

...to ask for referrals or for business leads. Is it uncomfortable for you to ask for the business, or for a referral when in front of a potential client? Why is that? Did you know that in general people want to do business with those who they know, like and trust? We are able to help you. The Winnetka-Northfield Chamber offers you the opportunity to network in a welcoming setting every month during our ***Business for Breakfast***.

Register for the February 15 monthly power breakfast at the Winnetka Community House, 620 Lincoln Avenue, Winnetka from 7:30 to 9:00 a.m. A hot breakfast is provided and an incredible opportunity to network, only \$12.

Spend 90 minutes per month and you will receive results! Meet with other businesses and organization leaders that are interested in cultivating new relationships. Remember, people do business with those they *know, like and trust*.

The chamber will provide the networking platform to support you as you develop new connections.

All **PLATINUM(4), GOLD(2), and SILVER CHAMBER MEMBERS(2)**, have complimentary passes to the monthly Business for Breakfast. This would be an excellent opportunity to bring an associate, a co-worker or a friend that should be introduced to our dynamic chamber members. Be a hero.

Expand your network of business contacts and generate new business leads. Register on-line at [www.winnetkanorthfieldchamber.com](http://www.winnetkanorthfieldchamber.com).

Looking ahead..... On Wednesday, April 12<sup>th</sup>, the day of the **WNCC's 41<sup>st</sup> Annual Recognition Lunch**, a special magic settles over the Villages of Winnetka and Northfield as we recognize excellence in our community volunteers and outstanding business leaders. This year's Recognition Lunch, open to all chamber members and residents, is on Wednesday, April 12, 11:00 a.m. – 1:15 p.m. the Winnetka Community House, 620 Lincoln Avenue, Winnetka.

Showcase your business to over 225 guests! Be a table top sponsor for only \$80.00 • Provide 225 gift bag items for only \$40.00 • Delight us with your collections in our runway fashion show \$60.00 • Donate a silent auction to showcase your business. The invitation to attend the lunch along with details and more options for participation are included in this newsletter. You will feel proud to be a part of both communities.

Remember this, being a chamber member automatically includes you in the largest business association in Winnetka and Northfield. Stay connected to benefit your organization through your membership.

Warmly,