



UA BEGINNING FARMER AND  
RANCHER PROGRAM

# CALLING ALL BEGINNING FARMERS AND RANCHERS!

Arizona's Conservation Districts and AACD are working in partnership with The University of Arizona and many others to conduct workshops and field days for both beginning ranchers and beginning farmers in Arizona.

Ranchers and Farmers with less than 10 years of experience qualify for the program. The beginning ranchers and farmers program will be three years that include annual and quarterly events, annual and quarterly curriculum.

## *Curriculum will include:*

- Assessing soil, water, and climate zones
- Developing your business plan and mission
- Financing options for first time farmers/ranchers; Microloans and USDA Loans
- Plant ID, Forage and monitoring
- Local, State, County and District Resources
- Certificate programs and niche marketing from CSA's to Casinos
- Record keeping tools and cash flow analysis to obtain financing
- AND SO MUCH MORE!

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# Upcoming Workshops

- December 13, 2019 - Cochise College Benson Center, Benson, AZ*
- January 7, 2020 - Florence Library & Community Center, Florence, AZ*
- January 10, 2020 - Cochise College Benson Center, Benson, AZ*
- January 23, 2020 - Laughlin, NV - The Southwest Indian Ag Association*
- February 14, 2020- Cochise College Benson Center, Benson, AZ*
- March 3, 2020 - Florence Library & Community Center, Florence, AZ*