



# H. Ross Ford III

President & CEO, TCN Worldwide

## Professional Bio

TCN Worldwide, a consortium of leading independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. Representing more than 200 markets collectively worldwide, TCN Worldwide member firms are leaders in their respective marketplace and serve as the foundation for our organization's success.

Ross Ford started with TCN Worldwide in 1998, orchestrating a national growth strategy successfully expanding the membership base of the organization and strengthening its financial and organizational structure.

TCN Worldwide currently ranks as one of the largest service providers in the industry, consisting of more than 1,500 commercial real estate professionals in 60+ offices collectively representing more than \$38.5 billion in annual transaction volume.

Mr. Ford has over 25 years of experience within the commercial real estate industry. His personal experiences include successfully managing an international real estate consortium; managing several regional offices as profit centers; integrating varied business units and objectives into a cohesive marketing and sales plan; and acting as designer, implementer, and spokesman for corporate policy and initiatives.

## Summary of Experience

TCN Worldwide 1998 – Present  
President/CEO and Board Member

Grubb and Ellis 1988 – 1998  
Director of Corporate Services developing broad-based corporate and institutional services accounts.

## Professional Affiliations

Board of Directors – TCN Worldwide  
International Council of Shopping Centers

## Education

Lehigh University  
University of Arizona

**200+** MARKETS

**60+** OFFICES

**1,500+** PROFESSIONALS

**180,000,000+** SF UNDER MGMT

**\$38.5 BILLION+** TRANSACTIONS

## Contact Information

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