

# Traffic Control Company

Profile #1017

For over 20 years, this well-managed Traffic Control and Flagging Services Company has seen continued growth, due to its long term involvement with the Colorado Department of Transportation (CDOT) and various municipal projects. The construction industry remains very strong in Colorado and this business is poised to capitalize on the state's infrastructure planning. The owners are looking to retire, making this business a great acquisition for a regional industry buyer or an entrepreneur looking to acquire a well-established, profitable business and expand into other areas of the state.

## Business Highlights

- Reputable history with CDOT general contractors
- Regional expansion opportunities (Colorado and surrounding states)
- Experienced key employees
- SBA financeable (pre-qualified)

## Purchase Price and Terms

Business \$1,495,000  
 \*Down Payment (est. at 25%) \$385,000  
 \*Terms (est.): 10 years, 6.5%, \$12,700/month  
 \*Assumes buyer qualifies for SBA guaranteed financing.

### Corporate | History

- Established in mid-1990s
- S Corporation
- Owners looking to retire

### Location | Facilities

- Southern Colorado location
- 7,000 sf (approximate)
- Leased facility

### Customers

- Municipalities and general contractors focused on road construction and repair

### Sales | Marketing

- Internet bidding
- Marketing to general contractors
- Facebook

### Products/Services

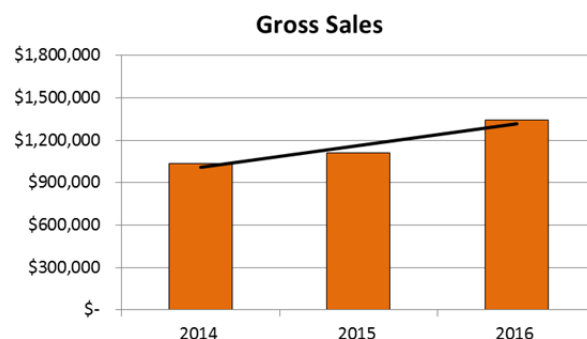
- Barriers and signage
- Message boards
- Flaggers

### Management | Staff

- 7 full-time employees (includes owners)
- 15-25 part-time employees

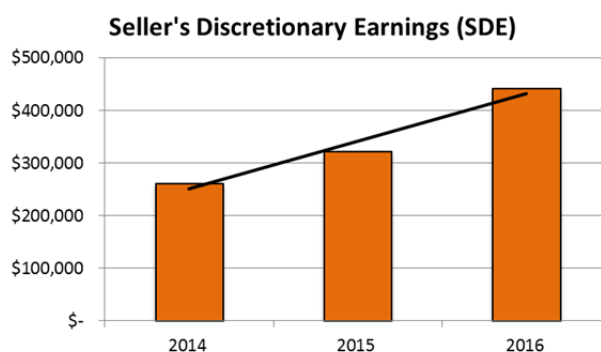
## FINANCIAL HIGHLIGHTS

	Gross Sales (\$)	SDE (\$)
2014	1,036,440	261,193
2015	1,108,651	321,388
2016	1,341,840	441,981
2017 (Jan-July)	739,570	224,073
2016 (Jan-July)	517,930	70,414



## ASSETS INCLUDED (estimated)

Furniture, Fixtures & Equipment	\$ 742,000
Vehicles	588,000
<b>Total</b>	<b>\$1,330,000</b>



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.