Employee Spotlight on Ryan Pryor



(Ryan is on the far left)

What is your area of responsibility at RRF?

I am a Sales Engineer. I work to create and maintain relationships with customers through consultative selling and solving of their automation applications. My sales territory is everything west of 59.

Tell us a little about your background?

My job background is mainly in IT related fields. Consumer electronics (Best Buy) is where I got started moving into consulting for Geek Squad with home automation. I recently work for 4 years in telecom and IoT technology and business sales.

What brought you to RRF?

I worked with Jeremy Jewell (RRF Applications Engineer) several years ago and saw a post that Floody was hiring. I always heard great things about the Floody culture.

What strengths do you bring to this job that makes you a valuable resource to your customers?

My strengths as they pertain to our customers are timely follow up and responses and a high level of listening and organization.

What are some key lessons you have taken from your career thus far?

There is always something new to learn in this industry. I also work to better understand the customer's needs and motivation for solving problems.

Describe some of your hobbies – what do you like to do outside of work?

I really enjoy cycling. I am participating in my second Multiple Sclerosis Ride in WI. I also enjoy camping and hiking.

What is one thing you customers might find surprising about you?

I have a blended family with 6 (yes 6) kids. Schedules can be crazy so my calendar allows me to keep some sense of sanity.

