



## **PAUL A. PAVLOU**

### **Dean of the C.T. Bauer College of Business at the University of Houston**

**Paul A. Pavlou** is the Dean of the C.T. Bauer College of Business at the University of Houston. He is also the Cullen Distinguished Chair of Information Sciences.

Paul received his Ph.D. from the University of Southern California. He was ranked #1 in the world in publications in the top two Information Systems journals (*MISQ* & *ISR*) during 2010-2016. His research has been cited over 49,000 times by Google Scholar, and he was recognized among the “World’s Most Influential Scientific Minds” by Thomson Reuters based on an analysis of “Highly Cited” authors in *Economics & Business* for 2002-2012.

Paul won several Best Paper prestigious recognitions for his research, including the Sheth Foundation award for “Long-Term Contributions to Marketing” in the *Journal of Marketing* in 2019, the Maynard Award nomination for the “Most Significant Contribution to Marketing” in the *Journal of Marketing* in 2015, the *ISR Best Paper* award in 2007, the 2006 *IS Publication of the Year* award, and the *Top 5 Papers* award in *Decision Sciences* in 2006. He won the *Best Paper Award* in 2012, the *Runner-Up to the Best Paper* award of the 2005, the *Best Interactive Paper* award in 2002, and the *Best Student Paper* award in 2001 from the Academy of Management. He won the Best Innovation Theme Track Paper of the International Conference on Information Systems in 2016. Paul also won the *Best Doctoral Dissertation* award of the 2004 International Conference on Information Systems. He received about \$2,000,000 in grants from funding agencies, such as the *National Science Foundation (NSF)*.