

# Local Market Update for September 2021

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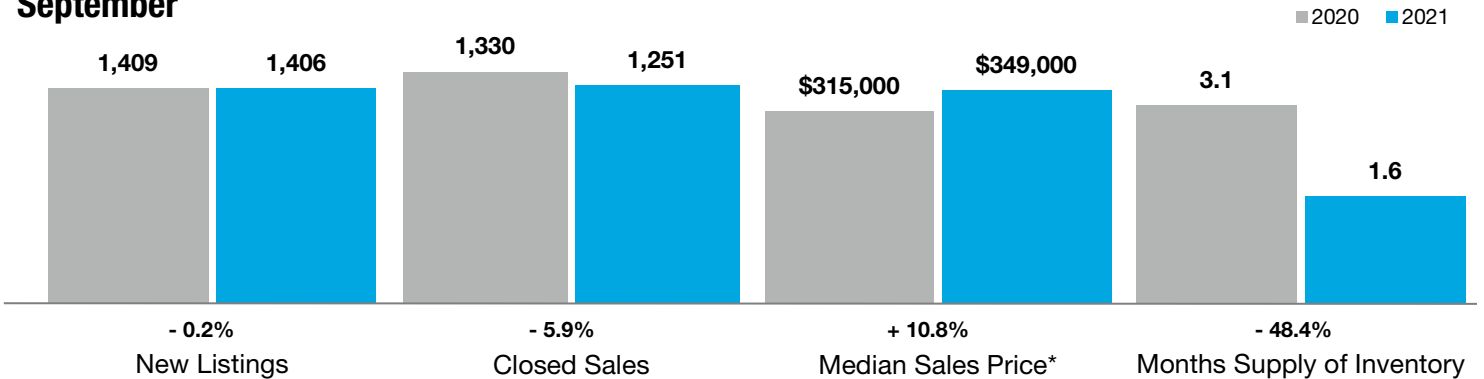
## Asheville Region

Includes Buncombe, Burke, Haywood, Henderson, Jackson, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey Counties

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	1,409	1,406	- 0.2%	11,040	12,407	+ 12.4%
Pending Sales	1,350	1,416	+ 4.9%	9,894	11,262	+ 13.8%
Closed Sales	1,330	1,251	- 5.9%	8,810	10,434	+ 18.4%
Median Sales Price*	\$315,000	\$349,000	+ 10.8%	\$284,000	\$335,000	+ 18.0%
Average Sales Price*	\$396,052	\$442,260	+ 11.7%	\$339,702	\$411,576	+ 21.2%
Percent of Original List Price Received*	95.5%	97.9%	+ 2.5%	94.8%	98.0%	+ 3.4%
List to Close	124	83	- 33.1%	126	94	- 25.4%
Days on Market Until Sale	73	29	- 60.3%	74	42	- 43.2%
Cumulative Days on Market Until Sale	85	31	- 63.5%	90	46	- 48.9%
Average List Price	\$418,160	\$494,877	+ 18.3%	\$397,773	\$453,250	+ 13.9%
Inventory of Homes for Sale	3,160	1,998	- 36.8%	--	--	--
Months Supply of Inventory	3.1	1.6	- 48.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

