviate deferred maintenance, modernize facilities, engage students and improve the learning environment without an increased burden on taxpayers. We’ll help enable your vision to improve the learning environment with little or no upfront capital.

**School Facility Consultants** (Booth 419)
Matthew Pettler
1303 J St Ste 500
Sacramento, CA 95814
(916) 441-5063
matt@s-f-c.org
School Facility Consultants (SFC) is a full service company which assists school districts, local agencies, architects, and developers in all aspects of school facility planning and financing. Since 1985, SFC has successfully assisted more than 200 clients obtain billions of dollars in funding for school construction and modernization. With many years of combined experience on a variety of school facility issues, our staff is very knowledgeable in all aspects of the local planning, federal funding opportunities, asset management, and the internal procedures and requirements of the California Department of Education and Office of Public School Construction.

**Scholar Craft Products, Inc.**
(NextGen Experience)
DeAnna Squires
PO Box 170748
Birmingham, AL 35217
(254) 721-7175
deanna@scholarcraft.com
Devoted to excellence and committed to quality, Scholar Craft has continuously designed and manufactured collaborative, durable and practical school furniture since 1956. In a manufacturing world where the term “Made in America” has been used loosely or lost in semantics, Scholar Craft proudly makes school furniture. Operating six facilities in three states, we are continually investing in the future...upgrading our operations, our talent and our capabilities. Scholar Craft products are designed for today’s students and tomorrow’s leaders.

School Outfitters is your source for 21st Century school furniture, equipment and supplies. We know keeping up with today's changing classrooms can be a challenge - that's why our experts work with you to find custom solutions for adaptable, collaborative learning spaces. Shop our website for over 300 brands, including exclusive selections and quick-ship items. Let us help you create your learning space!
Exhibitors

School Site Solutions, Inc. (Booth 404)
Regina Bills-Dacong
2015 H St
Sacramento, CA 95811
(916) 930-0736 regina@schoolsitesolutions.com
School Site Solutions, Inc. is a school facilities consulting firm specializing in the identification, approval and acquisition of new K-12 school sites. We have steadily expanded our services to include CEQA compliance, DTSC site clearance, EPA grant procurement, educational and facility master planning, educational specifications and school closures. Our broad-based knowledge, teamwork and overall dedication to serving the needs of our clients and the State’s school children have earned us the respect of the industry.

Shaw Contract (Booth N920, NextGen Experience)
Dennis Speck
161 Jessie St
San Francisco, CA 94105
(415) 955-1920 dennis.speck@shawinc.com
At Shaw Contract, we believe that the ground beneath your feet should have a positive impact on how you live, learn, work, heal and play. We strive for design excellence in everything we do, from conception to production to installation; it’s what sets us apart. We make flooring that delivers a purposeful blend of design elements, materiality, sustainability and performance. Every day we take on creative challenges to research, design and innovate inventive flooring solutions that transform spaces across the globe.

Shaw Sports Turf (Booth 414)
Candice Hall
185 S Industrial Blvd
Calhoun, GA 30701
(706) 879-3535 candice.hall@shawinc.com
Shaw Turf is a complete turnkey surfacing division comprised of four companies that excel in providing synthetic solutions for commercial, residential landscaping, pet facilities, parks, playgrounds, sports fields, and landfill applications.

Sierra School Equipment Company (Booth 826/828/830/832)
Pat McBermott
1911 Mineral Ct
Bakersfield, CA 93308
(661) 399-2993 patmcbermott@sssecinc.com
Sierra School Equipment Company, founded in 1957, is a family owned and operated company with a long history of providing our customers the highest quality products and services available. Over the years, we have worked closely with educational, financial, healthcare and religious institutions as well as a range of governmental organizations, corporations and private businesses. We listen closely to your needs so that we can provide the optimal products to suit your requests and budget. Whether you are seeking school furniture, office furniture or fixed seating for auditoriums or outdoor venues, Sierra School Equipment Company provides quality products and industry leading service. Whatever your requirements and needs may be, you can rest assured that our decades of hands on experience qualifies us to provide the furniture and equipment you need, each and every time.

Sika Corporation (Booth 636)
Claudia Galvez
100 Dan Road
Canton, MA 02021
(781) 332-3258 galvez.claudia@us.sika.com
Sika Corporation - Roofing has more than 50 years experience providing thermoplastic single-ply membranes for a wide range of roofing and waterproofing applications. The company’s long-lasting membranes and systems help building owners achieve a sustainable roofing solution. Additional products and systems include vapor retarders, insulation, fasteners, adhesives and proprietary hot-air seam welding equipment.

Silver Creek Industries, Inc. (Booth 220)
Suzanne Willis
2830 Barrett Ave
Perris, CA 92563
(941) 943-5393 swillis@silver-creek.net
Silver Creek Industries (SCI) is a leader in the design and construction of high quality, high performance, and cost-effective DSA approved school buildings, including the sky™ available as a NZE building. A general contractor providing turnkey construction services, SCI employs an integrated project delivery collaborating with architects, engineers and industry professionals to present clients with innovative and flexible building solutions to suit their needs.

SKC Company (Booth 211)
Melina Corona
13617 12th St, Ste B
Chino, CA 91710
(909) 740-3120 melina.corona@skccompany.com
SKC Company was founded in 2012 to assist Architects, Consultants, General Contractors, Education and Commercial Sectors with the process of Modular Building applications. With a newly awarded piggyback through Garden Grove Unified School District SKC Company is projected to be the new leader in the modular building industry. From set up to knockdown and from inception to completion, we are your one stop shop for your space solutions.
Exhibitors

SmartWatt (Booth 228)
Corina Avila
3835 Atherton Rd, Ste 6
Rocklin, CA 95677
(518) 406-0362
cavilla@smartwattinc.com
SmartWatt is a new kind of energy optimization company, driven to maximize the financial and human outcomes of every project we undertake. We deliver the best value approach, hold ourselves to the highest standards of transparency and accountability and optimize energy systems that stand the test of time.

Solatube International, Inc. (Booth 741)
Sean Donahue
2145 Corte Moral
Carlsbad, CA 92009
(760) 815-7326
sdonahue@solutube.com
Solatube International, Inc. is the worldwide leader and manufacturer of tubular daylighting devices. In business since 1991, the company designs and manufactures a full line of commercial daylighting systems, perfect for bringing natural light into the learning environment.

Southwest School & Office Supply (Booth 440)
Brandon Stickler
3790 De Forest Cir
Jurupa Valley, CA 91752
(209) 629-1544
brandons@southwestschool.com
In 1976, we opened our doors to start selling school supplies to the schools in California. Today we are the largest independent school supply dealer in the state. We have two locations that service California, located in Jurupa Valley & Tracy. Throughout the years, we have expanded our product offerings and strive to be the solution for all our customers’ workplace needs; including furniture, emergency, custodial and maintenance solutions. From the first day we opened our doors, providing schools the best customer care has been our priority and continues to be our main focus. We have a dedicated sales force in the field to help with all needs, as well as a trained customer service team at our Jurupa Valley location.

Stewart School Signs (Booth 711)
Terra Anderson
2201 Cantu Ct, Ste 215
Sarasota, FL 34232
(888) 237-3928
tanderson1@ebsco.com
Stewart Signs is a national sign company with a local approach. Since 1968, we’ve provided signs for tens of thousands of satisfied customers, including schools across the country and around the world. We are America’s largest national supplier of changeable letter and electronic LED signs.

Sturdisteel Company (Booth 510)
Robert Groppe
PO Box 2655
Waco, TX 76702
(800) 433-3116
rgroppe@sturdisteel.net
Sturdisteel is one of North America’s largest and most respected names in sports spectator seating. Experts in design and production, our grandstands, bleachers and press boxes are made from the highest-grade materials available in the industry, and guaranteed for years of reliability. Steel and aluminum products by Sturdisteel are also 100% recyclable and contribute positively to sustainable development initiatives because of their maintenance-free longevity, minimal environmental impact, and economic savings for future generations.

SofSurfaces, Inc. (Booth 641)
Chris Chartrand
5505 N Cumberland Ave
Chicago, IL 60656
(800) 263-2363
c.chartrand@sofsurfaces.com
For nearly three decades, SofSurfaces has relentlessly pursued perfection. We have pioneered every aspect of the design, manufacture and installation of rubber tile solutions for recreational and architectural applications. We aren’t satisfied with merely meeting industry standards - we ensure our product sets new standards for quality, durability and value.

Southern Bleacher Company (Booth 213)
Carla Herndon
PO Box One
Graham, TX 76450
(940) 549-0733
herndon@southernbleacher.com
Southern Bleacher is your ticket for galvanized steel stadiums with aluminum decking. Our superior workmanship is your solid investment for new venues, renovations and additions. Contact us for your permanent outdoor stadium seating, outdoor aluminum bleacher and press box needs. Choose the best…choose Southern Bleacher!

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Timothy Hollinger
11710 Chisholm Ct
Santa Clarita, CA 91390
(661) 268-1550
beckyh@suncountrysystems.com
We provide and install the best playground equipment, site amenities and surfacing in the playground industry. Serving Schools all throughout California.

Sprinturf (Booth 838)
Marc Belloumini
146 Fairchild St, Ste 150
Daniel Island, SC 29492
(843) 936-6022
cwinkleman@sprinturf.com
Sprinturf, one of the original three artificial turf companies, is the first fully integrated polyethylene turf company in North America. Sprinturf is also the only company in North America that extrudes 100% of their fibers in-house and in America. Starting with the resin pellet and ending with the installed field, Sprinturf is a one-stop shop. Formed in 1998, Sprinturf has installed over 2,000 synthetic turf fields throughout the United States.
SyTech Solutions (Booth 202)

Casey Morris
9362 Studio Ct
Elk Grove, CA 95758
(916) 381-3010
cmorris@sytechsolutions.com

SyTech Solutions, Inc. is a leading document management company that specializes in scanning school records and large format drawings. Our services also include data capture, document management systems, and online hosting services. We provide award-winning technology solutions that minimize up-front cost and maximize value. SyTech is CMAS certified.

T.L. Shield & Associates, Inc. (Booth 727)

Tom Shield
PO Box 6859
Thousand Oaks, CA 91359
(818) 509-8228
tom@tlshield.com

Formed in 1982, T.L. Shield & Associates, Inc. has served the Southern California accessibility community for over 30 years. Because we provide a complete line of disabled accessibility equipment, we can help your project meet all requirements of the Americans with Disabilities Act. Our products consist of stair-chairs, wheel chair lifts, and residential elevators. We provide products from several manufacturers such as Bruno Independent Living Aids, Harmas and Stellar-Vator to name a few.

TerraCon Consultants, Inc. (Booth 739)

Heidi Santos
1466 66th St
Emeryville, CA 94608
(510) 899-7032
heidi.santos@terracon.com

Terracon is a 100 percent employee-owned consulting engineering firm that has provided quality engineering services to clients since 1965. From its roots in geotechnical engineering, Terracon has evolved into a successful multi-discipline firm specializing in environmental, facilities, geotechnical, and materials services for private and public sector clients. Terracon currently operates more than 150 offices nationwide with more than 3,500 employees and ranks 32nd on Engineering News-Record’s list of the Top 500 Design Firms in the nation.

TerraVerde Energy (Booth 102)

Rick Brown
1100 Larkspur Landing Cir, Ste 275
Larkspur, CA 94939
(707) 953-2285
rick@terraverde.energy

TerraVerde Energy is an independent energy advisor serving school districts, public agencies and commercial enterprises. We help clients reduce energy use and costs, generate new sources of revenue and improve resilience by planning, designing and implementing energy conservation measures, solar energy systems and battery storage solutions, by running expertly managed competitive procurement processes. Our Asset Management Services ensure that renewable energy and storage equipment is maintained to provide optimum performance, whether owned by the client or provided through a PPA or other third party arrangement.

Tarkett (Booth 613/615)

Kathy Kohler
30000 Aurora Rd
Solon, OH 44139
(619) 314-0278
kathy.kohler@tarkett.com

Tarkett is a global leader in innovative flooring solutions offering customers a complete suite of flooring products, called the Tarkett Solution SPECtrum™. Tarkett’s flooring products including vinyl, linoleum, carpet, rubber, wood, and laminate work together to create innovative solutions for school campuses. Committed to sustainable development; Tarkett invites its customers to join them in Doing Good — Together. To learn more, visit tarkettna.com.

Terraphase Engineering (Booth 337)

Laurie Israel
1415 L St, Ste 270
Sacramento, CA 95814
(916) 594-8499 ext 39
laurie.israel@terraphase.com

Terraphase Engineering is a full-service engineering and environmental consulting firm. Our professionals have worked for California K 14 and charter schools since 1999 in support of local and state bond programs for new development and modernization projects. Terraphase Engineering can assist with all phases of school site development, from due diligence through construction, including sites undergoing active soil and groundwater remediation. We provide cost-effective solutions to complex challenges, applying our expertise and knowledge to achieve our clients’ goals.

SunPower Corporation (Booth 319)

Nathan Griset
1416 Harbour Wy S
Richmond, CA 94804
(510) 260-8317
nathan.griset@sunpower.com

SunPower is a leading solar technology and energy services provider helping academic institutions thrive in an era of tight budgets and contribute to the growing STEM job market. By pairing high-quality solar and storage solutions with a variety of financing options, SunPower puts schools in control of their electricity costs. And with the SunPower Horizons® Program, the company brings solar energy knowledge and hands-on education into classrooms to prepare students for careers in the expanding advanced energy sector.

Swinerton (Booth 219)

Christina Benedict
260 Townsend St, F15
San Francisco, CA 94107
(925) 642-2692
cbenedict@swinerton.com

Swinerton provides commercial construction and construction management services throughout the United States and is a 100% employee-owned company. Swinerton offers a wide range of education building expertise, from early childhood education to high schools.

Sysreco, Inc. (Booth 341)

Jennifer Deist
215 Fourier Ave
Fremont, CA 94539
(510) 598-8106
j.deist@sysreco.com

Sysreco delivers Energy Management Solutions and Services in the San Francisco Bay Area. We have one goal — to deliver superior energy management solutions and analytics that simplify operations, enhance comfort, and reduce energy costs.
High-performance roofing and building maintenance systems for the commercial, industrial and institutional markets.

Tilden-Coil Constructors, Inc. (Booth 227)
Jessica Oostdam
3612 Mission Inn Ave
Riverside, CA 92501
(951) 684-5901
joostdam@tilden-coil.com

Tilden-Coil Construction, Inc. is a construction management and general contracting firm with a culture of service and a passion for building. We excel at meeting the unique needs of our educational clients and offer comprehensive preconstruction services. We are able to serve our clients under a variety of delivery methods including: construction management, general contracting and design-build. Through our experienced and professional team members, and implementation of cutting edge technology, we are able to add value to school districts throughout Southern California. We exist to serve by shaping futures, and we are proud to contribute to an organization that shares a similar purpose.

Time and Alarm Systems (Booth 719)
Dan Rogers
3828 Wacker Dr
Mira Loma, CA 91752
(951) 685-1761
drogers@timeandalarm.com

Time and Alarm Systems is the leader in low-voltage systems and integrated solutions. Established and incorporated in 1978, with the commitment to provide customers with the most technologically advanced low-voltage systems, today we still stand true to that promise. We strive to bring the best to everyone we Connect; the best people, best products, best service and best solutions.

TMP Services, Inc. (Booth 236)
Shari Taylor
2929 Kansas Ave
Riverside, CA 92507
(951) 211-3900
shari@tmpservices.com

TMP Services, Inc. is a leading manufacturer of ADA-compliant and DSA approved ramps, landings, and stairs. We have continued to carry current pre-check approval with the DSA for approximately 20 years and carry a current GSA contract and CMAS contract. We have provided access systems to over 1,000 school districts, modular building companies, and contractors throughout the U.S. from two facilities located in California. We provide fast efficient delivery of aluminum, galv-alum and steel systems.

Tremco Roofing and Building Maintenance (Booth 111)
Don Metzger
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Vernon, CA 90058
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Tremco provides roofing and weatherproofing peace of mind.

Turner Construction Company (Booth 630)
Danielle McHugh
1211 H St
Sacramento, CA 95814
(916) 995-9495
dmchugh@ttcco.com

Turner Construction’s first California office opened in 1964, and has since grown to become recognized as one of California’s most trusted builders. Turner has been a champion of K-12 projects, delivering quality buildings and professional work on over 50 K-12 campuses throughout California. Turner offers a range of in-house services including general contracting, lease-leaseback, construction management, design-build, estimating, scheduling, logistics, and BIM.

TYR, Inc. (Booth 306)
Youssef Sobhi
796 Wonder Ln
Costa Mesa, CA 92627
(949) 524-3020
ysobhi@tyrior.com

As a leading construction inspection firm in California, TYR, Inc. is committed to providing clients with the highest quality of inspection services. Our mission is to provide clients with skilled and professional IORs that fulfill all project needs, ensuring high quality assurance and a cost-effective budget. We understand the importance of a safe environment and strive to provide safer buildings for the communities. We ensure secure accessible structures that comply with California Building Code standards.

UCS, Inc. (Booth 540)
Cody Fleming
511 Hoffman Rd
Lincolnton, NC 28092
(805) 636-1238
codyfleming@ucsspirit.com

As an American leading manufacturer of athletic equipment, UCS is now in its third generation as a family owned company. Known for a legacy of innovation, quality and craftsmanship, UCS has outfitted facilities ranging from playgrounds to Olympic Stadiums. Let UCS help provide your coaches with the tools they need to create a safe, innovative and optimal environment for athletic success.

Unique Recreation Consultants (Booth 134)
Chad Barry
1804 Garnet Ave, Ste 478
San Diego, CA 92109
(951) 541-8380
chad@uniquerecreationinc.com

Unique Recreation Consultants provides the highest quality products and services to communities in Los Angeles, San Diego, Orange, Riverside, San Bernardino, and Imperial counties specializing in steel shade structures and steel site furnishings.
UPFloor (Booth 237)
Drew Elshoff
1260 Lincoln Ave, Ste 1000
Pasadena, CA 91103
(626) 797-0297
drew@dmfloors.com
UPFloor is a worldwide flooring manufacturer of pvc and pvc-free resilient flooring products, including UPFloor Quartz Tile. Their guiding principle is to systematically expand flooring products that are design-driven, technologically advanced and ecologically conscious.
UPFloor’s no-wax Quartz Tile was recently approved as a standard for the Los Angeles Unified School District, replacing vinyl composition tile (vct).
UPFloor products are represented by AMA Surfaces (N CA) and Design Materials (S CA).
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4707 Mangels Blvd
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mark@vpcsonline.com
VPCS manages all aspects of institutional construction projects, from concept to ribbon cutting and everything in between. With roots that reach deep into California soil, VPCS has the experience, expertise and vision to see the big picture while keeping a careful eye on the details. They maintain strong, mutually respectful relationships with architects, contractors and sub-contractors while fiercely protecting owners’ interests.
Vanir Construction Management, Inc. (Booth 421)
Natalie Dougherty
4540 Duckhorn Dr, Ste 300
Sacramento, CA 95834
(916) 575-8888
natalie.dougherty@vanir.com
Vanir specializes in the K-12 market, executing projects from initial concept and design, through construction and occupancy. Never losing focus on achieving set goals for cost, schedule, and quality, we combine seasoned personnel, specialized expertise, and state-of-the-art management information systems to determine our clients’ needs. Consistently positioned as one of the top construction management firms in the nation by ENR, we take pride in our ability to provide solutions for success in delivering quality projects.
Verde Design, Inc. (Booth 315)
Tiffany Raybuck
2455 The Alameda, Ste 200
Santa Clara, CA 95050
(408) 850-3422
tiffany@verdedesigninc.com
Verde Design is an integrated landscape architecture and civil engineering firm specializing in award-winning and sustainable community-focused spaces. We are passionate about athletic facilities, student plazas, sports stadiums, recreation space, and parks, and are committed to creating enduring facilities that serve schools, athletes, and local communities. Our Principals are actively involved in projects, and our clients’ satisfaction is their top priority. Verde Design serves California from offices in Santa Clara, Folsom, Riverside, and Santa Rosa.
Virco Mfg. Corporation (Booth 331/333, 530/532, 430/431/432/433)
Kathy Virtue
2027 Harpers Wy
Torrance, CA 90501
(619) 253-0343
kathyvirtue@virco.com
Virco is America’s largest manufacturer and supplier of furniture and equipment for K-12 schools - as well as leading furniture and equipment source for convention centers and arenas, colleges and universities, meeting and event facilities, government agencies, and places of worship. Established in 1950 in Southern California, Virco has manufactured high quality, innovative school furniture in the United States, and specifically California, for over 65 years.
Vital Inspection Services (Booth 418)
Philip Barragan
5505 E Santa Ana Canyon Rd, Ste 18771
Anaheim, CA 92817
(888) 613-7227
philip@vinspection.net
Vital Inspection Services (VIS) is a full-service construction inspection management firm serving the State of California. We specialize in providing DSA project inspection and quality control management for public and privately-owned projects. VIS provides construction oversight services, enforces project specifications, governing codes, and maintenance accessibility standards for Schools K-12 (DSA), Community Colleges, California State Universities and hospital (OSHPD) construction projects.
### Exhibitors

#### W2W Sport (Booth 906)
Stephanie Browne
350 Tenth Ave, Ste 1000
San Diego, CA 92101
(619) 327-9234
stephanie@w2wsport.com

W2W Sport is a full-service, commercial sport flooring contractor. Our team delivers comprehensive sport flooring solutions including indoor and outdoor tracks, sport courts, weight rooms, basketball courts, turf and more. The Wall 2 Wall Sport team is a knowledgeable, experienced, local, hands-on partner who is with you every step of the way. We see the big picture. The whole process. And we handle all the details for you. The breadth of our expertise and capabilities in indoor and outdoors flooring is a winner’s choice.

#### WB Manufacturing (Booth 805/807)
Lore Nowobielski
507 E Grant St
Thorp, WI 54771
(800) 242-2303
lore@wibench.com

WB Manufacturing is one of the largest manufacturers that can design quality solutions to meet all types of environments. Choose from our vast array of furniture, cabinets, and flat panels or talk to our in-house Design Team to customize products to fit your needs. We can design, build and deliver.

#### Western Floor Services (Booth 820, NextGen Experience)
Evan Adams
19201 Sonoma Hwy Ste 260
Sonoma, CA 95476
(707) 938-9024
evann@westernfloorservice.com

Western helps owners, architects, and contractors create school multiuse and sport facilities throughout California. Brands: Gerflor Taraflex, Boen Engineered Wood, DLW Linoleum, Connor Traction Rubber & related products. Our primary flooring products are Taraflex Drytex for high moisture concrete and Boflex low profile prefinished wood. In 2017 Evan and Bruce Adams re-introduced DLW Linoleum to California, see it in NextGen this year, Gerflor DLW is the 2nd largest linoleum company on Earth. Thank you CASH members. www.westernfloorservice.com

#### Winco Window Company (Booth 215)
Ganit Miller
871 Michael Dr
South Lake Tahoe, CA 96150
(530) 957-1052
miller@wincowest.com

Founded in 1935, St. Louis based Winco Window is both a pioneer and an innovator in architectural and heavy commercial aluminum windows sold across the United States. Markets served: K-12 schools, colleges and universities, high-rise commercial and institutional buildings. Government approved historical renovation work and bomb-blast-resistant windows for high-security buildings are Winco specialties.

#### WLC Architects, Inc. (Booth 938, NextGen Experience)
Janet Ruppert
1110 Iron Point Rd, Ste 200
Folsom, CA 95630
(916) 355-9922
jruppert@wlcarchitects.com

WLC Architects, Inc. has been providing over 40 years of full-architectural services, urban and regional master planning, and interior design. We are proud to be a leader in the design of educational, community, civic, and religious facilities in California. Throughout the years, WLC has kept a constant vision: We are Client Focused and Passion Driven.

#### XL Construction (Booth 321)
Brittany Taormina
1810 13th St, Ste 110
Sacramento, CA 95811
(408) 240-6347
btaormina@xlconstruction.com

We build to improve lives. This purpose drives everything we do; the projects we undertake, our approach to partnership and project execution, and our commitment to client satisfaction. With offices in the Silicon Valley, San Francisco and Sacramento, XL Construction serves four market sectors - education, science and technology, structures and interiors, and healthcare. Our dedicated education group offers expertise in lease-leaseback, design-build, CM-at-risk and other alternative delivery methods for both ground-up and renovation projects.

#### Z BioScience, Inc. (Booth 841)
Graeme Marsh
706 E Avenida Magdalena
San Clemente, CA 92672
(808) 635-5789
gmarsh@zbioscience.com

Z BioScience Probiotic Biosurfacant Cleaners deliver longer lasting and scientifically measurable better levels of clean than conventional chemistry-only cleaning and disinfection agents. Z BioScience’s products are pH neutral, comprise FDA GRAS schedule safe, beneficial probiotic bacteria, and EPA Safer Choice surfactants. They introduce a biological solution to the biological problem of unwanted, harmful pathogen bacteria. They are excellent cleaners, (top ranked by TURI in soil removal), and safe for use with or around children.
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|                             | • Neff Construction, Inc.               |
|                             | • Pro-Craft Construction, Inc.          |
|                             | • RMA Group, Inc.                       |
|                             | • Silver Creek Industries, Inc.         |
|                             | • SitelogIQ, united with IES           |
|                             | • Syserco, Inc.                         |
|                             | • Verde Design, Inc.                    |
|                             | • WLC Architects, Inc.                  |

| Breakfast                    | • Erickson-Hall Construction Company   |
|                             | • IBI Group                            |

| Awards Reception            | • SitelogIQ, united with IES           |

| Lunch                       | • Ledesma & Meyer Construction Co., Inc. |
Arcadis U.S., Inc.

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Arcadis is a leading global Program, Project and Construction Management firm for K-12 facilities. We have successfully delivered services to over 80 School Districts in California and over 150 School Districts throughout the US. Arcadis has 28,000 employees worldwide and 6,000 employees in the US. We work in partnership with our clients to deliver exceptional and sustainable outcomes throughout the lifecycle of their natural and built assets.

ASSA ABLOY

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ASSA ABLOY Door Security Solutions combines the industry’s most knowledgeable door opening professionals with comprehensive product offerings from leading door and hardware brands to provide complete solutions to partners and end-users in commercial, retail, multi-family, government and institutional facilities. Coupling innovative technologies with insight on specifications, design, support, training and code compliance, ASSA ABLOY Door Security Solutions works closely with architectural, security, facilities and integrator communities to address challenges they encounter serving and securing customers.

Alliance of Schools for Cooperative Insurance Programs (ASClP)

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Formed in 1980 as a joint purchase program, the Alliance of Schools for Cooperative Insurance Programs (ASClP) became a risk sharing pool in 1985. ASClP is a non-profit public agency Joint Powers Authority (JPA) that provides liability, property, workers’ compensation, health benefits coverage and school construction insurance to public school districts, charter schools, community colleges, and subsidiary JPAs throughout the state of California.

Atkinson Andelson Loya Ruud & Romo

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AALRR is a full service law firm, with specialized attorneys providing legal services in the school facilities arena. With nine offices throughout California, and more than 180 attorneys, AALRR has local resources ready to assist districts statewide.

Baldur Beatty

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Baldur Beatty specializes in partnering with educational clients to build stunning institutional facilities. We have transformed the educational landscape throughout California by providing industry leading service, and partnering with clients to challenge the norm to find a better way and make each project a success. The company is consistently ranked among the nation’s largest building contractors and is the No. 3 Educational Builder as ranked by Engineering-News Record California.

BakerNowick Design Studio

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With extensive experience in design and planning of large scale public and private projects, Jon’s professional experience covers 36 years of professional practice and firm ownership. He is LEED Accredited, NCARB certificated and has been licensed to practice architecture in 10 states.

Mr. Baker is partner with the San Diego based BakerNowick Design Studio. His award-winning practice specializes in the design and planning of educational facilities throughout Southern California and is known for its innovative solutions and integrated, collaborative processes.

Balfour Beatty

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BCA Architects

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BCA Architects has extensive experience in planning, programming and design of California public schools. Designing K-12 education facilities has been the core of our business since the firm’s founding in 1989. BCA works with school districts throughout the State, with a portfolio ranging from renovations and ADA improvements to additions and new campuses. BCA brings expertise in collaborating with clients to realize their facilities’ goals through the creation of contemporary learning, social and administrative environments.

Claridge Products, Inc.

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bwilliams@claridgewest.com

Since 1947, Claridge has grown from a one-man operation that started in a cheese factory into one of the world’s largest and most respected woman-owned makers of U.S. made visual display solutions. We were instrumental in guiding and many of our competitors opened their doors. Claridge is widely known for creating Idea Places; any place where thinkers and problem solvers meet to express ideas and solve problems. Today, some 70 years later, Claridge has evolved into making the highest quality writing surface products and we have the privilege of serving and supporting a wide range of customers in specialties ranging from K-12 education, architectural design and construction, to business, healthcare, higher education, and more.
Cooperative Strategies has helped plan and finance school facilities for over 2,000 LEAs across the nation. We pride ourselves on focused expertise while maintaining the ability to offer a broad spectrum of customized services in the following areas: facilities planning/demographics, financial advisory, special tax/assessment, and program management. Utilizing innovative technology, out-of-the-box problem solving methods, and inspiration from the best practices across the country, we are dedicated to providing quality facilities for America’s students.

Darden Architects has provided comprehensive Architectural, Planning, and Interior Design services to school districts throughout California since 1959. We are committed to serving our client’s needs through open collaboration and engaging design. It is our goal to produce an attractive design that will best facilitate the client’s most efficient and cost-effective use of the facility. Additionally, Darden Architects recognizes its role to support the profession and give back through good works in the community.

DC Architects is a full-service architectural design firm serving the educational community. Our firm consists of a team of experts who are experienced in the planning and design of new school facilities and modernization projects. DC Architects is continually working with school districts to meet education program needs and develop well-respected working relationships with community groups, governmental agencies, construction management teams, and contractors.

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DC Architects is a full-service architectural design firm serving the educational community. Our firm consists of a team of experts who are experienced in the planning and design of new school facilities and modernization projects. DC Architects is continually working with school districts to meet education program needs and develop well-respected working relationships with community groups, governmental agencies, construction management teams, and contractors.

Planware, the planning division of Educational Data Systems, provides geographical information system (GIS) services and software to school districts. ONPASS Pro is our completely new flagship product that allows school districts to create and edit planning scenarios. For over 40 years, Educational Data Systems’ focus has been on the collection, processing, and reporting of data for education. The assessment division prepares, manages, analyzes, and reports on data, local benchmark testing programs, and statewide large-scale assessments.

Engie Services U.S.
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Engie has a collaborative experience to our clients rooted in the future of school districts throughout the U.S., helping them make better decisions and plan with confidence.

Dennis Woliver Kelley
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Established in 1976, Dennis Woliver Kelley (DWK) is a full service education law firm focused entirely on serving the legal representation needs of California public school districts, county offices of education, community colleges and other educational organizations. DWK has developed the premier school construction practice in California. From bond finance and property transactions, to environmental compliance, contract procurement, and construction contracting, to closeout and litigation, DWK has your program’s legal needs covered.

Davis Demographics provides a comprehensive array of planning services ranging from short-term and long-range enrollment forecasting, facility site needs studies, attendance boundary planning and community demographic analysis. Based upon leading-edge GIS technology, our SchoolSite desktop and online planning software provides tools for mapping, visualization, data analysis and planning. Combined, our services and software have allowed us to successfully plan the future of school districts throughout the U.S., helping them make better decisions and plan with confidence.
Today, building owners and facilities staff are continuously being challenged to run their buildings more efficiently. At the same time, the complexity and capabilities of building technology continues to advance rapidly. Our Envisers™ provide an integrated, data-driven approach towards complex building systems that focus on both short and long term objectives. With a goal of helping commercial and industrial building owners and managers optimize their facilities’ operations and energy management, our experienced team is accountable for delivering customer driven, technology focused solutions.

Folia

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Folia transforms the way buildings come to life. Designed to inspire and built to last, Folia is a flexible, durable and high-quality classroom or administration building. Because much of it is prefabricated off-site, it can be built faster and more economically than traditional construction - without the inherent limitations and quality tradeoffs of modular construction. Learn more about this turnkey building solution, developed in partnership by Blach Construction and QKA at buildfolio.com.

HED

Harley Ellis Deveaux (HED Design)

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HED provides comprehensive Pre-K12 design services in four California locations. Our growing practice has resulted in a diverse, place-specific portfolio that reflect the unique needs of our clients. As an integrated architecture and engineering practice, HED is committed to sustainable, energy saving design that supports high performance learning environments. We have a collaborative approach that fosters consensus and buy-in from the diverse communities we serve.

IBI Group Architecture

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IBI Group is a collective of thought leaders and practitioners who are designing the future of the evolving learning environment. IBI Learning+ is focused on the learner, engaged in the community and driving design innovation. We are a global team of dedicated and experienced architects, engineers, planners, designers and technology professionals who share a common desire - to help our clients create livable, sustainable environments. IBI Group has six offices service both Northern and Southern California.

Hibser Yamauchi Architects, Inc.

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HY Architects has provided comprehensive architecture, interiors, and planning services to clients since 1977. We deliver turn-key A/E services for renovations, modernizations, additions and new facilities. HY has grown from a small local firm to a major design force in California from our headquarters in Oakland and offices in Davis and Los Angeles.

JK Architecture + Engineering

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JK Architecture Engineering is a lead edge architectural and engineering design firm offering expertise and sophistication within an intimate design studio atmosphere. We offer over 30 years of experience and engage clients and projects where we know we can make a difference, delivering beyond expectations. Our success is enriched from our family of clients where we have demonstrated our Vision + Knowledge + Achievement of their goals.
Keenan provides innovative insurance and financial solutions for schools. Our high quality, cost-effective programs exceed our customers' expectations. We are the experts you can rely on when it comes to employee benefits, risk management, claims services, and technology.

Landmark Construction

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Landmark Construction was established to create a new model for collaborative delivery of inspiring California public school facilities. Our original intent was to bring the best practices of integrated project delivery methods used in the private sector to public construction. Landmark has completed hundreds of millions in complex projects with an unmatched record of delivering 100% of projects on time, within budget and without dispute. Services include New Construction, Modernizations, Construction Management, Design-Build and Design-Assist.

Login Logix

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Login Logix, makers of e-Fit and Maintenance Login, a web native subscription-based work order system designed to comprehensively manage the maintenance department and Williams™ Inspections. The software program is designed to provide maintenance management with an objectives-oriented business model derived automatically via the processing of work orders. The program is complete and includes a built-in staffing model, asset tracking, preventative maintenance, key control, and separately manages use of facility scheduling and billing.

Koury Engineering and Testing, Inc.

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Koury Engineering and Testing, Inc. has been providing construction inspection and testing services since 1992, under the leadership of Michele Shams, President/CEO, and Dave Menefee, Sr. Vice President/COO. Koury specializes in Geotechnical Engineering, Special Inspections, Construction Materials Testing, and Building Inspection for K-12 Clients in Southern California. Our capabilities allow us to deal with demanding and complex projects without sacrificing personal attention.

Lionakis

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Lionakis has been designing educational facilities in California for more than a century. Our multi-discipline team, including architectural, structural engineering, interior design, sustainability, access compliance and graphic design services, brings an integrated, collaborative approach to each school project. With offices in Sacramento, Oakland, Newport Beach and San Jose, we partner with your community to bring the vision to reality, balancing goals with the knowledge and experience required to deliver your school project. Our industry experts are focused on developing innovative and reliable solutions, providing a level of service that will exceed your expectations. At Lionakis, we're designing a better future for California's school community.

Myrtha Pools

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Founded in 1961 in Italy, Myrtha Pools quickly became a leader in the swimming pool market. Thanks to continuous research and development, Myrtha has achieved numerous technological breakthroughs in the pool industry utilizing the most advanced technologies. Its patented pre-engineered modular system, utilizing laminated steel panels and a buttress system, create a perfect waterproofing system. Our vast experience in the aquatic industry guarantees great support for those who decide to invest in a Myrtha Pool.

NAC Architecture

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Since our inception in 1960, NAC Architecture has designed over 500 schools that empower students and enrich communities. Our passion for creating student-centric facilities has helped us grow into a 180 person firm with offices in Los Angeles, Seattle, and Spokane. NAC’s desire to understand and design educational spaces drives us to continually advance our understanding of how a school built today can better support the educational programs, technology and student needs of tomorrow.

Neff Construction

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Neff Construction, Inc. has been singularly dedicated to K12 school construction for over 40 years. Over these four decades, our emphasis has centered on developing trusting and lasting relationships with school districts by consistently delivering successful projects. In furtherance of this objective, our company values are laser focused on broadening opportunities for collaboration over the entire spectrum of school design and construction stakeholders from state agencies through school design professionals and local trade contractors.
Neptune-Benson®
Evoqua

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Neptune-Benson®, an Evoqua brand, has been synonymous with water filtration and disinfection serving the recreational, municipal, and industrial water markets since 1956. Featuring award-winning brands such as the Defender® regenerative media filter, ETS-UV™ disinfection systems, and Vortisand® and Legacy™ sand filters. Neptune-Benson also offers VAF™ filtration systems, the AEGIS® anti-entrapment shield, Dominion™ butterfly valves, ProStrainer® and Guardian strainers, green drive VFD systems, as well as all Lawson Aquatics® accessory products.

Orbach Huff Suarez & Henderson LLP

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Orbach Huff Suarez + Henderson LLP has represented California school districts for over twenty years. Our practice focuses almost exclusively on representing educational agencies, other public entities and owners in construction, real property, environmental, labor and employment, governance and charter school law. For our school district clients operating bond programs, we represent and assist our clients from ground up through closeout and, if necessary, on any claims and litigation.

Patcraft Commercial Carpets

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Patcraft is the leader in high performance flooring solutions for the commercial market. From inspiration to finished product, we focus on creating products that will enhance the environment. Patcraft is founded in a long standing commitment to performance flooring and backed by the industry’s largest carpet manufacturer.

We offer broadloom, carpet tile, resilient sheet, plank and tile products that are designed to perform in high demand environments. As the performance flooring leader for the commercial market, we understand flooring selections impact the people who use your space. We approach flooring design from a human perspective because we believe flooring matters.

PMSM/19six Architects

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Founded in 1906, 19six Architects formerly known as PMSM Architects has a 110+ year design legacy. We are a full service architectural planning and design firm dedicated to projects that enrich the community - Our Schools. The architects, project managers, and support staff who create PMSM/19six K-12 Design Studio are passionate about working collaboratively with clients to develop planning and sustainable design solutions that ultimately create a functional and innovative learning environment that will continue to inspire generations to come.

Perkins Eastman|Douggherty

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Perkins Eastman Dougherty is an award-winning 1000-person global design firm networked across 17 locations. Our Primary/Secondary Education Practice has been creating beautiful and innovative educational spaces that shape the way students discern, absorb, and retain knowledge for nearly four decades. Our education specialists are invested in the success of today’s schools, possessing the knowledge and experience to design a variety of school types worldwide. Prioritizing the needs of students, teachers, and administrators is central to our approach.

Pro-Craft Construction

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Specializing in New, Modernization, Special Projects, and sensitive K-14 facilities. Pro-Craft is your premier plumbing and underground utility contractor. Our experience allows us to serve your plumbing needs from point-of-connection to point-of-use, providing an end-to-end solution. Our highly skilled and graduated workforce is tested and certified to the highest standard. This is of significant value to our clients, by reducing cost, increasing value, and streamlining operations.

Rainforth Grau

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Impacting Education Through Design. We are a firm dedicated to advancing change and improving education through design. We strive to deliver innovative solutions that address client issues, changing educational programs, and evolving student needs. Solutions that engage and inspire students. Solutions that make a real difference.

Sponsors
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Raymond James is a leading public finance bond underwriting firm for K-12 school districts, both nationally and in California. Our services include the issuance of General Obligation Bonds, Certificates of Participation and financing for energy, equipment and other facilities. Raymond James has three public finance offices in the State located in Los Angeles, San Clemente and San Francisco, more than any other underwriting firm active in California K-12 school district bond underwriting.

School Facility Consultants
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School Facility Consultants (SFC) is a full service company which assists school districts, local agencies, architects, and developers in all aspects of school facility planning and financing. Since 1985, SFC has successfully assisted more than 200 clients obtain billions of dollars in funding for school construction and modernization. With many years of combined experience on a variety of school facility issues, our staff is very knowledgeable in all aspects of the local planning, federal funding opportunities, asset management, and the internal procedures and requirements of the California Department of Education and Office of Public School Construction.

Stifel, Nicolaus & Company, Inc.
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Stifel is the leading underwriter of California K-12 school district bonds. We assist school districts in providing financing for facility projects including new construction, modernization, renovation, and technology improvements. Our work for school districts includes general obligation bonds, Mello-Roos special tax bonds, certificates of participation, leases, bridge financings, TRANs, and the refinancing or restructuring of previously issued bonds.

TerraVerde Energy
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TerraVerde Energy is an independent energy advisor serving school districts, public agencies and commercial enterprises. We help clients reduce energy use and costs, generate new sources of revenue and improve resilience by planning, designing and implementing energy conservation measures, solar energy systems and battery storage solutions, by running expertly managed competitive procurement processes. Our Asset Management Services ensure that renewable energy and storage equipment is maintained to provide optimum performance, whether owned by the client or provided through a PPA or other third party arrangement.
Notes

K12 School Facilities mission is to assist school districts with their facilities construction and modernization programs to ensure efficiency, transparency, and accountability in the delivery of planned projects. To maximize resources, provide clear strategic focus, develop district capacity, and ensure facilities programs meet district and community needs.

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PLAN WITH CONFIDENCE

For more than 25 years, Davis Demographics has helped school districts throughout the U.S. better understand their communities and gain the insight they need to make successful decisions.

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- School open/closures
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