



A Community of Learners

Informational & Action Item: Apple iPad Refresh Lease

TO: School Board
Superintendent Kocanda

FROM: Maureen Chertow Miller, Director of Technology
Brad Goldstein, Chief Financial Officer

June 6, 2018

Background

The Winnetka Public Schools has been using the iPad as an instructional tool since a pilot in 2013. In 2014, the School Board approved a roll out for grades 5-8 to have 1:1 iPads and K-4 to be cart based. Over the course of the pilot elementary classroom teachers and special have requested additional devices. We have been able to make that possible by repurposing the 8th grade iPads down to the elementary schools and purchasing additional iPads for the middle school.

We have reached the point where the majority of our iPads are obsolete as they no longer upgrade to the current operating system and do not have the storage capacity to keep up with our 21st Century learners. The District Technology Committee (DTC) and District Technology Team worked throughout 2017-2018 to gather feedback regarding the next device refresh and how to best meet the needs of our teachers and students.

In March, Apple introduced the iPad 6, with special pricing for educational institutions. This timing was ideal for our refresh goals. The new iPad features touch capabilities which allow for more student interactivity. Apple is simultaneously launching a new curriculum focused on creativity, a new learning management system, and updates to Apple classroom and Apple TVs.

Leased Devices

Device Type	Cost
iPads and Cases (1700)	\$574,762.50
Macbook Airs (10)	\$8,290
Apple Professional Learning	\$17,600
Total	\$600,652.50

The items will be added to our Master Lease Agreement with Apple. The total cost of the package will be \$610,329.15 with interest, which will be leased over 3 years at a rate of 1.49%.

Our existing fleet of iPads will be resold for an approximate yield of \$65,000-\$110,000.

Recommendation

Administration recommends The Board through the attached resolution authorizes Administration to enter into a lease agreement with Apple in the amount of \$610,329.15. This will be added as Schedule 3 to the Master Lease Agreement with Apple originally adopted on August 23, 2011.

Attachments

[Lease Purchase Agreement](#)

[Apple Quote](#)

[Resolution](#)