

Repayment Options

John Smith
2019 Ford Taurus
Odometer: 16,585 VIN: 1fahp2kt7kgxxxxx

Sale Price: \$43,627.00 Sales Tax: \$0.00 Trade Allowance: \$5,000.00 Payoff: \$9,343.82 Other Fees: \$201.50 Base Payment (60 months, 5.99% Interest Rate): \$927.24 Base Payment (72 months, 5.99% Interest Rate): \$794.83 Total Amount Due: \$47,973.32

| Preferred | Value | Basic | Choice |
|--|--|---|--|
| Wrap Plus Preferred Care (New) 60 mo. / 75,000 miles \$200.00 Disappearing Deductible | Wrap Plus Preferred Care (New) 60 mo. / 75,000 miles \$200.00 Disappearing Deductible | Wrap Plus Preferred Care (New) 60 mo. / 75,000 miles \$200.00 Disappearing Deductible | Wrap Plus Preferred Care (New) 60 mo. / 75,000 miles \$200.00 Disappearing Deductible |
| <ul style="list-style-type: none"> Pays 100% for all covered parts, labor, and diagnostics. Rental car allowance. Roadside assistance. | <ul style="list-style-type: none"> Pays 100% for all covered parts, labor, and diagnostics. Rental car allowance. Roadside assistance. | <ul style="list-style-type: none"> Pays 100% for all covered parts, labor, and diagnostics. Rental car allowance. Roadside assistance. | <ul style="list-style-type: none"> Pays 100% for all covered parts, labor, and diagnostics. Rental car allowance. Roadside assistance. |
| Maintenance 60 mo. / 60,000 miles | Maintenance 60 mo. / 60,000 miles | Maintenance 60 mo. / 60,000 miles | Maintenance 60 mo. / 60,000 miles |
| <ul style="list-style-type: none"> Ensures proper maintenance on your vehicle and offers convenience and exceptional value. Prepays your vehicle's service visits to ensure proper maintenance. | <ul style="list-style-type: none"> Ensures proper maintenance on your vehicle and offers convenience and exceptional value. Prepays your vehicle's service visits to ensure proper maintenance. | <ul style="list-style-type: none"> Ensures proper maintenance on your vehicle and offers convenience and exceptional value. Prepays your vehicle's service visits to ensure proper maintenance. | <ul style="list-style-type: none"> Ensures proper maintenance on your vehicle and offers convenience and exceptional value. Prepays your vehicle's service visits to ensure proper maintenance. |
| GAP Protection 60 mo. / 999,999 miles | GAP Protection 60 mo. / 999,999 miles | Superior Bundle 60 mo. / 999,999 miles | GAP Protection 60 mo. / 999,999 miles |
| <ul style="list-style-type: none"> Picks up where the insurance company leaves off. In the event your vehicle is totaled, or stolen and unrecovered, GAP pays into the difference of your payoff and what the insurance covers. Also, pays the deductible up to \$1,000. | <ul style="list-style-type: none"> Picks up where the insurance company leaves off. In the event your vehicle is totaled, or stolen and unrecovered, GAP pays into the difference of your payoff and what the insurance covers. Also, pays the deductible up to \$1,000. | <ul style="list-style-type: none"> Tire and Wheel Repair/Replace, Paintless Dent Repair, Windshield Repair/Replace, Interior/Exterior... \$0 deductible and unlimited miles. | <ul style="list-style-type: none"> Picks up where the insurance company leaves off. In the event your vehicle is totaled, or stolen and unrecovered, GAP pays into the difference of your payoff and what the insurance covers. Also, pays the deductible up to \$1,000. |
| Ultimate Bundle 60 mo. / 999,999 miles | Superior Bundle 60 mo. / 999,999 miles | | Tire & Wheel 60 mo. / 999,999 miles |
| <ul style="list-style-type: none"> Tire and Wheel Repair/Replace, Paintless Dent Repair, Windshield Repair/Replace, Interior/Exterior, Key Replacement... \$0 deductible and unlimited miles. | | | <ul style="list-style-type: none"> Protection from road hazards, including cosmetic curb damage to wheels. Repair or replace tires and wheels. Also pays for charges associated with mounting and balancing. \$0 deductible and unlimited miles. |
| | | | Paintless Dent Repair 60 mo. / 999,999 miles |
| | | | <ul style="list-style-type: none"> Covers dents and dings on your vehicle's exterior surfaces (provided the finish intact), up to the size of your credit card. Also pays up to \$1,000 of your hail damage deductible. \$0 deductible and unlimited miles. |
| | | | Windshield Repair or Replace 60 mo. / 999,999 miles |
| | | | <ul style="list-style-type: none"> Coverage for dings, chips, and cracks to windshield. Provides for repair and, if necessary, replacement. OEM glass is used, when replacement is necessary. \$0 deductible and unlimited miles. |
| | | | Interior / Exterior 60 mo. / 999,999 miles |
| | | | <ul style="list-style-type: none"> Professional cleanup, reconditioning, or repairs to interior surfaces, and reconditioning of exterior surfaces.. \$0 deductible and unlimited miles. |
| | | | Key Replacement 60 mo. / 999,999 miles |
| | | | <ul style="list-style-type: none"> Replaces Key and Transmitter in the event it is stolen, broken, or lost and not recovered. Pays up to \$800, per occurrence, including programming. \$0 deductible and unlimited miles. |
| Term 60 Payment \$1,047.88 | Term 60 Payment \$1,044.48 | Term 60 Payment \$1,030.95 | Term 60 Payment \$1,086.69 |
| Term 72 Payment \$898.25 | Term 72 Payment \$895.33 | Term 72 Payment \$883.73 | Term 72 Payment \$931.52 |
| X _____ | X _____ | X _____ | X _____ |

I understand this is not a contract or offer to purchase. It is a description of the optional products that are available to purchase and the estimated monthly payment for each choice. I understand I must qualify to obtain financing and the payment may vary based on credit. The finance charges, amount financed, total of payments, and total of payments including down payment will be disclosed on my actual contract. The dealer makes no warranties, whether expressed or implied.