

George N. Papacalos, CLU, CHRS, is a Sales Executive with 25 years of experience at Kaiser Permanente. He has been in the insurance and financial services field for over 40 years with extensive experience in the small group market. A one-time independent insurance agency owner himself, George understands the brokerage community and the challenges of running a business. His areas of expertise are Business Development, Health Care Reform and Workforce Productivity. He is a Chartered Life Underwriter and Certified Healthcare Reform Specialist. George graduated from California State University Long Beach with a Bachelor of Science in Business Administration. He enjoys chess, race walking, and golf.