



# BENEFIT BUZZ

## JULY 2020 ISSUE

### WHY DO BUSINESS WITH DOMINION?

#### Our Mission: To be the easiest benefits company to work with on your path to wellness.

Dominion National is a leading insurer and administrator of dental and vision benefits. We offer agile products and services to customers that value innovation, responsiveness and choice. Among our over 900,000 customers are leading health plans, employer groups, municipalities, individuals, associations and government programs.<sup>1</sup>

### Product Flexibility

 Extensive product portfolio with options ranging from fully customizable PPOs to fixed copayment network only plans

### Exemplary Service

 Central administration at Dominion's Arlington, VA office (senior leadership, underwriting, claims and more) with 100% telework capability and regional sales and service offices in DC, DE, MD, NJ, PA and VA

 Ongoing support from a dedicated team of dental and vision experts with an average of 20 years of experience in the benefits industry

### Diverse Provider Networks<sup>1</sup>

#### Choice

Over 350,000 national dentist listings

Including over 35,000 listings in the Mid-Atlantic

#### Select Plan<sup>2,3</sup>

Over 5,200 participating dentist listings

One of the largest managed-care style networks in the Mid-Atlantic

#### Elite<sup>4</sup>

Over 9,000 participating dentist listings

**Elite Plus**  
Elite network for Mid-Atlantic residents  
Choice network for non-Mid-Atlantic residents

#### Vision

Over 82,000 national vision provider listings

Including popular retailers like Target Optical, Pearle Vision, Sears Optical, J.C. Penney, For Eyes Optical, Hour Eyes and Wal-Mart<sup>5</sup>

**96%**

of members have access to at least



**two dentists** within 10 miles<sup>6</sup>

**Contact [Jean@imctr.com](mailto:Jean@imctr.com) to request a quote today!**

<sup>1</sup> Dominion National Internal Performance Report, 2019. Mid-Atlantic includes D.C., Delaware, Maryland, New Jersey, Pennsylvania and Virginia. Participating providers are subject to change.

<sup>2</sup> Managed care plan with exclusive network, fixed member copayments, no annual maximum dollar limits, no waiting periods and no deductibles.

<sup>3</sup> Dominion National Network Analysis Report, 2019.

<sup>4</sup> Not available in New Jersey.

<sup>5</sup> All brand names, product names or trademarks belong to their respective holders.

<sup>6</sup> Dominion National Competitive Network Survey, 2019.

This communication is not intended for presentation, distribution or dissemination to the public, and is for internal use by sales agents/brokers ONLY.