

DISTRIBUTOR OF CUSTOM BUILDING PRODUCTS

Profile #2616

This company primarily offers high-end interior accessories necessary for most remodels, upgrades, and new construction projects. With the growth in new construction and expansion of its product categories, the company has seen an increase in sales and improved margins. The owners continue to expand into new geographic markets through a motivated sales staff. Because designers from around the world have discovered this company and the unique, quality products being offered, sales are now occurring on a limited, but growing, international basis. We believe this business would make an excellent acquisition candidate for an individual with an entrepreneurial spirit or a similar type company looking to increase its market share. This company is well run, well organized, and ready for a smooth transition.

Business Highlights

- Great Colorado mountain location
- Trained staff remaining
- Newer equipment
- Growing earnings base
- Easy to run
- Repeat business
- Strong vendor alliances
- Long history of success

Purchase Price and Terms

Business	\$1,200,000
Down Payment (est. at 25%)*	\$300,000
Terms*:	10 years, 5.75%, \$9,900/month

*Assuming buyer qualifies for SBA guaranteed financing.

Corporate | History

- Established in 2001
- Type of entity – S Corporation
- Reason for sale - Relocation

Location | Facilities

- Located in an upscale Colorado mountain community
- Facility is 4,150 sf (approximate)

Customers

- Luxury home builders
- Architects and designers
- High-end consumers

Sales | Marketing

- Magazines
- Constant Contact
- Website

Products

- Decorative finishes
- Interior accessories

Management | Staff

- 4 full-time employees (includes 2 owners)
- 1 part-time employee

FINANCIAL HIGHLIGHTS

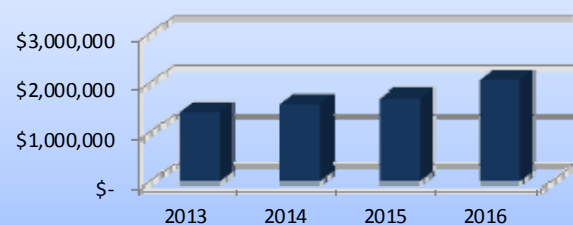
	Gross Sales	SDE
2013	1,427,945	235,826
2014	1,597,552	244,412
2015	1,706,248	292,756
2016*	2,066,559	392,749

Note: Financial information has been compiled from Seller's accrual-based financial statements. *Preliminary.

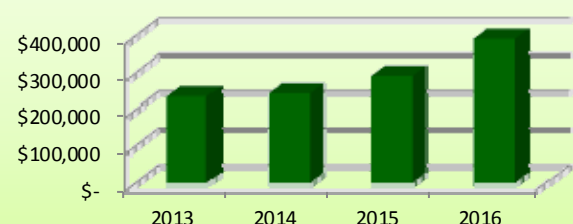
BUSINESS ASSETS INCLUDED (ESTIMATED)

Furniture & Fixtures	\$118,000
Vehicles	5,000
Inventory	20,000
Total	\$143,000

Gross Sales



Seller's Discretionary Earnings



All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.