

NOVEMBER 2021

# HOOSIER KIWANIAN

Indiana District of Kiwanis International



## TABLE OF CONTENTS

Past LTG Association - 2

Key Club E-Club Sponsorship - 3

Delivering Hope and Health Campaign - 4

Monthly Webinar - 5

Using former member information to screen for possible renewed interest in membership - 6

Request From Key Club - 7

Open House Example - 8-11



**Kiwanis**  
INDIANA DISTRICT

---

# Past LTG Association

## Paul Sciarra, PLGA President

Greetings Indiana District Kiwanians!

Here we are just over one month into our new Kiwanis year. Our clubs and new officers are working hard to re-engage our communities and energize our members

In my salutation above I used Indiana District Kiwanian to remind us we are part of a larger organization.

Your Past Lieutenant Governors Association (PLGA) consists of Kiwanians who have served as a Division Lt. Governor. Members also include Past District Governors, a Past International Trustee and Kiwanis International Past President. To be a member in good standing, there are annual dues of \$10. Consider this a friendly reminder to those who qualify and have overlooked belonging!

To the clubs and officers, the PLGA is here for you. Your PLGA members are an encyclopedia of Kiwanis knowledge and experience. PLGA members are here to serve, we are not in Kiwanis retirement!

To the Past Lt. Governors, a reminder, your Division still needs you.

Many Divisions are scheduling their Division Council Meetings, be sure to invite all your Division Past Lt. Governors. The Duneland and Calumet Divisions held a joint DCM hosted at the home of Tony and Sheila DeBonis, the Hobart Club's President-Elect and Treasurer respectively. Governor Taka drove up from Lafayette to offer his support.

In my opinion, DCMs are critical to the success of a Division and its clubs. The meeting allows for an exchange of ideas and solutions to challenges all clubs experience. And it reminds us we are part of a larger organization.

Your PLGA member in your club or division, should be considered a mentor to the current Lt. Governor, club officers and all Kiwanians. I encourage you to connect with your PLGA member. PLGA members are not shy to service. When asked, PLGA members rise to the occasion.

I wish you all good health and much success in the coming months, until next time.

Yours in service,

*Paul Sciarra*

---

---

# Key Club E-Club Sponsorship

Dear Kiwanians,

The Indiana District of Key Club is looking for AT LEAST one Kiwanis Club to sponsor the up-and-coming virtual Key Club (E-Club) that the District Board is beginning to create. Ideally, this Key Club would have three sponsoring Kiwanis Clubs: one from the Northern, Central, and Southern regions of Indiana.

What this sponsorship would entail is the usual chartering responsibilities (which the costs could be split among three clubs if we reach our goal of 3 sponsoring Kiwanis Clubs), helping the Key Club set up a means of paying dues, and sharing available service opportunities for virtual club members throughout the state.

Any interested parties can contact me at [coliprin@iu.edu](mailto:coliprin@iu.edu).

Thank you in advance for your support!

Best,  
Colin Prince,  
Indiana District of Key Club,  
Kiwanis Family Liaison



Danica Dunn, INDB Service Committee Chair

Kayley Gertz, INDB Online Key Club Liaison

# Delivering Hope and Health Campaign

## Dr. David Dixon

The Indiana District is half way to its goal for Delivering Hope and Health, and to its supportive project of finishing the Kiwanis Wall at Riley Hospital. We still have money to raise for this cause, but recognition of those clubs and individuals who have earned, or are on schedule to earn, a spot on the Wall is warranted. CONGRATULATIONS to the following:

Club Plaque Earned (\$5,000 plus level): Cicero, Dunkirk, Evansville-Green River, Indianapolis-Downtown, Goshen, Kokomo Golden K, LaPorte, Muncie, Plymouth, Richmond Clubs On Schedule (\$2,500 plus level): Angola, Brownsburg, Chesterton, Columbus, Columbus-Meridian, Elkhart, Fishers, Ft. Wayne-John Chapman, Ft. Wayne-Times Corner, Goshen-Maple City, Goshen-Sunrise, Greenwood, Kokomo, Lafayette, Mitchell-Grissom, Monticello, Nappanee, Scottsburg, Terre Haute In addition, the Southwind Division has earned a plaque and "Key Clubber Got Talent" is on schedule to earn a plaque.

Individual Plaque Earned (\$3,000 plus level): Hopf, Ogata, Vandever, Yoder

Individuals On Schedule (\$1,500 plus level): Behling, Blankenberger, Brouger, Claybaugh, Dixon, Lambert, McClary, Nicholson, Raiston, Shurn

Thanks to all who contribute to our Riley efforts. The electronic-contribution process made it difficult to separate club from individual contributions. Feel free to contact me if your club or individual records indicate that you have reached these goals. There were many clubs and individuals who were close to being on schedule and who can be part of the Wall by increasing their contributions by a reasonable increment. Again, thank you to all clubs who are supporting Delivering Hope and Health for Riley Hospital for Children.



## Contact Info

**Dr. David Dixon**

Riley Fundraising

District Chair

[ddixon@bsu.edu](mailto:ddixon@bsu.edu)

765-730-3367

**Denny Yoder**

K.I.D.S. for Riley

District Chair

[kidsforriley@gmail.com](mailto:kidsforriley@gmail.com)

574-286-6940

---

# **Monthly Kiwanis, Let's Help Kids Webinar, 7 pm EST, Dec 7th , 2021**

Featured Topic: Holiday Social meeting

We will have a relaxing social time this month. Bring your favorite drink, relax and enjoy chatting with your fellow Kiwanians! Santa and Mrs Claus might be stopping by too!

[Click Here to Join the Zoom Meeting](#)

Meeting ID: 838 9151 0537

Passcode: 346791





# Using former member information to screen for possible renewed interest in membership

You can obtain a list of former members to your club through the Secretary Dashboard.

Log into the Kiwanis Website as secretary for your club.

Select the MEMBERS tab on the left of the screen.

Select FORMER near the center of the screen

Select EXPORT FORMER MEMBERS to get a list of all former members to your club.

A spreadsheet will be downloaded to your computer

Open the spreadsheet to view the list. To the far right are two columns showing the reason for leaving as well as the leave date. As a club, you can go over the list to evaluate each name, their reason for leaving, the date they left, and any current information any member might have for each name. You can then eliminate any names that are obviously non-candidates. The remaining names you can develop a committee to reach out to them via personal contact, letter of interest, or however you choose to contact them.

The left screenshot shows the 'Members' tab selected in the left sidebar. The right screenshot shows the 'Member Management' page with the 'Former' tab selected and the 'Export Former Members' button highlighted.

While many of them may no longer have an interest, there might just be some whose situation has changed to where they can become active again. They already know about Kiwanis, they might just need a little encouragement or contact to regain them as members.

M	N
Reason member left Kiwanis	Leave date
Other	9/19/1996
Other	10/8/1987
Other	12/31/2005
Business pressure	2/26/1998
Lack of time	9/30/2016
Lack of time	10/14/2021
Moving	9/13/2018
Non-payment of dues	3/28/1996
Other	2/5/1991

---

# Request From Key Club

Hello, Kiwanis Members!

The Indiana District of Key Club International needs your help! Due to Covid restrictions, the cost of DLC will not be affordable for most of our members. However, we decided NOT to pass these costs onto our members so they can experience everything our district convention has to offer. Without your help, we will be around \$8000 over budget.

Yes, we have savings. Yes, we know we can use it as rainy-day money.... This IS a rainy day. The pandemic has taken a toll on families emotionally and financially. The actual cost to attend our convention per student would be \$325 this year, but we are only asking students to pay \$225 (early bird) and \$300 (regular registration) to ensure the event is accessible to all.

With that being said, there are a few ways that you can help the district be a little less overbudget:

Option 1: Come to the Kiwanis Family Luncheon at DLC on Saturday, March 5 at 1pm EST at the Crowne Plaza Hotel at the Indianapolis Airport. The cost is only \$35 per person. You'll have the opportunity to watch our student leaders in action, view the Club President Procession, and listen to our Keynote Speaker.

Option 2: Straight donations

\$100 will get your name (or your club's name) mentioned during Opening Session at DLC. \$200 will get you recognition at our Opening Session as well as the name of the donor on the back of our DLC shirts that all Key Club participants will wear during DLC workshop and service time.

\$300 will get you all that plus two seats at the Governor's Breakfast on Sunday, March 6 at 8:30am EST at the Crowne. Here, you will witness the retirement and installation of officers, as well as hear the final speech of the 2021-2022 Governor, Elijah Puente! Links to register and pay for the Kiwanis Family Luncheon and for the straight donations will be coming soon!!

Thanks for reading!  
Heidi Polizotto  
Indiana District Key Club  
Kiwanis District Administrator



PS -Key Clubbers Got Talent reached \$17,000 for Riley Hospital for Children!

---

# **This is how we do Membership Drive by Kokomo Golden K Kiwanis**

For several weeks members were asked to submit a list of names of anyone he or she considered to be a good candidate as a prospective new member. With the lists gathered, the work began and sixty-one (61) Kiwanis invitations, a letter briefly explaining what we do, and a copy of "Our Story" were mailed to prospective new members.

October 11, 2021, we had a Membership Drive Day.

Because this was a special meeting the regular business meeting and having a guest speaker were eliminated. Our usual business meeting is a half-hour in length followed by a half-hour for a guest's presentation. On this day, the meeting time was extended to two hours which was entirely devoted to informing prospects about our club.

The meeting was opened with a patriotic song, the Pledge of Allegiance to the Flag, and a prayer.

Six (6) prospective new members joined us for lunch. All the guests were introduced by their sponsoring member and welcomed to the club. While we were socializing and having lunch a slide show (created by Steve Granger) of our members participating in various fundraising activities was playing on a big screen.

Next a promotional video from Kiwanis International, "A Portrait of Kiwanis," was played. This impactful video was cause of some discussion of members and prospective new members.

This was followed by a PowerPoint presentation (created by Steve Granger) during which several of our members spoke to the prospects. The presentation was followed by a question-and-answer session.

We closed our special Membership Drive meeting with another short video from Kiwanis International, "This is Why it Matters."

We received good responses and one prospect is now a new member with at least 2 others on the verge of joining. We view this as a successful effort. The time, energy, and expense that went into the project is an investment of our club's future. We have much more to do regarding membership recruitment and thus are planning a future Membership Drive Day in 2022.

We are working to spread the word about Kiwanis and our club.





### **Q&A on Open House:**

#### **- What do you put into the slides?**

The slide show was photographs of our members participating in service and fundraising activities over the course of several years.

#### **- Why it is important to explain how the meeting is conducted?**

To put the prospects at ease, we explain how our meetings are conducted to let prospects know that we do some silly things such as announcing birthdays and anniversaries and singing, but that we members are all volunteers doing serious work for kids. We let them know that we don't have special handshakes, codes or secret rituals.

#### **- How do you make the presentation of your club?**

We give a brief explanation of the essence of Kiwanis: We Help Kids; We are a Youth Oriented Service Organization; and We Support Riley Children's Hospital. The intent of the PowerPoint presentation was to show how we earn money, how we spend it, and how much we have donated.

#### **- Why do you show Portrait of Kiwanis video?**

Showing Portrait of Kiwanis (12 minutes) video near the beginning of the day's presentations, and This is Why it Matters (3 minutes) video shown near the end of the day's presentations, were shown at the request of a member. To our knowledge, very few (if any) members of our club had ever seen the videos before.

#### **- What is your call to action to join the club?**

To show prospects how Kiwanis supports Riley Hospital and local kids in need. We earn money through fundraisers and give it all away to/for kids.

#### **- How do you follow up with prospects after the meeting to close the deal?**

Each prospect who attended the meeting was contacted (by phone or in person by the member who submitted the prospect) to encourage the prospect to join and to answer any questions the prospect may have about the club.



# Kiwaniis®

## KOKOMO GOLDEN K

PO Box 2009, Kokomo, IN 46904-2009

Hello Prospective Kiwanian,

You are invited to a special membership meeting of the Kokomo Golden K Kiwanis Club. Our club is planning a New Prospective Members Day – your invitation is enclosed.

We meet every Monday at 11:00 A.M. for social time and lunch, followed by a business meeting from 12:00-12:30 P.M. Then, 12:30-1:00 P.M. we have weekly guest speakers who talk to us on an infinite array of topics.

Our club is involved in many projects locally, in our district, state, and internationally. Kiwanis is oftentimes the best kept secret of a community. It shouldn't be viewed as such, because we work openly to Help Kids, to Help Serve Our Community, and to Support Riley Hospital.

Kiwanis is a philanthropic service organization. We have multiple fundraisers (Our Story also enclosed), and all the money raised (100%) is used for children. Wherever there is a child in need, we try to help. We work together as a group to accomplish much more than any one of us could possibly do alone.

We hope you will attend this upcoming special membership meeting and help us become the greatest service organization gem of Kokomo.





# Kiwanis

## KOKOMO GOLDEN K

PO Box 2009, Kokomo, IN 46904-2009

*Kiwanis is a global organization dedicated to improving the children of the world one child and one community at a time.*

### Our Club:

- Our club is seeking new members that want to make a difference in our children and our community
- As a Club we encourage our members to support our programs and make our community aware that we are all about children
- We encourage and support our members to attend Divisional, District and International meetings, conferences and conventions
- Visit our web site:  
[www.kokogoldenkiwanis.homestead.com](http://www.kokogoldenkiwanis.homestead.com)
- We make available monthly newsletters
- We meet once a week at the local Main Street Café on Mulberry and Main St.; a program with a special speaker is included
- We have monthly board meetings

### Statistics:

- We have been the Kokomo Golden K Kiwanis Club since September 1986
- Our annual Service project budget of over \$15,000 and over \$349,000 since October 2002 supports the community and children.
- Over \$167,000 donated to Riley Children's Hospital since October 2002; **our club has a recognition plaque on the Kiwanis Wall at Riley Children's Hospital**
- Over \$79,000 scholarships given to area seniors since October 2009
- Received over \$83,000 from our Scholarship Bake Sale since October 1993

### Community Involvement:

- Scholarships 5 to 7 each year
- Reading to kindergarteners and preschoolers at two schools; providing books that they keep three times a year
- Bring up Grades awards at two elementary schools to children twice a year
- Recycling Caps for benches at two schools lets the children set an example for the community
- Fund Raisers at local businesses provides community awareness of our club's support of Riley Hospital and the community

### Community Financial Support:

- EquiVenture – Therapeutic horseback riding for youth with disabilities

- Howard Sheriff KIDS Christmas Shopping – Memorial Scholarship [DARE Replacement]
- Kokomo Urban Outreach – Buddy Bags (food) for needy children (Mini-UP) and UP for young adults
- St. Joseph School for the Deaf – critically hearing-impaired youth help
- Eliminate – Kiwanis International program to eliminate maternal and neonatal tetanus in under developed countries around the world
- Ronald McDonald House – Offering boarding facilities for Riley Hospital families
- Salvation Army – community assistance for needy families
- Kokomo Rescue Mission - proclaims the Good News and demonstrates the compassion of Jesus Christ to the homeless, hungry, and hurting in North Central Indiana
- Boy Scouts of America – Scout Chaplain Support

### Golden K Kiwanis Fund Raisers to provide money for our programs:

- Annual Bake Sale Auction – members and friends bring goodies to be auctioned
- Poinsettias – sell large poinsettias to people and businesses in our community
- Crew Car Wash Coupons – sell coupons to members and friends
- Pizzas-Sales – "Greatway" Pizzas sold to members, friends, and community
- J. Edwards Gourmet - Valentine's Day treats offered to the community
- Aluminum Can Collecting – Collection centers provide the community opportunities to recycle their cans to support our programs
- Frittatas' Scrip's – special scrips offered to members to be used to eat at the Frittatas' Restaurant
- Riley Bucket – members have opportunity to contribute to Riley Hospital on a weekly basis
- Happy Dollars – members have an opportunity to express their happiness in their personal life in our weekly meetings
- Administrative Fund – members buy tickets to a drawing and the winner gets to designate where half the money goes
- We are always looking for new fundraisers to increase our support of the children of our community and Riley Hospital



---

# Membership Drive Open House Example

Kokomo Golden K Kiwanis Club hosts very welcoming and informative Open House Meeting, inviting prospective members. Their regular meeting starts at noon, but for the open house, they start 11am to make sure guests have an opportunity to talk with their invitees and other members, and allow them to .

Prior to our regular meetings some set-up is required (Around 11 am):

- Kiwanis Banners are hung for viewing
- Newsletters are displayed on a shelf for pick up or distribution
- Name badges are out for distribution
- The PA system is set-up and checked. If our guest is making a presentation via computer, then the projector is set-up and screen pulled down.
- Tickets for 50/50 Drawing are sold. As an explanation, the drawing winner does not keep the money. The money is split with half the money going to our administration fund and the other half to the winner's choice of donating it to the Riley fund or to our scholarship fund.
- Riley Bucket – bucket is passed for donations
- Members are selected to lead the club in a patriotic song; reciting of the Pledge of Allegiance to the Flag; and a brief prayer.
- Lunch and social time are then enjoyed (11:15 am – noon)

Promptly at 12:00 Noon the Kiwanis bell is rung, and meeting is called to order by the club president stating the date, and the Kiwanis mission.

- We begin with a member leading a song, another member leads the pledge, and a third member gives the prayer.
- Our guest(s) are introduced and welcomed to the club.
- The president then states those members who are having birthdays or anniversaries in the following week. We of course then sing the appropriate songs to those members, (unless they pay us not to sing!).
- Happy Dollars – members making donation of at least \$1 can make a comment, tell a humorous story, cheer on their sports team, tell of trips or visits, etc.
- The amount of money collected by the selling of 50/50 drawing tickets is announced. Generally, our guest speaker is asked to draw and read the numbers of the winning ticket.
- The chairperson (currently Liz Nielander) in charge of our Aluminum Cans and Tabs Collecting Project gives an update of cans collected and turned in for money at a local metals recycling center.

- Status of Frittatas Restaurant scrips is given by the chairperson (currently Tom Baird)
- Any updates or status of membership is given by the Membership Chairperson (currently Linda McCauley)
- The president asks for progress reports on current projects by the respective chairperson(s)
- The president asks the members for any news or updates on members who may be ill.
- The president requests that the member who arranged for the guest speaker to then introduce said speaker.
- The program is presented for the enjoyment of the club members. At the conclusion the guest speaker is presented with a Certificate of Appreciation, a copy of the current newsletter (both currently prepared by Steve Granger) and, the much sought-after Kokomo Golden K Kiwanis pen.
- Adjournment: with no further business, questions or comments, the meeting is adjourned promptly at 1:00 P.M., signified by the ringing of the Kiwanis bell by the president.
- At the conclusion, all banners are taken down, newsletters and name badges filed, the PA system taken down and stored, tickets, baskets, Riley bucket, and the Kiwanis bell and gavel are stored