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**CORPORATE  
PROCUREMENT**  
PROCESSES



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FOR  
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MBEs Only**

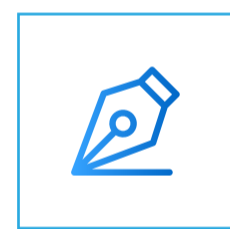
Capacity Plus+ is a process for certified minority business enterprises that seek to enhance their sales and marketing processes and build their capacity to work with Fortune 500 corporations.

Instructors:

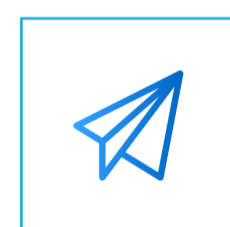
Reginald K. Layton is Vice President of Supplier Diversity and Supply Chain Sustainability for Johnson Controls. He uses best practices to develop inclusive and sustainable supplier strategies and deploys them through technology, business development, and focused procurement actions.

Ralph G. Moore, CPA, is president of Ralph G. Moore & Associates (RGMA) and is recognized as one of the world's foremost thought-leaders in the area of supplier diversity and minority business development.

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