



Andrew Joyner

Managing Director, Head of Multi-Family

Tricon Residential

Andrew Joyner leads Tricon Residential's Canadian multi-family rental business. In this role, he designs and implements strategy, sources investment opportunities, and oversees teams responsible for business plan execution including development, construction, and ongoing asset management. In addition, Andrew manages key relationships with joint venture partners and government stakeholders.

Prior to joining Tricon in 2016, Andrew held senior roles at CPP Investments in Toronto, where he focused on real estate investments throughout North America, and at Hines in London, UK, where he was responsible for property acquisitions throughout Western Europe. In addition, Andrew previously worked at Goldman Sachs in New York in the investment banking division.

A former recipient of Canada's Top 40 Under 40, Andrew has a Master of Business Administration degree from Columbia University, an undergraduate degree in Economics from Queen's University, and is a CFA Charterholder.

Andrew is a member of the Multi-Family Council of the Urban Land Institute and serves on the University of Toronto and MaRS Discovery District Real Estate Committees.



Casey Gallagher

Vice Chairman

CBRE Capital Markets' National Investment Team

Casey Gallagher is a senior member of CBRE Capital Markets' National Investment Team ("NIT"). Casey is recognized as an industry leader and oversees the development land practice for the Toronto branch of NIT.

Since the early 2000s, Casey has been an integral part of the considerable growth of the development land practice with CBRE, driving a heightened understanding of condominium, rental, and commercial development underwriting. In addition, he

is one of Canada's most active leading brokers on behalf of all levels of government in the conveyance of lands for socially beneficial outcomes, including affordable rental and new-format long-term care.

Casey's clients include pension funds, REITs, institutions and private owners and he remains a trusted advisor for high-profile distressed assignments. Over the last 5 years, he has completed over \$30 billion in total sales.

As an industry leader, Casey has represented CBRE as a moderator and panelist at industry forums and regularly contributes to CBRE's *Canadian Cap Rate Survey* and *Investment Insights* publications.