

# YEAR in REVIEW 2017



Over **131** new customers

More than  
**250**  
quotes requested



Over



**12,291**

miles traveled to  
conferences,  
seminars, and  
training schools



**1,483**

Security Containers  
manufactured & sold

**25%**

of total units sold were contributed to  
2-drawer, legal-size, single-lock  
security containers

**2,085**

Locks that met FF-L-2740B  
were assembled onto our  
Security Containers



**1%**

of total units sold were contributed to  
4-drawer, letter-size, multi-lock  
security containers

## Number of Drawers Built by Container Size

**2,933**



Legal

**960**



Letter

**344**



Special

**106**



Field Safe



**16**

Warranty repairs  
caused by  
defective locks

**50%**

Market share of GSA-Approved  
Class 6 Security Containers