



Back Country Horsemen of America

Unfinished Business

STRATEGIC BUSINESS PLAN



Budget Approval

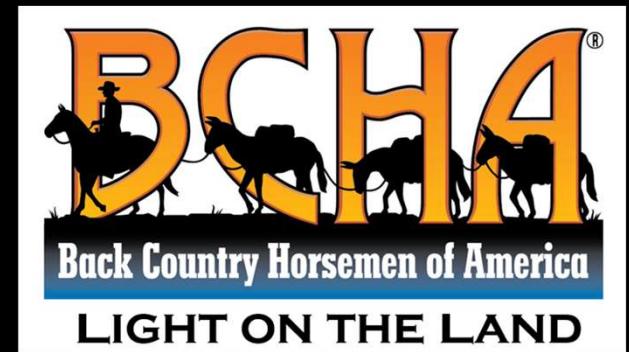


BACK COUNTRY HORSEMEN OF AMERICA

Profit and Loss Budget Vs Actual Projections
May 1, 2025 through April 30, 2026

Accounts	Actuals 05/01/2024- 03/31/2025	Projected 04/01/2024- 04/30/2025	Totals 05/01/2024- 04/30/2025	Budget 05/01/2024- 04/30/2025	Proposed Budget 05/01/2025- 04/30/2026
Income					
4000 Income					
4100 Dues	\$ 123,091.00	\$ 3,045.00	\$ 126,136.00	\$ 135,450.00	\$ 161,429.00
4110 Membership Dues Donation \$5	\$ 9,058.00	\$ -	\$ 9,058.00	\$ 5,500.00	\$ -
Total Dues	\$ 132,149.00	\$ 3,045.00	\$ 135,194.00	\$ 140,950.00	\$ 161,429.00
4200 Donations	\$ 34,248.41	\$ 100.00	\$ 34,348.41	\$ 28,500.00	\$ 28,500.00
4201 Chapter Support Grants	\$ 6,935.00	\$ 70.00	\$ 7,005.00	\$ 2,500.00	\$ 2,500.00
4204 Sponsors & Advocacy Partners	\$ 860.00	\$ -	\$ 860.00	\$ 2,000.00	\$ 860.00
4600 National Board Meeting Revenue	\$ 24,874.77	\$ 5,000.00	\$ 29,874.77	\$ 30,000.00	\$ 30,000.00
4700 Misc. Income	\$ 1,781.38	\$ 50.00	\$ 1,831.38	\$ 500.00	\$ 500.00
4800 Promotional Items	\$ 1,985.86	\$ 1,000.00	\$ 2,985.86	\$ 2,200.00	\$ 2,200.00
8010 Interest Income	\$ 1,223.78	\$ 77.88	\$ 1,301.66	\$ 400.00	\$ 1,300.00
Total Income	\$ 204,058.20	\$ 9,342.88	\$ 213,401.08	\$ 206,550.00	\$ 227,289.00
Expense					
1582 Investment Expense	\$ 2,981.30	\$ 1,011.96	\$ 3,993.26	\$ 2,500.00	\$ 4,500.00
Total Investment Expense	\$ 2,981.30	\$ 1,011.96	\$ 3,993.26	\$ 2,500.00	\$ 4,500.00
5000 Administration - General	\$ 3,306.04	\$ 372.00	\$ 3,678.04	\$ 6,600.00	\$ 6,600.00
5004 Shipping / Postage	\$ 567.95	\$ 150.00	\$ 717.95	\$ -	
5010 Bank/Merchant Processing Fees	\$ 2,479.72	\$ 400.00	\$ 2,879.72	\$ -	
5100 Software and Computer Expense	\$ 1,005.00	\$ 99.00	\$ 1,104.00	\$ 1,000.00	\$ 1,110.00
Total 5000 Administration-General	\$ 7,358.71	\$ 1,021.00	\$ 8,379.71	\$ 7,600.00	\$ 7,710.00
5200 Public Lands Advisor	\$ -				
5210 Wages & Salary Expenses	\$ 76,538.35	\$ 6,961.65	\$ 83,500.00	\$ 83,500.00	\$ 88,500.00
5211 Payroll Taxes	\$ 6,594.28	\$ 592.72	\$ 7,187.00	\$ 8,500.00	\$ 8,500.00
5212 Payroll Processing Fees	\$ 506.00	\$ 46.00	\$ 552.00	\$ -	\$ 552.00
5220 Travel Expenses	\$ 8,161.64	\$ 1,603.20	\$ 9,764.84	\$ 8,000.00	\$ 6,500.00
5221 Miscellaneous Expense	\$ 960.69	\$ 69.99	\$ 1,030.68	\$ 1,500.00	\$ 1,500.00
Total 5200 Public Lands Advisor	\$ 92,760.96	\$ 9,273.56	\$ 102,034.52	\$ 101,500.00	\$ 105,552.00
5202 General Travel	\$ 8,078.42		\$ 8,078.42	\$ 6,000.00	\$ 6,000.00
5500 National Board Meeting	\$ 10,349.44	\$ 23,500.00	\$ 33,849.44	\$ 30,000.00	\$ 30,000.00
5800 Promotional Item(s)	\$ 3,282.18	\$ -	\$ 3,282.18	\$ 2,000.00	\$ 2,000.00
5900 Light On the Land	\$ 326.72	\$ 2,250.00	\$ 2,576.72	\$ -	
Total	\$ 22,036.76	\$ 25,750.00	\$ 47,786.76	\$ 38,000.00	\$ 38,000.00
7000 Professional Services	\$ -	\$ 2,250.00	\$ 2,250.00		
7100 Executive Administrator	\$ 34,650.00	\$ 3,150.00	\$ 37,800.00	\$ 37,800.00	\$ 40,200.00
7800 Accounting/Audit/Tax Returns	\$ 11,563.99	\$ 750.00	\$ 12,313.99	\$ 11,000.00	\$ 11,000.00
Total 7000 Professional Services	\$ 46,213.99	\$ 6,150.00	\$ 52,363.99	\$ 48,800.00	\$ 51,200.00
Committee Expense					
5301 Education	\$ -	\$ -		\$ 300.00	\$ 2,000.00
5303 Marketing/Media	\$ 109.00	\$ -	\$ 109.00	\$ 300.00	\$ 300.00
5305 Partnerships	\$ 4,409.06	\$ 520.00	\$ 4,929.06	\$ 6,520.00	\$ 6,670.00
5309 Chapter Support Grants	\$ -	\$ 4,500.00	\$ 4,500.00	\$ 300.00	\$ 300.00
5308 Volunteer Hours & Awards	\$ -	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
5311 Youth Committee	\$ -	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
5312 Sawyer Committee	\$ -				\$ 6,000.00
Total Committee Expense	\$ 4,518.06	\$ 5,820.00	\$ 10,338.06	\$ 8,220.00	\$ 16,070.00
Total Expense	\$ 175,869.78	\$ 49,026.52	\$ 224,896.30	\$ 206,620.00	\$ 223,032.00
Net Operating Revenue			\$ (11,495.22)	\$ (70.00)	\$ 4,257.00

Final Nominations & Elections



NOMINATIONS

CANDIDATES

*Chairman

Craig Ferdig, AZ

*Vice Chairman

Latifia Rodriguez, CO

*Treasurer

Heather Schultz, WY

*Executive Committee Director

Jim Allen, SD

**Executive Committee Non-Director

Greg Schatz, MT

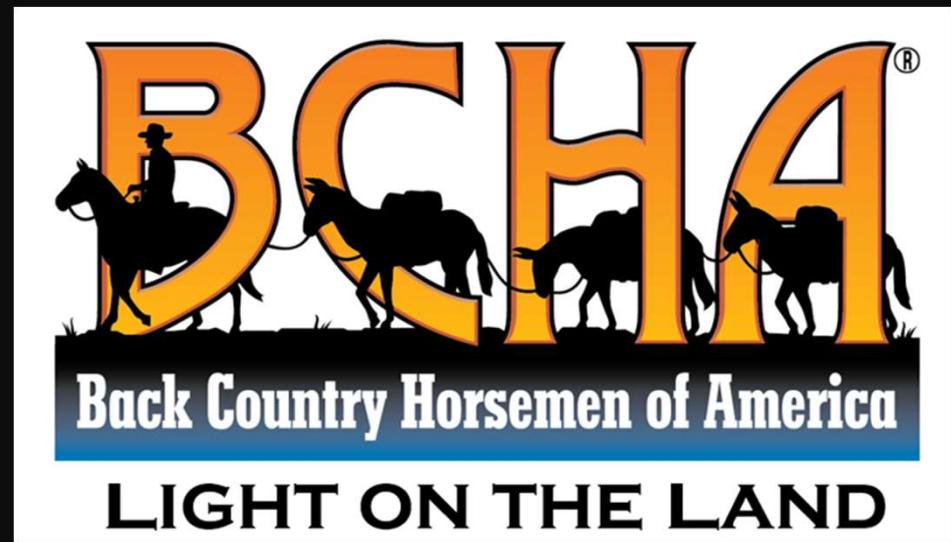
*Must be a member of the National Board of Directors

**Must be a member in good standing and must not be a member of the National Board of Directors

State Accomplishments



Election Results



2025-2026

Elected Board Members

Chairman

Craig Ferdig, AZ

Vice Chairman

Latifia Rodriguez, CO

Treasurer

Heather Schultz, WY

Executive Committee Director

Jim Allen, SD

Executive Committee Non-Director

Greg Schatz, MT

BCHA

2026 National Board Meeting

KANSAS CITY, MO

Embassy Suites, International Airport

April 12th – 16th , 2026

