



Oleg Efimochkin

Vice President; Commercial Banker; Middle Market Banking, JPMorgan Chase Bank

I have been working as a Commercial Banker for JPMorgan Chase Bank, Middle Market team since August 2018. My current role and responsibilities include providing comprehensive and customized solutions for commercial clients with annual revenues up to \$500 million. I manage a book of commercial clients in various industries providing both traditional banking services (lending and cash management) as well as investment banking products (including debt and equity capital markets, risk management derivatives, and corporate finance advisory). Prior to the Commercial Bank I worked for Chase in the Business Banking department since March 2016. During that time, I was serving business banking needs of businesses with up to \$20 million in annual revenues. I was involved in building collaborative internal and external relationships to provide the best client advice and service with a focus on client experience and risk management while delivering comprehensive and customized banking solutions. Prior to JPMorgan Chase I worked for one year for another regional bank - Hancock Whitney Bank and prior to that I worked for nine years for Trustmark National Bank where I went through Management and Credit Trainee Program, worked as an associate banker, a credit analyst, and an intern. I started my banking career in 2006 with an internship in Management of Information System department during my last year of the MBA and worked my way to a Vice President of the Commercial Bank.

I was born in Voronezh, Russia. After a high school I studied Economics and PR at Voronezh State Technical University, Russia and during my second year I transferred to a University in USA. I graduated with a Magna Cum Laude and Bachelor of Science degree in Industrial Technology in 2004 and then I finished my MBA in 2007 both from Alcorn State University. In my spare time, I like to ride my bikes, play tennis, travel and spend time with my family.