



RIDING THE WAVE

Ai in Benefits



MARCH 10, 2026
TUESDAY | 8AM - 4PM

Save The Date & Reserve Your Exhibit Space

We would like to request your support and commitment to join us as a sponsor or exhibitor. We expect agents from the IFP, Medicare, Group, and Ancillary products market in attendance.

Table space is limited to 30 tables, and exhibitor visit time has been expanded to ensure maximum sales opportunities. Get your forms and deposit in now to secure your place in this first-class event! Your participation is your best chance to start the year strong.

Event Highlights

Learn about, "Ai in Benefits"
Revolutionizing how you can
navigate the future of our industry.

Opportunities to network with
insurance brokers.

Keynote Speaker

General Session Ai Panel

CE Courses Breakout Sessions:

- Group Track (2 Units)
- Medicare Track (2 Units)

Lake Forest Community Center
100 Civic Center Drive, Lake Forest, CA 92630

California Agents & Health Insurance Professionals – Orange County Annual Sales Symposium

2026 Exhibitor Application

This application is made on the _____ day of the month of _____, 2026 and between:

(Print the **name** of the proposed **exhibitor** in the space provided above)

The company named above (herein called Exhibitor) and the California Agents & Health Insurance Professionals – Orange County (herein called CAHIP-OC), upon the terms and conditions below.

1) TABLE RENTAL FEES: In consideration of the sum of \$ _____ (see Fee Schedule Page) paid to, and upon acceptance of this application by CAHIP-OC, booth rental shall be provided to the above-referenced Exhibitor for the CAHIP-OC Annual Sales Symposium scheduled to be held at Lake Forest Community Center, 100 Civic Center Drive, Lake Forest, CA 92630 on **Tuesday, March 10, 2026**.

2) TABLE LOCATION: We offer thirty (30) vendor tables that will be available for **tabletop displays**. CAHIP-OC reserves the right to automatically assign the table locations upon receipt of the completed contract and payment. CAHIP-OC also reserves the right to assign space as deemed appropriate. The rental of two tables side by side is not assured and may be refused by CAHIP-OC. *****Please note the exhibit space will not include full pipe-and-draped exhibit booths. Due to limited space, large displays and banners will not be allowed behind the tables. This is a TABLETOP display event only. Any tabletop display or banner cannot exceed 3 feet in height. Each exhibit space will include an undraped 6-ft table and 2 chairs.***

CAHIP-OC understands that certain vendors prefer table space near or away from other vendors. Should this be a consideration for you, please complete the items below:

I prefer to be near: _____.

I prefer not to be near: _____.

3) YOUR OFFICIAL IDENTIFICATION: The exhibitor agrees to let CAHIP-OC use the name of the Exhibitor in any advertising by CAHIP-OC. Exhibitors with names longer than 30 characters, including spaces, may be shortened at the discretion of CAHIP-OC tradeshow managers.

(In the space above, print your company name as you would like it to appear in all printed materials related to this tradeshow. Use no more than 30 characters including spaces).

4) TABLE FEATURES: It is understood that the Exhibit Fee for each approximately 6' table space includes:

- Symposium registration for two company representatives.
- An undraped six-foot table and two chairs
- A table identification sign.

OPTIONAL FEATURES: Electricity is available at no cost and is limited to 15 tables. You must bring your power strip and extension cord. Will you need electricity?

_____ Yes _____ No

WiFi is available on a public network.

5) INSTALLATION/BREAKDOWN: The exhibitor shall be responsible for the delivery and removal of equipment and display material to and from the exhibit area. **Shipping to Lake Forest Community Center and CAHIP-OC is prohibited.** Your company representatives will need to arrange package handling themselves.

6) **ACCEPTANCE OF EXHIBIT: CAHIP-OC reserves the right to reject any application for exhibit space.** Exhibitors display items that, in the opinion of CAHIP-OC tradeshow managers, interfere with the sight line of nearby exhibitors will be modified by CAHIP-OC.

7) PLACE AND NATURE OF EXHIBIT: Display booths and other exhibits shall not be displayed in a way that interferes with other exhibits. No exhibits violating municipal or state laws, rules, or regulations, including safety codes, will be allowed. A heater or any heat-producing device as part of the exhibition is forbidden.

8) RESTRICTION AND LOCATION OF EXHIBITS: CAHIP-OC reserves the right to require any exhibitor to remove any part thereof, which in the sole judgment of CAHIP-OC is not in keeping with the general character of the exhibition or is not in the best interest of the conference, and to remove or relocate any table as needed for the good of the conference and its exhibit. The restriction includes any person, thing, conduct, printed material, or anything of character that may be objectionable to the exhibit. In the event of such restriction or eviction, CAHIP-OC is not liable for any refund for rentals or other Exhibition expenses.

9) BOOTH PAYMENT AND CANCELLATION: It is hereby agreed that an exhibit space may be reserved by the Exhibitor at a fee of \$800 if postmarked by 2/28/2026 or \$950 for exhibit space postmarked after 2/28/26.

Payment in full must be submitted to reserve exhibit space. It is further agreed that in the event the Exhibitor fails to perform under the terms and conditions outlined in the contract and within the Rules and Regulations of Exhibit, CAHIP-OC, as its election may cancel the contract and retain the full contract fee.

10) SHOW CANCELLATION: Should any situation beyond the control of CAHIP-OC prevent the opening of the exhibit show, CAHIP-OC shall not be held liable for any expenses incurred by the exhibitor, except for the rental cost of the booth space.

11) EXHIBIT PERSONNEL: **Each exhibitor is limited to two (2) people working at one table.** All exhibit personnel must be the exhibitors' employees.

12) FAILURE TO OCCUPY SPACE: Any space that is not occupied by the exhibiting company on March 10, 2026, at 8:00 AM will be forfeited by the exhibitor, and the space may be resold or used by CAHIP-OC without refund, unless previous arrangements for delayed occupancy have been made in writing by CAHIP-OC and the participating exhibiting company.

13) LIABILITY AND INSURANCE: CAHIP-OC, the facility (hotel, conference center, etc.), employees, and or representatives thereof and other organizations and people connected with this conference shall not be held responsible for the safety of exhibits against fire, theft, property damage, or accidents to exhibitors or their employees from any cause before, during, or after the period covered by the exhibitor contract. Exhibitors should place their insurance to cover all contingencies. The exhibitor agrees to indemnify those listed above against any claims for such losses, damage, or injury upon signing the contract. The exhibitor expressly releases the foregoing institutions, individuals, and committees from all claims of loss, damage, or injury. This also includes the period of storage before and following the Conference. Small or casually portable articles of value should be properly secured or removed for safekeeping during the hours the exhibits are closed. The Exhibitor assumes entire responsibility and agrees to protect, indemnify, and defend against losses and damages to persons or property. Governmental charges or fines, and attorney fees arising from or caused by exhibitors' installation, removal, maintenance, occupancy, or use of the exhibition premises or a part thereof. In addition, the exhibitor's property is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by the exhibitor.

14) PROTECTION OF EXHIBIT FACILITY PROPERTY: Exhibitors will be held responsible for any damage to the building by them or their employees. No nails, tacks, or screws shall be driven into the woodwork or floor of the building. No gasoline, kerosene, acetylene candles, or other flammable or explosive substances will be allowed.

15) LITERATURE AND DISTRIBUTION: Printed information may be distributed by exhibitor representatives from the exhibit space only.

16) EXHIBITOR REGISTRATION: All exhibitor representatives must register for the show. Badges may be picked up at the registration desk in the event foyer.

17) BADGES: Badges for your exhibit personnel will be made from the list you submit to CAHIP-OC. Conference badges identify you and are always in evidence during the show. Should an attendee's name change, and to ensure a printed badge, the exhibiting company must notify CAHIP-OC in writing at least five (5) days before the exhibit opening.

18) VIOLATIONS: Exhibitors who violate these regulations will respond to CAHIP-OC requests for correction. Eviction from the Conference exhibit may result from violations of these rules and regulations, as determined solely by CAHIP-OC. In the event of such an eviction, CAHIP-OC is not liable for any refunds of rentals or other exhibition expenses.

19) REGISTRATION & NAME TAGS: Please list all company representatives attending the Conference and representing your company at your booth. Be sure to include \$50 for each additional guest or attendee if postmarked by February 28, 2026.

AUTHORIZED SIGNATURE OF EXHIBITOR: _____

(I have read, understand, and agree to the rules and regulations regarding the CAHIP-OC exhibit program).

Questions? Contact:

Gonzalo Verduzco, Annual Sales Symposium Chairperson at gonzalo@ffgmt.com

OR

Gail James Clarke, Executive Director at (714) 441-8951, ext. 3 or admin@cahipoc.org

CAHIP-OC 2026 EXHIBITOR FEE SCHEDULE PAGE

Exhibitor Name: _____

Address: _____

Telephone: _____ Email: _____

Partner/Exhibitor's booth sign should read: _____

(In the space above, print your company's name as you would like it to appear on the sign on your table.

Use no more than 30 characters, including spaces.)

☐ **YES! I will sponsor the event!** Partnership Level _____ = \$ _____.

(Complete the Partner Opportunity page and note the sponsorship level above. Submit the Partnership Page and this Fee Schedule Page with payment.)

EXHIBIT TABLE:

Place the number of Units Ordered in Blank & Multiply for the total.

_____ Postmarked by February 28, 2026 \$800 X _____ = _____.

_____ Postmarked after February 28, 2026 \$950 X _____ = _____.

_____ Electrical Outlet (If Applicable. You must bring your power strip and extension cord.)

_____ ADDITIONAL ATTENDEES (Two included with the table at no additional charge)

_____ Postmarked by February 28, 2026 \$50 X _____ = _____.

_____ Postmarked after February 28, 2026 \$70 X _____ = _____.

_____ **Program Advertising** (Please see attached separate ad fee schedule page): _____ = _____.

Total: Write a check to CAHIP-Orange County, 1442 E. Lincoln Ave., PMB 441, Orange CA 92865 = _____.

ATTENDEES (Two included in table registration fees): - **Print Names Neatly Please!**

1) _____ 2) _____

ADDITIONAL ATTENDEES (\$50 each by February 28, 2026 | \$70 each after February 28, 2026)

3) _____ 4) _____

5) _____ 6) _____

PAYMENT PREFERENCE

☐ Check Payment: Email the completed form to reserve space, and mail the check payment to the address above.

☐ Credit Card Payment: Email the completed form to reserve space. Once the application is received, a Square invoice will be emailed to you. You can pay the invoice directly online with a card or bank ACH.

☐ **CANCELLATION POLICY:** Cancellations between January 15th and February 28th are subject to a 50% penalty, non-refundable after February 28th.

Email the completed form to admin@cahipoc.org

CAHIP-Orange County | 1442 E. Lincoln Avenue, PMB 441 | Orange CA 92865 | admin@cahipoc.org

Annual Sales Symposium

Program Advertisement Rates and Specs

Ad Size	Fees
Full Page (Color - 8 x 10")	\$600.00
Half Page (Color - 8 x 5" horizontal)	\$450.00
Quarter Page (Color - 4 x 6" vertical)	\$250.00
Business Card (Color)	\$175.00

All other ads are Color, Hi-Quality JPG, or Hi-Res PDF files. The ads must be sent to the Association office (admin@cahipoc.org) **no later than Friday, February 20, 2026.**

CAHIP-OC Annual Sales Symposium

Great Opportunity Partnerships

Gold Show Partner - \$4,250

Includes two 6-ft tables + four chairs, four tickets *plus* four additional attendee tickets, podium signage, your pull-up banner at each podium (3), an opportunity to speak at the podium at a general session, color inside front cover program ad, recognition in printed materials, signage, website and from the podium, company welcome video in promotional emails, and rolling sponsor loop in general session area.

One Available

Keynote Speaker Partner - \$3,500 | SOLD! Health Net

Includes one 6-ft table + two chairs, two tickets *plus* two additional attendee tickets, an opportunity to introduce the keynote speakers, a color full-page program ad, recognition in printed materials, signage, website, and from the podium.

~~Two Available~~ **One Available**

Lunch Service Partner - \$3,250

Includes one 6-ft table + two chairs, two tickets *plus* two additional attendee tickets, luncheon napkin with your logo printed, color outside back cover program ad, recognition in printed materials, signage, website, and from the podium.

One Available

Name Badge Partner - \$3,250 | SOLD! CRC Benefits

Includes one 6-ft table + two chairs, two tickets *plus* two additional attendee tickets, color full-page program ad, logo printed on attendee badges, and recognition in printed materials, signage, website, and from the podium.

Registration Bag Partner - \$2,750 Includes one 6-ft table + two chairs, two tickets *plus* two additional attendee tickets, a color half-page program ad, your company bag given to each attendee (300), recognition in printed materials, signage, website, and from the podium.

One Available

CAHIP-OC Sales Symposium

Opportunity Partners

Bingo Card Partner - \$2,500

Includes one 6-ft table + two chairs, two tickets, a color half-page program ad, an opportunity to collect bingo cards from agents, and present winning agent entry with gift, recognition in printed materials, signage, website, and from the podium.

One Available

Grand Prize Partner - \$2,500

Includes one 6-ft table + two chairs, two tickets, a color half-page program ad, an opportunity to collect grand prize raffle tickets, presentation of the grand prize to the winner, recognition in printed materials, signage, website, and from the podium.

One Available

Registration Table Partner - \$2,500

Includes one 6-ft table + two chairs, two tickets, a color half-page program ad, brand advertising at registration tables, recognition in printed materials, signage, website, and from the podium.

One Available

Audio Visual Partner - \$2,500

Includes one 6-ft table + two chairs, two tickets, a color half-page program ad, recognition in printed materials, signage, website, and from the podium. Your logo is on the footer of the partnership slide presentation.

One Available

Continental Breakfast Partner - \$2,500 | **SOLD! BBSI**

Includes one 6-ft table + two chairs, two tickets, a color half-page program ad, your company tablecloth on the breakfast table, recognition in printed materials, signage, website, and from the podium.

Refreshments Partner - \$2,250

Includes one 6-ft table + two chairs, two tickets, a color quarter-page program ad, your company tablecloth on the refreshments table, recognition in printed materials, signage, website, and from the podium.

One Available

Printed Program Partner - \$2,000 | **SOLD! Covered CA Small Business**

Includes one 6-ft table + two chairs, two tickets, a color full-page program ad, recognition in printed materials, signage, website, and from the podium.

Membership Table Partner - \$2,000

Includes one 6-ft table + two chairs, two tickets, a color quarter-program ad, recognition in printed materials, signage, website, and from the podium.

One Available

IMPORTANT: *Partnership Payment Options:* Complete the Fee Schedule and Partnership pages and email them back to admin@cahipoc.org to hold the space.

If you check the invoice box, one will be sent to you upon receipt of the application.

If you check the mail payment box, email the application, and follow up with payment to:

CAHIP-Orange County, 1442 E. Lincoln Avenue, PMB 441, Orange CA 92865.

If you have any questions, contact: admin@cahipoc.org or (714) 441-8951, ext. 3