

# The Shared Performance Program

Fallon Health's newest offering provides businesses with 75-99 subscribers access to financial performance data and the opportunity to participate in their favorable claims experience

Fallon understands the need for your business to maximize savings on your health care. That's why we automatically offer businesses with 75-99 subscribers financial and utilization reporting through our Shared Performance Program.

## What are the benefits of the Shared Performance Program?

Offered to clients with 75-99 subscribers, the program provides:

- Dedicated Fallon Account Manager to assist client
- Retrospective rating agreement that allows a client to receive up to 5% back in premium upon renewal
- Shared financial performance data on a quarterly basis\*
- Annual utilization reporting package

## How does the Shared Performance Program work?

- Businesses with 75-99 subscribers automatically participate in the program – there is no need to opt in
- 50/50 share of dollars starting under 89% medical loss ratio (MLR) with 5% total opportunity
- Payment issued in form of a premium credit
- Credit is contingent upon renewal and good standing

## Moving forward with Fallon

Fallon is dedicated to working with you to provide affordable solutions to meet your needs. We offer an expansive portfolio of commercial products and features, including:

- Broad and limited network plans
- Wide selection of plan designs
- Integration of an HRA through our wholly owned subsidiary, UltraBenefits or your preferred vendor
- HSA-compatible plans offered in partnership with Health Equity Partners or your preferred vendor

## To learn more

Call your Sales Executive or Account Manager—or reach out to Fallon through the contact information below—to learn how we can help your business maximize health care savings.

**1-866-473-4636**  
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