

# SUGGESTED RETAIL PRICE LIST

Fall 2018 Market Price List  
Effective January 1, 2019



**DESIGNMASTER®**  
FURNITURE

## **DESIGNMASTER SERVICE POLICIES AND PROCEDURES**

<b>Policies &amp; Procedures . . . . .</b>	<b>Pages 1 – 3</b>
<b>Chair Pricing . . . . .</b>	<b>Pages 4 – 24</b>
<b>Barstool Pricing . . . . .</b>	<b>Pages 24 – 35</b>
<b>Cut Yardage Pricing . . . . .</b>	<b>Page 35</b>
<b>Atelier Pricing . . . . .</b>	<b>Page 36</b>

## **Customer Service**

### **CONTACTING CUSTOMER SERVICE**

Any customer service matter should be directed to our Customer Service Department in North Carolina. The telephone number is (828) 324-7992, then Option 1. Each of our customer service correspondents has her own direct telephone number. Please ask her for it, and you will be able to call her directly and not have to go through our switchboard. Office hours are 9:00 a.m. to 5 p.m. Eastern Time Monday through Friday. You may also use our website to contact customer service; view and print catalog pages; view our fabric line; color photography of full width fabric photography and chair applications; get additional product information; and full details of our service policies and procedures. **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)**

### **ORDERS**

Please go to **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)** for all information on your orders. This includes acknowledgements, terms, credit, cancellations, changes, and delays.

### **SHIPMENTS**

Go to **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)** to review how all shipments (Regular Shipments, Customer Pickups, and Drop Shipments) are handled by Designmaster Furniture.

## **Dining Chairs**

### **FABRICS**

**Warranty-** Manufacturers of upholstery fabrics do not guarantee their products for more than one year for problems related to shrinkage, color fastness and wear. Therefore, we cannot accept claims for fabric related problems.

**Performance Fabric Treatments-** Some of our fabrics are treated with soil repellents (i.e., Crypton Home®, Sta-Kleen™, etc.). If a fabric has been soil repellant treated, the specific treatment will be noted on our swatch label. Application of soil repellent treatments by the retailer or consumer is not recommended. Upholstered fabric companies will not accept claims on their fabrics if soil repellent has been applied by anyone after it has been shipped from the furniture manufacturer to the retailer. Consequently, Designmaster cannot accept claims on fabrics that have had soil repellent applied by anyone after they have been shipped from our factory.

**Dye lots and Shading-** Designmaster cannot guarantee dye lot matches on merchandise ordered at separate times, nor can we guarantee exact dye lot matches to our catalog swatches. Shading of fabrics is normal, especially in washed or piece-dyed goods.

- A complete fabric listing can be found on the Designmaster website at **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)**.
- Cut yardage prices can be found on page 31 of this price list.

### **RECOMMENDED CLEANING CODES**

The Furniture Industry has adopted a standard coding which indicates the proper cleaning method for all types of upholstery fabrics. Our fabric swatches utilize this coding. Please go to **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)** to view these cleaning codes.

### **CUSTOMER'S OWN MATERIAL (C.O.M.)**

Please go to **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)** for the required C.O.M. form, our policy for returning excess C.O.M. yardage, and all C.O.M. information required for your order.

### **LEATHER**

Please go to **[www.designmasterfurniture.com](http://www.designmasterfurniture.com)** for information on the types of leather offered by Designmaster Furniture.

### **CUSTOMER'S OWN LEATHER (C.O.L.)**

We will use C.O.L., but because C.O.L. is so different from C.O.M., we require that you sign a waiver prior to our using your leather. When you have an opportunity to utilize C.O.L., please call us and we will forward the waiver to you. You will find that it is straight forward and makes good sense.

## **OPTIONAL FEATURES**

All optional features (Casters, Combination Fabrics, Combination Novasuede, Nail Head Trim, Dining Stool Kick Plate and Ring Finish Options) are pictured in our catalog, listed on our price lists, and are available on our website for viewing at [www.designmasterfurniture.com](http://www.designmasterfurniture.com). Additional descriptive information about our options is given on our website.

**Custom Monogramming and Embroidery-** Go to [www.designmasterfurniture.com](http://www.designmasterfurniture.com) for the custom monogram program information and the required order form needed with your order. A listing of the stock thread colors is also available on our website.

## **DIMENSIONS AND FINISHES – DINING CHAIRS AND DINING STOOLS**

Our products are custom manufactured by hand. Stated dimensions are overall dimensions and are approximate. This includes our upholstered dining chairs and upholstered dining stools listed in our price list.

All finishes may not be applicable to all styles. See the chair listing in the price list for the finishes that are applicable to each exposed wood style. Our finish photographs are representative of what our finished wood will look like. Actual wood chip samples can be seen at authorized Designmaster Furniture dealers. Exact color matching to our photo or our wood chips is not guaranteed. Finishes will vary with the actual coloration of the wood being finished. This is within industry standards. Finish matches cannot be guaranteed when items are ordered at separate times. You can view all standard, premium, and symphony finishes on [www.designmasterfurniture.com](http://www.designmasterfurniture.com).

Go to [www.designmasterfurniture.com](http://www.designmasterfurniture.com) for a list of the finishes available, by style with the finish information and a photo of each.

Wood is a natural product, and as with every natural product, there can be variations in wood that is cut from even the same tree. Tiger striping, mineral graining, knots, etcetera, will occur from time to time and are not a factory defect.

As do other major, well-respected furniture manufacturers, glued up stock is used to build our dining chairs. Glue joints and variations in color of the lumber may be evident, particularly with our translucent finishes. These variations in color are inherent in working with wood and are not a factory defect. Please know that we will make every effort to select chairs for finishing where color variation will be minimal.

## **PACKAGING/CARTONING**

Designmaster uses quality packaging to ship our merchandise. Chairs are shrink packed in a heavy cardboard tray using a heavy-duty plastic outer cover. Cartoning is an available option at extra charge. Cartoning charges are listed for each chair style in the price list. Some items are cartoned standard. This is noted in the price list under the options for those styles.

## **CONTRACT USAGE**

We have developed a line of furniture that is built and marketed for use in hospitality applications. When you have a need for hospitality furniture, please call your Designmaster sales representative, or Beth Sturdivant at our office in Hickory. Beth can be reached at 828-624-5513 or via email at [bsturdivant@designmasterfurn.com](mailto:bsturdivant@designmasterfurn.com). They will be able to answer any questions you may have.

## **Damages**

### **DAMAGED OR DEFECTIVE MERCHANDISE**

#### **Damages**

Designmaster merchandise is carefully inspected before it is packaged and shipped. Occasionally, the carrier will damage merchandise. If this should occur, accept the merchandise, noting on the freight bill the items that were received damaged, and file a claim with the carrier. Freight claims are between the dealer and the freight carrier. Designmaster cannot be held responsible for transit damages.

#### **Defective Merchandise**

If an item delivered is believed to be defective, accept the merchandise and notify our customer service department. Do not refuse the merchandise. Refusal gets the carrier involved unnecessarily. Items refused by the dealer for this reason will not be accepted back in the factory and could result in additional freight or storage charges being billed to the dealer's account. Designmaster may require a company sales representative to inspect the merchandise before returning or replacing it. See the sections on Inspections of Damaged or Defective Merchandise, Local Repairs and Returns to Factory.

### **INSPECTIONS OF DAMAGED OR DEFECTIVE MERCHANDISE**

Designmaster reserves the right to have a company sales representative inspect any item reported to the factory as being defective, damaged or in need of local repair. Items should be available for inspection in the retail store or warehouse. Original packaging materials (cartons, shrink pack, etc.) must be retained and available as part of our inspection process. Failure to retain these materials could result in denial of the claim by Designmaster.

**Home inspections-** If an inspection must be made in a consumer's home, a representative from the retail store must accompany our sales representative on the inspection, remaining there with the representative while he or she assesses the problem. The consumer needs to know prior to the inspection that our sales representative does not have the authority to make a decision to resolve the problem. When our sales representative has completed the inspection, he or she will return to the store with the retail representative and consult with our Customer Service Department to determine how to proceed. See the following sections for additional information on our procedures for handling claims.

### **LOCAL REPAIRS**

Prior authorization and written approval of local repair charges must be given by our Customer Service Department on any repairs made by dealers. Failure to obtain this approval could result in our denying a dealer's request for reimbursement of the total cost of the repairs made. Designmaster reserves the right to have a company sales representative inspect any item the dealer is requesting be repaired locally. See the section on Inspections of Damaged or Defective Merchandise.

Reimbursement for approved local repairs is done in credit form only. Credits can be applied toward the payment of future Designmaster invoices. Credits are issued upon receipt from the dealer of a copy of the paid repair bill showing the charges, the item repaired, and the repairs made. Credits cannot be issued before receiving this information.

### **RETURNS TO FACTORY**

Written authorization must be given by our Customer Service Department before any merchandise can be returned to the factory. We require all returned merchandise to be cartoned. Trucking companies will not accept claims on uncartoned return goods. Damages that are the result of improper packaging for return will be the responsibility of the retail store. Due to the fact that our merchandise is custom ordered and not factory stock merchandise, we cannot accept merchandise back for credit. Designmaster reserves the right to be able to repair and return any merchandise to the original purchasing dealer regardless of the dealer's agreement with their customer. Items returned to the factory without prior authorization will be refused and the freight or storage charges will be the dealer's responsibility. Inspection by a company sales representative may be required before a return authorization is issued. See the section on Inspections of Damaged or Defective Merchandise.

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-197	01-254	01-255	01-340	01-341	01-342	01-343	01-346
Name	Laurel	Chandler	Chandler	Strasbourg	Strasbourg	Palatine	Palatine	Roland
Type Chair	Family Dining	Side Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	34 x 24 x 26	42 x 21 x 27	42 x 24 x 27	44x20.5x26.5	44 x 24 x 27	44.5x21x28.5	44.5x23x28.5	43 x 21 x 27
<b>Arm Height</b>	26"	N/A	26"	N/A	26"	N/A	26"	N/A
<b>54" Plain COM Yardage</b>	3	3.75	5	2.5	2.5	2.5	2.5	3.5
<b>Grade A &amp; Muslin</b>	\$1,119.00	\$921.00	\$1,026.00	\$1,230.00	\$1,380.00	\$930.00	\$1,080.00	\$1,098.00
<b>Grade B</b>	\$1,155.00	\$957.00	\$1,062.00	\$1,266.00	\$1,416.00	\$966.00	\$1,116.00	\$1,134.00
<b>Grade C &amp; COM</b>	\$1,191.00	\$993.00	\$1,098.00	\$1,302.00	\$1,452.00	\$1,002.00	\$1,152.00	\$1,170.00
<b>Grade D</b>	\$1,227.00	\$1,029.00	\$1,134.00	\$1,338.00	\$1,488.00	\$1,038.00	\$1,188.00	\$1,206.00
<b>Grade E</b>	\$1,269.00	\$1,071.00	\$1,176.00	\$1,380.00	\$1,530.00	\$1,080.00	\$1,230.00	\$1,248.00
<b>Grade F</b>	\$1,311.00	\$1,113.00	\$1,218.00	\$1,422.00	\$1,572.00	\$1,122.00	\$1,272.00	\$1,290.00
<b>Grade G</b>	\$1,353.00	\$1,155.00	\$1,260.00	\$1,464.00	\$1,614.00	\$1,164.00	\$1,314.00	\$1,332.00
<b>Grade H &amp; COL</b>	\$1,395.00	\$1,197.00	\$1,302.00	\$1,506.00	\$1,656.00	\$1,206.00	\$1,356.00	\$1,374.00
<b>Grade I</b>	\$1,437.00	\$1,239.00	\$1,344.00	\$1,548.00	\$1,698.00	\$1,248.00	\$1,398.00	\$1,416.00
<b>Grade J</b>	\$1,479.00	\$1,281.00	\$1,386.00	\$1,590.00	\$1,740.00	\$1,290.00	\$1,440.00	\$1,458.00
<b>Grade K</b>	\$1,521.00	\$1,323.00	\$1,428.00	\$1,632.00	\$1,782.00	\$1,332.00	\$1,482.00	\$1,500.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,761.00	N/A	N/A	\$1,914.00	\$2,064.00	\$1,605.00	\$1,755.00	\$1,773.00
<b>Brisa or Brisa/Fabric</b>	\$1,761.00	N/A	N/A	\$1,914.00	\$2,064.00	\$1,605.00	\$1,755.00	\$1,773.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,839.00	\$1,833.00	\$1,983.00	\$1,914.00	\$2,064.00	\$1,605.00	\$1,755.00	\$1,773.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,869.00	\$1,887.00	\$2,037.00	\$1,914.00	\$2,064.00	\$1,530.00	\$1,680.00	\$1,869.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,944.00	\$1,962.00	\$2,112.00	\$1,989.00	\$2,139.00	\$1,605.00	\$1,755.00	\$1,944.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,019.00	\$2,037.00	\$2,187.00	\$2,064.00	\$2,214.00	\$1,680.00	\$1,830.00	\$2,019.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,094.00	\$2,112.00	\$2,262.00	\$2,139.00	\$2,289.00	\$1,755.00	\$1,905.00	\$2,094.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,394.00	N/A	N/A	\$2,439.00	\$2,589.00	\$2,355.00	\$2,505.00	\$2,394.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	\$2,439.00	\$2,589.00	\$2,355.00	\$2,505.00	\$2,394.00
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	\$2,739.00	\$2,889.00	\$2,955.00	\$3,105.00	\$2,694.00
<b>Standard Wood Finish Availability</b>	ALL	STAIN	STAIN	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	N/A	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	N/A	N/A	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	N/A	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	N/A	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	STD	\$60.00	\$60.00	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	\$9.00	\$69.00	\$69.00	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	\$15.00	\$75.00	\$75.00	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	STD	STD	\$75.00	\$75.00	N/A	N/A	N/A
<b>Large (Spaced)</b>	N/A	N/A	N/A	\$90.00	\$90.00	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	\$126.00	\$126.00	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	\$126.00	N/A	N/A	\$126.00	\$126.00	N/A	N/A	N/A
<b>Links Pattern</b>	\$225.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	N/A	N/A	N/A	N/A	\$150.00	\$150.00	N/A
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	N/A	N/A	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-347	01-382	01-383	01-400	01-401	01-405	01-408	01-412
Name	Roland	Madera	Madera	Metropolis	Metropolis	Sanibel	Weddington	Atlanta
Type Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Arm Chair	Hostess Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	43 x 24.5 x 27	40 x 21 x 25	40 x 22.5 x 25	36.5 x 21 x 25	36.5 x 24 x 25	38 x 24.5 x 26	45 x 26 x 27	40 x 20.5 x 25
<b>Arm Height</b>	26"	N/A	26"	N/A	26"	25"	N/A	N/A
<b>54" Plain COM Yardage</b>	4.75	2.5	2.5	2.25	2.75	2	7	2.5
<b>Grade A &amp; Muslin</b>	\$1,248.00	\$642.00	\$792.00	\$675.00	\$825.00	\$600.00	\$1,161.00	\$711.00
<b>Grade B</b>	\$1,284.00	\$678.00	\$828.00	\$711.00	\$861.00	\$636.00	\$1,197.00	\$747.00
<b>Grade C &amp; COM</b>	\$1,320.00	\$714.00	\$864.00	\$747.00	\$897.00	\$672.00	\$1,233.00	\$783.00
<b>Grade D</b>	\$1,356.00	\$750.00	\$900.00	\$783.00	\$933.00	\$708.00	\$1,269.00	\$819.00
<b>Grade E</b>	\$1,398.00	\$792.00	\$942.00	\$825.00	\$975.00	\$750.00	\$1,311.00	\$861.00
<b>Grade F</b>	\$1,440.00	\$834.00	\$984.00	\$867.00	\$1,017.00	\$792.00	\$1,353.00	\$903.00
<b>Grade G</b>	\$1,482.00	\$876.00	\$1,026.00	\$909.00	\$1,059.00	\$834.00	\$1,395.00	\$945.00
<b>Grade H &amp; COL</b>	\$1,524.00	\$918.00	\$1,068.00	\$951.00	\$1,101.00	\$876.00	\$1,437.00	\$987.00
<b>Grade I</b>	\$1,566.00	\$960.00	\$1,110.00	\$993.00	\$1,143.00	\$918.00	\$1,479.00	\$1,029.00
<b>Grade J</b>	\$1,608.00	\$1,002.00	\$1,152.00	\$1,035.00	\$1,185.00	\$960.00	\$1,521.00	\$1,071.00
<b>Grade K</b>	\$1,650.00	\$1,044.00	\$1,194.00	\$1,077.00	\$1,227.00	\$1,002.00	\$1,563.00	\$1,113.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,983.00	\$1,200.00	\$1,350.00	\$1,344.00	\$1,494.00	\$1,068.00	N/A	\$1,344.00
<b>Brisa or Brisa/Fabric</b>	\$1,983.00	\$1,200.00	\$1,350.00	\$1,344.00	\$1,494.00	\$1,068.00	N/A	\$1,344.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,983.00	\$1,200.00	\$1,350.00	\$1,344.00	\$1,494.00	\$1,068.00	\$2,346.00	\$1,344.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,079.00	\$1,200.00	\$1,350.00	\$1,344.00	\$1,494.00	\$1,068.00	N/A	\$1,344.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,154.00	\$1,275.00	\$1,425.00	\$1,419.00	\$1,569.00	\$1,143.00	N/A	\$1,419.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,229.00	\$1,350.00	\$1,500.00	\$1,494.00	\$1,644.00	\$1,218.00	N/A	\$1,494.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,304.00	\$1,425.00	\$1,575.00	\$1,569.00	\$1,719.00	\$1,293.00	N/A	\$1,569.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,604.00	\$1,725.00	\$1,875.00	\$1,869.00	\$2,019.00	N/A	N/A	\$1,869.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,604.00	\$1,725.00	\$1,875.00	\$1,869.00	\$2,019.00	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	\$2,904.00	\$2,025.00	\$2,175.00	\$2,169.00	\$2,319.00	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	COGNAC	STAIN	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	N/A	N/A	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	N/A	N/A	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	N/A	N/A	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	N/A	N/A	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	N/A	\$75.00	\$75.00	\$75.00	N/A	N/A
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	\$225.00	\$225.00	\$225.00	N/A	N/A	N/A	\$225.00
<b>Baubles &amp; Beads</b>	N/A	\$150.00	\$150.00	\$150.00	\$150.00	N/A	N/A	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	N/A	\$135.00	\$135.00	N/A	N/A	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	Available	Available	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$30.00
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	N/A	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	STD	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-413	01-419	01-420	01-421	01-423	01-425	01-430	01-434
Name	Atlanta	Lucerne	Chicago	Chicago	Hollister	Strasbourg	Atlanta	Lynchburg
Type Chair	Arm Chair	Arm Chair	Side Chair	Arm Chair	Arm Chair	Arm Chair	Banquette	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	40 x 22 x 25	41 x 23.5 x 26	38 x 20.5 x 26	38 x 22.5 x 26	43 x 24 x 27	47 x 26.5 x 27.5	40.5 x 50 x 26	40 x 20.5 x 26
<b>Arm Height</b>	26"	26"	N/A	26"	26"	26"	N/A	N/A
<b>54" Plain COM Yardage</b>	2.5	2	3	3	2.75	4.25	5	2.75
<b>Grade A &amp; Muslin</b>	\$861.00	\$1,251.00	\$708.00	\$858.00	\$1,050.00	\$1,293.00	\$1,239.00	\$888.00
<b>Grade B</b>	\$897.00	\$1,287.00	\$744.00	\$894.00	\$1,086.00	\$1,329.00	\$1,275.00	\$924.00
<b>Grade C &amp; COM</b>	\$933.00	\$1,323.00	\$780.00	\$930.00	\$1,122.00	\$1,365.00	\$1,311.00	\$960.00
<b>Grade D</b>	\$969.00	\$1,359.00	\$816.00	\$966.00	\$1,158.00	\$1,401.00	\$1,347.00	\$996.00
<b>Grade E</b>	\$1,011.00	\$1,401.00	\$858.00	\$1,008.00	\$1,200.00	\$1,443.00	\$1,389.00	\$1,038.00
<b>Grade F</b>	\$1,053.00	\$1,443.00	\$900.00	\$1,050.00	\$1,242.00	\$1,485.00	\$1,431.00	\$1,080.00
<b>Grade G</b>	\$1,095.00	\$1,485.00	\$942.00	\$1,092.00	\$1,284.00	\$1,527.00	\$1,473.00	\$1,122.00
<b>Grade H &amp; COL</b>	\$1,137.00	\$1,527.00	\$984.00	\$1,134.00	\$1,326.00	\$1,569.00	\$1,515.00	\$1,164.00
<b>Grade I</b>	\$1,179.00	\$1,569.00	\$1,026.00	\$1,176.00	\$1,368.00	\$1,611.00	\$1,557.00	\$1,206.00
<b>Grade J</b>	\$1,221.00	\$1,611.00	\$1,068.00	\$1,218.00	\$1,410.00	\$1,653.00	\$1,599.00	\$1,248.00
<b>Grade K</b>	\$1,263.00	\$1,653.00	\$1,110.00	\$1,260.00	\$1,452.00	\$1,695.00	\$1,641.00	\$1,290.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,494.00	\$1,743.00	\$1,344.00	\$1,494.00	\$1,641.00	\$1,923.00	\$2,214.00	\$1,563.00
<b>Brisa or Brisa/Fabric</b>	\$1,494.00	\$1,743.00	\$1,344.00	\$1,494.00	\$1,641.00	\$1,923.00	\$2,214.00	\$1,563.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,494.00	\$1,743.00	\$1,344.00	\$1,494.00	\$1,641.00	\$1,923.00	\$2,214.00	\$1,563.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,494.00	\$1,743.00	\$1,344.00	\$1,494.00	\$1,542.00	\$1,923.00	\$2,214.00	\$1,563.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,569.00	\$1,818.00	\$1,419.00	\$1,569.00	\$1,617.00	\$1,998.00	\$2,289.00	\$1,638.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,644.00	\$1,893.00	\$1,494.00	\$1,644.00	\$1,692.00	\$2,073.00	\$2,364.00	\$1,713.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,719.00	\$1,968.00	\$1,569.00	\$1,719.00	\$1,767.00	\$2,148.00	\$2,439.00	\$1,788.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,019.00	N/A	\$1,869.00	\$2,019.00	\$2,067.00	\$2,448.00	N/A	\$2,088.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	\$1,869.00	\$2,019.00	\$2,067.00	\$2,448.00	N/A	\$2,088.00
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	\$2,169.00	\$2,319.00	\$2,367.00	\$2,748.00	N/A	\$2,388.00
<b>Standard Wood Finish Availability</b>	ALL	ALL but TA	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	DCN, TD, EW, AB, AL	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$240.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$144.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	N/A	STD
<b>Large (Spaced)</b>	N/A	N/A	\$90.00	\$90.00	\$90.00	\$90.00	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	\$126.00	\$126.00	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	\$126.00	\$126.00	N/A	N/A
<b>Links Pattern</b>	\$225.00	N/A	\$225.00	\$225.00	N/A	N/A	\$297.00	\$225.00
<b>Baubles &amp; Beads</b>	\$150.00	N/A	\$150.00	\$150.00	N/A	N/A	\$225.00	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	\$135.00	\$135.00	N/A	\$135.00	N/A	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	\$30.00	N/A	N/A	N/A	N/A	N/A	\$72.00	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	N/A	\$36.00	\$36.00	\$36.00	\$36.00	N/A	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	\$27.00	\$27.00	STD	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-435	01-439	01-442	01-454	01-455	01-456	01-465	01-466
Name	Lynchburg	Lyon	Siena	Georgetown	Georgetown	Caledonia	Compton	Miami
Type Chair	Arm Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Host Chair	Tub Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	40 x 22 x 26	42.5 x 25 x 26	43.5 x 22 x 27	46 x 23 x 28	46 x 25.5 x 28	41 x 25 x 28.5	34 x 27 x 26	38 x 20 x 25
<b>Arm Height</b>	26"	25.75"	N/A	N/A	26"	N/A	25"	N/A
<b>54" Plain COM Yardage</b>	2.75	1.25	2.5	4.5	4.5	4	4.5	3
<b>Grade A &amp; Muslin</b>	\$1,038.00	\$1,020.00	\$900.00	\$1,056.00	\$1,206.00	\$1,314.00	\$1,272.00	\$1,134.00
<b>Grade B</b>	\$1,074.00	\$1,056.00	\$936.00	\$1,092.00	\$1,242.00	\$1,350.00	\$1,308.00	\$1,170.00
<b>Grade C &amp; COM</b>	\$1,110.00	\$1,092.00	\$972.00	\$1,128.00	\$1,278.00	\$1,386.00	\$1,344.00	\$1,206.00
<b>Grade D</b>	\$1,146.00	\$1,128.00	\$1,008.00	\$1,164.00	\$1,314.00	\$1,422.00	\$1,380.00	\$1,242.00
<b>Grade E</b>	\$1,188.00	\$1,170.00	\$1,050.00	\$1,206.00	\$1,356.00	\$1,464.00	\$1,422.00	\$1,284.00
<b>Grade F</b>	\$1,230.00	\$1,212.00	\$1,092.00	\$1,248.00	\$1,398.00	\$1,506.00	\$1,464.00	\$1,326.00
<b>Grade G</b>	\$1,272.00	\$1,254.00	\$1,134.00	\$1,290.00	\$1,440.00	\$1,548.00	\$1,506.00	\$1,368.00
<b>Grade H &amp; COL</b>	\$1,314.00	\$1,296.00	\$1,176.00	\$1,332.00	\$1,482.00	\$1,590.00	\$1,548.00	\$1,410.00
<b>Grade I</b>	\$1,356.00	\$1,338.00	\$1,218.00	\$1,374.00	\$1,524.00	\$1,632.00	\$1,590.00	\$1,452.00
<b>Grade J</b>	\$1,398.00	\$1,380.00	\$1,260.00	\$1,416.00	\$1,566.00	\$1,674.00	\$1,632.00	\$1,494.00
<b>Grade K</b>	\$1,440.00	\$1,422.00	\$1,302.00	\$1,458.00	\$1,608.00	\$1,716.00	\$1,674.00	\$1,536.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,713.00	\$1,329.00	\$1,347.00	N/A	N/A	\$2,187.00	\$2,331.00	\$1,974.00
<b>Brisa or Brisa/Fabric</b>	\$1,713.00	\$1,329.00	\$1,347.00	N/A	N/A	\$2,187.00	\$2,331.00	\$1,974.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,713.00	\$1,329.00	\$1,347.00	\$1,884.00	\$2,034.00	\$2,187.00	\$2,331.00	\$1,974.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,713.00	\$1,329.00	\$1,347.00	\$1,998.00	\$2,148.00	\$2,187.00	\$2,418.00	\$2,073.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,788.00	\$1,404.00	\$1,422.00	\$2,073.00	\$2,223.00	\$2,262.00	\$2,493.00	\$2,148.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,863.00	\$1,479.00	\$1,497.00	\$2,148.00	\$2,298.00	\$2,337.00	\$2,568.00	\$2,223.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,938.00	\$1,554.00	\$1,572.00	\$2,223.00	\$2,373.00	\$2,412.00	\$2,643.00	\$2,298.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,238.00	N/A	N/A	N/A	N/A	\$2,712.00	\$2,943.00	\$2,598.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,238.00	N/A	N/A	N/A	N/A	N/A	N/A	\$2,598.00
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	\$2,538.00	N/A	N/A	N/A	N/A	N/A	N/A	\$2,898.00
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	STAIN	ALL (arms only)	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	N/A	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	UM, TD, AB, WS, DW	UM, TD, AB, WS, DW	N/A	ALL (arms only)	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	N/A	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	N/A	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$9.00	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$15.00	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$240.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$144.00
<b>Nailhead: Small (Touching)</b>	STD	N/A	N/A	STD	STD	\$126.00	\$126.00	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	\$225.00	N/A	N/A	N/A	N/A	\$225.00	\$225.00	N/A
<b>Baubles &amp; Beads</b>	\$150.00	N/A	N/A	N/A	N/A	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	N/A	\$135.00	\$135.00	N/A	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	Available	Available	\$90.00
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$225.00
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	\$90.00	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	N/A	N/A	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	STD	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-467	01-472	01-473	01-476	01-477	01-478	01-479	01-483
Name	Miami	Dublin	Dublin	Dahlia	Dahlia	Destin	Destin	Barwick
Type Chair	Slope arm chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Host Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	38 x 25 x 25	41 x 23 x 28	41 x 23 x 28	36 x 22 x 24	36 x 24 x 24	39 x 23 x 26	39 x 24 x 26	48 x 28 x 29
<b>Arm Height</b>	N/A	N/A	25.75"	N/A	25.5"	N/A	25.5"	25.5"
<b>54" Plain COM Yardage</b>	4.75	2.5	2.5	1.5	1.5	2.75	2.75	3.75
<b>Grade A &amp; Muslin</b>	\$1,284.00	\$810.00	\$960.00	\$1,011.00	\$1,161.00	\$930.00	\$1,080.00	\$1,776.00
<b>Grade B</b>	\$1,320.00	\$846.00	\$996.00	\$1,047.00	\$1,197.00	\$966.00	\$1,116.00	\$1,812.00
<b>Grade C &amp; COM</b>	\$1,356.00	\$882.00	\$1,032.00	\$1,083.00	\$1,233.00	\$1,002.00	\$1,152.00	\$1,848.00
<b>Grade D</b>	\$1,392.00	\$918.00	\$1,068.00	\$1,119.00	\$1,269.00	\$1,038.00	\$1,188.00	\$1,884.00
<b>Grade E</b>	\$1,434.00	\$960.00	\$1,110.00	\$1,161.00	\$1,311.00	\$1,080.00	\$1,230.00	\$1,926.00
<b>Grade F</b>	\$1,476.00	\$1,002.00	\$1,152.00	\$1,203.00	\$1,353.00	\$1,122.00	\$1,272.00	\$1,968.00
<b>Grade G</b>	\$1,518.00	\$1,044.00	\$1,194.00	\$1,245.00	\$1,395.00	\$1,164.00	\$1,314.00	\$2,010.00
<b>Grade H &amp; COL</b>	\$1,560.00	\$1,086.00	\$1,236.00	\$1,287.00	\$1,437.00	\$1,206.00	\$1,356.00	\$2,052.00
<b>Grade I</b>	\$1,602.00	\$1,128.00	\$1,278.00	\$1,329.00	\$1,479.00	\$1,248.00	\$1,398.00	\$2,094.00
<b>Grade J</b>	\$1,644.00	\$1,170.00	\$1,320.00	\$1,371.00	\$1,521.00	\$1,290.00	\$1,440.00	\$2,136.00
<b>Grade K</b>	\$1,686.00	\$1,212.00	\$1,362.00	\$1,413.00	\$1,563.00	\$1,332.00	\$1,482.00	\$2,178.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,184.00	\$1,572.00	\$1,722.00	\$1,629.00	\$1,779.00	\$1,560.00	\$1,710.00	\$2,556.00
<b>Brisa or Brisa/Fabric</b>	\$2,184.00	\$1,572.00	\$1,722.00	\$1,629.00	\$1,779.00	\$1,560.00	\$1,710.00	\$2,556.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,184.00	\$1,572.00	\$1,722.00	\$1,629.00	\$1,779.00	\$1,560.00	\$1,710.00	\$2,556.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,283.00	\$1,458.00	\$1,608.00	\$1,506.00	\$1,656.00	\$1,350.00	\$1,500.00	\$2,556.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,358.00	\$1,533.00	\$1,683.00	\$1,581.00	\$1,731.00	\$1,425.00	\$1,575.00	\$2,631.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,433.00	\$1,608.00	\$1,758.00	\$1,656.00	\$1,806.00	\$1,500.00	\$1,650.00	\$2,706.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,508.00	\$1,683.00	\$1,833.00	\$1,731.00	\$1,881.00	\$1,575.00	\$1,725.00	\$2,781.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,808.00	\$1,983.00	\$2,133.00	\$2,031.00	\$2,181.00	\$1,875.00	\$2,025.00	\$3,231.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,808.00	\$1,983.00	\$2,133.00	\$2,031.00	\$2,181.00	\$1,875.00	\$2,025.00	N/A
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	\$3,108.00	\$2,283.00	\$2,433.00	\$2,331.00	\$2,481.00	\$2,175.00	\$2,325.00	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$240.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$144.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$150.00
<b>Large (Spaced)</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$180.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	\$126.00	\$126.00	\$126.00	\$126.00	\$126.00	\$126.00	N/A
<b>Links Pattern</b>	N/A	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	N/A
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$270.00
<b>Jeweled Center Nails</b>	\$150.00	Available	Available	\$135.00	\$135.00	Available	Available	N/A
<b>Level 2 Nails</b>	\$225.00	N/A	N/A	N/A	N/A	N/A	N/A	\$225.00
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00	STD

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-484	01-494	01-500	01-506	01-512	01-513	01-514	01-520
Name	Chadwick	Chaumont	Grayson	Nassau	Denmark	Denmark	Hopewell	Hillsdale
Type Chair	Hostess Chair	Side Chair	Host Chair	Side Chair	Side Chair	Arm Chair	Side Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	45 x 26 x 27	44 x 21 x 28	41 x 25 x 27	44 x 21.5 x 28.5	44 x 25 x 28	44 x 26 x 29	36 x 18 x 26	41.5 x 22.5 x 29.5
<b>Arm Height</b>	N/A	N/A	N/A	N/A	N/A	25.75"	N/A	N/A
<b>54" Plain COM Yardage</b>	5	2.5	3	4.25	3.5	4.25	2.25	3.5
<b>Grade A &amp; Muslin</b>	\$1,185.00	\$1,182.00	\$1,233.00	\$1,098.00	\$1,236.00	\$1,386.00	\$630.00	\$960.00
<b>Grade B</b>	\$1,221.00	\$1,218.00	\$1,269.00	\$1,134.00	\$1,272.00	\$1,422.00	\$666.00	\$996.00
<b>Grade C &amp; COM</b>	\$1,257.00	\$1,254.00	\$1,305.00	\$1,170.00	\$1,308.00	\$1,458.00	\$702.00	\$1,032.00
<b>Grade D</b>	\$1,293.00	\$1,290.00	\$1,341.00	\$1,206.00	\$1,344.00	\$1,494.00	\$738.00	\$1,068.00
<b>Grade E</b>	\$1,335.00	\$1,332.00	\$1,383.00	\$1,248.00	\$1,386.00	\$1,536.00	\$780.00	\$1,110.00
<b>Grade F</b>	\$1,377.00	\$1,374.00	\$1,425.00	\$1,290.00	\$1,428.00	\$1,578.00	\$822.00	\$1,152.00
<b>Grade G</b>	\$1,419.00	\$1,416.00	\$1,467.00	\$1,332.00	\$1,470.00	\$1,620.00	\$864.00	\$1,194.00
<b>Grade H &amp; COL</b>	\$1,461.00	\$1,458.00	\$1,509.00	\$1,374.00	\$1,512.00	\$1,662.00	\$906.00	\$1,236.00
<b>Grade I</b>	\$1,503.00	\$1,500.00	\$1,551.00	\$1,416.00	\$1,554.00	\$1,704.00	\$948.00	\$1,278.00
<b>Grade J</b>	\$1,545.00	\$1,542.00	\$1,593.00	\$1,458.00	\$1,596.00	\$1,746.00	\$990.00	\$1,320.00
<b>Grade K</b>	\$1,587.00	\$1,584.00	\$1,635.00	\$1,500.00	\$1,638.00	\$1,788.00	\$1,032.00	\$1,362.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,286.00	\$1,839.00	\$2,172.00	\$1,968.00	\$2,022.00	\$2,172.00	\$1,155.00	\$1,749.00
<b>Brisa or Brisa/Fabric</b>	\$2,286.00	\$1,839.00	\$2,172.00	\$1,968.00	\$2,022.00	\$2,172.00	\$1,155.00	\$1,749.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,286.00	\$1,839.00	\$2,172.00	\$1,968.00	\$2,022.00	\$2,172.00	\$1,155.00	\$1,749.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,286.00	\$1,839.00	\$2,172.00	\$1,968.00	\$2,022.00	\$2,172.00	\$1,155.00	\$1,749.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,361.00	\$1,914.00	\$2,247.00	\$2,043.00	\$2,097.00	\$2,247.00	\$1,230.00	\$1,824.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,436.00	\$1,989.00	\$2,322.00	\$2,118.00	\$2,172.00	\$2,322.00	\$1,305.00	\$1,899.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,511.00	\$2,064.00	\$2,397.00	\$2,193.00	\$2,247.00	\$2,397.00	\$1,380.00	\$1,974.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,811.00	\$2,364.00	\$2,697.00	\$2,493.00	\$2,547.00	\$2,697.00	\$1,680.00	\$2,274.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,811.00	\$2,364.00	\$2,697.00	\$2,493.00	N/A	N/A	\$1,680.00	\$2,274.00
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	\$3,111.00	\$2,664.00	\$2,997.00	\$2,793.00	N/A	N/A	\$1,980.00	\$2,574.00
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$126.00	\$75.00	\$75.00	\$126.00	\$75.00	\$75.00
<b>Large (Spaced)</b>	\$90.00	\$90.00	N/A	N/A	\$90.00	\$135.00	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	\$126.00	N/A	N/A	\$126.00	\$126.00	N/A	\$126.00
<b>Links Pattern</b>	\$225.00	N/A	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
<b>Baubles &amp; Beads</b>	\$150.00	N/A	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	\$135.00	N/A	N/A	\$135.00	\$225.00	N/A	\$135.00
<b>Jeweled Center Nails</b>	Available	N/A	Available	N/A	Available	Available	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-521	01-523	01-524	01-525	01-526	01-528	01-530	01-532
Name	Hillsdale	Bordeaux	Fitzgerald	Fitzgerald	Hopewell	Charlotte	Carlyle	Saxton
Type Chair	Arm Chair	Arm Chair	Side Chair	Arm Chair	Banquette	Side Chair	Side Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	41.5 x 24 x 29.5	39 x 23 x 26	39 x 23 x 26	39 x 24 x 26	36 x 50 x 26	39.5 x 21 x 24	38.5 x 19 x 26	35 x 21 x 26
<b>Arm Height</b>	26"	25.5"	N/A	25.5"	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	3.75	1.75	3	3	4.5	2.25	2.25	2
<b>Grade A &amp; Muslin</b>	\$1,110.00	\$1,098.00	\$960.00	\$1,110.00	\$1,200.00	\$1,323.00	\$810.00	\$990.00
<b>Grade B</b>	\$1,146.00	\$1,134.00	\$996.00	\$1,146.00	\$1,236.00	\$1,359.00	\$846.00	\$1,026.00
<b>Grade C &amp; COM</b>	\$1,182.00	\$1,170.00	\$1,032.00	\$1,182.00	\$1,272.00	\$1,395.00	\$882.00	\$1,062.00
<b>Grade D</b>	\$1,218.00	\$1,206.00	\$1,068.00	\$1,218.00	\$1,308.00	\$1,431.00	\$918.00	\$1,098.00
<b>Grade E</b>	\$1,260.00	\$1,248.00	\$1,110.00	\$1,260.00	\$1,350.00	\$1,473.00	\$960.00	\$1,140.00
<b>Grade F</b>	\$1,302.00	\$1,290.00	\$1,152.00	\$1,302.00	\$1,392.00	\$1,515.00	\$1,002.00	\$1,182.00
<b>Grade G</b>	\$1,344.00	\$1,332.00	\$1,194.00	\$1,344.00	\$1,434.00	\$1,557.00	\$1,044.00	\$1,224.00
<b>Grade H &amp; COL</b>	\$1,386.00	\$1,374.00	\$1,236.00	\$1,386.00	\$1,476.00	\$1,599.00	\$1,086.00	\$1,266.00
<b>Grade I</b>	\$1,428.00	\$1,416.00	\$1,278.00	\$1,428.00	\$1,518.00	\$1,641.00	\$1,128.00	\$1,308.00
<b>Grade J</b>	\$1,470.00	\$1,458.00	\$1,320.00	\$1,470.00	\$1,560.00	\$1,683.00	\$1,170.00	\$1,350.00
<b>Grade K</b>	\$1,512.00	\$1,500.00	\$1,362.00	\$1,512.00	\$1,602.00	\$1,725.00	\$1,212.00	\$1,392.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,899.00	\$1,566.00	\$1,734.00	\$1,884.00	\$2,154.00	\$2,073.00	\$1,329.00	\$1,482.00
<b>Brisa or Brisa/Fabric</b>	\$1,899.00	\$1,566.00	\$1,734.00	\$1,884.00	\$2,154.00	\$2,073.00	\$1,329.00	\$1,482.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,899.00	\$1,566.00	\$1,734.00	\$1,884.00	\$2,154.00	\$1,857.00	\$1,329.00	\$1,482.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,899.00	\$1,566.00	\$1,623.00	\$1,773.00	\$2,154.00	\$1,857.00	\$1,227.00	\$1,482.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,974.00	\$1,641.00	\$1,698.00	\$1,848.00	\$2,229.00	\$1,932.00	\$1,302.00	\$1,557.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,049.00	\$1,716.00	\$1,773.00	\$1,923.00	\$2,304.00	\$2,007.00	\$1,377.00	\$1,632.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,124.00	\$1,791.00	\$1,848.00	\$1,998.00	\$2,379.00	\$2,082.00	\$1,452.00	\$1,707.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,424.00	N/A	\$2,148.00	\$2,298.00	N/A	\$2,382.00	\$1,752.00	\$2,007.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,424.00	\$2,091.00	N/A	N/A	N/A	\$2,382.00	\$1,752.00	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	\$2,724.00	N/A	N/A	N/A	N/A	\$2,682.00	\$2,052.00	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	UM, TD, AB, WS, DW	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	\$60.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	\$69.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	\$75.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	N/A	\$75.00	\$75.00	\$75.00	N/A	\$75.00	\$75.00
<b>Large (Spaced)</b>	\$90.00	N/A	\$90.00	\$90.00	\$90.00	N/A	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$126.00
<b>Small w/Ribbon (Spaced)</b>	\$126.00	N/A	\$126.00	\$126.00	N/A	N/A	\$126.00	\$126.00
<b>Links Pattern</b>	\$225.00	N/A	\$225.00	\$225.00	\$297.00	N/A	\$225.00	N/A
<b>Baubles &amp; Beads</b>	\$150.00	N/A	\$150.00	\$150.00	\$225.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	\$135.00	N/A	\$135.00	\$135.00	N/A	N/A	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	Available	Available	N/A	N/A	Available	Available
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	\$45.00	\$45.00	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	N/A	\$36.00	\$36.00	\$36.00	N/A	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-532-VER	01-534	01-535	01-536	01-537	01-538	01-540	01-541
Name	Saxton	Bergen	Bergen	Harrison	Harrison	Stuart	Foxcroft	Foxcroft
Type Chair	Side Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Host Chair	Side Chair	Arm Chair
Description	Veranda Dining							
Overall Dimensions (HxWxD)	35 x 21 x 26	40 x 21 x 26.5	40 x 24.5 x 26.5	40 x 20.5 x 26.5	40 x 22 x 26.5	44 x 22 x 27	40 x 21 x 25	40 x 22.5 x 25
Arm Height	N/A	N/A	25.5"	N/A	25.5	N/A	N/A	26"
54" Plain COM Yardage	2	2.5	4	2.25	2.25	5	2.75	2.75
Grade A & Muslin	\$1,290.00	\$1,059.00	\$1,209.00	\$681.00	\$831.00	\$1,269.00	\$906.00	\$1,056.00
Grade B	\$1,326.00	\$1,095.00	\$1,245.00	\$717.00	\$867.00	\$1,305.00	\$942.00	\$1,092.00
Grade C & COM	\$1,362.00	\$1,131.00	\$1,281.00	\$753.00	\$903.00	\$1,341.00	\$978.00	\$1,128.00
Grade D	\$1,398.00	\$1,167.00	\$1,317.00	\$789.00	\$939.00	\$1,377.00	\$1,014.00	\$1,164.00
Grade E	\$1,440.00	\$1,209.00	\$1,359.00	\$831.00	\$981.00	\$1,419.00	\$1,056.00	\$1,206.00
Grade F	\$1,482.00	\$1,251.00	\$1,401.00	\$873.00	\$1,023.00	\$1,461.00	\$1,098.00	\$1,248.00
Grade G	\$1,524.00	\$1,293.00	\$1,443.00	\$915.00	\$1,065.00	\$1,503.00	\$1,140.00	\$1,290.00
Grade H & COL	\$1,566.00	\$1,335.00	\$1,485.00	\$957.00	\$1,107.00	\$1,545.00	\$1,182.00	\$1,332.00
Grade I	\$1,608.00	\$1,377.00	\$1,527.00	\$999.00	\$1,149.00	\$1,587.00	\$1,224.00	\$1,374.00
Grade J	\$1,650.00	\$1,419.00	\$1,569.00	\$1,041.00	\$1,191.00	\$1,629.00	\$1,266.00	\$1,416.00
Grade K	\$1,692.00	\$1,461.00	\$1,611.00	\$1,083.00	\$1,233.00	\$1,671.00	\$1,308.00	\$1,458.00
Metallic Collection or Metallic/Fabric	N/A	\$1,692.00	\$1,932.00	\$1,305.00	\$1,455.00	\$2,166.00	\$1,611.00	\$1,761.00
Brisa or Brisa/Fabric	N/A	\$1,692.00	\$1,932.00	\$1,305.00	\$1,455.00	\$2,166.00	\$1,611.00	\$1,761.00
Novasuede or Novasuede/Fabric	N/A	\$1,491.00	\$1,731.00	\$1,254.00	\$1,404.00	\$2,166.00	\$1,611.00	\$1,761.00
Leather or Leather/Fabric - Grade 1	N/A	\$1,692.00	\$1,932.00	\$1,254.00	\$1,404.00	\$1,980.00	\$1,611.00	\$1,761.00
Leather or Leather/Fabric - Grade 2	N/A	\$1,767.00	\$2,007.00	\$1,329.00	\$1,479.00	\$2,055.00	\$1,686.00	\$1,836.00
Leather or Leather/Fabric - Grade 3	N/A	\$1,842.00	\$2,082.00	\$1,404.00	\$1,554.00	\$2,130.00	\$1,761.00	\$1,911.00
Leather or Leather/Fabric - Grade 4	N/A	\$1,917.00	\$2,157.00	\$1,479.00	\$1,629.00	\$2,205.00	\$1,836.00	\$1,986.00
Hair on Hide (Outbacks & Outarms Only)	N/A	\$2,217.00	\$2,457.00	\$1,779.00	\$1,929.00	\$2,505.00	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	\$2,217.00	\$2,457.00	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	\$2,517.00	\$2,757.00	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	N/A	ALL	ALL	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	N/A	ALL	ALL	ALL	ALL	ALL	ALL	ALL
Premium or Painted Finish Pricing	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	ALL	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	N/A	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	N/A	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	N/A	\$75.00	\$75.00	N/A	N/A	\$75.00	N/A	N/A
Large (Spaced)	N/A	\$90.00	\$90.00	N/A	N/A	N/A	N/A	N/A
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Links Pattern	N/A	N/A	N/A	\$225.00	\$225.00	N/A	N/A	N/A
Baubles & Beads	N/A	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	N/A	N/A
Bright White (Touching)	N/A	\$135.00	\$135.00	N/A	N/A	\$135.00	N/A	N/A
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	\$285.00	N/A	N/A
Pull Ring (Applied to Outback)	N/A	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	N/A	N/A
Carton Std w/COM, Leather, Nova, Brisa								
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-542	01-545	01-554	01-580	01-580-VER	01-586	01-587	01-588
Name	Chaumont	Dallas	Saybrook	Danbury	Danbury	Napa	Napa	Marietta
Type Chair	Studio Chair	Arm Chair	Side Chair	Studio Chair	Studio Chair	Side Chair	Arm Chair	Side Chair
Description		Alloy or Platinum						
<b>Overall Dimensions (HxWxD)</b>	40.5 x 18 x 26.5	40 x 24 x 26	39 x 22.5 x 26	36 x 19.5 x 26	36 x 19.5 x 26	44 x 25 x 29	44 x 26 x 30	40 x 21 x 25
<b>Arm Height</b>	N/A	25.75	N/A	N/A	N/A	N/A	25.75"	N/A
<b>54" Plain COM Yardage</b>	2.25	3.25	3.5	2.25	2.25	4.25	5.25	4
<b>Grade A &amp; Muslin</b>	\$1,029.00	\$1,332.00	\$1,161.00	\$840.00	\$1,140.00	\$1,521.00	\$1,671.00	\$783.00
<b>Grade B</b>	\$1,065.00	\$1,368.00	\$1,197.00	\$876.00	\$1,176.00	\$1,557.00	\$1,707.00	\$819.00
<b>Grade C &amp; COM</b>	\$1,101.00	\$1,404.00	\$1,233.00	\$912.00	\$1,212.00	\$1,593.00	\$1,743.00	\$855.00
<b>Grade D</b>	\$1,137.00	\$1,440.00	\$1,269.00	\$948.00	\$1,248.00	\$1,629.00	\$1,779.00	\$891.00
<b>Grade E</b>	\$1,179.00	\$1,482.00	\$1,311.00	\$990.00	\$1,290.00	\$1,671.00	\$1,821.00	\$933.00
<b>Grade F</b>	\$1,221.00	\$1,524.00	\$1,353.00	\$1,032.00	\$1,332.00	\$1,713.00	\$1,863.00	\$975.00
<b>Grade G</b>	\$1,263.00	\$1,566.00	\$1,395.00	\$1,074.00	\$1,374.00	\$1,755.00	\$1,905.00	\$1,017.00
<b>Grade H &amp; COL</b>	\$1,305.00	\$1,608.00	\$1,437.00	\$1,116.00	\$1,416.00	\$1,797.00	\$1,947.00	\$1,059.00
<b>Grade I</b>	\$1,347.00	\$1,650.00	\$1,479.00	\$1,158.00	\$1,458.00	\$1,839.00	\$1,989.00	\$1,101.00
<b>Grade J</b>	\$1,389.00	\$1,692.00	\$1,521.00	\$1,200.00	\$1,500.00	\$1,881.00	\$2,031.00	\$1,143.00
<b>Grade K</b>	\$1,431.00	\$1,734.00	\$1,563.00	\$1,242.00	\$1,542.00	\$1,923.00	\$2,073.00	\$1,185.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,635.00	\$2,130.00	\$2,223.00	\$1,500.00	N/A	\$2,736.00	\$2,886.00	N/A
<b>Brisa or Brisa/Fabric</b>	\$1,635.00	\$2,130.00	\$2,223.00	\$1,500.00	N/A	\$2,736.00	\$2,886.00	N/A
<b>Novasuede or Novasuede/Fabric</b>	\$1,635.00	\$2,001.00	\$2,022.00	\$1,350.00	N/A	\$2,736.00	\$2,886.00	\$1,485.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,506.00	\$1,950.00	\$2,022.00	\$1,260.00	N/A	\$2,736.00	\$2,886.00	N/A
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,581.00	\$2,025.00	\$2,097.00	\$1,335.00	N/A	\$2,811.00	\$2,961.00	N/A
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,656.00	\$2,100.00	\$2,172.00	\$1,410.00	N/A	\$2,886.00	\$3,036.00	N/A
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,731.00	\$2,175.00	\$2,247.00	\$1,485.00	N/A	\$2,961.00	\$3,111.00	N/A
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,031.00	\$2,475.00	\$2,547.00	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,031.00	\$2,475.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	\$2,331.00	\$2,775.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	Alloy, Platinum	ALL	ALL	N/A	ALL	ALL	STAIN
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	N/A	\$45.00	\$45.00	N/A	\$45.00	\$45.00	N/A
<b>Premium or Painted Finish Availability</b>	ALL	N/A	ALL	ALL	N/A	ALL	ALL	N/A
<b>Premium or Painted Finish Pricing</b>	\$90.00	N/A	\$90.00	\$90.00	N/A	\$90.00	\$90.00	N/A
<b>Symphony Finishes</b>	\$135.00	N/A	\$135.00	\$135.00	N/A	\$135.00	\$135.00	N/A
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	ALL	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	N/A	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	N/A	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	\$75.00	N/A	\$75.00	\$126.00	N/A
<b>Large (Spaced)</b>	\$90.00	\$90.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	\$126.00	N/A	N/A	\$126.00	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	\$225.00	\$225.00	\$225.00	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	\$150.00	N/A	N/A	N/A	N/A
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	N/A	\$135.00	\$225.00	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	\$60.00	N/A	N/A	\$135.00	\$135.00	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	N/A	N/A	N/A	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	STD	STD	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-589	01-606	01-610	01-611	01-614	01-615	01-616	01-620
Name	Marietta	Gilford	Hartley	Hartley	Claremont	Claremont	Electra	Amelia
Type Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	40 x 22.5 x 25	37 x 24 x 25	39 x 22 x 26	39 x 23 x 26	39.5 x 21 x 26	39.5 x 24.5 x 26	40 x 21 x 25	40 x 22 x 27
<b>Arm Height</b>	26"	N/A	N/A	25.75"	N/A	25.5"	N/A	N/A
<b>54" Plain COM Yardage</b>	4	4.25	3	3	2.25	4	2.5	2.5
<b>Grade A &amp; Muslin</b>	\$933.00	\$1,188.00	\$906.00	\$1,056.00	\$1,089.00	\$1,239.00	\$1,473.00	\$966.00
<b>Grade B</b>	\$969.00	\$1,224.00	\$942.00	\$1,092.00	\$1,125.00	\$1,275.00	\$1,509.00	\$1,002.00
<b>Grade C &amp; COM</b>	\$1,005.00	\$1,260.00	\$978.00	\$1,128.00	\$1,161.00	\$1,311.00	\$1,545.00	\$1,038.00
<b>Grade D</b>	\$1,041.00	\$1,296.00	\$1,014.00	\$1,164.00	\$1,197.00	\$1,347.00	\$1,581.00	\$1,074.00
<b>Grade E</b>	\$1,083.00	\$1,338.00	\$1,056.00	\$1,206.00	\$1,239.00	\$1,389.00	\$1,623.00	\$1,116.00
<b>Grade F</b>	\$1,125.00	\$1,380.00	\$1,098.00	\$1,248.00	\$1,281.00	\$1,431.00	\$1,665.00	\$1,158.00
<b>Grade G</b>	\$1,167.00	\$1,422.00	\$1,140.00	\$1,290.00	\$1,323.00	\$1,473.00	\$1,707.00	\$1,200.00
<b>Grade H &amp; COL</b>	\$1,209.00	\$1,464.00	\$1,182.00	\$1,332.00	\$1,365.00	\$1,515.00	\$1,749.00	\$1,242.00
<b>Grade I</b>	\$1,251.00	\$1,506.00	\$1,224.00	\$1,374.00	\$1,407.00	\$1,557.00	\$1,791.00	\$1,284.00
<b>Grade J</b>	\$1,293.00	\$1,548.00	\$1,266.00	\$1,416.00	\$1,449.00	\$1,599.00	\$1,833.00	\$1,326.00
<b>Grade K</b>	\$1,335.00	\$1,590.00	\$1,308.00	\$1,458.00	\$1,491.00	\$1,641.00	\$1,875.00	\$1,368.00
<b>Metallic Collection or Metallic/Fabric</b>	N/A	\$2,034.00	\$1,581.00	\$1,731.00	\$1,773.00	\$1,998.00	\$2,112.00	\$1,662.00
<b>Brisa or Brisa/Fabric</b>	N/A	\$2,034.00	\$1,581.00	\$1,731.00	\$1,773.00	\$1,998.00	\$2,112.00	\$1,662.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,635.00	\$2,220.00	\$1,581.00	\$1,731.00	\$1,575.00	\$1,800.00	\$1,929.00	\$1,662.00
<b>Leather or Leather/Fabric - Grade 1</b>	N/A	\$2,034.00	\$1,434.00	\$1,584.00	\$1,485.00	\$1,710.00	\$1,929.00	\$1,470.00
<b>Leather or Leather/Fabric - Grade 2</b>	N/A	\$2,109.00	\$1,509.00	\$1,659.00	\$1,560.00	\$1,785.00	\$2,004.00	\$1,545.00
<b>Leather or Leather/Fabric - Grade 3</b>	N/A	\$2,184.00	\$1,584.00	\$1,734.00	\$1,635.00	\$1,860.00	\$2,079.00	\$1,620.00
<b>Leather or Leather/Fabric - Grade 4</b>	N/A	\$2,259.00	\$1,659.00	\$1,809.00	\$1,710.00	\$1,935.00	\$2,154.00	\$1,695.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL (arm only)	ALL	ALL	ALL	ALL	ALL	N/A	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	N/A	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL (arm only)	ALL	ALL	ALL	ALL	ALL	N/A	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	N/A	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	N/A	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	\$75.00	\$75.00	N/A	N/A	N/A	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	\$90.00	\$90.00	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	\$126.00	\$126.00	N/A	N/A	N/A	\$126.00
<b>Links Pattern</b>	N/A	N/A	\$225.00	\$225.00	N/A	N/A	N/A	\$225.00
<b>Baubles &amp; Beads</b>	N/A	N/A	\$150.00	\$150.00	\$150.00	\$150.00	N/A	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	\$135.00	\$135.00	N/A	N/A	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	\$27.00	\$27.00	STD	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-621	01-624	01-624-VER	01-625	01-625-VER	01-630	01-632	01-634
Name	Amelia	Danbury	Danbury	Danbury	Danbury	Clare	Leander	Franklin
Type Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Arm Chair	Host Chair	Side Chair	Side Chair
Description			Veranda Dining		Veranda Dining			
Overall Dimensions (HxWxD)	40 x 24.5 x 27	38 x 22 x 25	38 x 22 x 25	38 x 23 x 25	38 x 23 x 25	41 x 25 x 28.5	39 x 22 x 26	40 x 25 x 26
Arm Height	25.5"	N/A	N/A	25.5"	25.5"	N/A	N/A	N/A
54" Plain COM Yardage	2.5	2.5	2.5	2.5	2.5	3	3	4.5
Grade A & Muslin	\$1,116.00	\$900.00	\$1,200.00	\$1,050.00	\$1,350.00	\$1,284.00	\$1,080.00	\$1,182.00
Grade B	\$1,152.00	\$936.00	\$1,236.00	\$1,086.00	\$1,386.00	\$1,320.00	\$1,116.00	\$1,218.00
Grade C & COM	\$1,188.00	\$972.00	\$1,272.00	\$1,122.00	\$1,422.00	\$1,356.00	\$1,152.00	\$1,254.00
Grade D	\$1,224.00	\$1,008.00	\$1,308.00	\$1,158.00	\$1,458.00	\$1,392.00	\$1,188.00	\$1,290.00
Grade E	\$1,266.00	\$1,050.00	\$1,350.00	\$1,200.00	\$1,500.00	\$1,434.00	\$1,230.00	\$1,332.00
Grade F	\$1,308.00	\$1,092.00	\$1,392.00	\$1,242.00	\$1,542.00	\$1,476.00	\$1,272.00	\$1,374.00
Grade G	\$1,350.00	\$1,134.00	\$1,434.00	\$1,284.00	\$1,584.00	\$1,518.00	\$1,314.00	\$1,416.00
Grade H & COL	\$1,392.00	\$1,176.00	\$1,476.00	\$1,326.00	\$1,626.00	\$1,560.00	\$1,356.00	\$1,458.00
Grade I	\$1,434.00	\$1,218.00	\$1,518.00	\$1,368.00	\$1,668.00	\$1,602.00	\$1,398.00	\$1,500.00
Grade J	\$1,476.00	\$1,260.00	\$1,560.00	\$1,410.00	\$1,710.00	\$1,644.00	\$1,440.00	\$1,542.00
Grade K	\$1,518.00	\$1,302.00	\$1,602.00	\$1,452.00	\$1,752.00	\$1,686.00	\$1,482.00	\$1,584.00
Metallic Collection or Metallic/Fabric	\$1,812.00	\$1,500.00	N/A	\$1,650.00	N/A	\$2,028.00	\$1,842.00	\$2,280.00
Brisa or Brisa/Fabric	\$1,812.00	\$1,500.00	N/A	\$1,650.00	N/A	\$2,028.00	\$1,842.00	\$2,280.00
Novasuede or Novasuede/Fabric	\$1,812.00	\$1,500.00	N/A	\$1,650.00	N/A	\$2,028.00	\$1,842.00	\$2,280.00
Leather or Leather/Fabric - Grade 1	\$1,620.00	\$1,320.00	N/A	\$1,470.00	N/A	\$2,028.00	\$1,935.00	\$1,995.00
Leather or Leather/Fabric - Grade 2	\$1,695.00	\$1,395.00	N/A	\$1,545.00	N/A	\$2,103.00	\$2,010.00	\$2,070.00
Leather or Leather/Fabric - Grade 3	\$1,770.00	\$1,470.00	N/A	\$1,620.00	N/A	\$2,178.00	\$2,085.00	\$2,145.00
Leather or Leather/Fabric - Grade 4	\$1,845.00	\$1,545.00	N/A	\$1,695.00	N/A	\$2,253.00	\$2,160.00	\$2,220.00
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	N/A	N/A	N/A	N/A	\$2,460.00	\$2,520.00
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	N/A	ALL	N/A	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	N/A	\$45.00	N/A	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	ALL	N/A	ALL	N/A	ALL	ALL	ALL
Premium or Painted Finish Pricing	\$90.00	\$90.00	N/A	\$90.00	N/A	\$90.00	\$90.00	\$90.00
Symphony Finishes	\$135.00	\$135.00	N/A	\$135.00	N/A	\$135.00	\$135.00	\$135.00
Veranda Finishes	N/A	N/A	ALL	N/A	ALL	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	N/A	\$165.00	N/A	\$165.00	\$165.00	\$165.00
Bias Cut Welt	\$99.00	\$99.00	N/A	\$99.00	N/A	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	\$75.00	\$75.00	N/A	\$75.00	N/A	\$126.00	\$75.00	\$126.00
Large (Spaced)	N/A	\$90.00	N/A	\$90.00	N/A	N/A	N/A	\$135.00
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	\$126.00	\$126.00	N/A	\$126.00	N/A	N/A	N/A	N/A
Links Pattern	\$225.00	\$225.00	N/A	\$225.00	N/A	\$225.00	\$225.00	\$225.00
Baubles & Beads	\$150.00	\$150.00	N/A	\$150.00	N/A	\$150.00	\$150.00	\$150.00
Bright White (Touching)	\$135.00	\$135.00	N/A	\$135.00	N/A	N/A	\$135.00	\$225.00
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	Available	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$30.00
Pull Ring (Applied to Outback)	\$36.00	\$36.00	N/A	\$36.00	N/A	\$36.00	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa								
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	01-638	01-639	01-640	01-641	01-642	01-644	01-645	01-648
Name	Cascade	Cascade	Medina	Medina	Blanchard	Brockton	Brockton	Layton
Type Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Wing Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	42 x 22 x 29	42 x 22 x 29	39 x 21 x 26	39 x 23.5 x 26	44 x 20.5 x 27	39.5 x 22.5 x 25	39.5 x 24.5 x 25	44 x 22 x 27
<b>Arm Height</b>	N/A	25.5"	N/A	25.5"	N/A	N/A	25.75"	N/A
<b>54" Plain COM Yardage</b>	2.25	2.25	2.5	2.5	3.75	2.5	2.5	4
<b>Grade A &amp; Muslin</b>	\$1,062.00	\$1,212.00	\$894.00	\$1,044.00	\$1,266.00	\$1,182.00	\$1,332.00	\$1,098.00
<b>Grade B</b>	\$1,098.00	\$1,248.00	\$930.00	\$1,080.00	\$1,302.00	\$1,218.00	\$1,368.00	\$1,134.00
<b>Grade C &amp; COM</b>	\$1,134.00	\$1,284.00	\$966.00	\$1,116.00	\$1,338.00	\$1,254.00	\$1,404.00	\$1,170.00
<b>Grade D</b>	\$1,170.00	\$1,320.00	\$1,002.00	\$1,152.00	\$1,374.00	\$1,290.00	\$1,440.00	\$1,206.00
<b>Grade E</b>	\$1,212.00	\$1,362.00	\$1,044.00	\$1,194.00	\$1,416.00	\$1,332.00	\$1,482.00	\$1,248.00
<b>Grade F</b>	\$1,254.00	\$1,404.00	\$1,086.00	\$1,236.00	\$1,458.00	\$1,374.00	\$1,524.00	\$1,290.00
<b>Grade G</b>	\$1,296.00	\$1,446.00	\$1,128.00	\$1,278.00	\$1,500.00	\$1,416.00	\$1,566.00	\$1,332.00
<b>Grade H &amp; COL</b>	\$1,338.00	\$1,488.00	\$1,170.00	\$1,320.00	\$1,542.00	\$1,458.00	\$1,608.00	\$1,374.00
<b>Grade I</b>	\$1,380.00	\$1,530.00	\$1,212.00	\$1,362.00	\$1,584.00	\$1,500.00	\$1,650.00	\$1,416.00
<b>Grade J</b>	\$1,422.00	\$1,572.00	\$1,254.00	\$1,404.00	\$1,626.00	\$1,542.00	\$1,692.00	\$1,458.00
<b>Grade K</b>	\$1,464.00	\$1,614.00	\$1,296.00	\$1,446.00	\$1,668.00	\$1,584.00	\$1,734.00	\$1,500.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,899.00	\$2,049.00	\$1,674.00	\$1,824.00	\$2,175.00	\$1,995.00	\$2,145.00	\$1,989.00
<b>Brisa or Brisa/Fabric</b>	\$1,899.00	\$2,049.00	\$1,674.00	\$1,824.00	\$2,175.00	\$1,995.00	\$2,145.00	\$1,989.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,899.00	\$2,049.00	\$1,674.00	\$1,824.00	\$1,989.00	\$1,995.00	\$2,145.00	\$1,989.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,518.00	\$1,668.00	\$1,332.00	\$1,482.00	\$1,812.00	\$1,713.00	\$1,863.00	\$1,626.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,593.00	\$1,743.00	\$1,407.00	\$1,557.00	\$1,887.00	\$1,788.00	\$1,938.00	\$1,701.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,668.00	\$1,818.00	\$1,482.00	\$1,632.00	\$1,962.00	\$1,863.00	\$2,013.00	\$1,776.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,743.00	\$1,893.00	\$1,557.00	\$1,707.00	\$2,037.00	\$1,938.00	\$2,088.00	\$1,851.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	\$2,337.00	N/A	N/A	\$2,151.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	UM, TD, AB, WS, DW	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	\$75.00	\$75.00	N/A	\$75.00	\$75.00	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	\$126.00	\$126.00	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	N/A	N/A	N/A	\$135.00	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	Available	Available	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	\$225.00	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	STD	STD	\$27.00	\$27.00	STD	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-648-VER	01-649	01-649-VER	01-650	01-652	01-656	01-664	01-670
Name	Layton	Layton	Layton	Bergen	Ellicott	Madera	Bartlett	Darby
Type Chair	Wing Chair	Wing w/Arms	Wing w/Arms	Studio Side Chair	Side Chair	Banquette	Side Chair	Side Chair
Description	Veranda Dining		Veranda Dining					
<b>Overall Dimensions (HxWxD)</b>	44 x 22 x 27	46 x 24.5 x 27	46 x 24.5 x 27	37 x 18 x 25	36 x 21 x 26	40 x 50 x 26	36 x 21 x 25	38.5 x 21 x 25.5
<b>Arm Height</b>	N/A	25.5"	25.5"	N/A	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	4	4.75	4.75	2.25	3.75	4.5	1.75	2.5
<b>Grade A &amp; Muslin</b>	\$1,398.00	\$1,278.00	\$1,578.00	\$960.00	\$1,302.00	\$1,149.00	\$1,077.00	\$966.00
<b>Grade B</b>	\$1,434.00	\$1,314.00	\$1,614.00	\$996.00	\$1,338.00	\$1,185.00	\$1,113.00	\$1,002.00
<b>Grade C &amp; COM</b>	\$1,470.00	\$1,350.00	\$1,650.00	\$1,032.00	\$1,374.00	\$1,221.00	\$1,149.00	\$1,038.00
<b>Grade D</b>	\$1,506.00	\$1,386.00	\$1,686.00	\$1,068.00	\$1,410.00	\$1,257.00	\$1,185.00	\$1,074.00
<b>Grade E</b>	\$1,548.00	\$1,428.00	\$1,728.00	\$1,110.00	\$1,452.00	\$1,299.00	\$1,227.00	\$1,116.00
<b>Grade F</b>	\$1,590.00	\$1,470.00	\$1,770.00	\$1,152.00	\$1,494.00	\$1,341.00	\$1,269.00	\$1,158.00
<b>Grade G</b>	\$1,632.00	\$1,512.00	\$1,812.00	\$1,194.00	\$1,536.00	\$1,383.00	\$1,311.00	\$1,200.00
<b>Grade H &amp; COL</b>	\$1,674.00	\$1,554.00	\$1,854.00	\$1,236.00	\$1,578.00	\$1,425.00	\$1,353.00	\$1,242.00
<b>Grade I</b>	\$1,716.00	\$1,596.00	\$1,896.00	\$1,278.00	\$1,620.00	\$1,467.00	\$1,395.00	\$1,284.00
<b>Grade J</b>	\$1,758.00	\$1,638.00	\$1,938.00	\$1,320.00	\$1,662.00	\$1,509.00	\$1,437.00	\$1,326.00
<b>Grade K</b>	\$1,800.00	\$1,680.00	\$1,980.00	\$1,362.00	\$1,704.00	\$1,551.00	\$1,479.00	\$1,368.00
<b>Metallic Collection or Metallic/Fabric</b>	N/A	\$2,277.00	N/A	\$1,410.00	\$2,079.00	\$1,995.00	\$1,611.00	\$1,704.00
<b>Brisa or Brisa/Fabric</b>	N/A	\$2,277.00	N/A	\$1,410.00	\$2,079.00	\$1,995.00	\$1,611.00	\$1,704.00
<b>Novasuede or Novasuede/Fabric</b>	N/A	\$2,277.00	N/A	\$1,410.00	\$1,902.00	\$1,995.00	\$1,611.00	\$1,704.00
<b>Leather or Leather/Fabric - Grade 1</b>	N/A	\$2,022.00	N/A	\$1,290.00	\$1,734.00	\$1,731.00	\$1,506.00	\$1,434.00
<b>Leather or Leather/Fabric - Grade 2</b>	N/A	\$2,097.00	N/A	\$1,365.00	\$1,809.00	\$1,806.00	\$1,581.00	\$1,509.00
<b>Leather or Leather/Fabric - Grade 3</b>	N/A	\$2,172.00	N/A	\$1,440.00	\$1,884.00	\$1,881.00	\$1,656.00	\$1,584.00
<b>Leather or Leather/Fabric - Grade 4</b>	N/A	\$2,247.00	N/A	\$1,515.00	\$1,959.00	\$1,956.00	\$1,731.00	\$1,659.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	N/A	ALL	N/A	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	N/A	\$45.00	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	N/A	ALL	N/A	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	N/A	\$90.00	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	N/A	\$135.00	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	ALL	N/A	ALL	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	N/A	\$165.00	N/A	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	N/A	\$99.00	N/A	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	\$75.00	N/A	\$75.00	N/A	N/A	N/A	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	\$90.00	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	N/A	N/A	N/A	\$297.00	\$225.00	\$225.00
<b>Baubles &amp; Beads</b>	N/A	\$150.00	N/A	\$150.00	N/A	\$225.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	\$135.00	N/A	\$135.00	N/A	N/A	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	N/A	\$36.00	N/A	\$36.00	\$36.00	N/A	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-671	01-672	01-673	01-674	01-676	01-677	01-680	01-681
Name	Darby	Pennington	Pennington	Holbrook	Savone	Savone	Harper	Harper
Type Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Side Chair	Arm Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	38.5 x 23 x 25.5	37.25 x 25 x 25.75	37.25 x 25 x 25.75	38 x 23.5 x 26	42 x 22 x 29	42 x 22 x 29	42 x 22 x 29	42 x 22 x 29
<b>Arm Height</b>	25.75"	N/A	25.75"	N/A	N/A	25.5"	N/A	25.5"
<b>54" Plain COM Yardage</b>	2.5	3.25	3.25	4	2.25	2.25	2.25	2.25
<b>Grade A &amp; Muslin</b>	\$1,116.00	\$1,098.00	\$1,248.00	\$1,233.00	\$1,065.00	\$1,215.00	\$1,095.00	\$1,245.00
<b>Grade B</b>	\$1,152.00	\$1,134.00	\$1,284.00	\$1,269.00	\$1,101.00	\$1,251.00	\$1,131.00	\$1,281.00
<b>Grade C &amp; COM</b>	\$1,188.00	\$1,170.00	\$1,320.00	\$1,305.00	\$1,137.00	\$1,287.00	\$1,167.00	\$1,317.00
<b>Grade D</b>	\$1,224.00	\$1,206.00	\$1,356.00	\$1,341.00	\$1,173.00	\$1,323.00	\$1,203.00	\$1,353.00
<b>Grade E</b>	\$1,266.00	\$1,248.00	\$1,398.00	\$1,383.00	\$1,215.00	\$1,365.00	\$1,245.00	\$1,395.00
<b>Grade F</b>	\$1,308.00	\$1,290.00	\$1,440.00	\$1,425.00	\$1,257.00	\$1,407.00	\$1,287.00	\$1,437.00
<b>Grade G</b>	\$1,350.00	\$1,332.00	\$1,482.00	\$1,467.00	\$1,299.00	\$1,449.00	\$1,329.00	\$1,479.00
<b>Grade H &amp; COL</b>	\$1,392.00	\$1,374.00	\$1,524.00	\$1,509.00	\$1,341.00	\$1,491.00	\$1,371.00	\$1,521.00
<b>Grade I</b>	\$1,434.00	\$1,416.00	\$1,566.00	\$1,551.00	\$1,383.00	\$1,533.00	\$1,413.00	\$1,563.00
<b>Grade J</b>	\$1,476.00	\$1,458.00	\$1,608.00	\$1,593.00	\$1,425.00	\$1,575.00	\$1,455.00	\$1,605.00
<b>Grade K</b>	\$1,518.00	\$1,500.00	\$1,650.00	\$1,635.00	\$1,467.00	\$1,617.00	\$1,497.00	\$1,647.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,854.00	\$1,716.00	\$1,866.00	\$2,178.00	\$1,854.00	\$2,004.00	\$1,884.00	\$2,034.00
<b>Brisa or Brisa/Fabric</b>	\$1,854.00	\$1,716.00	\$1,866.00	\$2,178.00	\$1,854.00	\$2,004.00	\$1,884.00	\$2,034.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,854.00	\$1,716.00	\$1,866.00	\$2,178.00	\$1,854.00	\$2,004.00	\$1,884.00	\$2,034.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,584.00	\$1,716.00	\$1,866.00	\$2,010.00	\$1,680.00	\$1,830.00	\$1,710.00	\$1,860.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,659.00	\$1,791.00	\$1,941.00	\$2,085.00	\$1,755.00	\$1,905.00	\$1,785.00	\$1,935.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,734.00	\$1,866.00	\$2,016.00	\$2,160.00	\$1,830.00	\$1,980.00	\$1,860.00	\$2,010.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,809.00	\$1,941.00	\$2,091.00	\$2,235.00	\$1,905.00	\$2,055.00	\$1,935.00	\$2,085.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	N/A	N/A	N/A	N/A	N/A
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	\$225.00	N/A	N/A	N/A	\$225.00	\$225.00	\$225.00	\$225.00
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	N/A	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	\$126.00	\$126.00	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	STD	STD	STD	STD

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-682	01-684	01-690	01-692	01-693	01-696	01-698	01-699
Name	Denmark	Destin	Kenyon	Geneva	Geneva	Lockhart	Carson	Carson
Type Chair	Studio Chair	Studio Chair	Side Chair	Side Chair	Arm Chair	Host Chair	Wing Chair	Wing w/ Arms
Description								
<b>Overall Dimensions (HxWxD)</b>	36 x 20.5 x 26	36 x 21 x 26	38 x 23 x 26.5	37 x 21 x 24	37 x 23.5 x 24	48 x 30 x 29	44 x 22 x 27	46 x 24.5 x 27
<b>Arm Height</b>	N/A	N/A	N/A	N/A	25.5"	N/A	N/A	25.5"
<b>54" Plain COM Yardage</b>	2.5	2.75	3.75	1.75	1.75	3.5	4.25	4.5
<b>Grade A &amp; Muslin</b>	\$960.00	\$870.00	\$1,422.00	\$1,065.00	\$1,215.00	\$2,055.00	\$1,098.00	\$1,278.00
<b>Grade B</b>	\$996.00	\$906.00	\$1,458.00	\$1,101.00	\$1,251.00	\$2,091.00	\$1,134.00	\$1,314.00
<b>Grade C &amp; COM</b>	\$1,032.00	\$942.00	\$1,494.00	\$1,137.00	\$1,287.00	\$2,127.00	\$1,170.00	\$1,350.00
<b>Grade D</b>	\$1,068.00	\$978.00	\$1,530.00	\$1,173.00	\$1,323.00	\$2,163.00	\$1,206.00	\$1,386.00
<b>Grade E</b>	\$1,110.00	\$1,020.00	\$1,572.00	\$1,215.00	\$1,365.00	\$2,205.00	\$1,248.00	\$1,428.00
<b>Grade F</b>	\$1,152.00	\$1,062.00	\$1,614.00	\$1,257.00	\$1,407.00	\$2,247.00	\$1,290.00	\$1,470.00
<b>Grade G</b>	\$1,194.00	\$1,104.00	\$1,656.00	\$1,299.00	\$1,449.00	\$2,289.00	\$1,332.00	\$1,512.00
<b>Grade H &amp; COL</b>	\$1,236.00	\$1,146.00	\$1,698.00	\$1,341.00	\$1,491.00	\$2,331.00	\$1,374.00	\$1,554.00
<b>Grade I</b>	\$1,278.00	\$1,188.00	\$1,740.00	\$1,383.00	\$1,533.00	\$2,373.00	\$1,416.00	\$1,596.00
<b>Grade J</b>	\$1,320.00	\$1,230.00	\$1,782.00	\$1,425.00	\$1,575.00	\$2,415.00	\$1,458.00	\$1,638.00
<b>Grade K</b>	\$1,362.00	\$1,272.00	\$1,824.00	\$1,467.00	\$1,617.00	\$2,457.00	\$1,500.00	\$1,680.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,590.00	\$1,500.00	\$2,229.00	\$1,590.00	\$1,740.00	\$2,841.00	\$1,821.00	\$2,268.00
<b>Brisa or Brisa/Fabric</b>	\$1,590.00	\$1,500.00	\$2,229.00	\$1,590.00	\$1,740.00	\$2,841.00	\$1,821.00	\$2,268.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,590.00	\$1,500.00	\$2,229.00	\$1,590.00	\$1,740.00	\$2,841.00	\$1,821.00	\$2,268.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,380.00	\$1,350.00	\$2,061.00	\$1,380.00	\$1,530.00	\$2,841.00	\$1,821.00	\$2,028.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,455.00	\$1,425.00	\$2,136.00	\$1,455.00	\$1,605.00	\$2,916.00	\$1,896.00	\$2,103.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,530.00	\$1,500.00	\$2,211.00	\$1,530.00	\$1,680.00	\$2,991.00	\$1,971.00	\$2,178.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,605.00	\$1,575.00	\$2,286.00	\$1,605.00	\$1,755.00	\$3,066.00	\$2,046.00	\$2,253.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$2,346.00	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL but TA	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL but VL & AC	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	N/A	N/A	N/A	N/A	\$75.00	\$75.00
<b>Large (Spaced)</b>	\$90.00	\$90.00	N/A	N/A	N/A	N/A	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$126.00	\$126.00
<b>Small w/Ribbon (Spaced)</b>	\$126.00	\$126.00	N/A	N/A	N/A	N/A	\$126.00	\$126.00
<b>Links Pattern</b>	\$225.00	\$225.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	N/A	N/A	N/A	\$150.00	\$150.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	N/A	N/A	N/A	N/A	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$120.00	\$120.00
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	N/A	N/A	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	STD	STD	STD	STD	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-700B	01-700W	01-706	01-710	01-711	01-712	01-714	01-715
Name	Hollywood	Hollywood	Bellmore	Newland	Newland	Darby	Donora	Donora
Type Chair	Side Chair	Side Chair	Side Chair	Side Chair	Arm Chair	Studio Chair	Side Chair	Arm Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	40.5 x 20.5 x 25	40.5 x 20.5 x 25	36 x 21 x 26	35.5 x 20.5 x 26	35.5 x 23 x 26	36.5 x 19.5 x 24	36 x 21 x 25	36 x 24 x 25.5
<b>Arm Height</b>	N/A	N/A	N/A	N/A	25.75"	N/A	N/A	25.5"
<b>54" Plain COM Yardage</b>	2.25	2.25	3.25	3	3.75	2.5	3	3
<b>Grade A &amp; Muslin</b>	\$1,662.00	\$1,662.00	\$1,227.00	\$1,053.00	\$1,233.00	\$909.00	\$972.00	\$1,122.00
<b>Grade B</b>	\$1,698.00	\$1,698.00	\$1,263.00	\$1,089.00	\$1,269.00	\$945.00	\$1,008.00	\$1,158.00
<b>Grade C &amp; COM</b>	\$1,734.00	\$1,734.00	\$1,299.00	\$1,125.00	\$1,305.00	\$981.00	\$1,044.00	\$1,194.00
<b>Grade D</b>	\$1,770.00	\$1,770.00	\$1,335.00	\$1,161.00	\$1,341.00	\$1,017.00	\$1,080.00	\$1,230.00
<b>Grade E</b>	\$1,812.00	\$1,812.00	\$1,377.00	\$1,203.00	\$1,383.00	\$1,059.00	\$1,122.00	\$1,272.00
<b>Grade F</b>	\$1,854.00	\$1,854.00	\$1,419.00	\$1,245.00	\$1,425.00	\$1,101.00	\$1,164.00	\$1,314.00
<b>Grade G</b>	\$1,896.00	\$1,896.00	\$1,461.00	\$1,287.00	\$1,467.00	\$1,143.00	\$1,206.00	\$1,356.00
<b>Grade H &amp; COL</b>	\$1,938.00	\$1,938.00	\$1,503.00	\$1,329.00	\$1,509.00	\$1,185.00	\$1,248.00	\$1,398.00
<b>Grade I</b>	\$1,980.00	\$1,980.00	\$1,545.00	\$1,371.00	\$1,551.00	\$1,227.00	\$1,290.00	\$1,440.00
<b>Grade J</b>	\$2,022.00	\$2,022.00	\$1,587.00	\$1,413.00	\$1,593.00	\$1,269.00	\$1,332.00	\$1,482.00
<b>Grade K</b>	\$2,064.00	\$2,064.00	\$1,629.00	\$1,455.00	\$1,635.00	\$1,311.00	\$1,374.00	\$1,524.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,352.00	\$2,352.00	\$1,911.00	\$1,656.00	\$1,836.00	\$1,623.00	\$1,686.00	\$1,836.00
<b>Brisa or Brisa/Fabric</b>	\$2,352.00	\$2,352.00	\$1,911.00	\$1,656.00	\$1,836.00	\$1,623.00	\$1,686.00	\$1,836.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,196.00	\$2,196.00	\$1,815.00	\$1,656.00	\$1,836.00	\$1,461.00	\$1,542.00	\$1,692.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,040.00	\$2,040.00	\$1,626.00	\$1,590.00	\$1,770.00	\$1,365.00	\$1,461.00	\$1,611.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,115.00	\$2,115.00	\$1,701.00	\$1,665.00	\$1,845.00	\$1,440.00	\$1,536.00	\$1,686.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,190.00	\$2,190.00	\$1,776.00	\$1,740.00	\$1,920.00	\$1,515.00	\$1,611.00	\$1,761.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,265.00	\$2,265.00	\$1,851.00	\$1,815.00	\$1,995.00	\$1,590.00	\$1,686.00	\$1,836.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	N/A	N/A	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	N/A	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	N/A	N/A	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	N/A	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	N/A	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Casters - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	N/A	N/A	N/A	\$75.00	\$75.00	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	N/A	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
<b>Baubles &amp; Beads</b>	N/A	N/A	N/A	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	N/A	N/A	N/A	\$135.00	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	STD	STD	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-716	01-720	01-720-VER	01-722	01-724	01-728	01-729	01-730
Name	Hilliard	Saxton	Saxton	Kendall	Kendall	Allendale	Allendale	Oxford
Type Chair	Side Chair	Studio Chair	Studio Chair	Side Chair	Banquette	Side Chair	Arm Chair	Side Chair
Description			Veranda Dining					
Overall Dimensions (HxWxD)	34 x 22 x 24	34 x 18 x 25	34 x 18 x 25	30.5 x 20 x 23	30.5 x 50 x 23	37 x 21 x 24	37 x 23.5 x 24	38.5 x 23 x 26
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A	25.5"	N/A
54" Plain COM Yardage	2	2	2	1.75	3.25	1.75	1.75	2.5
Grade A & Muslin	\$1,170.00	\$930.00	\$1,230.00	\$1,008.00	\$1,428.00	\$1,140.00	\$1,290.00	\$858.00
Grade B	\$1,206.00	\$966.00	\$1,266.00	\$1,044.00	\$1,464.00	\$1,176.00	\$1,326.00	\$894.00
Grade C & COM	\$1,242.00	\$1,002.00	\$1,302.00	\$1,080.00	\$1,500.00	\$1,212.00	\$1,362.00	\$930.00
Grade D	\$1,278.00	\$1,038.00	\$1,338.00	\$1,116.00	\$1,536.00	\$1,248.00	\$1,398.00	\$966.00
Grade E	\$1,320.00	\$1,080.00	\$1,380.00	\$1,158.00	\$1,578.00	\$1,290.00	\$1,440.00	\$1,008.00
Grade F	\$1,362.00	\$1,122.00	\$1,422.00	\$1,200.00	\$1,620.00	\$1,332.00	\$1,482.00	\$1,050.00
Grade G	\$1,404.00	\$1,164.00	\$1,464.00	\$1,242.00	\$1,662.00	\$1,374.00	\$1,524.00	\$1,092.00
Grade H & COL	\$1,446.00	\$1,206.00	\$1,506.00	\$1,284.00	\$1,704.00	\$1,416.00	\$1,566.00	\$1,134.00
Grade I	\$1,488.00	\$1,248.00	\$1,548.00	\$1,326.00	\$1,746.00	\$1,458.00	\$1,608.00	\$1,176.00
Grade J	\$1,530.00	\$1,290.00	\$1,590.00	\$1,368.00	\$1,788.00	\$1,500.00	\$1,650.00	\$1,218.00
Grade K	\$1,572.00	\$1,332.00	\$1,632.00	\$1,410.00	\$1,830.00	\$1,542.00	\$1,692.00	\$1,260.00
Metallic Collection or Metallic/Fabric	\$1,704.00	\$1,446.00	N/A	\$1,623.00	\$2,241.00	\$1,665.00	\$1,815.00	\$1,563.00
Brisa or Brisa/Fabric	\$1,704.00	\$1,446.00	N/A	\$1,623.00	\$2,241.00	\$1,665.00	\$1,815.00	\$1,563.00
Novasuede or Novasuede/Fabric	\$1,704.00	\$1,446.00	N/A	\$1,623.00	\$2,241.00	\$1,665.00	\$1,815.00	\$1,563.00
Leather or Leather/Fabric - Grade 1	\$1,623.00	\$1,446.00	N/A	\$1,461.00	\$2,112.00	\$1,455.00	\$1,605.00	\$1,344.00
Leather or Leather/Fabric - Grade 2	\$1,698.00	\$1,521.00	N/A	\$1,536.00	\$2,187.00	\$1,530.00	\$1,680.00	\$1,419.00
Leather or Leather/Fabric - Grade 3	\$1,773.00	\$1,596.00	N/A	\$1,611.00	\$2,262.00	\$1,605.00	\$1,755.00	\$1,494.00
Leather or Leather/Fabric - Grade 4	\$1,848.00	\$1,671.00	N/A	\$1,686.00	\$2,337.00	\$1,680.00	\$1,830.00	\$1,569.00
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	ALL but TA	ALL	N/A	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	ALL	N/A	ALL	ALL	ALL but DW	ALL but DW	ALL
Premium or Painted Finish Pricing	\$90.00	\$90.00	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	\$135.00	\$135.00	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	N/A	N/A	ALL	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	\$150.00	\$150.00	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	N/A	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	\$99.00	\$99.00	N/A	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	\$75.00	\$75.00	N/A	\$75.00	\$75.00	N/A	N/A	\$75.00
Large (Spaced)	N/A	\$90.00	N/A	\$90.00	\$90.00	N/A	N/A	N/A
Brad (Spaced)	N/A	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A
Links Pattern	\$225.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Baubles & Beads	\$150.00	\$150.00	N/A	\$150.00	\$297.00	N/A	N/A	\$150.00
Bright White (Touching)	N/A	\$135.00	N/A	\$135.00	\$225.00	N/A	N/A	\$135.00
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	\$36.00	N/A	N/A	N/A	N/A	N/A	\$36.00
Carton Std w/COM, Leather, Nova, Brisa								
Cartoning Per Chair	STD	\$27.00	\$27.00	\$27.00	STD	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-731	01-734	01-736	01-737	01-738	01-744-AB	01-744-AS	01-744-VER
Name	Oxford	Barton	Ellington	Ellington	Fairhope	Richfield	Richfield	Richfield
Type Chair	Arm Chair	Side Chair	Side Chair	Arm Chair	Side Chair	Side Chair	Side Chair	Side Chair
Description			Alloy or Platinum	Alloy or Platinum		Ant. Bronze	Ant. Silver	Veranda Dining
<b>Overall Dimensions (HxWxD)</b>	38.5 x 23 x 26	39 x 21 x 26	35.5 x 20 x 25	35.5 x 24 x 25	39 x 22.5 x 27.5	36 x 20.5x 26	36 x 20.5x 26	36 x 20.5x 26
<b>Arm Height</b>	25.5"	N/A	N/A	25.5"	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	2.5	2.75	2.5	3.25	3.5	2.5	2.5	2.5
<b>Grade A &amp; Muslin</b>	\$1,008.00	\$1,443.00	\$1,176.00	\$1,356.00	\$1,410.00	\$1,443.00	\$1,443.00	\$1,743.00
<b>Grade B</b>	\$1,044.00	\$1,479.00	\$1,212.00	\$1,392.00	\$1,446.00	\$1,479.00	\$1,479.00	\$1,779.00
<b>Grade C &amp; COM</b>	\$1,080.00	\$1,515.00	\$1,248.00	\$1,428.00	\$1,482.00	\$1,515.00	\$1,515.00	\$1,815.00
<b>Grade D</b>	\$1,116.00	\$1,551.00	\$1,284.00	\$1,464.00	\$1,518.00	\$1,551.00	\$1,551.00	\$1,851.00
<b>Grade E</b>	\$1,158.00	\$1,593.00	\$1,326.00	\$1,506.00	\$1,560.00	\$1,593.00	\$1,593.00	\$1,893.00
<b>Grade F</b>	\$1,200.00	\$1,635.00	\$1,368.00	\$1,548.00	\$1,602.00	\$1,635.00	\$1,635.00	\$1,935.00
<b>Grade G</b>	\$1,242.00	\$1,677.00	\$1,410.00	\$1,590.00	\$1,644.00	\$1,677.00	\$1,677.00	\$1,977.00
<b>Grade H &amp; COL</b>	\$1,284.00	\$1,719.00	\$1,452.00	\$1,632.00	\$1,686.00	\$1,719.00	\$1,719.00	\$2,019.00
<b>Grade I</b>	\$1,326.00	\$1,761.00	\$1,494.00	\$1,674.00	\$1,728.00	\$1,761.00	\$1,761.00	\$2,061.00
<b>Grade J</b>	\$1,368.00	\$1,803.00	\$1,536.00	\$1,716.00	\$1,770.00	\$1,803.00	\$1,803.00	\$2,103.00
<b>Grade K</b>	\$1,410.00	\$1,845.00	\$1,578.00	\$1,758.00	\$1,812.00	\$1,845.00	\$1,845.00	\$2,145.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,713.00	\$2,259.00	\$1,650.00	\$1,830.00	\$2,196.00	\$2,040.00	\$2,040.00	N/A
<b>Brisa or Brisa/Fabric</b>	\$1,713.00	\$2,259.00	\$1,650.00	\$1,830.00	\$2,196.00	\$2,040.00	\$2,040.00	N/A
<b>Novasuede or Novasuede/Fabric</b>	\$1,713.00	\$2,259.00	\$1,650.00	\$1,830.00	\$2,196.00	\$2,040.00	\$2,040.00	N/A
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,494.00	\$2,040.00	\$1,500.00	\$1,680.00	\$2,196.00	\$1,860.00	\$1,860.00	N/A
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,569.00	\$2,115.00	\$1,575.00	\$1,755.00	\$2,271.00	\$1,935.00	\$1,935.00	N/A
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,644.00	\$2,190.00	\$1,650.00	\$1,830.00	\$2,346.00	\$2,010.00	\$2,010.00	N/A
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,719.00	\$2,265.00	\$1,725.00	\$1,905.00	\$2,421.00	\$2,085.00	\$2,085.00	N/A
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	N/A	N/A	ALL	N/A	N/A	N/A
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	N/A	N/A	\$45.00	N/A	N/A	N/A
<b>Premium or Painted Finish Availability</b>	ALL	ALL	N/A	N/A	ALL	N/A	N/A	N/A
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	N/A	N/A	\$90.00	N/A	N/A	N/A
<b>Symphony Finishes</b>	\$135.00	\$135.00	N/A	N/A	\$135.00	N/A	N/A	N/A
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BSS
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Casters - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	N/A
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	N/A
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	N/A
<b>Large (Spaced)</b>	N/A	N/A	\$90.00	\$90.00	N/A	\$90.00	\$90.00	N/A
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	N/A	N/A	N/A	\$225.00	\$225.00	N/A
<b>Baubles &amp; Beads</b>	\$150.00	N/A	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	N/A
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	N/A	\$135.00	\$135.00	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	N/A
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-745-AB	01-745-AS	01-745-VER	01-746	01-747	01-748	01-749	01-750
Name	Richfield	Richfield	Richfield	Hartwick	Hartwick	Meridian	Meridian	Dover
Type Chair	Arm Chair	Arm Chair	Arm Chair	Side Chair	Arm Chair	Side Chair	Arm Chair	Host Chair
Description	Ant. Bronze	Ant. Silver	Veranda Dining	Polished Stainless	Polished Stainless			
<b>Overall Dimensions (HxWxD)</b>	36 x 23 x 26	36 x 23 x 26	36 x 23 x 26	32.5 x 22 x 26	32.5 x 24 x 26	37 x 21 x 24	37 x 23.5 x 24	45 x 31 x 27
<b>Arm Height</b>	25.50"	25.50"	25.50"	N/A	25.25"	N/A	25.5"	N/A
<b>54" Plain COM Yardage</b>	2.5	2.5	2.5	2.25	2.75	1.75	1.75	5
<b>Grade A &amp; Muslin</b>	\$1,743.00	\$1,743.00	\$2,043.00	\$1,443.00	\$1,593.00	\$1,200.00	\$1,350.00	\$1,176.00
<b>Grade B</b>	\$1,779.00	\$1,779.00	\$2,079.00	\$1,479.00	\$1,629.00	\$1,236.00	\$1,386.00	\$1,212.00
<b>Grade C &amp; COM</b>	\$1,815.00	\$1,815.00	\$2,115.00	\$1,515.00	\$1,665.00	\$1,272.00	\$1,422.00	\$1,248.00
<b>Grade D</b>	\$1,851.00	\$1,851.00	\$2,151.00	\$1,551.00	\$1,701.00	\$1,308.00	\$1,458.00	\$1,284.00
<b>Grade E</b>	\$1,893.00	\$1,893.00	\$2,193.00	\$1,593.00	\$1,743.00	\$1,350.00	\$1,500.00	\$1,326.00
<b>Grade F</b>	\$1,935.00	\$1,935.00	\$2,235.00	\$1,635.00	\$1,785.00	\$1,392.00	\$1,542.00	\$1,368.00
<b>Grade G</b>	\$1,977.00	\$1,977.00	\$2,277.00	\$1,677.00	\$1,827.00	\$1,434.00	\$1,584.00	\$1,410.00
<b>Grade H &amp; COL</b>	\$2,019.00	\$2,019.00	\$2,319.00	\$1,719.00	\$1,869.00	\$1,476.00	\$1,626.00	\$1,452.00
<b>Grade I</b>	\$2,061.00	\$2,061.00	\$2,361.00	\$1,761.00	\$1,911.00	\$1,518.00	\$1,668.00	\$1,494.00
<b>Grade J</b>	\$2,103.00	\$2,103.00	\$2,403.00	\$1,803.00	\$1,953.00	\$1,560.00	\$1,710.00	\$1,536.00
<b>Grade K</b>	\$2,145.00	\$2,145.00	\$2,445.00	\$1,845.00	\$1,995.00	\$1,602.00	\$1,752.00	\$1,578.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,340.00	\$2,340.00	N/A	\$2,010.00	\$2,160.00	\$1,725.00	\$1,875.00	\$2,100.00
<b>Brisa or Brisa/Fabric</b>	\$2,340.00	\$2,340.00	N/A	\$2,010.00	\$2,160.00	\$1,725.00	\$1,875.00	\$2,100.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,340.00	\$2,340.00	N/A	\$2,010.00	\$2,160.00	\$1,725.00	\$1,875.00	\$2,100.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,160.00	\$2,160.00	N/A	\$1,740.00	\$1,890.00	\$1,515.00	\$1,665.00	\$1,881.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,235.00	\$2,235.00	N/A	\$1,815.00	\$1,965.00	\$1,590.00	\$1,740.00	\$1,956.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,310.00	\$2,310.00	N/A	\$1,890.00	\$2,040.00	\$1,665.00	\$1,815.00	\$2,031.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,385.00	\$2,385.00	N/A	\$1,965.00	\$2,115.00	\$1,740.00	\$1,890.00	\$2,106.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	N/A	N/A	N/A	N/A	N/A	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	N/A	N/A	N/A	N/A	N/A	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	N/A	N/A	N/A	N/A	N/A	ALL but DW	ALL but DW	ALL
<b>Premium or Painted Finish Pricing</b>	N/A	N/A	N/A	N/A	N/A	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	N/A	N/A	N/A	N/A	N/A	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	BSS	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	\$150.00	\$150.00	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	N/A	N/A	N/A	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	N/A	N/A	N/A	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	N/A	N/A	N/A	N/A	N/A	\$126.00
<b>Large (Spaced)</b>	\$90.00	\$90.00	N/A	N/A	N/A	N/A	N/A	\$135.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$126.00
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$126.00
<b>Links Pattern</b>	\$225.00	\$225.00	N/A	N/A	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	N/A	N/A	N/A	N/A	N/A	\$150.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	N/A	N/A	N/A	N/A	N/A	\$225.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	N/A	\$36.00	\$36.00	N/A	N/A	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	STD	STD	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	01-751	01-752	01-762	01-771	01-776	01-780	01-781	01-786
Name	Dover	Clarkson	Clarion	Edgewood	Carson	Everette	Everette	Carlyle
Type Chair	Host w/Arms	Side Chair	Side Chair	Arm Chair	Wing Chair	Side Chair	Arm Chair	Side Chair
Description								
<b>Overall Dimensions (HxWxD)</b>	47 x 33 x 27	38 x 23 x 26.5	37 x 20 x 26	31.5 x 24 x 23	36 x 22 x 25	36 x 20.5 x 26	36 x 23 x 26	39 x 20.5 x 27
<b>Arm Height</b>	25.5"	N/A	N/A	25.5"	N/A	N/A	25.75"	N/A
<b>54" Plain COM Yardage</b>	5	3.75	3.25	2.25	3.5	2.25	3.25	2.5
<b>Grade A &amp; Muslin</b>	\$1,356.00	\$1,443.00	\$1,098.00	\$1,170.00	\$1,020.00	\$1,050.00	\$1,230.00	\$870.00
<b>Grade B</b>	\$1,392.00	\$1,479.00	\$1,134.00	\$1,206.00	\$1,056.00	\$1,086.00	\$1,266.00	\$906.00
<b>Grade C &amp; COM</b>	\$1,428.00	\$1,515.00	\$1,170.00	\$1,242.00	\$1,092.00	\$1,122.00	\$1,302.00	\$942.00
<b>Grade D</b>	\$1,464.00	\$1,551.00	\$1,206.00	\$1,278.00	\$1,128.00	\$1,158.00	\$1,338.00	\$978.00
<b>Grade E</b>	\$1,506.00	\$1,593.00	\$1,248.00	\$1,320.00	\$1,170.00	\$1,200.00	\$1,380.00	\$1,020.00
<b>Grade F</b>	\$1,548.00	\$1,635.00	\$1,290.00	\$1,362.00	\$1,212.00	\$1,242.00	\$1,422.00	\$1,062.00
<b>Grade G</b>	\$1,590.00	\$1,677.00	\$1,332.00	\$1,404.00	\$1,254.00	\$1,284.00	\$1,464.00	\$1,104.00
<b>Grade H &amp; COL</b>	\$1,632.00	\$1,719.00	\$1,374.00	\$1,446.00	\$1,296.00	\$1,326.00	\$1,506.00	\$1,146.00
<b>Grade I</b>	\$1,674.00	\$1,761.00	\$1,416.00	\$1,488.00	\$1,338.00	\$1,368.00	\$1,548.00	\$1,188.00
<b>Grade J</b>	\$1,716.00	\$1,803.00	\$1,458.00	\$1,530.00	\$1,380.00	\$1,410.00	\$1,590.00	\$1,230.00
<b>Grade K</b>	\$1,758.00	\$1,845.00	\$1,500.00	\$1,572.00	\$1,422.00	\$1,452.00	\$1,632.00	\$1,272.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,340.00	\$2,259.00	\$1,725.00	\$1,650.00	\$1,650.00	\$1,500.00	\$1,770.00	\$1,380.00
<b>Brisa or Brisa/Fabric</b>	\$2,340.00	\$2,259.00	\$1,725.00	\$1,650.00	\$1,650.00	\$1,500.00	\$1,770.00	\$1,380.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,340.00	\$2,259.00	\$1,725.00	\$1,650.00	\$1,650.00	\$1,500.00	\$1,770.00	\$1,380.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,181.00	\$2,040.00	N/A	\$1,650.00	\$1,500.00	\$1,350.00	\$1,560.00	\$1,380.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,256.00	\$2,115.00	N/A	\$1,725.00	\$1,575.00	\$1,425.00	\$1,635.00	\$1,455.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,331.00	\$2,190.00	N/A	\$1,800.00	\$1,650.00	\$1,500.00	\$1,710.00	\$1,530.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,406.00	\$2,265.00	N/A	\$1,875.00	\$1,725.00	\$1,575.00	\$1,785.00	\$1,605.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Casters - #1 or #8 Shepherd</b>	N/A	N/A	N/A	\$60.00	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	\$69.00	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	\$75.00	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$126.00	N/A	\$75.00	\$75.00	\$75.00	N/A	N/A	\$75.00
<b>Large (Spaced)</b>	\$135.00	N/A	N/A	\$90.00	\$90.00	N/A	N/A	N/A
<b>Brad (Spaced)</b>	\$126.00	N/A	N/A	N/A	\$126.00	N/A	N/A	\$126.00
<b>Small w/Ribbon (Spaced)</b>	\$126.00	N/A	N/A	N/A	\$126.00	N/A	N/A	\$126.00
<b>Links Pattern</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	\$225.00	N/A	\$135.00	\$135.00	\$135.00	N/A	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	\$120.00	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	N/A	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>								
<b>Cartoning Per Chair</b>	\$27.00	STD	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

<b>Style Number</b>	<b>01-787</b>	<b>01-788</b>	<b>01-789</b>		<b>03-576-24</b>	<b>03-576-24-VER</b>	<b>03-576-30</b>
<b>Name</b>	<b>Carlyle</b>	<b>Knollwood</b>	<b>Knollwood</b>		<b>Danbury</b>	<b>Danbury</b>	<b>Danbury</b>
<b>Type Chair</b>	<b>Arm Chair</b>	<b>Side Chair</b>	<b>Arm Chair</b>		<b>Counter Stool</b>	<b>Counter Stool</b>	<b>Bar Stool</b>
<b>Description</b>					<b>Seat Hgt. 26"</b>	<b>Seat Hgt. 26"</b>	<b>Seat Hgt. 32"</b>
						<b>Veranda Dining</b>	
<b>Overall Dimensions (HxWxD)</b>	39 x 23 x 27	37 x 21 x 24	37 x 23.5 x 24		38 x 18.5 x 22.5	38 x 18.5 x 22.5	44 x 18.5 x 22.5
<b>Arm Height</b>	25.5"	N/A	25.5"		N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	2.5	1.75	1.75		2.25	2.25	2.25
<b>Grade A &amp; Muslin</b>	\$1,020.00	\$1,065.00	\$1,215.00		\$1,146.00	\$1,446.00	\$1,146.00
<b>Grade B</b>	\$1,056.00	\$1,101.00	\$1,251.00		\$1,182.00	\$1,482.00	\$1,182.00
<b>Grade C &amp; COM</b>	\$1,092.00	\$1,137.00	\$1,287.00		\$1,218.00	\$1,518.00	\$1,218.00
<b>Grade D</b>	\$1,128.00	\$1,173.00	\$1,323.00		\$1,254.00	\$1,554.00	\$1,254.00
<b>Grade E</b>	\$1,170.00	\$1,215.00	\$1,365.00		\$1,296.00	\$1,596.00	\$1,296.00
<b>Grade F</b>	\$1,212.00	\$1,257.00	\$1,407.00		\$1,338.00	\$1,638.00	\$1,338.00
<b>Grade G</b>	\$1,254.00	\$1,299.00	\$1,449.00		\$1,380.00	\$1,680.00	\$1,380.00
<b>Grade H &amp; COL</b>	\$1,296.00	\$1,341.00	\$1,491.00		\$1,422.00	\$1,722.00	\$1,422.00
<b>Grade I</b>	\$1,338.00	\$1,383.00	\$1,533.00		\$1,464.00	\$1,764.00	\$1,464.00
<b>Grade J</b>	\$1,380.00	\$1,425.00	\$1,575.00		\$1,506.00	\$1,806.00	\$1,506.00
<b>Grade K</b>	\$1,422.00	\$1,467.00	\$1,617.00		\$1,548.00	\$1,848.00	\$1,548.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,530.00	\$1,590.00	\$1,740.00		\$1,755.00	N/A	\$1,755.00
<b>Brisa or Brisa/Fabric</b>	\$1,530.00	\$1,590.00	\$1,740.00		\$1,755.00	N/A	\$1,755.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,530.00	\$1,590.00	\$1,740.00		\$1,755.00	N/A	\$1,755.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,530.00	\$1,380.00	\$1,530.00		\$1,755.00	N/A	\$1,755.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,605.00	\$1,455.00	\$1,605.00		\$1,830.00	N/A	\$1,830.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,680.00	\$1,530.00	\$1,680.00		\$1,905.00	N/A	\$1,905.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,755.00	\$1,605.00	\$1,755.00		\$1,980.00	N/A	\$1,980.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A		\$2,280.00	N/A	\$2,280.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A		\$2,280.00	N/A	\$2,280.00
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A		\$2,580.00	N/A	\$2,580.00
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL		ALL	N/A	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00		\$45.00	N/A	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL		ALL	N/A	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00		\$90.00	N/A	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00		\$135.00	N/A	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A		N/A	ALL	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00		\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00		\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00		\$165.00	N/A	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00		\$99.00	N/A	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00		\$75.00	N/A	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Brad (Spaced)</b>	\$126.00	N/A	N/A		N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	\$126.00	N/A	N/A		N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	N/A		\$180.00	N/A	\$180.00
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00		\$120.00	N/A	\$120.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00		\$135.00	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A		N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	N/A	N/A		\$36.00	N/A	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>							
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00		\$27.00	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-576-30-VER	03-578-24	03-578-30	03-580-24	03-580-30	03-582-24
Name	Danbury	Seneca	Seneca	Hartley	Hartley	Strasbourg
Type Chair	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool
Description	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"
	Veranda Dining					
Overall Dimensions (HxWxD)	44 x 18.5 x 22.5	39 x 18.5 x 22.5	45 x 18.5 x 22.5	38.5 x 20.5 x 21	44.5 x 20.5 x 21	41.5 x 19 x 24
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.25	2.25	2.25	3.00	3	2
Grade A & Muslin	\$1,446.00	\$1,317.00	\$1,317.00	\$1,317.00	\$1,317.00	\$1,521.00
Grade B	\$1,482.00	\$1,353.00	\$1,353.00	\$1,353.00	\$1,353.00	\$1,557.00
Grade C & COM	\$1,518.00	\$1,389.00	\$1,389.00	\$1,389.00	\$1,389.00	\$1,593.00
Grade D	\$1,554.00	\$1,425.00	\$1,425.00	\$1,425.00	\$1,425.00	\$1,629.00
Grade E	\$1,596.00	\$1,467.00	\$1,467.00	\$1,467.00	\$1,467.00	\$1,671.00
Grade F	\$1,638.00	\$1,509.00	\$1,509.00	\$1,509.00	\$1,509.00	\$1,713.00
Grade G	\$1,680.00	\$1,551.00	\$1,551.00	\$1,551.00	\$1,551.00	\$1,755.00
Grade H & COL	\$1,722.00	\$1,593.00	\$1,593.00	\$1,593.00	\$1,593.00	\$1,797.00
Grade I	\$1,764.00	\$1,635.00	\$1,635.00	\$1,635.00	\$1,635.00	\$1,839.00
Grade J	\$1,806.00	\$1,677.00	\$1,677.00	\$1,677.00	\$1,677.00	\$1,881.00
Grade K	\$1,848.00	\$1,719.00	\$1,719.00	\$1,719.00	\$1,719.00	\$1,923.00
Metallic Collection or Metallic/Fabric	N/A	\$1,983.00	\$1,983.00	\$2,079.00	\$2,079.00	\$2,202.00
Brisa or Brisa/Fabric	N/A	\$1,983.00	\$1,983.00	\$2,079.00	\$2,079.00	\$2,202.00
Novasuede or Novasuede/Fabric	N/A	\$1,983.00	\$1,983.00	\$2,079.00	\$2,079.00	\$2,202.00
Leather or Leather/Fabric - Grade 1	N/A	\$1,983.00	\$1,983.00	\$2,079.00	\$2,079.00	\$2,202.00
Leather or Leather/Fabric - Grade 2	N/A	\$2,058.00	\$2,058.00	\$2,154.00	\$2,154.00	\$2,277.00
Leather or Leather/Fabric - Grade 3	N/A	\$2,133.00	\$2,133.00	\$2,229.00	\$2,229.00	\$2,352.00
Leather or Leather/Fabric - Grade 4	N/A	\$2,208.00	\$2,208.00	\$2,304.00	\$2,304.00	\$2,427.00
Hair on Hide (Outbacks & Outarms Only)	N/A	\$2,508.00	\$2,508.00	\$2,604.00	\$2,604.00	\$2,727.00
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	\$2,727.00
Hair on Hide (Outbacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	\$3,027.00
Standard Wood Finish Availability	N/A	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	N/A	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	N/A	ALL	ALL	ALL	ALL	ALL
Premium or Painted Finish Pricing	N/A	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	ALL	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	N/A	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	N/A	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	N/A	N/A	N/A	\$75.00	\$75.00	\$75.00
Large (Spaced)	N/A	N/A	N/A	\$90.00	\$90.00	\$90.00
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	\$126.00
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	N/A	\$126.00
Links Pattern	N/A	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00
Baubles & Beads	N/A	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00
Bright White (Touching)	N/A	N/A	N/A	\$135.00	\$135.00	\$135.00
Jeweled Center Nails	N/A	N/A	N/A	Available	Available	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	N/A	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	03-582-30	03-583-24	03-583-30	03-584-24	03-584-30	03-586-24
Name	Strasbourg	Strasbourg	Strasbourg	Chapin	Chapin	Strasbourg
Type Chair	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool
Description	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"
<b>Overall Dimensions (HxWxD)</b>	47.5 x 19 x 24.5	41.5 x 24 x 24	47.5 x 24 x 24.5	26 x 18.5 x 18.5	32 x 18.5 x 18.5	26 x 19 x 19
<b>Arm Height</b>	N/A	32.5"	38.5"	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	2	2	2	1.25	1.25	1
<b>Grade A &amp; Muslin</b>	\$1,521.00	\$1,671.00	\$1,671.00	\$996.00	\$996.00	\$1,260.00
<b>Grade B</b>	\$1,557.00	\$1,707.00	\$1,707.00	\$1,032.00	\$1,032.00	\$1,296.00
<b>Grade C &amp; COM</b>	\$1,593.00	\$1,743.00	\$1,743.00	\$1,068.00	\$1,068.00	\$1,332.00
<b>Grade D</b>	\$1,629.00	\$1,779.00	\$1,779.00	\$1,104.00	\$1,104.00	\$1,368.00
<b>Grade E</b>	\$1,671.00	\$1,821.00	\$1,821.00	\$1,146.00	\$1,146.00	\$1,410.00
<b>Grade F</b>	\$1,713.00	\$1,863.00	\$1,863.00	\$1,188.00	\$1,188.00	\$1,452.00
<b>Grade G</b>	\$1,755.00	\$1,905.00	\$1,905.00	\$1,230.00	\$1,230.00	\$1,494.00
<b>Grade H &amp; COL</b>	\$1,797.00	\$1,947.00	\$1,947.00	\$1,272.00	\$1,272.00	\$1,536.00
<b>Grade I</b>	\$1,839.00	\$1,989.00	\$1,989.00	\$1,314.00	\$1,314.00	\$1,578.00
<b>Grade J</b>	\$1,881.00	\$2,031.00	\$2,031.00	\$1,356.00	\$1,356.00	\$1,620.00
<b>Grade K</b>	\$1,923.00	\$2,073.00	\$2,073.00	\$1,398.00	\$1,398.00	\$1,662.00
<b>Metallic Collection or Metallic/Fabric</b>	\$2,202.00	\$2,352.00	\$2,352.00	\$1,425.00	\$1,425.00	\$1,713.00
<b>Brisa or Brisa/Fabric</b>	\$2,202.00	\$2,352.00	\$2,352.00	\$1,425.00	\$1,425.00	\$1,713.00
<b>Novasuede or Novasuede/Fabric</b>	\$2,202.00	\$2,352.00	\$2,352.00	\$1,425.00	\$1,425.00	\$1,713.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$2,202.00	\$2,352.00	\$2,352.00	\$1,425.00	\$1,425.00	\$1,713.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$2,277.00	\$2,427.00	\$2,427.00	\$1,500.00	\$1,500.00	\$1,788.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$2,352.00	\$2,502.00	\$2,502.00	\$1,575.00	\$1,575.00	\$1,863.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,427.00	\$2,577.00	\$2,577.00	\$1,650.00	\$1,650.00	\$1,938.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	\$2,727.00	\$2,877.00	\$2,877.00	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	\$2,727.00	\$2,877.00	\$2,877.00	N/A	N/A	N/A
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	\$3,027.00	\$3,177.00	\$3,177.00	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	\$45.00	\$45.00	\$45.00
<b>Large (Spaced)</b>	\$90.00	\$90.00	\$90.00	\$60.00	\$60.00	\$60.00
<b>Brad (Spaced)</b>	\$126.00	\$126.00	\$126.00	N/A	N/A	\$96.00
<b>Small w/Ribbon (Spaced)</b>	\$126.00	\$126.00	\$126.00	\$96.00	\$96.00	\$96.00
<b>Links Pattern</b>	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00
<b>Baubles &amp; Beads</b>	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	Available	Available	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	N/A	N/A	N/A
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	03-586-30	03-588-24	03-588-30	03-590-24	03-590-30	03-592-24
Name	Strasbourg	Dahlia	Dahlia	Denmark	Denmark	Metropolis
Type Chair	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool
Description	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"
<b>Overall Dimensions (HxWxD)</b>	32 x 19 x 19	39.5 x 19 x 22	45.5 x 19 x 22	39 x 20 x 22	45 x 20 x 22	39 x 19.5 x 24
<b>Arm Height</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	1	1.75	1.75	2.25	2.25	2
<b>Grade A &amp; Muslin</b>	\$1,260.00	\$1,359.00	\$1,359.00	\$1,362.00	\$1,362.00	\$1,074.00
<b>Grade B</b>	\$1,296.00	\$1,395.00	\$1,395.00	\$1,398.00	\$1,398.00	\$1,110.00
<b>Grade C &amp; COM</b>	\$1,332.00	\$1,431.00	\$1,431.00	\$1,434.00	\$1,434.00	\$1,146.00
<b>Grade D</b>	\$1,368.00	\$1,467.00	\$1,467.00	\$1,470.00	\$1,470.00	\$1,182.00
<b>Grade E</b>	\$1,410.00	\$1,509.00	\$1,509.00	\$1,512.00	\$1,512.00	\$1,224.00
<b>Grade F</b>	\$1,452.00	\$1,551.00	\$1,551.00	\$1,554.00	\$1,554.00	\$1,266.00
<b>Grade G</b>	\$1,494.00	\$1,593.00	\$1,593.00	\$1,596.00	\$1,596.00	\$1,308.00
<b>Grade H &amp; COL</b>	\$1,536.00	\$1,635.00	\$1,635.00	\$1,638.00	\$1,638.00	\$1,350.00
<b>Grade I</b>	\$1,578.00	\$1,677.00	\$1,677.00	\$1,680.00	\$1,680.00	\$1,392.00
<b>Grade J</b>	\$1,620.00	\$1,719.00	\$1,719.00	\$1,722.00	\$1,722.00	\$1,434.00
<b>Grade K</b>	\$1,662.00	\$1,761.00	\$1,761.00	\$1,764.00	\$1,764.00	\$1,476.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,713.00	\$2,007.00	\$2,007.00	\$2,007.00	\$2,007.00	\$1,623.00
<b>Brisa or Brisa/Fabric</b>	\$1,713.00	\$2,007.00	\$2,007.00	\$2,007.00	\$2,007.00	\$1,623.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,713.00	\$2,007.00	\$2,007.00	\$2,007.00	\$2,007.00	\$1,623.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,713.00	\$2,007.00	\$2,007.00	\$2,007.00	\$2,007.00	\$1,623.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,788.00	\$2,082.00	\$2,082.00	\$2,082.00	\$2,082.00	\$1,698.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,863.00	\$2,157.00	\$2,157.00	\$2,157.00	\$2,157.00	\$1,773.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,938.00	\$2,232.00	\$2,232.00	\$2,232.00	\$2,232.00	\$1,848.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	\$2,532.00	\$2,532.00	\$2,532.00	\$2,532.00	\$2,148.00
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	\$2,532.00	\$2,532.00	N/A	N/A	\$2,148.00
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	N/A	\$2,532.00	\$2,532.00	N/A	N/A	\$2,448.00
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$45.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
<b>Large (Spaced)</b>	\$60.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Brad (Spaced)</b>	\$96.00	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	\$96.00	N/A	N/A	\$126.00	\$126.00	N/A
<b>Links Pattern</b>	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$225.00
<b>Baubles &amp; Beads</b>	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$150.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	Available	Available	Available	Available	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	N/A	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-594-24	03-596-24	03-598-24	03-598-30	03-600-24	03-600-30
Name	Salisbury	Miami	Lynchburg	Lynchburg	Destin	Destin
Type Chair	Counter Stool	Counter Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
Overall Dimensions (HxWxD)	38.5 x 19.5 x 26	31 x 19.5 x 24	42 x 18 x 24	48 x 18 x 24	41 x 19 x 23.5	47 x 19 x 23.5
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.5	1.75	2.25	2.25	2.25	2.25
Grade A & Muslin	\$1,137.00	\$1,092.00	\$1,161.00	\$1,161.00	\$1,161.00	\$1,161.00
Grade B	\$1,173.00	\$1,128.00	\$1,197.00	\$1,197.00	\$1,197.00	\$1,197.00
Grade C & COM	\$1,209.00	\$1,164.00	\$1,233.00	\$1,233.00	\$1,233.00	\$1,233.00
Grade D	\$1,245.00	\$1,200.00	\$1,269.00	\$1,269.00	\$1,269.00	\$1,269.00
Grade E	\$1,287.00	\$1,242.00	\$1,311.00	\$1,311.00	\$1,311.00	\$1,311.00
Grade F	\$1,329.00	\$1,284.00	\$1,353.00	\$1,353.00	\$1,353.00	\$1,353.00
Grade G	\$1,371.00	\$1,326.00	\$1,395.00	\$1,395.00	\$1,395.00	\$1,395.00
Grade H & COL	\$1,413.00	\$1,368.00	\$1,437.00	\$1,437.00	\$1,437.00	\$1,437.00
Grade I	\$1,455.00	\$1,410.00	\$1,479.00	\$1,479.00	\$1,479.00	\$1,479.00
Grade J	\$1,497.00	\$1,452.00	\$1,521.00	\$1,521.00	\$1,521.00	\$1,521.00
Grade K	\$1,539.00	\$1,494.00	\$1,563.00	\$1,563.00	\$1,563.00	\$1,563.00
Metallic Collection or Metallic/Fabric	\$1,878.00	\$1,674.00	\$1,935.00	\$1,935.00	\$2,013.00	\$2,013.00
Brisa or Brisa/Fabric	\$1,878.00	\$1,674.00	\$1,935.00	\$1,935.00	\$2,013.00	\$2,013.00
Novasuede or Novasuede/Fabric	\$1,878.00	\$1,674.00	\$1,779.00	\$1,779.00	\$1,857.00	\$1,857.00
Leather or Leather/Fabric - Grade 1	\$1,878.00	\$1,674.00	\$1,623.00	\$1,623.00	\$1,623.00	\$1,623.00
Leather or Leather/Fabric - Grade 2	\$1,953.00	\$1,749.00	\$1,698.00	\$1,698.00	\$1,698.00	\$1,698.00
Leather or Leather/Fabric - Grade 3	\$2,028.00	\$1,824.00	\$1,773.00	\$1,773.00	\$1,773.00	\$1,773.00
Leather or Leather/Fabric - Grade 4	\$2,103.00	\$1,899.00	\$1,848.00	\$1,848.00	\$1,848.00	\$1,848.00
Hair on Hide (Outbacks & Outarms Only)	\$2,403.00	N/A	\$2,148.00	\$2,148.00	\$2,148.00	\$2,148.00
Hair on Hide (Inback & Inarms Only)	N/A	N/A	\$2,148.00	\$2,148.00	N/A	N/A
Hair on Hide (Outbacks, Outarms, Inback & Inarms)	N/A	N/A	\$2,448.00	\$2,448.00	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	ALL	ALL	ALL	ALL	ALL
Premium or Painted Finish Pricing	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	N/A	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	N/A	\$75.00	STD	STD	\$75.00	\$75.00
Large (Spaced)	N/A	\$90.00	N/A	N/A	\$90.00	\$90.00
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Links Pattern	\$225.00	N/A	\$225.00	\$225.00	\$225.00	\$225.00
Baubles & Beads	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
Bright White (Touching)	N/A	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Jeweled Center Nails	N/A	Available	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	N/A	\$36.00	\$36.00	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-602-24	03-602-30	03-604-24	03-604-30	03-612-24	03-612-30
Name	Nassau	Nassau	Napa	Napa	Claremont	Claremont
Type Chair	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
Overall Dimensions (HxWxD)	40.5 x 18 x 23	46.5 x 18 x 23	39 x 20 x 22.5	45 x 20 x 22.5	40.5 x 18 x 23	46.5 x 18 x 23
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.5	2.5	2.5	2.5	1.75	1.75
Grade A & Muslin	\$1,278.00	\$1,278.00	\$1,566.00	\$1,566.00	\$1,182.00	\$1,182.00
Grade B	\$1,314.00	\$1,314.00	\$1,602.00	\$1,602.00	\$1,218.00	\$1,218.00
Grade C & COM	\$1,350.00	\$1,350.00	\$1,638.00	\$1,638.00	\$1,254.00	\$1,254.00
Grade D	\$1,386.00	\$1,386.00	\$1,674.00	\$1,674.00	\$1,290.00	\$1,290.00
Grade E	\$1,428.00	\$1,428.00	\$1,716.00	\$1,716.00	\$1,332.00	\$1,332.00
Grade F	\$1,470.00	\$1,470.00	\$1,758.00	\$1,758.00	\$1,374.00	\$1,374.00
Grade G	\$1,512.00	\$1,512.00	\$1,800.00	\$1,800.00	\$1,416.00	\$1,416.00
Grade H & COL	\$1,554.00	\$1,554.00	\$1,842.00	\$1,842.00	\$1,458.00	\$1,458.00
Grade I	\$1,596.00	\$1,596.00	\$1,884.00	\$1,884.00	\$1,500.00	\$1,500.00
Grade J	\$1,638.00	\$1,638.00	\$1,926.00	\$1,926.00	\$1,542.00	\$1,542.00
Grade K	\$1,680.00	\$1,680.00	\$1,968.00	\$1,968.00	\$1,584.00	\$1,584.00
Metallic Collection or Metallic/Fabric	\$2,013.00	\$2,013.00	\$2,328.00	\$2,328.00	\$1,668.00	\$1,668.00
Brisa or Brisa/Fabric	\$2,013.00	\$2,013.00	\$2,328.00	\$2,328.00	\$1,668.00	\$1,668.00
Novasuede or Novasuede/Fabric	\$1,821.00	\$1,821.00	\$2,124.00	\$2,124.00	\$1,668.00	\$1,668.00
Leather or Leather/Fabric - Grade 1	\$1,821.00	\$1,821.00	\$2,124.00	\$2,124.00	\$1,575.00	\$1,575.00
Leather or Leather/Fabric - Grade 2	\$1,896.00	\$1,896.00	\$2,199.00	\$2,199.00	\$1,650.00	\$1,650.00
Leather or Leather/Fabric - Grade 3	\$1,971.00	\$1,971.00	\$2,274.00	\$2,274.00	\$1,725.00	\$1,725.00
Leather or Leather/Fabric - Grade 4	\$2,046.00	\$2,046.00	\$2,349.00	\$2,349.00	\$1,800.00	\$1,800.00
Hair on Hide (Outbacks & Outarms Only)	\$2,346.00	\$2,346.00	N/A	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	\$2,025.00	\$2,025.00	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	ALL	ALL	ALL	ALL	ALL
Premium or Painted Finish Pricing	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	N/A	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	N/A	N/A	\$75.00	\$75.00	N/A	N/A
Large (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Links Pattern	\$225.00	\$225.00	\$180.00	\$180.00	\$225.00	\$225.00
Baubles & Beads	\$150.00	\$150.00	\$120.00	\$120.00	\$150.00	\$150.00
Bright White (Touching)	N/A	N/A	\$135.00	\$135.00	N/A	N/A
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	\$75.00	\$75.00	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	\$36.00	N/A	N/A	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa	STD	STD	\$27.00	\$27.00	STD	STD
Cartoning Per Chair	STD	STD	\$27.00	\$27.00	STD	STD

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-618-24	03-618-30	03-626-24	03-626-30	03-628-24	03-628-30
Name	Saybrook	Saybrook	Blanchard	Blanchard	Madera	Madera
Type Chair	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
Overall Dimensions (HxWxD)	39 x 20.5 x 22.5	45 x 20.5 x 22.5	40.5 x 18 x 22	46.5 x 18 x 22	35 x 18 x 21.5	41 x 18 x 21.5
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.5	2.5	3	3	2.25	2.25
Grade A & Muslin	\$1,368.00	\$1,368.00	\$1,392.00	\$1,392.00	\$936.00	\$936.00
Grade B	\$1,404.00	\$1,404.00	\$1,428.00	\$1,428.00	\$972.00	\$972.00
Grade C & COM	\$1,440.00	\$1,440.00	\$1,464.00	\$1,464.00	\$1,008.00	\$1,008.00
Grade D	\$1,476.00	\$1,476.00	\$1,500.00	\$1,500.00	\$1,044.00	\$1,044.00
Grade E	\$1,518.00	\$1,518.00	\$1,542.00	\$1,542.00	\$1,086.00	\$1,086.00
Grade F	\$1,560.00	\$1,560.00	\$1,584.00	\$1,584.00	\$1,128.00	\$1,128.00
Grade G	\$1,602.00	\$1,602.00	\$1,626.00	\$1,626.00	\$1,170.00	\$1,170.00
Grade H & COL	\$1,644.00	\$1,644.00	\$1,668.00	\$1,668.00	\$1,212.00	\$1,212.00
Grade I	\$1,686.00	\$1,686.00	\$1,710.00	\$1,710.00	\$1,254.00	\$1,254.00
Grade J	\$1,728.00	\$1,728.00	\$1,752.00	\$1,752.00	\$1,296.00	\$1,296.00
Grade K	\$1,770.00	\$1,770.00	\$1,794.00	\$1,794.00	\$1,338.00	\$1,338.00
Metallic Collection or Metallic/Fabric	\$2,175.00	\$2,175.00	\$2,127.00	\$2,127.00	\$1,602.00	\$1,602.00
Brisa or Brisa/Fabric	\$2,175.00	\$2,175.00	\$2,127.00	\$2,127.00	\$1,602.00	\$1,602.00
Novasuede or Novasuede/Fabric	\$2,175.00	\$2,175.00	\$1,935.00	\$1,935.00	\$1,428.00	\$1,428.00
Leather or Leather/Fabric - Grade 1	\$1,980.00	\$1,980.00	\$1,857.00	\$1,857.00	\$1,293.00	\$1,293.00
Leather or Leather/Fabric - Grade 2	\$2,055.00	\$2,055.00	\$1,932.00	\$1,932.00	\$1,368.00	\$1,368.00
Leather or Leather/Fabric - Grade 3	\$2,130.00	\$2,130.00	\$2,007.00	\$2,007.00	\$1,443.00	\$1,443.00
Leather or Leather/Fabric - Grade 4	\$2,205.00	\$2,205.00	\$2,082.00	\$2,082.00	\$1,518.00	\$1,518.00
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	\$2,382.00	\$2,382.00	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	ALL	ALL	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	ALL	UM, TD, AB, WS, DW	UM, TD, AB, WS, DW	ALL	ALL
Premium or Painted Finish Pricing	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Symphony Finishes	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
Veranda Finishes	N/A	N/A	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
Bias Cut Welt	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
Nailhead: Small (Touching)	\$75.00	\$75.00	N/A	N/A	\$75.00	\$75.00
Large (Spaced)	N/A	N/A	N/A	N/A	\$90.00	\$90.00
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	\$126.00	\$126.00
Links Pattern	\$180.00	\$180.00	\$225.00	\$225.00	\$225.00	\$225.00
Baubles & Beads	\$120.00	\$120.00	\$150.00	\$150.00	\$150.00	\$150.00
Bright White (Touching)	\$135.00	\$135.00	N/A	N/A	\$135.00	\$135.00
Jeweled Center Nails	N/A	N/A	N/A	N/A	Available	Available
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	\$54.00	\$54.00	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-636-24	03-636-24-VER	03-636-30	03-636-30-VER	03-646-24	03-646-30
Name	Saxton	Saxton	Saxton	Saxton	Brockton	Brockton
Type Chair	Counter Stool	Counter Stool	Bar Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
				Veranda Dining		
Overall Dimensions (HxWxD)	39 x 18 x 23	38 x 18.5 x 22.5	45 x 18 x 23	45 x 18 x 23	39.5 x 19 x 21.5	45.5 x 19 x 21.5
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2	2	2	2	2	2
Grade A & Muslin	\$1,122.00	\$1,422.00	\$1,122.00	\$1,422.00	\$1,422.00	\$1,422.00
Grade B	\$1,158.00	\$1,458.00	\$1,158.00	\$1,458.00	\$1,458.00	\$1,458.00
Grade C & COM	\$1,194.00	\$1,494.00	\$1,194.00	\$1,494.00	\$1,494.00	\$1,494.00
Grade D	\$1,230.00	\$1,530.00	\$1,230.00	\$1,530.00	\$1,530.00	\$1,530.00
Grade E	\$1,272.00	\$1,572.00	\$1,272.00	\$1,572.00	\$1,572.00	\$1,572.00
Grade F	\$1,314.00	\$1,614.00	\$1,314.00	\$1,614.00	\$1,614.00	\$1,614.00
Grade G	\$1,356.00	\$1,656.00	\$1,356.00	\$1,656.00	\$1,656.00	\$1,656.00
Grade H & COL	\$1,398.00	\$1,698.00	\$1,398.00	\$1,698.00	\$1,698.00	\$1,698.00
Grade I	\$1,440.00	\$1,740.00	\$1,440.00	\$1,740.00	\$1,740.00	\$1,740.00
Grade J	\$1,482.00	\$1,782.00	\$1,482.00	\$1,782.00	\$1,782.00	\$1,782.00
Grade K	\$1,524.00	\$1,824.00	\$1,524.00	\$1,824.00	\$1,824.00	\$1,824.00
Metallic Collection or Metallic/Fabric	\$1,713.00	N/A	\$1,713.00	N/A	\$1,998.00	\$1,998.00
Brisa or Brisa/Fabric	\$1,713.00	N/A	\$1,713.00	N/A	\$1,998.00	\$1,998.00
Novasuede or Novasuede/Fabric	\$1,713.00	N/A	\$1,713.00	N/A	\$1,998.00	\$1,998.00
Leather or Leather/Fabric - Grade 1	\$1,518.00	N/A	\$1,518.00	N/A	\$1,998.00	\$1,998.00
Leather or Leather/Fabric - Grade 2	\$1,593.00	N/A	\$1,593.00	N/A	\$2,073.00	\$2,073.00
Leather or Leather/Fabric - Grade 3	\$1,668.00	N/A	\$1,668.00	N/A	\$2,148.00	\$2,148.00
Leather or Leather/Fabric - Grade 4	\$1,743.00	N/A	\$1,743.00	N/A	\$2,223.00	\$2,223.00
Hair on Hide (Outbacks & Outarms Only)	\$2,043.00	N/A	\$2,043.00	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	\$2,043.00	N/A	\$2,043.00	N/A	N/A	N/A
Hair on Hide (Outbacks, Outarms, Inback & Inarms)	\$2,343.00	N/A	\$2,343.00	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	N/A	ALL	N/A	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	N/A	\$45.00	N/A	\$45.00	\$45.00
Premium or Painted Finish Availability	ALL	N/A	ALL	N/A	ALL	ALL
Premium or Painted Finish Pricing	\$90.00	N/A	\$90.00	N/A	\$90.00	\$90.00
Symphony Finishes	\$135.00	N/A	\$135.00	N/A	\$135.00	\$135.00
Veranda Finishes	N/A	ALL	N/A	ALL	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	N/A	\$165.00	N/A	\$165.00	\$165.00
Bias Cut Welt	\$99.00	N/A	\$99.00	N/A	\$99.00	\$99.00
Nailhead: Small (Touching)	\$75.00	N/A	\$75.00	N/A	\$75.00	\$75.00
Large (Spaced)	\$90.00	N/A	\$90.00	N/A	N/A	N/A
Brad (Spaced)	\$126.00	N/A	\$126.00	N/A	N/A	N/A
Small w/Ribbon (Spaced)	\$126.00	N/A	\$126.00	N/A	N/A	N/A
Links Pattern	\$225.00	N/A	\$225.00	N/A	\$180.00	\$180.00
Baubles & Beads	\$150.00	N/A	\$150.00	N/A	\$120.00	\$120.00
Bright White (Touching)	\$135.00	N/A	\$135.00	N/A	N/A	N/A
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	N/A	\$36.00	N/A	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	STD	STD

**SUGGESTED RETAIL PRICE LIST**  
EFFECTIVE JANUARY 1, 2019

Style Number	03-662-24	03-662-30	03-678-24	03-678-24-VER	03-678-30	03-678-30-VER
Name	Leander	Leander	Redding	Redding	Redding	Redding
Type Chair	Counter Stool	Bar Stool	Counter Stool	Counter Stool	Bar Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 32"
				Veranda Dining		Veranda Dining
Overall Dimensions (HxWxD)	39 x 21 x 22	45 x 21 x 22	26 x 19.5 x 15.5	26 x 19.5 x 15.5	32 x 20 x 15.5	32 x 20 x 15.5
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.5	2.5	0.75	0.75	0.75	0.75
Grade A & Muslin	\$1,317.00	\$1,317.00	\$852.00	\$1,152.00	\$852.00	\$1,152.00
Grade B	\$1,353.00	\$1,353.00	\$888.00	\$1,188.00	\$888.00	\$1,188.00
Grade C & COM	\$1,389.00	\$1,389.00	\$924.00	\$1,224.00	\$924.00	\$1,224.00
Grade D	\$1,425.00	\$1,425.00	\$960.00	\$1,260.00	\$960.00	\$1,260.00
Grade E	\$1,467.00	\$1,467.00	\$1,002.00	\$1,302.00	\$1,002.00	\$1,302.00
Grade F	\$1,509.00	\$1,509.00	\$1,044.00	\$1,344.00	\$1,044.00	\$1,344.00
Grade G	\$1,551.00	\$1,551.00	\$1,086.00	\$1,386.00	\$1,086.00	\$1,386.00
Grade H & COL	\$1,593.00	\$1,593.00	\$1,128.00	\$1,428.00	\$1,128.00	\$1,428.00
Grade I	\$1,635.00	\$1,635.00	\$1,170.00	\$1,470.00	\$1,170.00	\$1,470.00
Grade J	\$1,677.00	\$1,677.00	\$1,212.00	\$1,512.00	\$1,212.00	\$1,512.00
Grade K	\$1,719.00	\$1,719.00	\$1,254.00	\$1,554.00	\$1,254.00	\$1,554.00
Metallic Collection or Metallic/Fabric	\$2,124.00	\$2,124.00	\$1,248.00	N/A	\$1,248.00	N/A
Brisa or Brisa/Fabric	\$2,124.00	\$2,124.00	\$1,248.00	N/A	\$1,248.00	N/A
Novasuede or Novasuede/Fabric	\$2,124.00	\$2,124.00	\$1,248.00	N/A	\$1,248.00	N/A
Leather or Leather/Fabric - Grade 1	\$1,908.00	\$1,908.00	\$1,149.00	N/A	\$1,149.00	N/A
Leather or Leather/Fabric - Grade 2	\$1,983.00	\$1,983.00	\$1,224.00	N/A	\$1,224.00	N/A
Leather or Leather/Fabric - Grade 3	\$2,058.00	\$2,058.00	\$1,299.00	N/A	\$1,299.00	N/A
Leather or Leather/Fabric - Grade 4	\$2,133.00	\$2,133.00	\$1,374.00	N/A	\$1,374.00	N/A
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Outbacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	ALL	N/A	ALL	N/A
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	\$45.00	N/A	\$45.00	N/A
Premium or Painted Finish Availability	ALL	ALL	ALL	N/A	ALL	N/A
Premium or Painted Finish Pricing	\$90.00	\$90.00	\$90.00	N/A	\$90.00	N/A
Symphony Finishes	\$135.00	\$135.00	\$135.00	N/A	\$135.00	N/A
Veranda Finishes	N/A	N/A	N/A	ALL	N/A	ALL
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	\$165.00	N/A	\$165.00	N/A
Bias Cut Welt	\$99.00	\$99.00	\$99.00	N/A	\$99.00	N/A
Nailhead: Small (Touching)	\$75.00	\$75.00	\$45.00	N/A	\$45.00	N/A
Large (Spaced)	N/A	N/A	\$60.00	N/A	\$60.00	N/A
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	\$126.00	\$126.00	\$90.00	N/A	\$90.00	N/A
Links Pattern	\$180.00	\$180.00	N/A	N/A	N/A	N/A
Baubles & Beads	\$120.00	\$120.00	\$150.00	N/A	\$150.00	N/A
Bright White (Touching)	\$135.00	\$135.00	\$105.00	N/A	\$105.00	N/A
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	\$36.00	N/A	N/A	N/A	N/A
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-686-24	03-686-30	03-688-24	03-688-30	03-694-24	03-694-30
Name	Darby	Darby	Bartlett	Bartlett	Miami	Miami
Type Chair	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
<b>Overall Dimensions (HxWxD)</b>	40 x 19 x 23	46 x 19 x 23	40 x 19 x 23	46 x 19 x 23	40 x 18 x 24.5	46 x 18 x 24.5
<b>Arm Height</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	2.25	2.25	1.75	1.75	2.25	2.25
<b>Grade A &amp; Muslin</b>	\$1,116.00	\$1,116.00	\$1,296.00	\$1,296.00	\$1,197.00	\$1,197.00
<b>Grade B</b>	\$1,152.00	\$1,152.00	\$1,332.00	\$1,332.00	\$1,233.00	\$1,233.00
<b>Grade C &amp; COM</b>	\$1,188.00	\$1,188.00	\$1,368.00	\$1,368.00	\$1,269.00	\$1,269.00
<b>Grade D</b>	\$1,224.00	\$1,224.00	\$1,404.00	\$1,404.00	\$1,305.00	\$1,305.00
<b>Grade E</b>	\$1,266.00	\$1,266.00	\$1,446.00	\$1,446.00	\$1,347.00	\$1,347.00
<b>Grade F</b>	\$1,308.00	\$1,308.00	\$1,488.00	\$1,488.00	\$1,389.00	\$1,389.00
<b>Grade G</b>	\$1,350.00	\$1,350.00	\$1,530.00	\$1,530.00	\$1,431.00	\$1,431.00
<b>Grade H &amp; COL</b>	\$1,392.00	\$1,392.00	\$1,572.00	\$1,572.00	\$1,473.00	\$1,473.00
<b>Grade I</b>	\$1,434.00	\$1,434.00	\$1,614.00	\$1,614.00	\$1,515.00	\$1,515.00
<b>Grade J</b>	\$1,476.00	\$1,476.00	\$1,656.00	\$1,656.00	\$1,557.00	\$1,557.00
<b>Grade K</b>	\$1,518.00	\$1,518.00	\$1,698.00	\$1,698.00	\$1,599.00	\$1,599.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,860.00	\$1,860.00	\$1,953.00	\$1,953.00	\$1,914.00	\$1,914.00
<b>Brisa or Brisa/Fabric</b>	\$1,860.00	\$1,860.00	\$1,953.00	\$1,953.00	\$1,914.00	\$1,914.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,692.00	\$1,692.00	\$1,953.00	\$1,953.00	\$1,710.00	\$1,710.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,692.00	\$1,692.00	\$1,869.00	\$1,869.00	\$1,710.00	\$1,710.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,767.00	\$1,767.00	\$1,944.00	\$1,944.00	\$1,785.00	\$1,785.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,842.00	\$1,842.00	\$2,019.00	\$2,019.00	\$1,860.00	\$1,860.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,917.00	\$1,917.00	\$2,094.00	\$2,094.00	\$1,935.00	\$1,935.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Casters - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	N/A	N/A	\$75.00	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
<b>Baubles &amp; Beads</b>	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	\$135.00	\$135.00	N/A	N/A	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	STD	STD	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-704-24	03-704-30	03-718-24	03-718-30	03-726-24	03-726-30
Name	Pennington	Pennington	Kendall	Kendall	Geneva	Geneva
Type Chair	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
<b>Overall Dimensions (HxWxD)</b>	40 x 22 x 23	46 x 22 x 23	36 x 18 x 21.5	42 x 18 x 21.5	39.5 x 18 x 23	45.5 x 18 x 23
<b>Arm Height</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>54" Plain COM Yardage</b>	2.25	2.25	1.75	1.75	1.75	1.75
<b>Grade A &amp; Muslin</b>	\$1,242.00	\$1,242.00	\$1,134.00	\$1,134.00	\$1,194.00	\$1,194.00
<b>Grade B</b>	\$1,278.00	\$1,278.00	\$1,170.00	\$1,170.00	\$1,230.00	\$1,230.00
<b>Grade C &amp; COM</b>	\$1,314.00	\$1,314.00	\$1,206.00	\$1,206.00	\$1,266.00	\$1,266.00
<b>Grade D</b>	\$1,350.00	\$1,350.00	\$1,242.00	\$1,242.00	\$1,302.00	\$1,302.00
<b>Grade E</b>	\$1,392.00	\$1,392.00	\$1,284.00	\$1,284.00	\$1,344.00	\$1,344.00
<b>Grade F</b>	\$1,434.00	\$1,434.00	\$1,326.00	\$1,326.00	\$1,386.00	\$1,386.00
<b>Grade G</b>	\$1,476.00	\$1,476.00	\$1,368.00	\$1,368.00	\$1,428.00	\$1,428.00
<b>Grade H &amp; COL</b>	\$1,518.00	\$1,518.00	\$1,410.00	\$1,410.00	\$1,470.00	\$1,470.00
<b>Grade I</b>	\$1,560.00	\$1,560.00	\$1,452.00	\$1,452.00	\$1,512.00	\$1,512.00
<b>Grade J</b>	\$1,602.00	\$1,602.00	\$1,494.00	\$1,494.00	\$1,554.00	\$1,554.00
<b>Grade K</b>	\$1,644.00	\$1,644.00	\$1,536.00	\$1,536.00	\$1,596.00	\$1,596.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,944.00	\$1,944.00	\$1,785.00	\$1,785.00	\$1,752.00	\$1,752.00
<b>Brisa or Brisa/Fabric</b>	\$1,944.00	\$1,944.00	\$1,785.00	\$1,785.00	\$1,752.00	\$1,752.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,776.00	\$1,776.00	\$1,785.00	\$1,785.00	\$1,752.00	\$1,752.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,776.00	\$1,776.00	\$1,623.00	\$1,623.00	\$1,590.00	\$1,590.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,851.00	\$1,851.00	\$1,698.00	\$1,698.00	\$1,665.00	\$1,665.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,926.00	\$1,926.00	\$1,773.00	\$1,773.00	\$1,740.00	\$1,740.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$2,001.00	\$2,001.00	\$1,848.00	\$1,848.00	\$1,815.00	\$1,815.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	\$75.00	\$75.00	\$75.00	\$75.00	N/A	N/A
<b>Large (Spaced)</b>	N/A	N/A	\$90.00	\$90.00	N/A	N/A
<b>Brad (Spaced)</b>	\$126.00	\$126.00	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	\$180.00	\$180.00	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	\$120.00	\$120.00	\$150.00	\$150.00	N/A	N/A
<b>Bright White (Touching)</b>	\$135.00	\$135.00	\$135.00	\$135.00	N/A	N/A
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	\$126.00	\$126.00	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	\$36.00	\$36.00	\$36.00	\$36.00	N/A	N/A
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	\$27.00	\$27.00	\$27.00	\$27.00	STD	STD

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-732-24	03-732-30	03-740-24	03-740-30	03-743-24	03-743-30
Name	Allendale	Allendale	Hilliard	Hilliard	Edgewood	Edgewood
Type Chair	Counter Stool	Bar Stool	Counter Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
<b>Overall Dimensions (HxWxD)</b>	39.5 x 18 x 23	45.5 x 18 x 23	38.5 x 21 x 22.5	44.5 x 21 x 22.5	37 x 22 x 23	43 x 22 x 23
<b>Arm Height</b>	N/A	N/A	N/A	N/A	31.5"	37.5"
<b>54" Plain COM Yardage</b>	1.75	1.75	1.75	1.75	2	2
<b>Grade A &amp; Muslin</b>	\$1,275.00	\$1,275.00	\$1,410.00	\$1,410.00	\$1,473.00	\$1,473.00
<b>Grade B</b>	\$1,311.00	\$1,311.00	\$1,446.00	\$1,446.00	\$1,509.00	\$1,509.00
<b>Grade C &amp; COM</b>	\$1,347.00	\$1,347.00	\$1,482.00	\$1,482.00	\$1,545.00	\$1,545.00
<b>Grade D</b>	\$1,383.00	\$1,383.00	\$1,518.00	\$1,518.00	\$1,581.00	\$1,581.00
<b>Grade E</b>	\$1,425.00	\$1,425.00	\$1,560.00	\$1,560.00	\$1,623.00	\$1,623.00
<b>Grade F</b>	\$1,467.00	\$1,467.00	\$1,602.00	\$1,602.00	\$1,665.00	\$1,665.00
<b>Grade G</b>	\$1,509.00	\$1,509.00	\$1,644.00	\$1,644.00	\$1,707.00	\$1,707.00
<b>Grade H &amp; COL</b>	\$1,551.00	\$1,551.00	\$1,686.00	\$1,686.00	\$1,749.00	\$1,749.00
<b>Grade I</b>	\$1,593.00	\$1,593.00	\$1,728.00	\$1,728.00	\$1,791.00	\$1,791.00
<b>Grade J</b>	\$1,635.00	\$1,635.00	\$1,770.00	\$1,770.00	\$1,833.00	\$1,833.00
<b>Grade K</b>	\$1,677.00	\$1,677.00	\$1,812.00	\$1,812.00	\$1,875.00	\$1,875.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,830.00	\$1,830.00	\$1,977.00	\$1,977.00	\$2,163.00	\$2,163.00
<b>Brisa or Brisa/Fabric</b>	\$1,830.00	\$1,830.00	\$1,977.00	\$1,977.00	\$2,163.00	\$2,163.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,830.00	\$1,830.00	\$1,977.00	\$1,977.00	\$2,163.00	\$2,163.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,671.00	\$1,671.00	\$1,881.00	\$1,881.00	\$2,163.00	\$2,163.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,746.00	\$1,746.00	\$1,956.00	\$1,956.00	\$2,238.00	\$2,238.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,821.00	\$1,821.00	\$2,031.00	\$2,031.00	\$2,313.00	\$2,313.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,896.00	\$1,896.00	\$2,106.00	\$2,106.00	\$2,388.00	\$2,388.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Outbacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	ALL	ALL	ALL	ALL
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>Premium or Painted Finish Availability</b>	ALL but DW	ALL but DW	ALL	ALL	ALL	ALL
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Symphony Finishes</b>	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Contrast Finish on Fret Backs</b>	\$150.00	\$150.00	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	\$75.00	\$75.00	\$75.00	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	N/A	N/A	\$90.00	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Baubles &amp; Beads</b>	N/A	N/A	\$150.00	\$150.00	\$150.00	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	\$135.00	\$135.00	\$135.00	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	N/A	N/A	\$36.00	\$36.00	\$36.00	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	STD	STD	STD	STD	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-754-24	03-754-30	03-758-24-AB	03-758-24-AS	03-758-24-VER	03-758-30-AB
Name	Meridian	Meridian	Richfield	Richfield	Richfield	Richfield
Type Chair	Counter Stool	Bar Stool	Counter Stool	Counter Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 26"	Seat Hgt. 32"
			Ant. Bronze	Ant. Silver	Veranda Dining	Ant. Bronze
Overall Dimensions (HxWxD)	39.5 x 18 x 23	45.5 x 18 x 23	39.5 x 18 x 23	39.5 x 18 x 23	39.5 x 18 x 23	45.5 x 18 x 23
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	1.5	1.5	2.25	2.25	2.25	2.25
<b>Grade A &amp; Muslin</b>	\$1,335.00	\$1,335.00	\$1,896.00	\$1,896.00	\$2,196.00	\$1,896.00
<b>Grade B</b>	\$1,371.00	\$1,371.00	\$1,932.00	\$1,932.00	\$2,232.00	\$1,932.00
<b>Grade C &amp; COM</b>	\$1,407.00	\$1,407.00	\$1,968.00	\$1,968.00	\$2,268.00	\$1,968.00
<b>Grade D</b>	\$1,443.00	\$1,443.00	\$2,004.00	\$2,004.00	\$2,304.00	\$2,004.00
<b>Grade E</b>	\$1,485.00	\$1,485.00	\$2,046.00	\$2,046.00	\$2,346.00	\$2,046.00
<b>Grade F</b>	\$1,527.00	\$1,527.00	\$2,088.00	\$2,088.00	\$2,388.00	\$2,088.00
<b>Grade G</b>	\$1,569.00	\$1,569.00	\$2,130.00	\$2,130.00	\$2,430.00	\$2,130.00
<b>Grade H &amp; COL</b>	\$1,611.00	\$1,611.00	\$2,172.00	\$2,172.00	\$2,472.00	\$2,172.00
<b>Grade I</b>	\$1,653.00	\$1,653.00	\$2,214.00	\$2,214.00	\$2,514.00	\$2,214.00
<b>Grade J</b>	\$1,695.00	\$1,695.00	\$2,256.00	\$2,256.00	\$2,556.00	\$2,256.00
<b>Grade K</b>	\$1,737.00	\$1,737.00	\$2,298.00	\$2,298.00	\$2,598.00	\$2,298.00
<b>Metallic Collection or Metallic/Fabric</b>	\$1,893.00	\$1,893.00	\$2,550.00	\$2,550.00	N/A	\$2,550.00
<b>Brisa or Brisa/Fabric</b>	\$1,893.00	\$1,893.00	\$2,550.00	\$2,550.00	N/A	\$2,550.00
<b>Novasuede or Novasuede/Fabric</b>	\$1,893.00	\$1,893.00	\$2,550.00	\$2,550.00	N/A	\$2,550.00
<b>Leather or Leather/Fabric - Grade 1</b>	\$1,737.00	\$1,737.00	\$2,400.00	\$2,400.00	N/A	\$2,400.00
<b>Leather or Leather/Fabric - Grade 2</b>	\$1,812.00	\$1,812.00	\$2,475.00	\$2,475.00	N/A	\$2,475.00
<b>Leather or Leather/Fabric - Grade 3</b>	\$1,887.00	\$1,887.00	\$2,550.00	\$2,550.00	N/A	\$2,550.00
<b>Leather or Leather/Fabric - Grade 4</b>	\$1,962.00	\$1,962.00	\$2,625.00	\$2,625.00	N/A	\$2,625.00
<b>Hair on Hide (Outbacks &amp; Outarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Inback &amp; Inarms Only)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Hair on Hide (Oubacks, Outarms, Inback &amp; Inarms)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Standard Wood Finish Availability</b>	ALL	ALL	N/A	N/A	N/A	N/A
<b>High Gloss Finishes (Black, Java, Walnut, White)</b>	\$45.00	\$45.00	N/A	N/A	N/A	N/A
<b>Premium or Painted Finish Availability</b>	ALL but DW	ALL but DW	N/A	N/A	N/A	N/A
<b>Premium or Painted Finish Pricing</b>	\$90.00	\$90.00	N/A	N/A	N/A	N/A
<b>Symphony Finishes</b>	\$135.00	\$135.00	N/A	N/A	N/A	N/A
<b>Veranda Finishes</b>	N/A	N/A	N/A	N/A	BSS	N/A
<b>Contrast Finish on Fret Backs</b>	\$150.00	\$150.00	N/A	N/A	N/A	N/A
<b>Castors - #1 or #8 Shepherd</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#2 Hooded Ball</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>#3 Twin Wheel</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Fabric Combination: +1 Fabric</b>	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
<b>+2 Fabrics</b>	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
<b>Contrast Novasuede, Brisa or Leather Welt</b>	\$165.00	\$165.00	\$165.00	\$165.00	N/A	\$165.00
<b>Bias Cut Welt</b>	\$99.00	\$99.00	\$99.00	\$99.00	N/A	\$99.00
<b>Nailhead: Small (Touching)</b>	N/A	N/A	\$75.00	\$75.00	N/A	\$75.00
<b>Large (Spaced)</b>	N/A	N/A	\$90.00	\$90.00	N/A	\$90.00
<b>Brad (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Small w/Ribbon (Spaced)</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Links Pattern</b>	N/A	N/A	\$225.00	\$225.00	N/A	\$225.00
<b>Baubles &amp; Beads</b>	N/A	N/A	\$150.00	\$150.00	N/A	\$150.00
<b>Bright White (Touching)</b>	N/A	N/A	\$135.00	\$135.00	N/A	\$135.00
<b>Jeweled Center Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Level 2 Nails</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Jeweled Button</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>Pull Ring (Applied to Outback)</b>	N/A	N/A	\$36.00	\$36.00	N/A	\$36.00
<b>Carton Std w/COM, Leather, Nova, Brisa</b>						
<b>Cartoning Per Chair</b>	STD	STD	STD	STD	STD	STD

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-758-30-AS	03-758-30-VER	03-760-24	03-760-30	03-772-24	03-772-30
Name	Richfield	Richfield	Hartwick	Hartwick	Medina	Medina
Type Chair	Bar Stool	Bar Stool	Countour Stool	Bar Stool	Counter Stool	Bar Stool
Description	Seat Hgt. 32"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"	Seat Hgt. 26"	Seat Hgt. 32"
	Ant. Silver	Veranda Dining	Polished SS	Polished SS		
Overall Dimensions (HxWxD)	45.5 x 18 x 23	45.5 x 18 x 23	37.5 x 19 x 23	43.5 x 19 x 24	40 x 18 x 24	46 x 18 x 24
Arm Height	N/A	N/A	N/A	N/A	N/A	N/A
54" Plain COM Yardage	2.25	2.25	2	2	2.25	2.25
Grade A & Muslin	\$1,896.00	\$2,196.00	\$1,554.00	\$1,554.00	\$1,260.00	\$1,260.00
Grade B	\$1,932.00	\$2,232.00	\$1,590.00	\$1,590.00	\$1,296.00	\$1,296.00
Grade C & COM	\$1,968.00	\$2,268.00	\$1,626.00	\$1,626.00	\$1,332.00	\$1,332.00
Grade D	\$2,004.00	\$2,304.00	\$1,662.00	\$1,662.00	\$1,368.00	\$1,368.00
Grade E	\$2,046.00	\$2,346.00	\$1,704.00	\$1,704.00	\$1,410.00	\$1,410.00
Grade F	\$2,088.00	\$2,388.00	\$1,746.00	\$1,746.00	\$1,452.00	\$1,452.00
Grade G	\$2,130.00	\$2,430.00	\$1,788.00	\$1,788.00	\$1,494.00	\$1,494.00
Grade H & COL	\$2,172.00	\$2,472.00	\$1,830.00	\$1,830.00	\$1,536.00	\$1,536.00
Grade I	\$2,214.00	\$2,514.00	\$1,872.00	\$1,872.00	\$1,578.00	\$1,578.00
Grade J	\$2,256.00	\$2,556.00	\$1,914.00	\$1,914.00	\$1,620.00	\$1,620.00
Grade K	\$2,298.00	\$2,598.00	\$1,956.00	\$1,956.00	\$1,662.00	\$1,662.00
Metallic Collection or Metallic/Fabric	\$2,550.00	N/A	\$2,010.00	\$2,010.00	\$1,740.00	\$1,740.00
Brisa or Brisa/Fabric	\$2,550.00	N/A	\$2,010.00	\$2,010.00	\$1,740.00	\$1,740.00
Novasuede or Novasuede/Fabric	\$2,550.00	N/A	\$2,010.00	\$2,010.00	\$1,740.00	\$1,740.00
Leather or Leather/Fabric - Grade 1	\$2,400.00	N/A	\$1,890.00	\$1,890.00	\$1,740.00	\$1,740.00
Leather or Leather/Fabric - Grade 2	\$2,475.00	N/A	\$1,965.00	\$1,965.00	\$1,815.00	\$1,815.00
Leather or Leather/Fabric - Grade 3	\$2,550.00	N/A	\$2,040.00	\$2,040.00	\$1,890.00	\$1,890.00
Leather or Leather/Fabric - Grade 4	\$2,625.00	N/A	\$2,115.00	\$2,115.00	\$1,965.00	\$1,965.00
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A	N/A	N/A	N/A
Hair on Hide (Oubacks, Outarms, Inback & Inarms)	N/A	N/A	N/A	N/A	N/A	N/A
Standard Wood Finish Availability	N/A	N/A	N/A	N/A	ALL	ALL
High Gloss Finishes (Black, Java, Walnut, White)	N/A	N/A	N/A	N/A	\$45.00	\$45.00
Premium or Painted Finish Availability	N/A	N/A	N/A	N/A	ALL	ALL
Premium or Painted Finish Pricing	N/A	N/A	N/A	N/A	\$90.00	\$90.00
Symphony Finishes	N/A	N/A	N/A	N/A	\$135.00	\$135.00
Veranda Finishes	N/A	BSS	N/A	N/A	N/A	N/A
Contrast Finish on Fret Backs	N/A	N/A	N/A	N/A	N/A	N/A
Casters - #1 or #8 Shepherd	N/A	N/A	N/A	N/A	N/A	N/A
#2 Hooded Ball	N/A	N/A	N/A	N/A	N/A	N/A
#3 Twin Wheel	N/A	N/A	N/A	N/A	N/A	N/A
Fabric Combination: +1 Fabric	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
+2 Fabrics	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Contrast Novasuede, Brisa or Leather Welt	\$165.00	N/A	N/A	N/A	\$165.00	\$165.00
Bias Cut Welt	\$99.00	N/A	N/A	N/A	\$99.00	\$99.00
Nailhead: Small (Touching)	\$75.00	N/A	N/A	N/A	\$75.00	\$75.00
Large (Spaced)	\$90.00	N/A	N/A	N/A	N/A	N/A
Brad (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Small w/Ribbon (Spaced)	N/A	N/A	N/A	N/A	N/A	N/A
Links Pattern	\$225.00	N/A	N/A	N/A	N/A	N/A
Baubles & Beads	\$150.00	N/A	N/A	N/A	N/A	N/A
Bright White (Touching)	\$135.00	N/A	N/A	N/A	N/A	N/A
Jeweled Center Nails	N/A	N/A	N/A	N/A	N/A	N/A
Level 2 Nails	N/A	N/A	N/A	N/A	N/A	N/A
Jeweled Button	N/A	N/A	N/A	N/A	N/A	N/A
Pull Ring (Applied to Outback)	\$36.00	N/A	\$36.00	\$36.00	\$36.00	\$36.00
Carton Std w/COM, Leather, Nova, Brisa						
Cartoning Per Chair	STD	STD	STD	STD	\$27.00	\$27.00

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

Style Number	03-784-24	03-784-30	Cut Yardage
Name	Carson	Carson	Pricing
Type Chair	Counter Stool	Bar Stool	(1-yard min)
Description	Seat Hgt. 26"	Seat Hgt. 32"	Novasuede
			whole yards
Overall Dimensions (HxWxD)	37 x 18 x 22.5	43 x 18 x 22.5	only
Arm Height	N/A	N/A	
54" Plain COM Yardage	2.5	2.5	
Grade A & Muslin	\$1,200.00	\$1,200.00	\$53.00
Grade B	\$1,236.00	\$1,236.00	\$68.00
Grade C & COM	\$1,272.00	\$1,272.00	\$83.00
Grade D	\$1,308.00	\$1,308.00	\$98.00
Grade E	\$1,350.00	\$1,350.00	\$113.00
Grade F	\$1,392.00	\$1,392.00	\$128.00
Grade G	\$1,434.00	\$1,434.00	\$143.00
Grade H & COL	\$1,476.00	\$1,476.00	\$158.00
Grade I	\$1,518.00	\$1,518.00	\$173.00
Grade J	\$1,560.00	\$1,560.00	\$188.00
Grade K	\$1,602.00	\$1,602.00	\$203.00
Metallic Collection or Metallic/Fabric	\$1,890.00	\$1,890.00	\$218.00
Brisa or Brisa/Fabric	\$1,890.00	\$1,890.00	\$218.00
Novasuede or Novasuede/Fabric	\$1,890.00	\$1,890.00	\$218.00
Leather or Leather/Fabric - Grade 1	\$1,650.00	\$1,650.00	N/A
Leather or Leather/Fabric - Grade 2	\$1,725.00	\$1,725.00	N/A
Leather or Leather/Fabric - Grade 3	\$1,800.00	\$1,800.00	N/A
Leather or Leather/Fabric - Grade 4	\$1,875.00	\$1,875.00	N/A
Hair on Hide (Outbacks & Outarms Only)	N/A	N/A	N/A
Hair on Hide (Inback & Inarms Only)	N/A	N/A	N/A
Hair on Hide (Outbacks, Outarms, Inback & Inarms)	N/A	N/A	N/A
Standard Wood Finish Availability	ALL	ALL	
High Gloss Finishes (Black, Java, Walnut, White)	\$45.00	\$45.00	
Premium or Painted Finish Availability	ALL	ALL	
Premium or Painted Finish Pricing	\$90.00	\$90.00	
Symphony Finishes	\$135.00	\$135.00	
Veranda Finishes	N/A	N/A	
Contrast Finish on Fret Backs	N/A	N/A	
Casters - #1 or #8 Shepherd	N/A	N/A	
#2 Hooded Ball	N/A	N/A	
#3 Twin Wheel	N/A	N/A	
Fabric Combination: +1 Fabric	\$45.00	\$45.00	
+2 Fabrics	\$90.00	\$90.00	
Contrast Novasuede, Brisa or Leather Welt	\$165.00	\$165.00	
Bias Cut Welt	\$99.00	\$99.00	
Nailhead: Small (Touching)	\$75.00	\$75.00	
Large (Spaced)	N/A	N/A	
Brad (Spaced)	N/A	N/A	
Small w/Ribbon (Spaced)	N/A	N/A	
Links Pattern	N/A	N/A	
Baubles & Beads	\$150.00	\$150.00	
Bright White (Touching)	\$135.00	\$135.00	
Jeweled Center Nails	N/A	N/A	
Level 2 Nails	N/A	N/A	
Jeweled Button	N/A	N/A	
Pull Ring (Applied to Outback)	\$36.00	\$36.00	
Carton Std w/COM, Leather, Nova, Brisa			
Cartoning Per Chair	\$27.00	\$27.00	

SUGGESTED RETAIL PRICE LIST  
EFFECTIVE JANUARY 1, 2019

[illegible]