

Aluminum Shake Roofing and its Employees Save by Switching to HMAA

“We were unhappy with how much our previous insurance carrier was charging us in fees and knew it was time to switch to HMAA right away.” – Brian Hasegawa, Owner

Throughout the COVID-19 pandemic, [Aluminum Shake Roofing, Inc.](#) has been busy servicing homes and companies across Oahu as an essential business. Thanks to membership in BIA-Hawaii, Hasegawa was able to enroll his family-owned business in the BIA’s Association Health Plan with HMAA at better premium rates, thus saving on healthcare costs. “Prior to enrolling with HMAA, we relied on a company that was supposed to be a one-stop shop for most of our business needs including HR and health insurance,” Hasegawa said, “but the increase in cost did not work out for us.”

Premium metal re-roofing and installation can be hazardous jobs, so it was critical for the company to have quality medical coverage for its employees. With a free telemedicine service and comprehensive benefits such as acupuncture and chiropractic care included with the health plan, Hasegawa was pleased with switching to HMAA. His staff will also enjoy benefits including value-added wellness solutions not offered by their previous plan. “I don’t want my employees to worry about paying too much out of pocket when they see a doctor, so it was important that HMAA provided a low co-pay,” Hasegawa said.



He is very grateful Aluminum Shake Roofing’s business has remained steady. In addition to offering savings on healthcare costs, Hasegawa appreciates the other benefits BIA-Hawaii provides such as trade show exhibitor discounts and training/certification opportunities, which are helpful for his small business.

To learn more about BIA-Hawaii’s Association Health Plan, contact HMAA at sales@hmaa.com or request a quote online at hmaa.com/healthplans.