



September 2021



BROKER BLAST

Don't Miss Out: Attend a Medicare Broker Training to increase your selling potential

Act Now to Sell Kaiser Permanente Medicare Advantage Individual Plans

As we approach the 2022 Annual Enrollment Period (AEP), Kaiser Permanente will be hosting two New Medicare Broker trainings for anyone interested in becoming appointed to sell Medicare Advantage plans.

Increase your earnings by providing your customers with the Medicare health plan that has earned Medicare's highest possible rating, 5 out of 5 stars in MD, VA, and DC, 9 years in a row, 2013-2021.*

Our new broker trainings are scheduled for **September 14 and October 6**, so act fast to get in! To ensure all parties are prepared for Open Enrollment, **required training, certification and appointment has already begun**. Call one of the FMOs below now to learn how you can become part of the Program and increase your earning potential.

GS National

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HealthMarkets

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Kaiser Permanente's Medicare Broker Program began in the fall of 2019. It is only available in the Mid-Atlantic States Medicare Advantage service area and will not include Medicare group sales, only Medicare-eligible individuals will be commissionable.

To learn more about Kaiser Permanente's competitive Medicare Advantage plans and products for individuals, please visit <https://kp.org/medicare>.

To learn more about this opportunity, please visit our [Medicare Broker Program page on BrokerNet](#) or contact Henry Humm at IMC directly at Henry@imctr.com.