

Payman Berjis, Director, Acquisitions, Allied Properties REIT



Payman is the Director of Acquisitions at Allied Properties REIT and is responsible for the execution of all acquisition activities in the portfolio.

In the ten years prior to joining Allied, he was responsible for advising on and leading the transaction and development of complex real estate assets. Payman's responsibilities include sourcing, underwriting, and onboarding investments.

He holds a Bachelor of Applied Science and a Master of Applied Science from the University of Toronto and is a licensed Professional Engineer.

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Michael Williams, Managing Partner & Chief Development Officer, Hazelview Investments



Michael Williams is Managing Partner and Chief Development Officer at Hazelview Investments, where he co-founded and has been instrumental in scaling the development investment platform to more than 23,000 units, 17 million square feet, and \$13 billion in the pipeline.

With 19 years of experience across real estate development, asset management, and investment, Michael leads the full lifecycle of Hazelview's development activity; from acquisitions and underwriting through entitlement, financing, construction, and stabilization. His vision, discipline, and commitment to excellence have been foundational to building one of Canada's leading full-cycle purpose-built rental development platforms. Under his leadership, the team has delivered several award-winning rental projects recognized for exceptional design, performance, and longevity; creating best-in-class experiences for residents and investors alike. Michael oversees the national development platform and broader responsibilities across strategic growth, partner and investor relationships, and organizational leadership.

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Sam Petras, Managing Director & Head, Real Estate Corporate Banking, CIBC



Sam Petras is Managing Director & Head of CIBC's Real Estate Corporate Banking group.

Sam leads the Real Estate Corporate Banking team which is responsible for the origination, structuring, and execution of real estate financing solutions for REIT, private equity, and pension fund clients in Canada. He manages billions of dollars in real estate credit and has extensive experience with mortgages, construction and project finance, mergers and acquisitions, privatizations, and loan syndications. His business covers a range of clients in the public, private and institutional sectors and includes all major real estate asset classes.

Prior to joining CIBC, Sam worked in the real estate group at PwC, where he led client engagements for REITs and Real Estate Private Equity funds including the evaluation of corporate transactions, asset valuations, and year-end financial statement audits.

Sam is a CPA, CA and holds an Honours Bachelor of Commerce degree from the Smith School of Business at Queen's University in Kingston, Ontario.

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Anton Katipunan, CFA, Vice President, Development, RioCan REIT



Anton Katipunan is RioCan Real Estate Investment Trust's Vice President of Development. He joined RioCan's Investments team as an Analyst in 2006 and has consistently been elevated into more senior roles within the Investments and Development teams.

In his current role, Anton oversees the Planning, Construction and Analytics teams that are responsible for building out the Trust's 43 million square-foot development pipeline. He provides a balanced knowledge of financial analysis, planning and construction to responsibly manage RioCan's projects, while managing relationships with various partners and stakeholders to maximize the value embedded in the Trust's portfolio. Anton is a CFA Charterholder and holds a Bachelor of Business Administration from the Schulich School of Business.

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