



## Home Builders Association of Virginia

*Representing Virginia's Residential Construction and Land Development Industry*

### Governor Issues 'Stay at Home' Executive Order

*Limited Impact on Residential Construction Industry*

On March 30<sup>th</sup>, Governor Northam issued Executive Order 55 to “reinforce the Commonwealth’s response to COVID-19 and in furtherance of Executive Orders 51 and 53. Among other things, Executive Order 55 directed that “all individuals in Virginia shall remain at their place of residence, except as provided...” by in the Executive Order. The list of exceptions can be found [here](#).

At this time, Governor Northam's Executive Orders 53 and 55 have a limited impact on the construction industry and allow residential construction operations to continue. Although this is positive news for our industry, HBAV cannot emphasize enough how important it is for our member companies to continually identify and implement measures to protect their workforce, job sites, and offices. **This is NOT business as usual** – for the foreseeable future, we must all be proactive in protecting the health, safety, and welfare of all Virginians by implementing social distancing measures and other recommendations of Governor Northam and state health officials.

[HBAV has posted tools and resources on our website to help members comply.](#)

Guidance for Open Houses / Model Homes:  
Virginia Department of Health:

In response to Governor Northam's Executive Order 53 and the emerging public health emergency, the Home Builders Association of Virginia and the Virginia REALTORS® are strongly recommending that members refrain from holding "traditional" in-person open houses for the foreseeable future.

Instead, we are urging members to transition to "by-appointment only" tours of model homes and also asking that appointments be staggered to allow staff time to sanitize the home prior to the next scheduled tour. We'd also advise our members to implement extended sanitation procedures at the beginning and end of the business day. Virtual and/or video tours are also encouraged.

The Virginia Department of Health has also issued guidance, [which can be found here](#).

We understand that this may cause disruptions to your day-to-day business operations, however, given the severity of this emergency and our ability to proactively minimize the risk of transmission and community spread, we believe that these measures are prudent at this time.

## Navigate the CARES Act

Congress has approved a \$2.2 trillion economic stimulus package in response to the coronavirus pandemic that has wreaked havoc on the U.S. economy. The Coronavirus Aid, Relief, and Economic Security (CARES) Act includes several provisions to help small businesses and those engaged in the residential construction sector.

### Economic Injury Disaster Advance Loan

In response to the Coronavirus (COVID-19) pandemic, small business owners in all U.S. states, are eligible to apply for an Economic Injury Disaster Loan advance of up to \$10,000.

This advance will provide economic relief to businesses that are currently experiencing a temporary loss of revenue if used for the following purposes.

1. Provide sick leave to employees unable to work due to the effects of COVID-19;
2. Maintain payroll to retain employees;
3. Cover increased costs of materials due to interrupted supply chains;
4. Make rent or mortgage payments; or
5. Repay other obligations that cannot be met due to revenue losses.

Funds will be made available within three days of a successful application. This loan advance will not have to be repaid. Apply for the Loan Advance [here](#).

#### SBA's expanded 7 (a) Loan Program

Small and medium sized businesses (with fewer than 500 employees) are also eligible to apply for SBA's expanded 7(a) loan program. This program is not provided through SBA directly, so the first step to qualifying for a 7(a) loan is to find an SBA approved lender in your community. Your lender can guide you through the application process and determine which 7(a) loan product will work best for your business.

Resources for SBA Loans:

[NAHB](#)

[Small Business Administration](#)

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## COVID-19 Tele-Town Hall

*Coronavirus outbreak update*

***Friday, April 3, 2020 / 11:45 AM***

HBAV will be holding a second member-wide tele-townhall regarding the current outbreak of COVID-19 and updates on its impact on the residential construction and land development industry. Please join us for this update.

#### **Town Hall Agenda:**

- Overview of HBAV's COVID-19 Response
- Updates on the latest effects of COVID-19 on the Virginia Housing Industry
  - COVID-19 and the Workplace
  - Do your part
    - Donate N-95 masks to your local Hospital
    - Donate Blood
  - Stay at Home Executive Order
  - Members Resources to Navigate COVID-19

- Small Business Administration Loans



[Register Here for the Free Tele-Town Hall](#)

The Home Builders Association of Virginia is committed to providing the most current news and resources regarding the impact of the COVID-19 outbreak on the residential construction and land development industry.

[Click here for HBAV's Comprehensive Resource Document relating to COVID-19](#)

For HBAV's March 17th COVID-19 Update, [click here.](#)

For HBAV's March 18th COVID-19 Update, [click here.](#)

For HBAV's March 19th COVID-19 Update, [click here.](#)

For HBAV's March 23 COVID-19 Update, [click here.](#)

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