

CONSUMER: Lodging

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Reasons for this report

- ✓ Sector Update
- ✓ Data-Driven Analysis

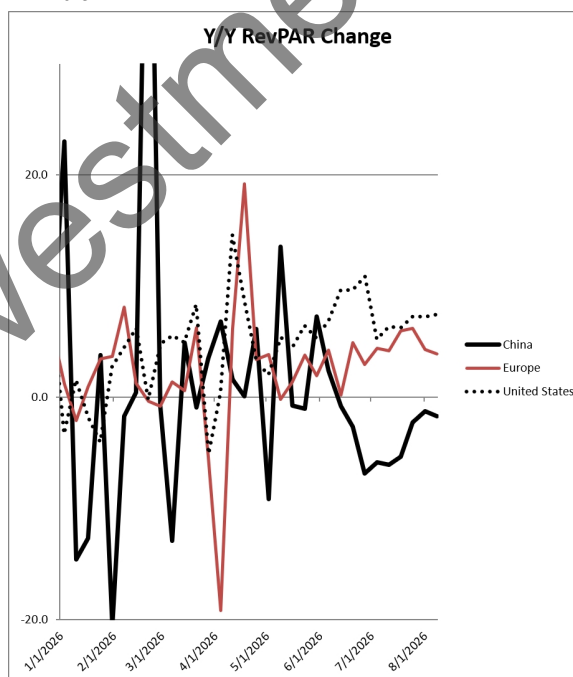
Lodging - International hotels' RevPAR last week: China -1.7% y/y, Europe +4.3% y/y

China: Per STR/CoStar for the week ending August 8th, hotel RevPAR in China in local currency was -1.7% y/y vs. -1.3% y/y in the prior week. This compares to the 10-week trailing average of -3.0%. By comparison for 2026 (no quarterly guide), Hilton (HLT, Hold) expects China RevPAR to be down low-single digits y/y and Marriott (MAR, Hold) expects China to be +2-3% y/y. Last week's RevPAR was up against a -4.7% y/y comparable result in 2025 vs. -4.3% y/y in the prior week. [Results in China have softened the past several months which we believe due to China's cooling economy.](#)

Europe: RevPAR in Europe in Euros was +4.3% y/y vs. +6.2% y/y in the prior week. This compares to the 10-week trailing average of +3.9%. By comparison for 2026 (no quarterly guide), HLT expects Europe's RevPAR to grow mid-single digits y/y. Last week's RevPAR was up against a -3.8% y/y comparable result in 2025 and -4.6% y/y in the prior week.

Overall U.S. RevPAR was +7.2% y/y, slightly below the prior week's result of +7.3% y/y and the trailing 10-week average of +7.5% y/y.

Exhibit 1:



Source: STR/CoStar, Truist Securities

RevPAR detail for week ending August 8th vs. trailing 28 days:

China (local currency):

- RevPAR was -1.7% y/y for the week ending August 8th, **above** the -2.8% y/y for the trailing 28 days.
- ADR was -0.2% y/y for the week ending August 8th, **above** the -0.7% y/y for the trailing 28 days.
- Occupancy was -1.5% y/y for the week ending August 8th, **above** the -2.1% y/y for the trailing 28 days.

Europe (in Euros):

- RevPAR was +4.3% y/y for the week ending August 8th, **below** the +5.5% y/y for the trailing 28 days.
- ADR was +4.1% y/y for the week ending August 8th, **below** the +4.6% y/y for the trailing 28 days.
- Occupancy was +0.1% y/y for the week ending August 8th, **below** the +0.9% y/y for the trailing 28 days.

EBITDA and rooms exposure by region:

EBITDA: Hyatt (H, Buy), InterContinental (IHG, NR), and Marriott (MAR, Hold) are among the Lodging C-corps that have the greatest exposure to Europe and Asia. From Europe, MAR generates approximately 15% of EBITDA, IHG 15%, Wyndham (WH, Buy) less than 5%, H roughly 5%, and Hilton (HLT, Hold) 10%. Of these companies, H and MAR have the greatest exposure to Asia (~10-20% of EBITDA). HLT is approximately 10%. Each of the other companies generates 5% to 10% of EBITDA from the Asia-Pacific region. Following the Apple Leisure Group acquisition, H has a relatively high ~25% exposure to the Americas ex-US/Canada.

- In a normalized environment, Greater China inclusive of Macau and Hong Kong generally represents half of the Asia-Pacific EBITDA from the C-corps.

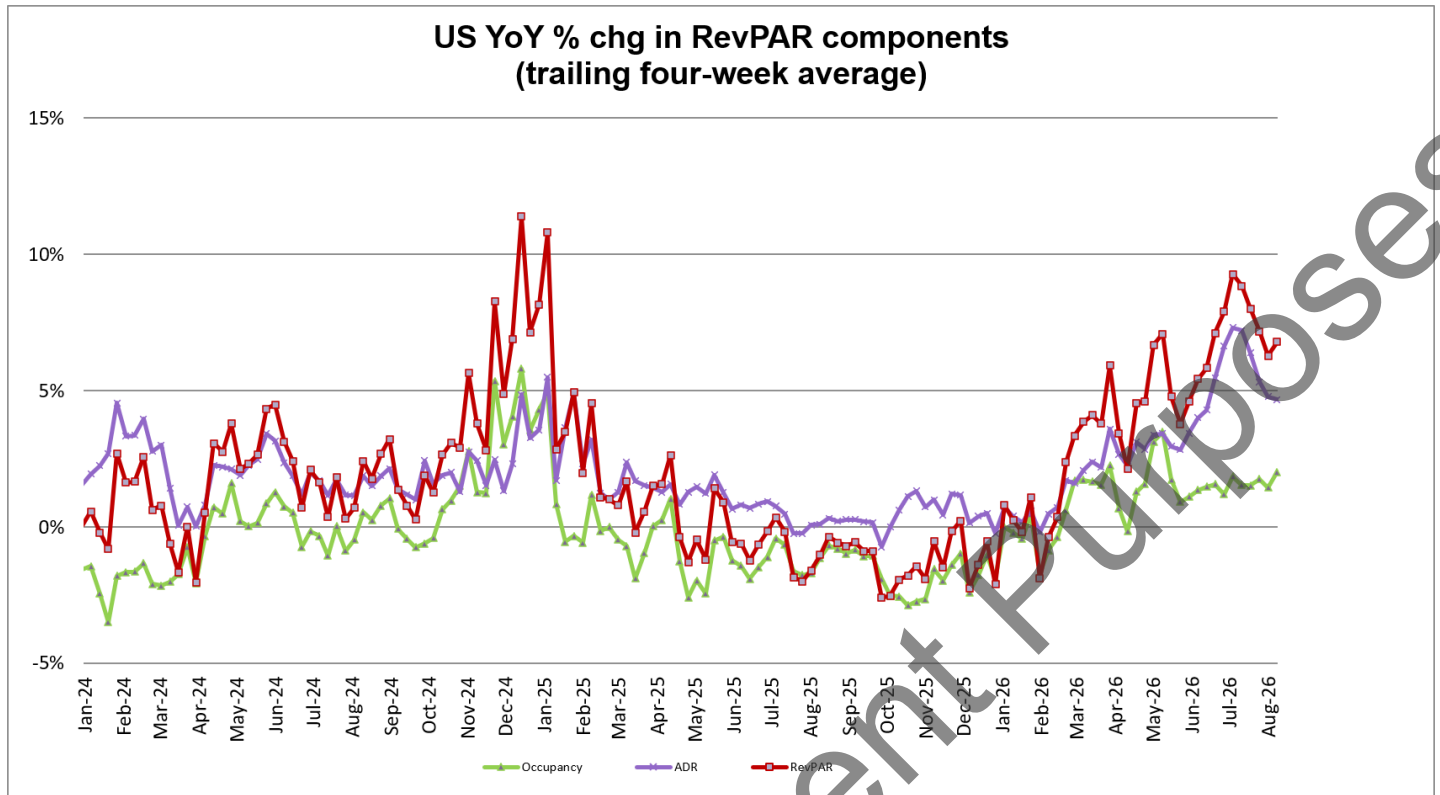
Rooms (as of 4Q25; figures may not round to 100%):

- Choice Hotels (CHH, Buy):
 - Domestic: 76%
 - Asia-Pacific: 5%
 - Europe/Middle East: 11%
 - Americas (excluding U.S.): 8%
- H (includes owned/leased hotels):
 - United States: 45%
 - Americas (ex U.S.): 17%
 - Greater China: 14%
 - Asia Pacific (ex Greater China): 10%
 - Europe: 11%
 - Middle East/Africa: 3%
- HLT:
 - US: 64%
 - Americas: 6%
 - Europe: 10%
 - Middle East/Africa: 3%
 - Asia Pacific: 17%
- IHG:
 - Americas: 52%
 - EMEAA: 28%
 - Greater China: 20%
- MAR (ex-timeshare):
 - North America: 61%
 - Europe: 10%
 - Middle East/Africa: 5%
 - Asia Pacific: 20%
 - Caribbean/Latin America ("CALA"): 5%
- WH:
 - US: 58%
 - Canada: 5%
 - Greater China: 15%
 - Rest of Asia: 5%
 - Europe/Middle East/Africa: 12%
 - Latin America: 5%

Weekly RevPAR Summary

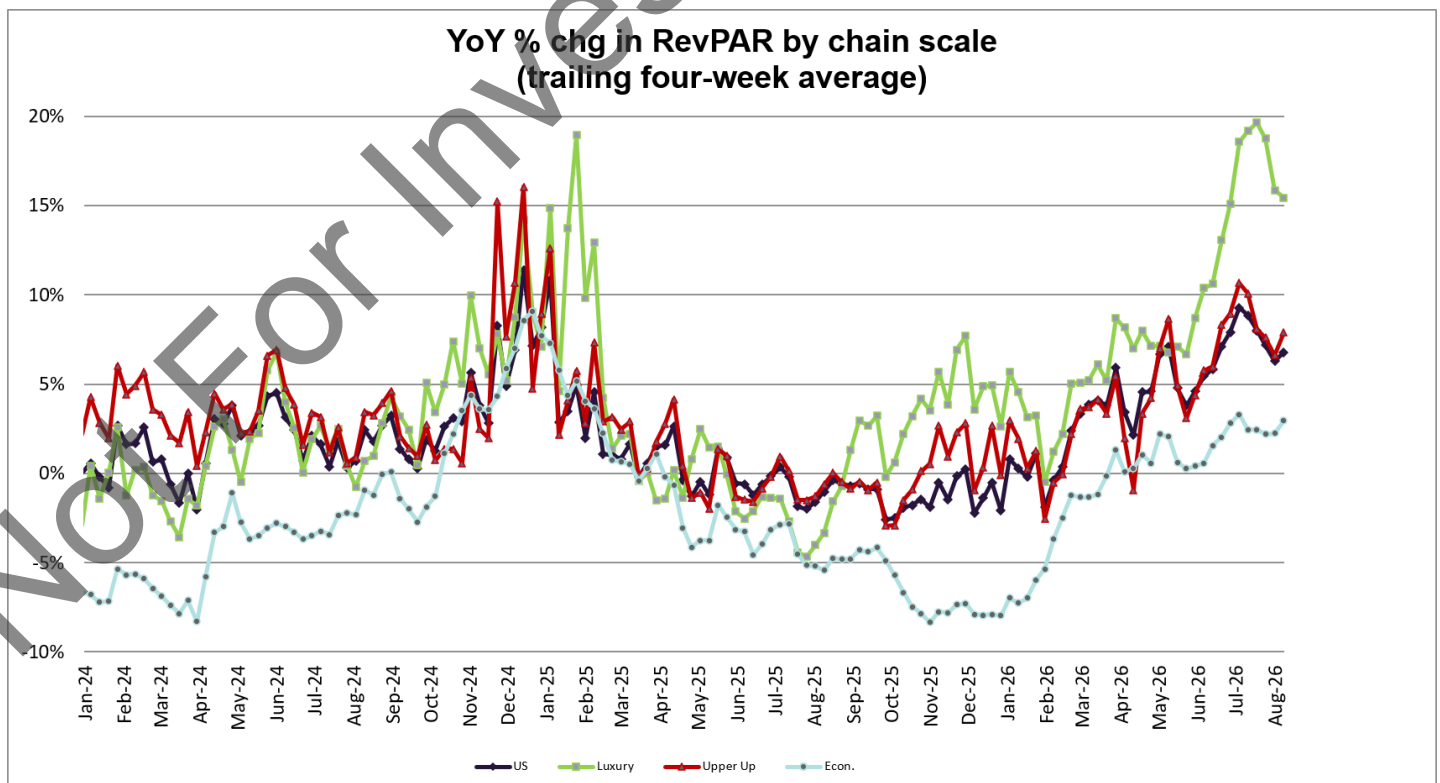
YoY % change in RevPAR													
U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Independent	New York	Boston	LA	Chicago	DC	
3/7/2026	4.9%	6.5%	4.5%	1.7%	3.0%	0.0%	-1.6%	10.0%	-2.5%	0.8%	1.0%	-3.9%	5.6%
3/14/2026	5.6%	9.9%	6.2%	5.2%	4.3%	2.4%	0.0%	5.4%	0.2%	-3.6%	1.9%	16.8%	-6.0%
3/21/2026	4.9%	5.5%	2.9%	4.5%	5.7%	5.6%	3.8%	5.4%	-4.3%	-8.8%	8.9%	-12.7%	15.2%
3/28/2026	8.3%	12.8%	8.2%	8.0%	7.6%	5.4%	3.1%	8.2%	6.1%	-0.4%	1.1%	12.4%	13.2%
4/4/2026	-5.1%	4.5%	-9.3%	-8.2%	-8.1%	-7.9%	-6.5%	-0.2%	-2.7%	-18.7%	-3.5%	-4.8%	-21.2%
4/11/2026	0.4%	5.1%	-5.4%	-1.9%	1.6%	2.3%	0.7%	3.3%	-3.0%	-10.5%	4.8%	-0.2%	-9.5%
4/18/2026	14.6%	9.5%	20.0%	18.8%	18.1%	14.4%	6.9%	7.0%	-6.9%	11.9%	11.7%	41.2%	57.7%
4/25/2026	8.5%	9.4%	11.7%	8.9%	7.7%	3.8%	1.3%	7.2%	-0.5%	12.5%	-0.1%	20.4%	17.4%
5/2/2026	3.2%	4.5%	1.9%	1.6%	3.3%	2.7%	0.0%	4.7%	-4.1%	8.9%	-8.1%	1.9%	3.2%
5/9/2026	2.0%	3.7%	1.1%	1.4%	2.3%	1.8%	0.1%	2.0%	-5.9%	-17.7%	5.5%	15.8%	-4.1%
5/16/2026	5.4%	10.8%	5.0%	4.2%	4.6%	3.4%	1.1%	5.8%	8.8%	4.2%	1.6%	-3.4%	14.0%
5/23/2026	4.6%	7.6%	4.4%	2.5%	4.0%	1.0%	-0.2%	6.6%	1.6%	-14.7%	1.8%	9.7%	7.0%
5/30/2026	6.5%	12.6%	7.0%	4.0%	5.1%	1.9%	0.6%	8.6%	2.9%	7.3%	3.6%	6.2%	14.6%
6/6/2026	5.3%	10.5%	6.7%	3.9%	3.9%	1.9%	0.7%	5.6%	4.9%	0.8%	5.0%	23.9%	3.0%
6/13/2026	7.0%	11.7%	5.8%	5.9%	6.1%	6.1%	5.2%	7.6%	18.9%	5.7%	14.0%	16.6%	11.6%
6/20/2026	9.7%	17.4%	13.8%	8.8%	6.4%	2.9%	1.7%	9.9%	13.9%	6.4%	15.5%	16.2%	25.2%
6/27/2026	9.6%	20.7%	9.5%	7.8%	6.8%	5.5%	3.7%	11.1%	16.7%	26.5%	18.1%	26.1%	13.2%
7/4/2026	10.9%	24.5%	13.6%	12.2%	7.9%	5.1%	2.7%	9.1%	22.6%	22.0%	21.5%	21.2%	57.3%
7/11/2026	5.2%	14.2%	3.4%	3.1%	3.4%	2.9%	1.7%	7.7%	9.7%	21.2%	13.7%	9.8%	7.2%
7/18/2026	6.3%	19.2%	5.8%	5.7%	4.6%	4.0%	1.7%	6.7%	40.3%	3.8%	2.7%	5.8%	13.4%
7/25/2026	6.3%	17.2%	7.6%	5.9%	4.0%	3.9%	2.6%	5.2%	35.0%	10.9%	8.5%	23.3%	15.4%
8/1/2026	7.3%	12.9%	9.6%	7.8%	6.1%	4.9%	2.9%	5.6%	21.2%	10.7%	9.3%	13.7%	18.8%
8/8/2026	7.2%	12.5%	8.5%	7.2%	6.2%	4.4%	4.5%	6.6%	10.2%	16.6%	8.0%	23.8%	15.9%
Bifurcation of chain scales, though Midscale and Economy up MSD				Luxury and Upper Upscale led chain scales				Boston and Washington, D.C. led top 5 markets					
1Q24	0.2%	-0.3%	2.9%	0.1%	-2.1%	-4.5%	-6.9%	-0.2%	11.6%	9.7%	-4.3%	1.9%	5.3%
2Q24	2.5%	2.0%	3.8%	3.1%	2.1%	1.4%	-2.0%	0.4%	8.6%	7.9%	-3.4%	3.0%	5.5%
3Q24	0.9%	2.3%	2.3%	1.3%	0.4%	-0.4%	-2.4%	-1.1%	5.2%	6.2%	0.1%	13.4%	3.6%
4Q24	3.6%	6.9%	3.0%	3.4%	4.4%	4.7%	4.3%	0.1%	10.9%	2.0%	0.2%	12.3%	5.8%
1Q25	2.2%	7.5%	3.7%	1.3%	1.3%	2.0%	2.7%	-1.0%	5.4%	0.9%	4.9%	6.5%	11.6%
2Q25	-0.5%	4.4%	-0.2%	-1.2%	-1.9%	-1.7%	-3.4%	-1.1%	4.6%	1.0%	3.8%	4.2%	-5.4%
3Q25	-1.4%	2.4%	-1.5%	-2.2%	-2.0%	-2.0%	-5.0%	-1.4%	4.2%	-5.5%	-6.6%	4.0%	-8.5%
4Q25	-1.1%	5.8%	1.0%	-2.0%	-2.8%	-4.6%	-7.9%	-2.0%	5.0%	-3.3%	-1.1%	0.4%	-6.5%
1Q26	3.8%	7.0%	3.4%	3.1%	3.4%	0.9%	-1.8%	4.3%	4.4%	-4.9%	4.3%	4.8%	-6.3%
YoY % change in ADR													
U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Independent	New York	Boston	LA	Chicago	DC	
3/7/2026	3.6%	4.2%	3.9%	1.1%	1.6%	-0.5%	-2.0%	8.0%	2.2%	-0.1%	2.3%	-0.2%	0.8%
3/14/2026	3.2%	5.4%	2.7%	2.4%	2.4%	0.1%	-1.4%	3.9%	2.5%	-0.3%	4.2%	7.1%	-6.8%
3/21/2026	2.2%	4.6%	1.3%	2.0%	2.6%	1.7%	0.2%	3.0%	0.7%	-2.0%	6.4%	-13.4%	6.8%
3/28/2026	5.4%	8.1%	5.2%	4.5%	4.6%	2.5%	0.4%	6.2%	8.1%	-0.3%	0.5%	2.4%	6.8%
4/4/2026	-0.1%	10.0%	-2.2%	-2.1%	-2.7%	-2.8%	-3.3%	3.2%	0.9%	-8.3%	0.1%	-4.3%	-14.7%
4/11/2026	1.5%	9.5%	0.2%	0.3%	1.5%	1.5%	-0.3%	3.3%	-0.7%	-5.9%	3.3%	-0.4%	-6.8%
4/18/2026	5.7%	0.1%	7.8%	6.9%	7.3%	5.5%	1.4%	2.9%	-3.1%	8.2%	9.4%	17.0%	30.7%
4/25/2026	4.3%	2.4%	4.6%	3.9%	3.6%	1.5%	-0.8%	4.5%	-1.1%	7.5%	-0.9%	8.9%	6.7%
5/2/2026	2.0%	2.7%	1.2%	0.8%	1.8%	1.8%	-0.7%	3.6%	-1.7%	6.3%	-1.3%	1.6%	-1.5%
5/9/2026	1.7%	4.3%	1.6%	1.0%	1.5%	1.3%	-0.7%	2.2%	-1.3%	-8.1%	6.0%	7.9%	-3.4%
5/16/2026	3.9%	7.1%	3.3%	2.7%	2.7%	2.3%	0.1%	5.1%	8.4%	5.3%	2.6%	-0.5%	8.6%
5/23/2026	3.7%	8.0%	3.8%	2.1%	2.5%	1.1%	-0.7%	5.8%	4.5%	5.4%	2.8%	5.2%	3.9%
5/30/2026	4.5%	6.4%	3.9%	2.8%	2.8%	1.6%	0.0%	6.6%	4.0%	7.4%	2.9%	3.2%	7.6%
6/6/2026	4.0%	6.4%	3.8%	3.1%	2.5%	2.0%	0.2%	4.6%	5.4%	2.5%	6.1%	14.5%	1.2%
6/13/2026	4.9%	9.7%	4.3%	4.6%	3.7%	3.9%	2.4%	5.8%	17.1%	10.8%	13.7%	8.7%	6.1%
6/20/2026	8.4%	14.8%	11.0%	8.0%	5.2%	3.2%	1.3%	8.7%	16.9%	11.6%	14.9%	12.4%	12.3%
6/27/2026	9.2%	19.9%	10.4%	8.9%	6.6%	4.3%	2.6%	9.6%	22.1%	28.2%	18.1%	18.5%	9.5%
7/4/2026	6.7%	16.5%	7.8%	7.2%	4.0%	2.0%	0.4%	5.8%	23.8%	22.0%	15.6%	12.0%	34.8%
7/11/2026	4.5%	15.1%	4.4%	4.0%	2.7%	1.5%	0.0%	5.8%	10.9%	21.8%	14.1%	7.0%	0.4%
7/18/2026	5.2%	21.6%	4.9%	4.8%	3.2%	1.8%	-0.5%	5.9%	41.5%	4.2%	3.5%	4.7%	6.0%
7/25/2026	4.9%	13.7%	5.7%	4.5%	2.6%	2.1%	0.4%	4.9%	28.1%	6.7%	4.3%	17.1%	8.1%
8/1/2026	4.5%	7.7%	5.3%	5.1%	3.2%	2.1%	0.8%	4.1%	13.3%	6.9%	2.9%	9.6%	8.5%
8/8/2026	4.1%	7.4%	4.9%	3.8%	2.8%	2.1%	1.2%	4.5%	4.8%	7.7%	5.8%	15.2%	5.5%
1Q24	2.2%	-2.4%	1.9%	1.1%	0.6%	-1.0%	-3.0%	-3.1%	6.7%	3.3%	-2.2%	0.4%	2.8%
2Q24	1.6%	-2.2%	1.5%	1.6%	1.3%	0.7%	-1.4%	0.7%	4.6%	3.6%	-3.1%	0.3%	3.6%
3Q24	1.4%	0.1%	1.8%	1.3%	0.8%	0.7%	-0.8%	0.2%	3.6%	5.7%	-1.6%	10.1%	3.2%
4Q24	1.9%	4.5%	1.8%	1.8%	2.4%	2.7%	2.1%	-0.7%	7.7%	1.3%	-0.8%	6.7%	3.7%
1Q25	1.9%	5.8%	2.4%	1.2%	1.3%	2.1%	1.8%	-0.7%	4.7%	1.1%	0.7%	4.8%	11.1%
2Q25	1.0%	5.3%	0.9%	0.1%	-0.4%	-0.8%	-1.3%	0.6%	4.5%	2.1%	2.5%	2.1%	-2.1%
3Q25	0.1%	3.2%	0.2%	-1.0%	-0.8%	-1.4%	-3.0%	0.7%	5.3%	-2.9%	-1.7%	0.1%	-3.7%
4Q25	1.0%	4.5%	1.7%	-0.3%	0.7%	-2.2%	-4.8%	1.3%	5.3%	0.7%	0.9%	0.4%	-1.7%
1Q26	2.4%	4.4%	2.6%	1.9%	1.7%	0.5%	-2.6%	3.0%	4.5%	-0.1%	4.3%	0.1%	-6.5%
YoY % change in Occupancy													
U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Independent	New York	Boston	LA	Chicago	DC	
3/7/2026	1.2%	2.2%	0.6%	0.6%	1.4%	0.5%	0.4%	1.8%	-4.6%	0.9%	-1.3%	-3.6%	4.8%
3/14/2026	2.3%	4.3%	3.4%	2.8%	1.9%	2.2%	1.4%	1.4%	-2.3%	-3.3%	-2.2%	9.1%	0.8%
3/21/2026	2.7%	0.9%	1.5%	2.4%	3.1%	3.9%	3.7%	2.3%	-5.0%	-6.9%	2.4%	0.8%	7.9%
3/28/2026	2.8%	4.3%	2.9%	3.3%	2.8%	2.8%	2.7%	1.9%	-1.8%	-0.1%	0.6%	9.7%	6.0%
4/4/2026	-5.0%	-4.9%	-7.3%	-5.2%	-5.5%	-5.3%	-3.3%	-3.3%	-3.6%	-11.3%	-3.6%	-0.5%	-7.5%
4/11/2026	-1.1%	-4.0%	-5.7%	-2.2%	0.1%	0.8%	1.0%	0.0%	-2.3%	-4.9%	1.5%	0.2%	-2.9%
4/18/2026	8.4%	9.4%	11.3%	11.1%	10.0%	8.5%	5.4%	4.0%	-4.0%	3.5%	2.1%	20.7%	20.6%
4/25/2026	4.0%	6.8%	6.8%	4.8%	3.9%	2.2%	2.1%	2.6%	0.7%	4.6%	0.8%	10.5%	10.0%
5/2/2026	1.2%	1.7%	0.7%	0.8%	1.5%	0.8%	0.7%	1.1%	-2.5%	2.5%	-6.9%	0.3%	4.8%
5/9/2026	0.3%	-0.5%	-0.4%	0.4%	0.8%	0.4%	0.8%	-0.2%	-4.6%	-10.4%	-0.5%	7.3%	-0.8%
5/16/2026	1.5%	3.4%	1.6%	1.5%	1.8%	1.1%	1.0%	0.6%	0.4%	-1.1%	-1.0%	-2.9%	4.9%
5/23/2026	0.8%	-0.3%	0.6%	0.4%	1.5%	0.0%	0.5%	0.7%	-2.9%	-9.9%	-0.9%	4.3%	3.0%
5/30/2026	1.9%	5.9%	3.0%	1.2%	2.2%	0.3%	0.6%	1.9%	-1.0%	-0.1%	0.7%	2.9%	6.5%
6/6/2026	1.3%	3.8%	2.8%	0.8%	1.4%	-0.1%	0.5%	0.9%	-0.5%	-1.6%	-1.1%	8.3%	1.9%
6/13/2026	1.9%	1.8%	1.5%	1.3%	2.3%	2.1%	2.7%	1.6%	1.5%	-4.6%	0.3%	7.3%	5.2%
6/20/2026	1.2%	2.3%	2.5%	0.8%	1.2%	-0.3%	0.4%	1.1%	-2.6%	-4.7%	0.5%	3.4%	11.5%
6/27/2026	0.4%	0.7%	-0.8%	-0.9%	0.2%	1.1%	1.0%	1.4%	-4.4%	-1.4%	0.0%	6.4%	3.4%
7/4/2026	3.9%	6.8%	5.4%	4.7%	3.7%	3.0%	2.3%	3.4%	-0.9%	0.0%	5.1%	8.3%	16.7%
7/11/2026	0.7%	-0.8%	-1.0%	-0.8%	0.6%	1.4%	1.8%	1.9%	-1.1%	-0.5%	-0.3%	2.6%	6.8%
7/18/2026	1.1%	-2.0%	0.8%	0.8%	1.3%	2.1%	2.2%	0.8%	-0.9%	-0.4%	-0.8%	1.1%	7.0%
7/25/2026	1.3%	3.1%	1.8%	1.3%	1.3%	1.8%	2.2%	0.2%	5.4%	3.9%	4.0%	5.3%	6.7%
8/1/2026	2.6%	4.8%	4.1%	2.6%	2.8%	2.7%	2.1%	1.4%	7.0%	3.6%	6.2%	3.7%	9.5%
8/8/2026	3.0%	4.7%	3.5%	3.3%	3.3%	2.3%	3.3%	2.0%	5.2%	8.3%	2.1%		

RevPAR Component Trends



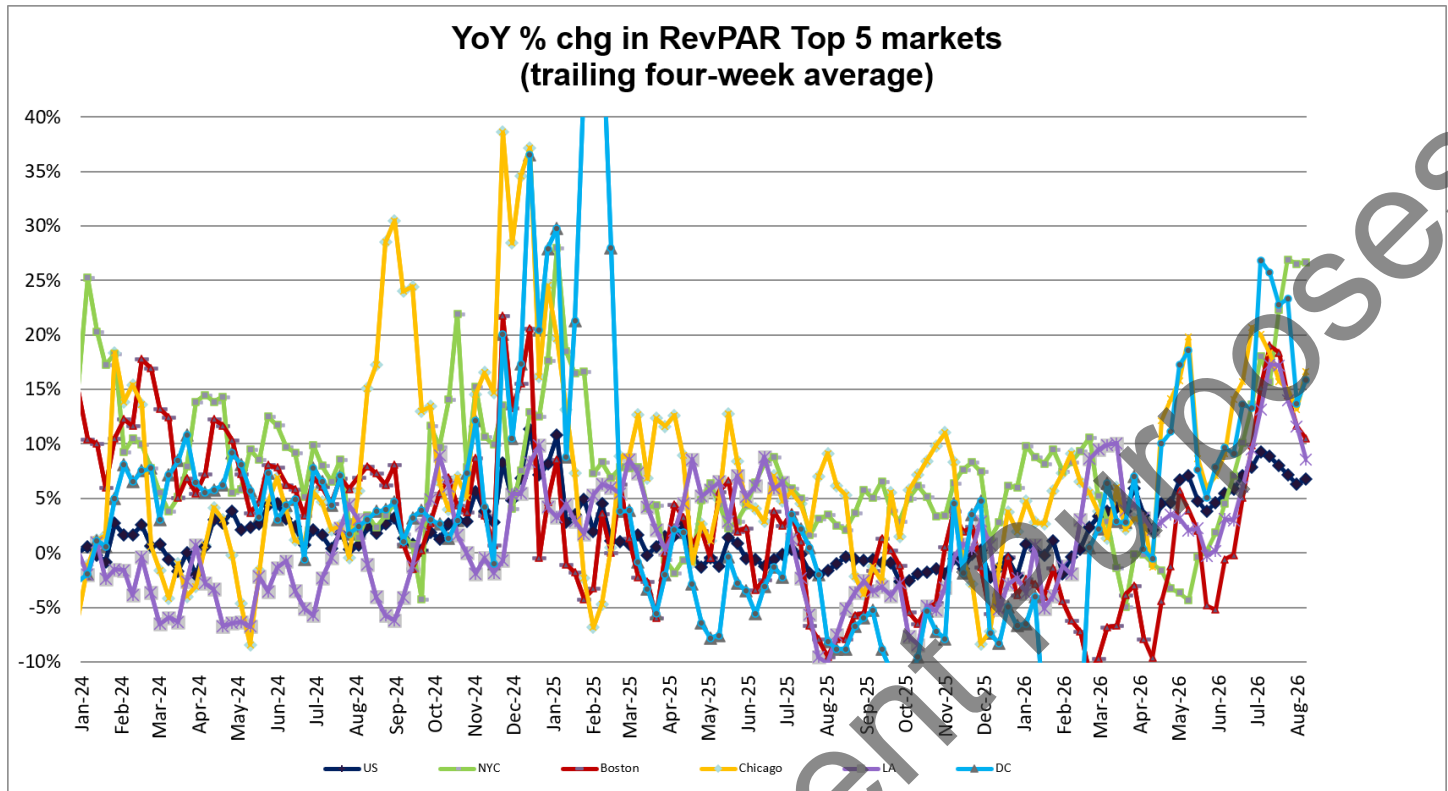
Source: STR data, Truist Securities research

RevPAR Trends by Chain Scale



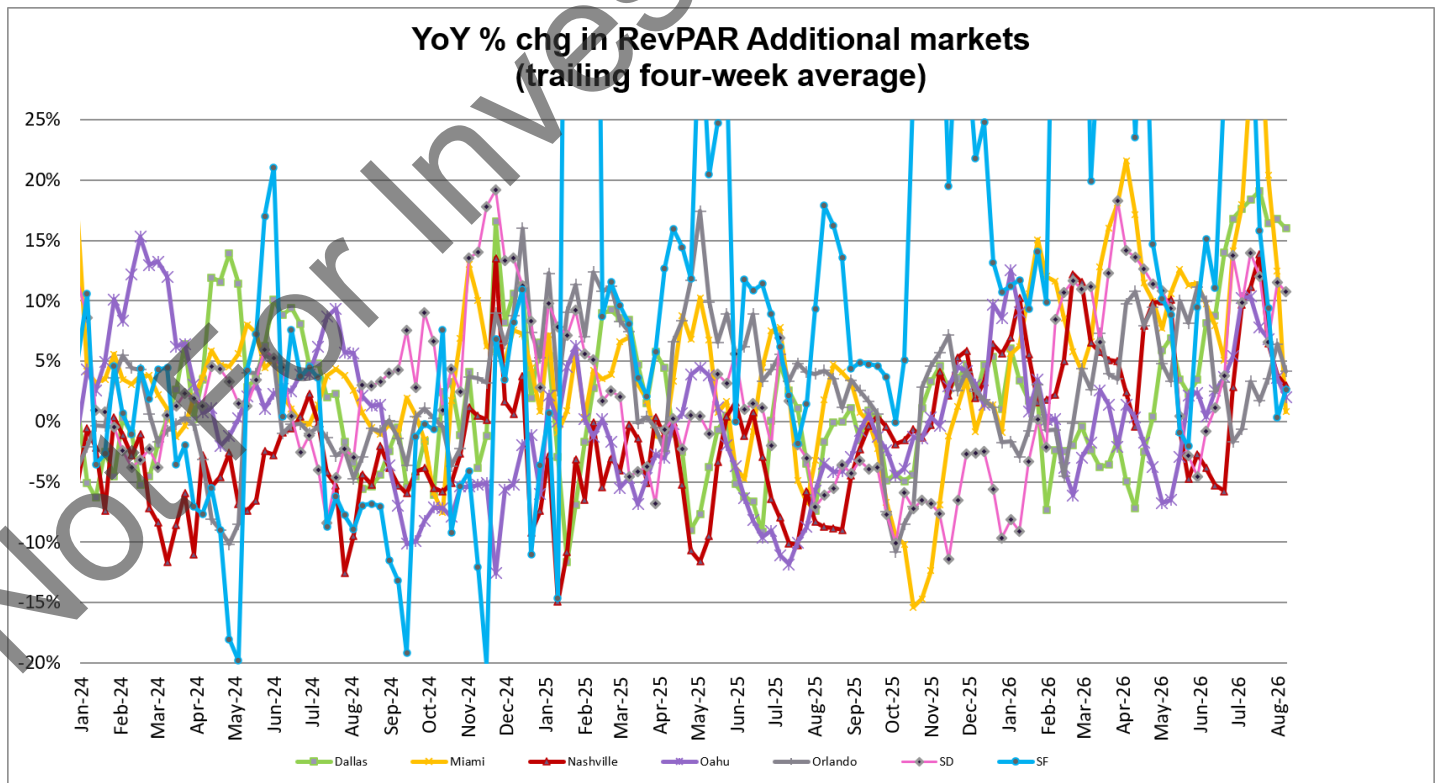
Source: STR data, Truist Securities research

RevPAR Trends by Market (Top 5 markets)



Source: STR data, Truist Securities research

RevPAR Trends by Market (Additional markets)



Source: STR data, Truist Securities research

H: Valuation and Risks

Our price target of \$187 is derived by applying a 16.9x target EV/EBITDA multiple (a blended average of the industry multiples for each business segment) to our estimate for 2027 EBITDA. Our sum-of-the-parts analysis on our 2027 segment multiple assumptions include (12.5x owned EBITDA u/c, 17.5x fees EBITDA (up from 16.5x prior)) and other segments/ALG (10-12x, u/c).

Risks to our rating and price target: Material labor issues to owned hotels. Regional risks to the Caribbean including material new competitive supply growth. H pipeline growth slower than expected. Apple Leisure Group underperforms Hyatt's guidance.

MAR: Valuation and Risks

Our \$356 price target is based on a 17.8x blended multiple on our 2027E EBITDA. In the parts, we assign a 12.0x multiple of EBITDA to the Owned segment and 18.0x fees EBITDA (the fees EBITDA also includes credit card branding fees, a 10x multiple business) to the managed/franchised business. The multiple is towards the higher end of the historical range of 9-18x.

Risks to our rating and price target:

Upside Risks: Significant U.S macroeconomic improvement results in large recovery in transient corporate and group/convention demand. Owned assets sell for premium prices relative to MAR expectations. Supply growth is stronger than expectations. Consolidation in the lodging industry benefits MAR.

Downside Risks: Deep macroeconomic recession. Geopolitical, inflation, and policy risks negatively impact lodging demand. Inability to grow pipeline in line with Street expectations.

HLT: Valuation and Risks

We apply a blended multiple of 18.9x (11.0x for Owned/leased and 19.0x for Managed/franchised) to our 2027 adjusted EBITDA estimate to derive a price target of \$312. This multiple is above the high end of the historical range of 10x-16x which we view as appropriate based on current trading fundamentals/flight to quality consumer stocks and HLT's improved EBITDA margins since 2019.

Risks to our rating and price target:

Upside risks include: Higher than expected pipeline growth, material RevPAR growth (macroeconomic improvement beyond expectations), material market share gains.

Downside risks include: Growth trajectory could disappoint. Pipeline growth could either slow down or projects scheduled for construction could be canceled, which would diminish system growth for the firm and disappoint investors.

WH: Valuation and Risks

Our price target of \$107 for WH is based on a 14.0x target EV/EBITDA multiple (in line with portfolio quality/RevPAR relative to peers) of our 2027 EBITDA estimate.

Risks to our rating and price target: Slowdown in development opportunities. Macro demand/pipeline headwinds.

CHH: Valuation and Risks

Our price target of \$128 for CHH is derived by applying a 12.0x target EV/EBITDA multiple (slightly above industry average and in the midpoint of CHH's historical trading multiple range) to our 2027 EBITDA estimate.

Risks to our rating and price target include: Downside risks: slowdown in development opportunities, high construction costs, newly created brands grow slower than expectations, and underperformance by Radisson.

Companies Mentioned in This Note

Choice Hotels International, Inc. (CHH, \$102.63, Buy, C. Patrick Scholes)

Hyatt Hotels Corporation (H, \$172.64, Buy, C. Patrick Scholes)

Hilton Worldwide Holdings Inc. (HLT, \$314.66, Hold, C. Patrick Scholes)

Marriott International, Inc. (MAR, \$349.49, Hold, C. Patrick Scholes)

Wyndham Hotels & Resorts, Inc. (WH, \$72.47, Buy, C. Patrick Scholes)

InterContinental Hotels Group PLC (IHG, Not Rated)

Analyst Certification

I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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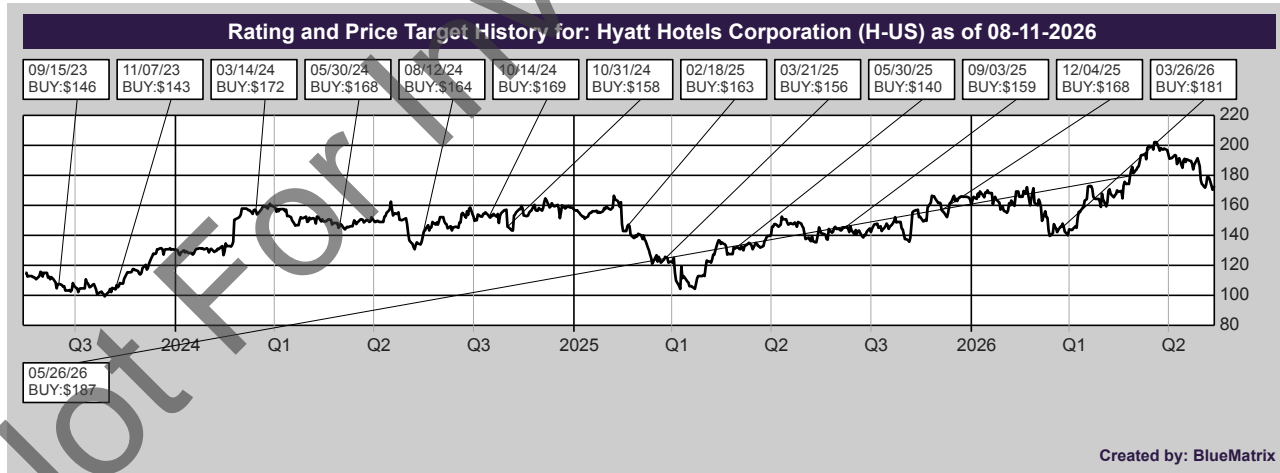
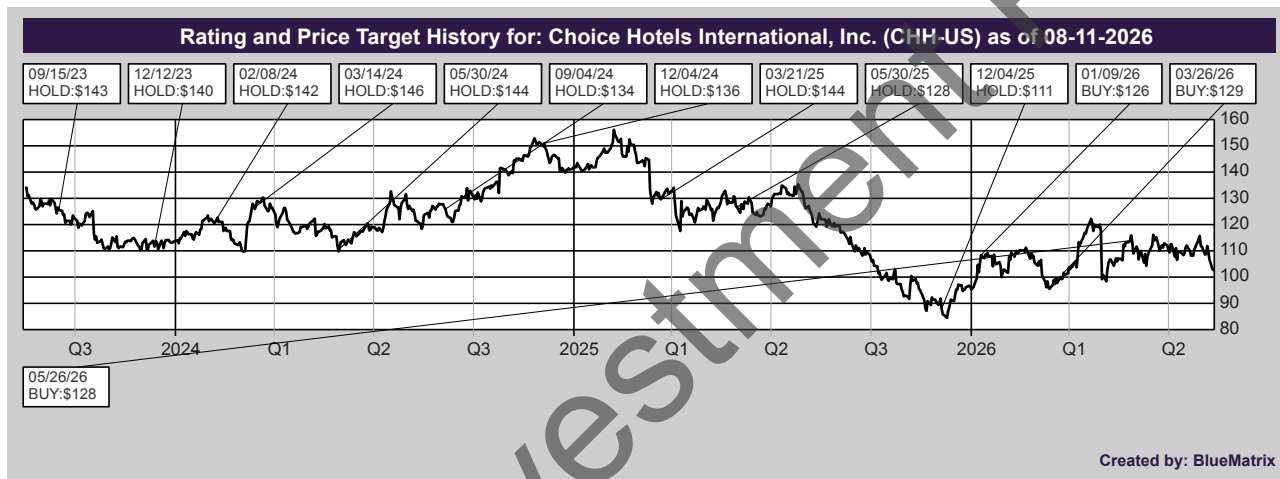
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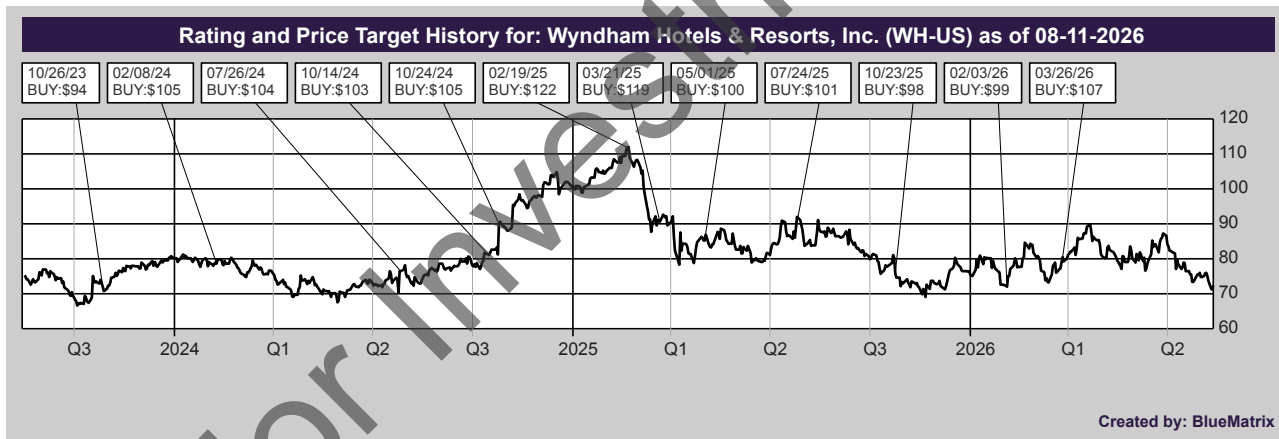
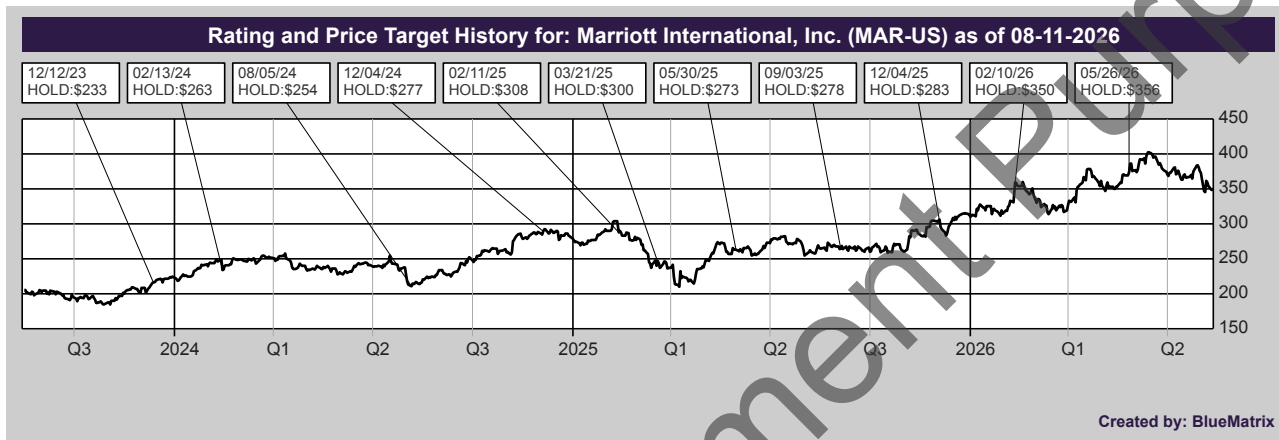
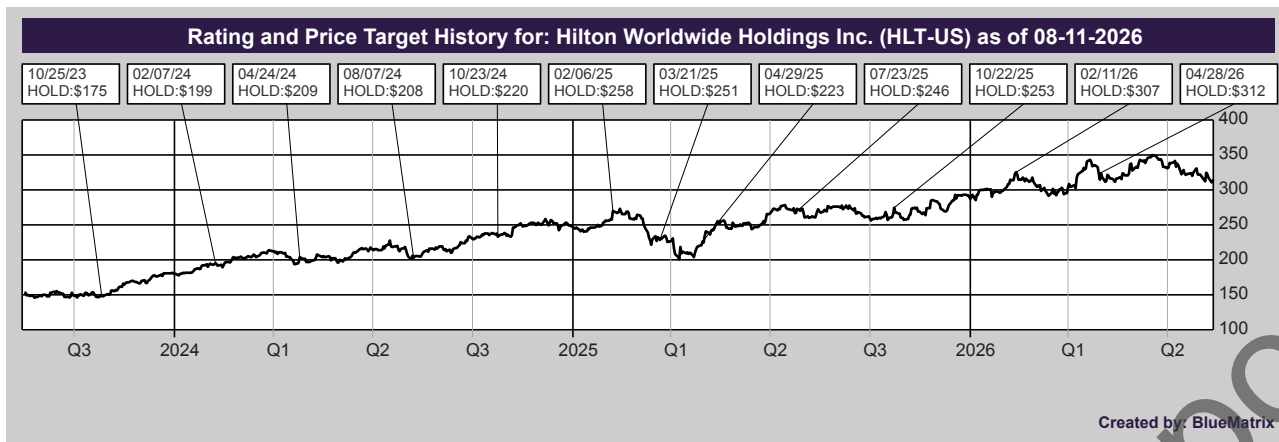
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