

# PROGRAMS AVAILABLE IN SAN JUAN COUNTY

## AVAILABLE STARTUP +

### Event Marketing Grant

UP TO \$3,000 GRANT

- A local event that is supporting tourism/travel to the area
- New or established event in need of marketing dollars to grow/succeed

### Custom Fit

TRAINING MATCHING GRANT 50% OF AUTHORIZED TRAINING EXPENSE REIMBURSED

- Simple four step process to receive 50% of training costs

### Meet with rep

### Schedule training

### Receive training

### Receive 50% reimbursement

### Revolving Loan Fund

UP TO \$100,000

- Can be for start-up or established business
- Rejection from traditional lender
- One job per \$15k lent
- Ten percent owner equity required
- Various terms/conditions based on working capital, fixed assets or purchase of land needs

## AVAILABLE AFTER 1+ YEARS

### BEAR (Business Expansion and Retention) Grant

OVERALL MAX IS \$30,000

- Project based in alignment with country strategic plan
- Applied for prior to grant award (think ahead...way ahead)
- Able to implement within fiscal year (July 1 - June 30)
- Scored higher if matching funds being provided
- Great for smaller projects using matching funds, owner investment, etc...
- Approximate project max is \$5,000

## AVAILABLE AFTER 2+ YEARS

### Rural Fast Track

UP TO \$50,000 MATCH POST-PERFORMANCE

- Two years in business (two years of filed taxes).
- At least two full time employees currently (as shown on DWS Quarterly form 33H)
- Profitable in two most recent years (as shown on your business taxes)
- Commitment to add one full time employee at 110% of average country wage (retain 12 months)





**KELLY BUENO**  
Business Resource  
Coordinator  
Office | (435) 678 - 8102

Kelly is the business consultant/coordinator at the San Juan Business Resource Center. She can offer help with business plans, HR issues, marketing plans, funding strategies, market research, the patenting process, bookkeeping processes, tax account setups, STIT and Custom Fit or other employee training assistance, evaluating the health and processes of your business, etc. Kelly was a business owner for 21 years before she sold her businesses and moved to San Juan County, experiencing first-hand both startup and established-business purchase. As the San Juan Business Resource Coordinator, her services are free to all business owners and entrepreneurs of San Juan County, provided by USU Blanding and GOED.



**PRATT REDD**  
Economic Development  
Specialist  
Office | (435) 678 - 2791

Pratt is a City of Blanding employee, and works at the city offices in Blanding. He is dedicated to helping local businesses start off on the right foot and helping current businesses thrive. He has a background in digital marketing, tourism and business development. If your current or future business is in need of a better marketing plan, better website, better social media, or an overall assessment of your business, he is there to help.



**BAYLEY HEDGLIN**  
Executive Director  
San Juan County  
Chamber of Commerce  
Office | (435) 459 - 9700

In her role as Executive Director for the San Juan County Chamber of Commerce, whose goal is to strengthen local economies, Bayley Hedgin fosters the growth of businesses and jobs in the San Juan County area by developing strategies and bringing together stakeholders to help remove obstacles to growth, while helping her region take advantage of emerging opportunities. In addition to leading the Chamber, she serves on numerous boards and committees and is currently serving a four-year term as a Monticello City Councilwoman.



**ANDY PLATT**  
Business Coordinator  
Office | (435) 587 - 3235

Andy brings a diversity of experience from having owned his own business to working in various aspects of the local economy as well as having served as director of a fortune 400 company. He now works as the business coordinator in the office of economic development working on various grant programs and assisting new and existing businesses get started, expand and succeed.