

OUTDOOR ADVENTURE SPORTS OUTFITTER

Profile #1518

This very profitable, top-rated outfitter includes not only two very different adventures, but several parcels of real estate, vacation homes, and a bar and grill. It's the full deal when looking for outdoor adventure entertainment in the state of Colorado.

Many options are available and vary by skill level. Guests can choose from half-day or full-day packages, with the full-day package including lunch at the bar and grill, which is also open for dinner and evening entertainment. The packages can also include overnight family accommodations.

This business provides top selling entertainment for families and groups – there's something for everyone.

Business Highlights

- Top-rated by Trip Advisor
- Vacation packages available
- Exceptional team of experienced Guides
- Well-established business
- Very profitable and growing
- Well-trained staff in place for all aspects of this business

Purchase Price and Terms

Purchase price and terms of the business and real estate are to be suggested by Purchaser.

Corporate | History

- Well established
- S Corporations
- Sellers wish to devote more time to their families and hobbies

Location | Facilities

- Southern Colorado
- Real estate and existing buildings
- Room for expansion

Customers

- Individuals, families, and groups
- Guests come from far and wide to enjoy Colorado, and this business benefits from that stream of visitors

Sales | Marketing

- Website
- Social Media
- Print

Products

- Adventure excursions
- Dining and entertainment
- Vacation rentals
- Individually priced and packages

Management | Staff

- 6 full-time employees (includes owners)
- 200+ seasonal employees (est.)

FINANCIAL HIGHLIGHTS

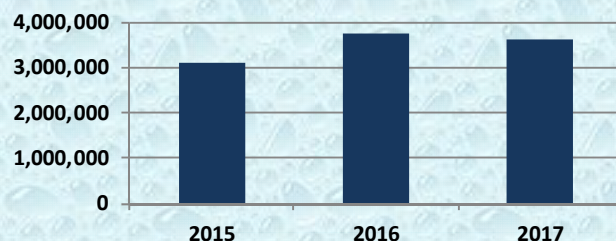
	Gross Sales (\$)	SDE (\$)*
2015	3,099,289	478,763
2016	3,738,388	911,481
2017	3,623,812	887,951
2018 (Jan-Jun)	2,245,619	608,376

*SDE includes purchase of real estate.

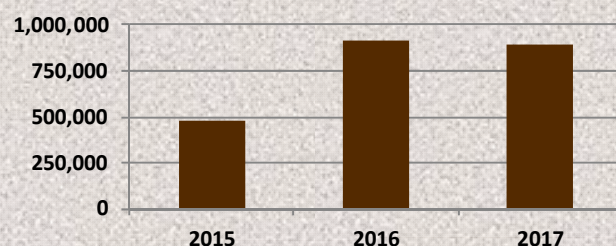
ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$ 488,100
Vehicles	232,500
Inventory	73,620
Real Estate	<u>7,600,000</u>
Total	\$8,394,220

Gross Sales



Seller's Discretionary Earnings (w/Real Estate)



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.