



How to sign up for Agent Sales Certification class

The Agent Sales Certification Course is designed to give you an understanding of how your messaging connects the insurance agent's goals to what you do as a Restore franchise.

Each week features a tool you can use in the field to create a ServiceMaster Way for Selling for agents and their staffs. We'll also cover the importance of data in managing the sales process, and documentation.

Each session will build on the previous one to DIFFERENTIATE ServiceMaster Restore by helping your sales staff connect with prospects and become the resource they need to help ensure policyholder retention.

Spots are available for the course that begins on April 6, but space is limited! The five-week agent sales certification course is available in LEARN. Here's how to find it and sign up:



1. Log into [LEARN](#).
2. Click on **Content Library** in the navigation bar.
3. Type **Agent** in the search bar and press Enter.
4. Click on the **ServiceMaster Restore Agent Sales Certification** course.
5. Click on the **Enroll Me** button.
6. Click **Go to Event** to the right of the session you want to sign up for.
7. Click the **Sign Up** button on the right side of the page.
8. You will receive an email invitation for all five weekly sessions