

Local Market Update for December 2021

A research tool provided by the Canopy Realtor® Association
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Henderson County

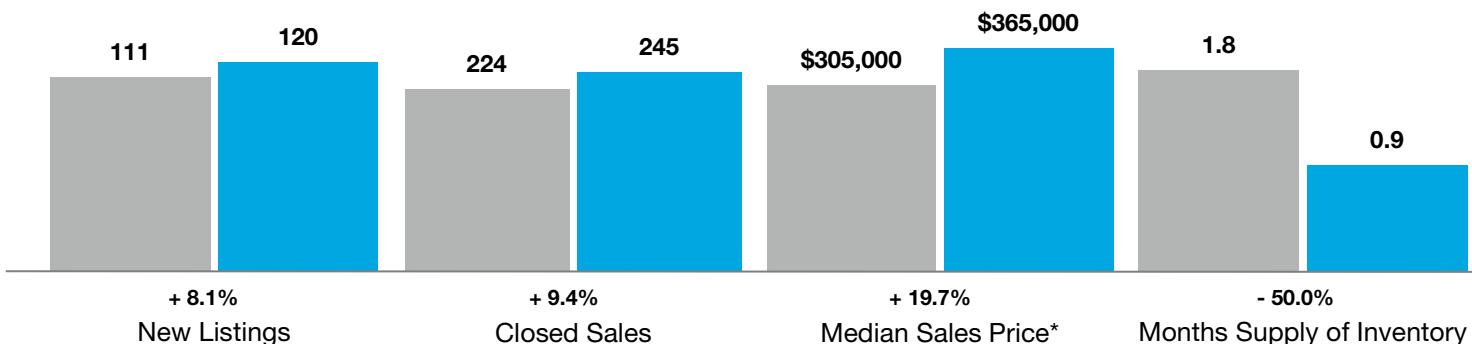
North Carolina

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	111	120	+ 8.1%	2,532	2,765	+ 9.2%
Pending Sales	135	164	+ 21.5%	2,345	2,615	+ 11.5%
Closed Sales	224	245	+ 9.4%	2,322	2,512	+ 8.2%
Median Sales Price*	\$305,000	\$365,000	+ 19.7%	\$309,950	\$350,000	+ 12.9%
Average Sales Price*	\$365,034	\$415,707	+ 13.9%	\$348,722	\$405,587	+ 16.3%
Percent of Original List Price Received*	96.7%	98.4%	+ 1.8%	96.3%	98.9%	+ 2.7%
List to Close	90	83	- 7.8%	104	81	- 22.1%
Days on Market Until Sale	38	29	- 23.7%	53	31	- 41.5%
Cumulative Days on Market Until Sale	49	34	- 30.6%	67	35	- 47.8%
Average List Price	\$390,532	\$398,019	+ 1.9%	\$387,768	\$431,129	+ 11.2%
Inventory of Homes for Sale	345	203	- 41.2%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December

■ 2020 ■ 2021



Historical Median Sales Price

Rolling 12-Month Calculation

Entire Canopy MLS Area —
Henderson County —

