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November 24, 2025

Mr. Andrew Jassy Chief Executive Officer Amazon.com, Inc. 410 Terry Avenue North Seattle, WA 98109

Dear Mr. Jassy:

With the holiday shopping season around the corner and Americans about to spend billions of dollars on gifts for their loved ones, we write to you to urge changes to the way your platform allows customers to view product country of origin. We have also written to the FTC to encourage all e-commerce platforms, including those based in foreign adversary countries, to do the same. We are strongly committed to a renewed "Made in America" economic and manufacturing effort, which prioritizes revitalizing domestic production and empowering American consumers to support U.S. workers directly through their purchasing decisions. We need to rebuild American manufacturing and industrial capacity and ensure that the economic benefits of a healthy domestic industrial base flow to American families – not foreign adversaries.

A critical part of this national effort is ensuring that consumers can quickly, easily, and transparently determine the true country of origin of products sold online. This includes being able to see the percentage of component parts manufactured in the United States and whether the seller is a U.S. company or a foreign entity. This is particularly true when products are ultimately controlled by companies based in adversarial nations such as the People's Republic of China (PRC). As reports continue to confirm the severity of cyber threats posed by PRC-made networking devices such as TP Link, which the Committee highlighted last year, Americans should have the ability to easily choose not to buy these products. ¹

Unfortunately, Amazon's current product-listing structure often makes this information difficult to locate or verify. Many listings bury country-of-origin details in non-standardized sections, use inconsistent terminology, or omit information entirely. This prevents consumers from exercising

¹ Moolenaar, John and Raja Krishnamoorthi, *Letter to the Honorable Gina Raimondo, Secretary of Commerce*. 13 Aug. 2024. Select Committee on the Chinese Communist Party, U.S. House of Representatives, https://selectcommitteeontheccp.house.gov/sites/evo-media-document/2024-08-13%20Letter%20to%20Commerce%20re%20TP-Link%20%28filed%29.pdf

their own preference to support our economic recovery – namely, the ability to prefer Americanmade goods and avoid products from foreign adversary suppliers that present a threat to their security.

To address this problem, we recommend that Amazon implement the following changes across its platform:

- 1. Prominently display "Country of Origin" for every product listing, using a clear and standardized format.
- 2. Require sellers to report the percentage of U.S.-made components in a product, based on existing federal definitions and guidance.
- 3. Clearly indicate whether the seller is a U.S.-based company or a foreign entity, including ultimate beneficial ownership when the seller is affiliated with a PRC-based entity.
- 4. Create user-friendly, filterable search tools that allow customers to view only products made in the United States or to exclude products from specific countries of origin.
- 5. Apply robust verification mechanisms to ensure sellers do not misrepresent country-oforigin information, with a particular emphasis on ensuring PRC products are not misrepresented as originating in third countries.

These policies would not only strengthen consumer trust and improve marketplace transparency but would also directly advance our shared goal of supporting American manufacturing and allowing U.S. consumers to vote with their dollars.

We appreciate Amazon's unique place in the American marketplace and how an American company can further bolster U.S. economic and national security with a simple change to how you display product information. We request a written response detailing whether Amazon intends to implement these reforms and, if so, whether it will do so by no later than December 15, 2025. We look forward to working with you to ensure that one of America's most powerful retail platforms empowers U.S. consumers and supports American manufacturing.

Sincerely,

John Moolenaar

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Chairman

Raja Krishnamoorthi

Ranking Member