



THE VALUE OF REPORTING & TRACKING

Competitive Energy Services (CES) has developed comprehensive tracking and reporting systems to help our clients understand and navigate complex energy initiatives. Our data management system provides custom reports detailing energy use and cost data that we collect and maintain on behalf of our clients. These reports can be developed at the account or facility level or summarized at more macro levels to assist in evaluating initiatives through a wider lens.

VARIANCE REPORTING & TRACKING

CES Variance Tracker (CVT) enables centralized data management, reporting, and ease of use and accessibility for energy experts and non-experts alike by moving beyond simply displaying the data to highlighting the story behind the data.

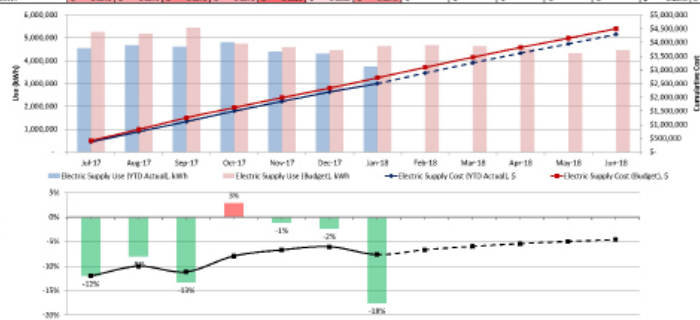
CES monitors energy use and cost by account, and measures performance against projections with a set of reports that illustrate:

- Use by Month & Year
- Cost by Account, by Month & Year (total and broken out by delivery & supply)
- Benchmarking - Actuals vs. Budget
- VT also identifies any issues with the key elements of use and cost, including use, demand, delivery/transmission charges, and/or supply charges.

EXAMPLE CLIENT
Variance Report: FY2018 - January 2018
Electric Supply
2/22/2018



	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	VTD	Actual YTD
Electric Supply Cost (FY18 Actual, \$)	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827
Electric Supply Cost (FY18 Budget, \$)	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827
Monthly Variance (\$)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative Variance (\$)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric Supply Use (FY18 Actual, kWh)	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827
Electric Supply Use (FY18 Budget, kWh)	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827	4,398,827
Monthly Variance (kWh)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative Variance (kWh)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric Supply Rate (FY18 Actual, \$/kWh)	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Electric Supply Rate (FY18 Budget, \$/kWh)	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Monthly Variance (\$/kWh)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cumulative Variance (\$/kWh)	0	0	0	0	0	0	0	0	0	0	0	0	0	0



CORE REPORTS

VT comes with a core set of reports that are designed to give clients a comprehensive and timely understanding of their energy usage and costs. This core set of reports includes:

- Budget Variance
- Cost Patterns
- Use Patterns
- Rate Patterns
- Degree Days

CES also develops custom reports for many of our clients.



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