

# Local Market Update for September 2021

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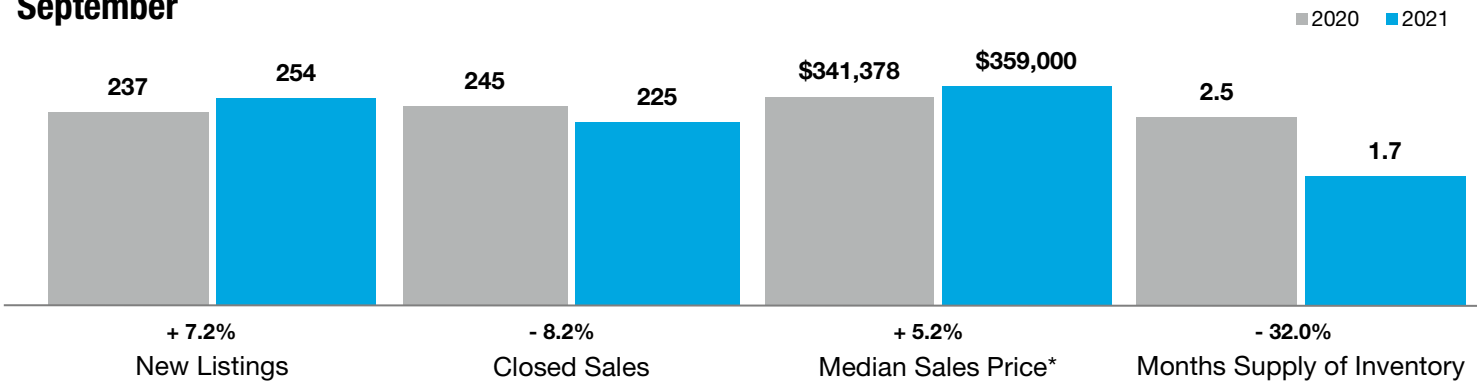
## Henderson County

North Carolina

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	237	254	+ 7.2%	1,991	2,254	+ 13.2%
Pending Sales	213	250	+ 17.4%	1,789	2,011	+ 12.4%
Closed Sales	245	225	- 8.2%	1,646	1,827	+ 11.0%
Median Sales Price*	\$341,378	\$359,000	+ 5.2%	\$300,000	\$345,950	+ 15.3%
Average Sales Price*	\$392,024	\$423,267	+ 8.0%	\$337,157	\$400,251	+ 18.7%
Percent of Original List Price Received*	96.2%	98.8%	+ 2.7%	96.0%	99.1%	+ 3.2%
List to Close	117	72	- 38.5%	108	82	- 24.1%
Days on Market Until Sale	64	20	- 68.8%	57	33	- 42.1%
Cumulative Days on Market Until Sale	77	21	- 72.7%	73	37	- 49.3%
Average List Price	\$414,059	\$486,177	+ 17.4%	\$385,858	\$429,127	+ 11.2%
Inventory of Homes for Sale	468	364	- 22.2%	--	--	--
Months Supply of Inventory	2.5	1.7	- 32.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

