



## HOME BUILDERS ASSOCIATION of VIRGINIA REGISTRATION FORM 2017 INSTALLATION of OFFICERS

**The Greenbrier Resort, Casino, Golf Club & Spa  
White Sulphur Springs, WV - Saturday June 24, 2017**

***Complete this form if you will ONLY be attending the Installation of Officers honoring the new HBAV Leadership and are UNABLE to attend the Annual Conference***

**Installation Reservations Must Be Made by June 1<sup>st</sup> - No Refunds After June 1, 2017**

Name \_\_\_\_\_

Guest/Spouse Name \_\_\_\_\_

Company \_\_\_\_\_

Company Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone Number \_\_\_\_\_ Email Address \_\_\_\_\_

Local Association \_\_\_\_\_

Builder Member      Associate Member

☐ Yes, I/We will attend the Installation of Officers Reception & Banquet at \$125.00 per person on Saturday, June 24, 2017. TOTAL Number of people attending: \_\_\_\_\_ x \$125.00 = \$\_\_\_\_\_

Payment:   Check enclosed                      VISA                      MasterCard      Amount Paid: \$\_\_\_\_\_

Card Number: \_\_\_\_\_                      Exp. Date: \_\_\_\_\_

**Return this form with payment to:** HBAV, 707 East Franklin Street, Richmond, VA 23219  
or Fax to (804) 780-2482 (For information, contact HBAV at (804) 643-2797)

**Hotel Reservations—May be made by calling 800-453-4858 before June 1, 2017**  
**Group: Home Builders Association of Virginia for June 22 - 25, 2017**  
**Single/Double:    \$239.00**

***(Room rates are offered three days pre and post the convention, based upon availability.)***

# THE HOME BUILDERS ASSOCIATION OF VIRGINIA

## 2017 ANNUAL CONFERENCE AND INSTALLATION OF OFFICERS



### SCHEDULE OF EVENTS



#### THURSDAY, JUNE 22

1:00 p.m. – 3:00 p.m.

HBAV Finance Committee

3:00 p.m. – 5:00 p.m.

Executive Board Meeting

3:00 p.m. – 5:00 p.m.

HBAV Registration

5:00 p.m. – 5:30 p.m.

Associates Committee Meeting

6:00 p.m. – 7:30 p.m.

Welcome Reception *Enjoy Networking with Business Leaders throughout Virginia.*  
(Dinner On your Own)

7:30 p.m. – 3:00 a.m.

The Greenbrier Casino and Entertainment

#### FRIDAY, JUNE 23

8:30 a.m. – 9:30 a.m.

Keynote Address Breakfast - *Ed Brady, Immediate Past  
Chairman of the National Association of Home Builders*

9:30 a.m. – 10:30 a.m.

Ray LaMura, President of Virginia Cable Telecommunications  
Association - *"Exposure to the Latest Advancement in  
Homeowner Technology – The Internet of Things."*

11:30 a.m. – 4:30 p.m.

HBAV Networking Golf Tournament on *The Meadows Course*

1:00 p.m. – 2:30 p.m.

Bunker Tour - *The secret is out! The declassified Bunker at The Greenbrier is a must-see experience that takes you behind the scenes and walks you through a fascinating period in the resort's history. Carved deep into the mountainside beneath our West Virginia Wing is an emergency Cold War fallout shelter. Once a top secret U.S. government relocation facility for Congress, The Bunker is now open to anyone interested in reliving a legendary piece of The Greenbrier history. Bunker Tours provide a unique and in-depth look behind the hidden doors and let you explore an aspect of The Greenbrier that no other resort can claim. Reserve your place in our history today!*

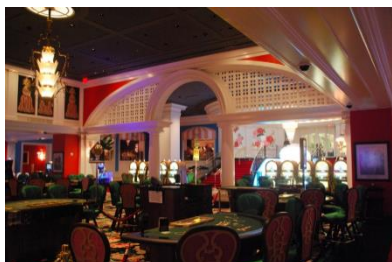


6:00 p.m. – 10:00 p.m.

Associate Committee's Sponsored Dinner Event – *Join your colleagues at the always fun and exciting Associate's Networking Event!!*

10:00 p.m. – 3:00 a.m.

The Greenbrier Casino and Entertainment - *Described as Monte Carlo meets Gone with the Wind, the Casino Club at The Greenbrier combines high-roller thrills and high-class style to create an unforgettable Greenbrier gaming experience. Our new 103,000 square-foot venue is filled with world-class gaming at its finest. Enjoy live entertainment, international cuisine and boutique shopping in an elegant setting that revels in the warmth and charm of southern hospitality.*



## SATURDAY, JUNE 24

8:00 a.m. – 8:30 a.m.	President's Breakfast – HBAV <i>President Craig Havenner Addresses Issues Facing HBAV and the Home Building Industry</i>
8:30 a.m. – 9:00 a.m.	Tony Mancini - SGC Horizon, Group Director/Principal – <i>The Solution to Solving The Skilled Labor Crisis</i>
9:00 a.m. – 9:30 a.m.	Eric Schreiber, Premier Insurance Agency – <i>Financing your Healthcare – What NOT to expect in 2018</i> <i>Mike Gerber, Builders Mutual - Changes in Workers Compensation in the New Regime</i>
9:30 a.m. – 10:30 a.m.	Joe Duffus . CEO of Builder's Design and Leasing – <i>“What Home Buyers Want in a Home”</i>
I 10:30 a.m. – 11:30 a.m.	HBAV Board of Directors Summer Meeting
1:00 p.m. – 2:30 p.m.	Bunker Tour



6:00 p.m. – 9:30 p.m.      Installation of 2018 HBAV Senior Officers Reception, Banquet & Ceremony

Honoring

***President-Elect Shawn Callahan***

***1<sup>st</sup> Vice President/Treasurer-Elect Rob Frogale***

***2<sup>nd</sup> Vice President-Elect Dan Sandoval***

***Associate Vice President/Secretary-Elect Beth Sprenkle***

***Associate Vice President-Elect Arthur Pierce***

10:00 p.m. – 3:00 a.m.      The Greenbrier Casino and Entertainment  
*(On your Own)*

## SUNDAY, JUNE 25

11:00 a.m.      Check-Out

