



MASTERING MEDICARE CHALLENGES

August 20-22, 2024 | Pechanga Resort Casino

April 2024

Welcome Impact Partners Big and Small, along with our valued Exhibitors.

For the past several months the Summit team and its Top Partners have been working hard to carry out another leading-edge Medicare Summit that will enhance your business and earn the continued respect of our attendees.

As you review the enclosed packet remember what you have already achieved by taking part in our past Summits, i.e., new agents selling your products and services.

Your Partnership with the Senior Summit has already proven its value tenfold. So, this year we have made some enhancements to what is offered by Partnership Opportunities. It is our hope you will see the value that can be achieved by joining us at any of our Summit Partner Levels.

We want to extend our sincere gratitude to the Summit Partners and Exhibitors for their full support. Without you, this annual event wouldn't be what it is today.

Yolanda

Yolanda Webb, CHRS
CAHIP-IE Summit Co-Chair

Maggie

Maggie Stedt, CSA, LPRT
CAHIP-OC Summit Co-Chair

Ricky

Ricky Haisha, LUTCF
CAHIP-SD Summit Co-Chair

**CAHIP – Orange County in Collaboration with CAHIP – Inland Empire
and CAHIP- San Diego Presents:**

12th ANNUAL SENIOR SUMMIT

2024 Partner and Exhibitor Application

This application is made on the _____ day of the month of _____, 2024 between:

(In the space above, print the name of your company, as you would like it to appear in all printed materials related to this tradeshow. Use no more than 30 characters including spaces).

The above-named company (herein called Provider/Exhibitor) and the California Agents & Health Insurance Professionals of Orange County, Inland Empire, and San Diego herein called CAHIP-OC/CAHIP-IE/CAHIP-SD) agree upon the terms and conditions below.

1) **TABLE RENTAL FEES:** In consideration of the sum of \$ _____ (see Fee Schedule Page 6) paid to, and upon acceptance of this application by CAHIP-OC/CAHIP-IE/CAHIP-SD, booth rental shall be provided to the above-referenced Provider/Exhibitor for the Senior Summit 2024, scheduled to be held at the Pechanga Resort & Casino, 45000 Pechanga Pkwy, Pechanga CA 92592, August 20-22, 2024. Direct hotel phone number: (877) 711-2946.

2) **TABLE LOCATION:** Sixty-five (65) vendor tables will be available for tabletop displays. CAHIP-OC/CAHIP-IE/CAHIP-SD reserves the right to automatically assign the table locations upon receipt of the completed contract and payment. CAHIP-OC/CAHIP-IE/CAHIP-SD also reserves the right to assign space as deemed appropriate. The rental of two tables side by side is not assured and may be refused by CAHIP-OC/CAHIP-IE/CAHIP-SD.

CAHIP-OC/CAHIP-IE/CAHIP-SD understands that certain vendors prefer table space near certain vendors, or away from certain vendors. Should this be a consideration for you, please complete the items below:

I prefer to be close to: _____.

I prefer not to be close to: _____.

3) **YOUR OFFICIAL IDENTIFICATION:** Provider/Exhibitor agrees to let the Summit and CAHIP-OC/CAHIP-IE/CAHIP-SD use the name of the Provider/Exhibitor in any advertising by CAHIP-OC/CAHIP-IE/CAHIP-SD. Provider/Exhibitors with names longer than 30 characters including spaces may be shortened at the discretion of the tradeshow managers (CAHIP-OC/CAHIP-IE/CAHIP-SD).

4) **TABLE FEATURES:** It is understood that the Exhibit Fee for each approximate 8' table space includes:

- Summit registration for two company representatives.
- One eight-foot draped table and two chairs
- A table identification sign
- Draped back wall (where applicable)

OPTIONAL FEATURE: Electricity is provided at \$90 per table (*Electricity must be ordered separately by completing the electrical services form in this packet. Order must be placed directly with Pechanga Resort & Casino two weeks before the event (August 6th) to avoid an additional price increase.*)

OPTIONAL FEATURE: Public Wi-Fi is available to you at no cost. Website and video streaming on a secure network is at an additional cost of \$150 per day. Yes No

5) **INSTALLATION/BREAKDOWN:** If you have items to ship, please refer to the Recor Logistics warehousing and delivery form at the end of this packet. Recor Logistics will accept shipments no earlier than August 5th and no later than August 17th. The exhibitor/Partner is responsible for submitting the form and payment directly to Recor Logistics. Please direct any shipping questions to recorlogistics@gmail.com or (619) 726-9016.

6) **ACCEPTANCE OF EXHIBIT:** CAHIP-OC/CAHIP-IE/CAHIP-SD has the right to reject any application for exhibit space. Provider/Exhibitors with display items that in the opinion of the tradeshow managers interfere with the sight line of nearby Provider/Exhibitors may be modified by the trade show managers.

7) **PLACE AND NATURE OF EXHIBIT:** Display booths and other exhibits shall not be displayed in a way that interferes with other exhibits. No exhibits that violate any municipal or state laws, rules, or regulations, including safety codes, will be allowed. The use of a heater or any heat-producing device as part of the exhibit is forbidden unless a special permit is first obtained from the local fire department and a copy of the permit is placed in the files of CAHIP-OC/CAHIP-IE/CAHIP-SD.

Approval must first be obtained from the local fire department for the use, operations, or presence of electrical, mechanical, or chemical devices, which in the opinion of the local fire department or the official exhibit contractor might be hazardous in a public place.

8) **USE OF EXHIBIT SPACE:** All demonstrations, interviews, or other activities must be contained within the limits of your exhibit booth. No Provider/Exhibitor shall sign, sublet, or apportion the whole or any part of the space allotted to him without the knowledge and consent of CAHIP-OC/CAHIP-IE/CAHIP-SD. Aisles must be kept clear.

9) **NOISY OR OBNOXIOUS EQUIPMENT:** If the operation of any equipment or apparatus produces noise of sufficient volume or odors found to be annoying to neighboring Providers/Exhibitors or guests, it will be necessary to discontinue such operation.

10) **RESTRICTION AND LOCATION OF EXHIBITS:** CAHIP-OC/CAHIP-IE/CAHIP-SD reserve the right to require any Provider/Exhibitor to remove any part thereof, which in the sole judgment of CAHIP-OC/CAHIP-IE/CAHIP-SD is not in keeping with the general character of the exhibition or is not in the best interest of the conference, and to remove or relocate any table as be needed for the good of the conference and its exhibits. The restriction includes any persons, things, conduct, printed material, or anything of character, that may be objectionable to the exhibit. In the event of such restriction or eviction, CAHIP-OC/CAHIP-IE/CAHIP-SD is not liable for any refund of rentals or other Exhibition expenses.

11) **BOOTH PAYMENT AND CANCELLATION:** It is hereby agreed that an exhibit space may be reserved by the Provider/Exhibitor. A completed Exhibitor Application must be received with payment in full to reserve exhibit space. Payment in full is expected within 15 days of the Exhibitor Application submission. It is further agreed that in the event Provider/Exhibitor fails to perform following the terms and conditions outlined in the contract and within the Rules and Regulations of Exhibit, CAHIP-OC/CAHIP-IE/CAHIP-SD, as its election, may cancel the contract and retain the full contract fee.

12) **SHOW CANCELLATION:** Should any situation beyond the control of CAHIP-OC/CAHIP-IE/CAHIP-SD prevent the opening of the exhibit show, CAHIP-OC/CAHIP-IE/CAHIP-SD shall not be held liable for any expenses incurred by the Provider/Exhibitor except the rental cost of the booth space.

13) **EXHIBIT PERSONNEL:** Each Provider/Exhibitor is limited to two (2) persons working at one table. All exhibit personnel must be the employees of the Provider/Exhibitors.

14) **FAILURE TO OCCUPY SPACE:** Any space that is not occupied by the exhibiting company on August 20 at 2:00 PM will be forfeited by the Provider/Exhibitor and the space may be resold or used by CAHIP-OC/CAHIP-IE/CAHIP-SD without refund unless previous arrangements for delayed occupancy have been made in writing by CAHIP-OC/CAHIP-IE/CAHIP-SD and the participating Exhibiting Company. Booth set-up is available from 4 PM to 11 PM on Monday, August 19th and again on Tuesday, August 20th, set-up begins at 7:00 AM and must be completed by 1 PM. Exhibit Hall opens at 2 PM on Tuesday, August 20th.

15) **PROVIDER/EXHIBITOR SPONSORED ACTIVITIES:** The Senior Summit will not be hosting a welcome reception this year, allowing our partners to host their receptions. **The Senior Summit does not condone any company event that is in direct competition with the Senior Summit's scheduled programs.** You must receive written approval from a member of the Senior Summit committee before scheduling any company-sponsored activity. Please contact Maggie Stedt mstedt@stedtinsurance.com, Yolanda Webb Yolanda.asga@gmail.com, or Ricky Haisha rhaisha@haishainsurance.com for written approval. Arrangements for any company-sponsored activity or hospitality suite must be made with the Senior Summit at least 30 days before the event.

Exhibitors/companies should place/include liability insurance to cover all contingencies of their event, either on property or offsite during the Senior Summit.

16) **LIABILITY AND INSURANCE:** CAHIP-OC/CAHIP-IE/CAHIP-SD, the facility (hotel, conference center, etc.), employees and or representatives thereof, and other organizations and persons connected with this conference (hereby known as Forgoing Institutions) shall not be held responsible for the safety of exhibits against fire, theft, or property damage, or for accidents to Provider/Exhibitors or their employees from any cause whatsoever, before, during or after the period covered by the Provider/Exhibitor contract. Provider/Exhibitors should place their insurance to cover all contingencies. The Provider/Exhibitor agrees to indemnify those listed above against any claims for such losses, damage, or injury upon signing the contract. The Provider/Exhibitor expressly releases the foregoing institutions, individuals, and committees for any claims of losses, damage, or injury. This also includes the period of storage before and following the Conference. Small or casually portable articles of value should be properly secured or removed for safekeeping during the hours the exhibits are closed. Provider/Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, and defend the losses and damages to persons or property, governmental charges or fines, and attorney's fees arising out of or caused by Provider/Exhibitors installation, removal, or maintenance occupancy, or use of the exhibition premises or a part thereof. In addition, the Provider/Exhibitor's property is the sole responsibility of the Provider/Exhibitor to obtain business interruption and property damage insurance covering such losses by the Provider/Exhibitor.

17) **PROTECTION OF EXHIBIT FACILITY PROPERTY:** Provider/Exhibitors will be held responsible for any damage done to the building by them or their employees. No nails, tacks, or screws shall be driven into the woodwork or floor of the building. No gasoline, kerosene, acetylene candles, or other flammable or explosive substances will be permitted in the building.

18) **SALES:** Any Provider/Exhibitor that wishes to sell or take orders on the premises of the show for exhibited products or services must first notify in writing CAHIP-OC/CAHIP-IE/CAHIP-SD of all items, products, or services for approval. The Provider/Exhibitor further agrees that CAHIP-OC/CAHIP-IE/CAHIP-SD shall be the sole judge of what constitutes sale order-taking activities and may order the Provider/Exhibitor to cease such activity on the premises of the show on penalty of expulsion from the show.

19) **LITERATURE AND DISTRIBUTION:** Printed information may be distributed by Provider/Exhibitor representatives from the exhibit space only.

20) **PROVIDER/EXHIBITOR REGISTRATION:** All Provider/Exhibitor representatives must register for the show. Badges must be picked up at the registration desk in the event foyer by every individual exhibit personnel.

21) **BADGES:** Badges for your exhibit personnel will be made from the list you submit to CAHIP-OC/CAHIP-IE/CAHIP-SD. Conference badges identify you and are in evidence at all times during the show. Should the names of the attendees change, to ensure a printed badge, the exhibiting company must notify CAHIP-OC/CAHIP-IE/CAHIP-SD in writing at least five (5) days before the exhibit opening.

22) **REGISTRATION & NAME BADGES:** Please list all company representatives who will be attending the conference and representing your company at your booth. Please list any additional representatives or guests as additional attendees on Page 7 for name badges, conference registration, and information. Be sure to include \$279 for each additional attendee if postmarked by July 19, 2024. Event name badges **MUST** be worn by all company representatives during the event. **(Representatives cannot enter Exhibit and Meeting spaces without an Event Name Badge; No exception.)**

23) **VIOLATIONS:** It is expected that Providers/Exhibitors who violate these regulations will respond to CAHIP-OC/CAHIP-IE/CAHIP-SD requests for correction. Eviction from the conference exhibit may result from violations of these rules and regulations as determined solely by CAHIP-OC/CAHIP-IE/CAHIP-SD. In the event of such an eviction, CAHIP-OC/CAHIP-IE/CAHIP-SD is not liable for any refunds of rentals or other exhibition expenses.

24) **HOTEL ROOM RESERVATIONS:** Hotel Room Reservations are handled separately by Pechanga Resort & Casino. To secure the special event room rates, visit www.pechanga.com to reserve a room online or call Hotel Reservations at (888) 732-4264. Identify yourself as an attendee of the **Senior Summit, booking code: 5001296 OR RESERVE YOUR ROOM ONLINE**. Important: To secure the rooms at the special event prices, reservations must be confirmed no later than the cut-off date of 7/19/2024.

AUTHORIZED SIGNATURE OF PROVIDER/EXHIBITOR:

_____ Title _____

(I have read, understand, and agree to the rules and regulations regarding the CAHIP-OC/CAHIP-IE/CAHIP-SD exhibit packet).

Questions?

CAHIP-OC Co-Chairperson: Margaret Stedt | 949-492-8234 | mstedt@stedtinsurance.com

CAHIP-IE Co-Chairperson: Yolanda Webb | 909-933-0891 | yolanda.asga@gmail.com

CAHIP-SD Co-Chairperson: Ricky Haisha | 619-660-6996 | rhaisha@haishainsurance.com

12TH ANNUAL SENIOR SUMMIT FEE SCHEDULE

Exhibit Hall Tables – August 20- August 22, 2024

Partner | Exhibitor Name: _____

Address: _____

City, State, Zip: _____

Telephone: _____ Email: _____

Partner/Exhibitor's booth sign should read: _____

(In the space above, print the name of your company as you would like it to appear on the sign on your table. Use no more than 30 characters including spaces.)

YES! I will sponsor the event! Partnership Level _____ = \$ _____.

(Complete the Partner Opportunity page and note the sponsorship level above. Submit the Partnership Page and this Fee Schedule Page with payment.)

EXHIBIT TABLE

Place the number of Units Ordered in Blank and Multiply for total.

Postmarked by July 19, 2024 \$1,199 x _____ = \$ _____.

Postmarked after July 19, 2024 \$ 1,499 x _____ = \$ _____.

Broker/Agent packet of 10 tickets (10.5% discount) \$ 2,500 x _____ = \$ _____.

Postmarked by July 19, 2024 (Not available to purchase after the deadline)

INTERNET SERVICE (If Applicable) \$150 x _____ = \$ _____.

ADDITIONAL ATTENDEES (Two included with the table at no additional charge)

Postmarked by July 19, 2024 \$279 x _____ = \$ _____.

Postmarked after July 19, 2024 \$329 x _____ = \$ _____.

PROGRAM ADVERTISING (See Program Advertising Rates on Page 7): = \$ _____.

Make check payable to CAHIP-Orange County = \$ _____.

PAYMENT PREFERENCE

Check Payment: Email the completed form to reserve space. Mail check payment to the address listed below.

Mail to CAHIP-Orange County | 1442 E. Lincoln Avenue, PMB 441 | Orange, CA 92865-1934

Credit Card Payment: Email the completed form to reserve space. An invoice from Square to pay it directly online with a card or bank ACH will be sent to you once CAHIP-OC receives the completed form.

CANCELLATION POLICY: Cancellations between April 1st and July 1st are subject to a 50% penalty, non-refundable after July 1st.

Email completed form to seniorsummit@yahoo.com

ATTENDEES (Two included in table registration fees): - **Print Names Neatly Please!**

1) _____ 2) _____

ADDITIONAL ATTENDEES (\$279 each by July 19, 2024 | \$329 each after July 19, 2024):

3) _____ 4) _____

5) _____ 6) _____

7) _____ 8) _____

9) _____ 10) _____

Program Ad | Social Media Ad Rates and Specs

Print Ad Size	Fees
Full Page (Color – 7” x 9.5 “, no bleed)	\$825.00
Half Page (Color – 4.583” x 7”, horizontal, no bleed)	\$550.00
Quarter Page (Color – 4.583” x 3.333”, horizontal, no bleed)	\$375.00
Eighth Page (Color – 3.333” x 2.166”, horizontal, no bleed)	\$225.00

Please forward artwork in Hi-Res PDF files and send to Gail James Clarke seniorsummit@yahoo.com no later than July 30th (hard deadline).

Social Media Ad Size (Facebook & LinkedIn)

Facebook: 1200 x 628 px / Ratio: 1.91:1

LinkedIn: 1080 x 1080 px/ Ratio: 1:1

- 90-day post (Your posting will appear on our social media platforms 1-week after receipt, and will post weekly up to/through the 90-day posting period) \$500.00
- 60-day post (Your posting will appear on our social media platforms 1-week after receipt, and will post weekly up to/through the 60-day posting period) \$350.00

Gold Ribbon Partner [SOLD! SCAN Health Plan]**\$22,500***Includes:*

- Opening Ceremony Flag Salute, Invocation (day 2)
- Premier Booth Placement with two draped vendor tables in the exhibit hall (additional tables upon request)
- Ten inclusive registrations (includes: (10) attendee tickets)
- And/or, 8 golfers on Monday Summit Golf Party (valued at \$1,200)
- Digital Media commercials are prominently displayed in the Conference Center foyer, and overhead media signage at the entrance is a continuous loop throughout all media stations. Stage signage displayed.
- Commercial & banner ad on Senior Summit website (<http://www.theseniorsummit.org>)/social media sites
- Opportunity to enlist in the services of our marketing director to assist you with writing/recording your company commercial/training video (video not to exceed 15 minutes max.)
- Opportunity to spotlight your company and/or company rep on the Senior Summit website.
- Inside front cover color ad in program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)
- Opportunity to develop interaction with attendees and help upon request.
- Introduce speakers of the Senior Summit choice, and podium time (Ted Talk) for 5 minutes.
- Any special activities after the Senior Summit you will have the opportunity to make announcements for the upcoming year.
- Your pull-up banner on/near the stage.
- Choice of day to offer a training and/or certification session – up to 1-1/2 hours. (All other carriers will have Thursday to offer training).

Red Ribbon Partner [SOLD OUT! Humana, Alignment & Molina Healthcare]**\$15,500***Includes:*

- Two draped vendor tables in the exhibit hall (additional tables upon request)
- Eight registrations (includes: (8) attendee tickets)
- Digital Media promotions in the Conference Center, and commercial loop (assist with creating a commercial, if needed)
- Social Media presence on Senior Summit platforms
- Outside back cover color ad in the program or inside back cover color ad in program (1st available), recognition in printed materials, signage, and the Senior Summit website (<http://www.theseniorsummit.org>)
- Opportunity to develop interaction with attendees and help upon request.
- Introduction of Red Ribbon Partner from Podium, 2 minutes to speak
- Introduction of Speaker from Podium at one breakout session
- Your pull-up banner near the stage.

 One Left White Ribbon Partner [SOLD! Wellcare]**\$12,500***Includes:*

- Two draped vendor tables in the exhibit hall
- Four registrations (attendee tickets)
- Digital Media promotions in Conference Center, commercial loop
- Social Media presence on Senior Summit platforms
- Center full-page color ad in program (first available), recognition in printed materials, signage, Senior Summit website (<http://www.theseniorsummit.org>)

- Introduction of White Ribbon Partner from Podium, 1 minute to speak
- Introduction of Speaker from Podium at one breakout session
- Podium time (TBD)
- Your pull-up banner near the stage.

Two Left Blue Ribbon (Lunch Partner) **\$10,000**

Includes

- Two Buffet Lunch in Summit Ballroom C with company tablecloth & signage, Honorable mention (Served on day 1 and day 3)
- One Plated Lunch in Summit Ballroom C with table signs, Honorable mention (Served on day 2) [**SOLD! | Senior Market Sales**]
- Luncheon napkins printed with your company logo
- One draped vendor table in the exhibit hall
- 3 registrations (attendee tickets)
- Digital Media Banner in Conference Center, continuous loop
- Full-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)
- Your pull-up banner near the stage.

Two Available Keynote Speaker Partner **\$8,000**

Includes:

- Opportunity to introduce keynote speaker (day 1 or day 2)
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Opportunity to host a speaker at your exhibit table or meet and greet brokers
- Full-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Name Badge Partner [**SOLD! Financial Grade Senior Consultants**] **\$8,000**

Includes:

- Logo printed on conference name badge holder and lanyard
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Full-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Social Media Partner **\$7,500**

Includes:

- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Your logo promoted digitally throughout the Conference Center
- Your logo/URL posted on Senior Summit social sites for 12 months
- A link to your calendar of events page posted on Senior Summit social sites for 12 months
- Full-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Registration Bag Partner [SOLD! Spark Advisors] **\$5,500**

Includes:

- Attendee registration bag with company logo (*Bags provided by your Company*)
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Half-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Three Available Breakfast Partner **\$5,000**

Includes:

- Opportunity to display company tablecloth on breakfast buffet tables in Conference Center Foyer (Served on days 1, 2, and 3)
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Half-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Grand Prize Partner [SOLD! L A Care Health Plan] **\$3,500**

Includes:

- Opportunity to collect grand prize raffle tickets at your table, announce and present cash grand prize to winner
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Half-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Two Left Morning Coffee Partner **\$3,500**

Includes:

- Opportunity to display company tablecloth on coffee tables in Conference Center Foyer (Served on days 1, **[Day 2 SOLD! Green Leaf – Medicare FMO]**, and 3)
- Your logo on paper coffee cups with lids
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Half-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

One Left Refreshments Partner **\$3,500**

Includes:

- Signage and/or company tablecloth on refreshments table in Conference Center Foyer (Served on **[Day 1 SOLD! MemorialCare Medical Group, Day 2 SOLD! AltaMed]**, and 3)
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Quarter-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Registration Booth Partner [SOLD! AgentMethods]

\$2,500

Includes:

- Company Signage and/or company tablecloths on registration tables
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Quarter-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Continuing Education (CE) Partner [SOLD! Dickerson Insurance Services]

\$2,500

Includes:

- Option for the company to provide logoed pens, pencils, and notepads at CE classes
(Logoed items are to be provided by the Company)
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Quarter-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Program Partner [SOLD! Berwick Insurance Group]

\$2,000

Includes:

- “Thank You Recognition” with logo in the Summit printed program
- One draped vendor table in the exhibit hall
- Three registrations (attendee tickets)
- Half-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Decoration Partner [SOLD! Physicians Mutual]

\$2,000

Includes:

- Recognition from the podium for sponsoring the conference decorations
- One draped vendor table in the exhibit hall
- Two registrations (attendee tickets)
- Quarter-page color ad in the program, recognition in printed materials, signage, and Senior Summit website (<http://www.theseniorsummit.org>)

Membership Table Partner [SOLD | Retire with Renewals]

\$1,500

Includes:

- Present conference attendees who join as a new member with a cash incentive of \$50
- One draped vendor table in the exhibit hall
- Two registrations (attendee tickets)
- Company logo w/pull-up banner or table runner at membership tables
- Quarter-page color ad in program, recognition in printed materials, signage, Senior Summit website (<http://www.theseniorsummit.org>)

Partner Payment Options: Complete the Fee Schedule Page 6, along with the Partnership Page, and mail back with a check to the address listed below or ask for an invoice to pay directly online with a credit card or bank ACH.

Senior Summit 2024

CAHIP – Orange County

1442 E. Lincoln Avenue, PMB 441 | Orange, CA 92865-1934

Tel: (714) 441-8951 ext. 3 | seniorsummit@yahoo.com

ReCOR LOGISTICS

Warehousing and Delivery

29720 Garland Ln, Menifee CA 92584

recorlogistics@gmail.com

619-726-9016

EVENT Name	<u>Senior Summit</u>	Location	<u>PRC</u>	Room	<u>Grand BR</u>
Coordinator	<u>Gail James Clark</u>	Cell:	<u>714-441-8951x3</u>	E:	<u>seniorsummit@yahoo.com</u>
Warehouse receiving hours Mon - Fri 8am to 5pm					
Warehouse storage dates:	<u>Aug 5</u>	to	<u>Aug 17</u>		
Booth delivery	<u>Aug 19</u>	No earlier than	<u>3pm</u>	No later than	<u>4pm</u>
Booth pick up	<u>Aug 22</u>	No earlier than	<u>2pm</u>	No later than	<u>3pm</u>

PLEASE READ - DO NOT SHIP DIRECT TO HOTEL

- All items must be sent to Recor Logistics during your scheduled receiving storage dates
- This contract is effective when items are received by Recor Logistics by any carrier
- Items shipped to the hotel will be pickup by Recor Logistics and will have extra pick up fee of \$100
- All rates are round-trip. FedEx / UPS will be shipped same day or next morning, excluding Sunday.
- Each package must be labeled with event name, company name, contact name, cell number and labeled X of X
- Insure all packages from the time it leaves your place of business until returned to your business
- Items received late are not guaranteed and subject to a special trip charge of \$200
- Unpaid items will be held for payment before being delivered to an exhibit booth
- Returns must have pre-paid shipping labels attached and be ship ready, securely packaged
- Items left for return shipping more than 8 hours will be charged \$50 per day storage fee
- Items left longer than 7 days will be considered abandoned and disposed of
- No charges will be made until after packages are received with confirmed weight
- Invoice will be sent with secure credit card link for payment through Talech
- No hazardous materials, refrigerated or perishable items accepted
- Call in advance for any shipments requiring special handling or oversized
- Palletted contents must not be taller than 72" and not hanging over the sides, wrapped if needed
- Freight pick-up for return shipping must be within 3 hours of end of show time and provide a BOL
- Cancellation Policy: If the event is cancelled prior to delivery, 25% of fees incurred for warehousing will be refunded and all packages returned per shippers instructions. If cancelled after delivery, no refunds will be given.

Event Name _____	Booth # _____
Company _____	Key Contact _____
Email _____	Cell _____
Billing address _____	Suite _____
City _____	State _____ Zip _____

Inbound FREIGHT - Copy of BOL required Pick-Up Number _____

Send to: Recor Logistics 29720 Garland Lane Menifee CA 92584 M-F 8am to 5pm

Freight carrier _____ Contact # _____

Scheduled delivery date _____ Time _____

Outbound FREIGHT - Copy of BOL required Pick-Up Number _____

Pickup from: Pechanga 45000 Pechanga Pkwy, Temecula CA 92592 within 3 hours of show end

Freight carrier _____ Contact # _____

Schedule pickup date _____ Time _____

FedEx Return needed **# of items** **UPS Return needed** **# of items**

No Return Needed **Use form below to calculate total shipment**

Package size	Small 0-49lbs \$75 Each additional \$35	Med 50-99lbs \$125 Each additional \$50	Large 100-149lbs \$175 Each additional \$85	FREIGHT \$245ea 150 to 500lbs. then \$0.50 per/lb.	Total Quantity	Final Charge
Enter only 1 size using heaviest package					0	\$ 0.00
Quantity of each additional packages by weight					0	\$ 0.00
					0	\$ 0.00

220 Office Use: Date received _____ Invoice # and Date: _____ Paid: _____