

Unfinished Business

**STRATEGIC
BUSINESS
PLAN**



Budget Approval

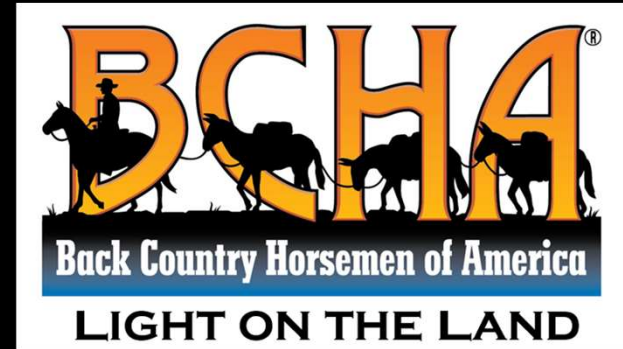


BACK COUNTRY HORSEMEN OF AMERICA

Profit and Loss Budget Vs Actual Projections
May 1, 2025 through April 30, 2026

Accounts	Actuals	Projected	Totals	Budget	Proposed Budget
	05/01/2024- 03/31/2025	04/01/2024- 04/30/2025	05/01/2024- 04/30/2025	05/01/2024- 04/30/2025	05/01/2025- 04/30/2026
Income					
4000 Income					
4100 Dues	\$ 123,091.00	\$ 3,045.00	\$ 126,136.00	\$ 135,450.00	\$ 161,429.00
4110 Membership Dues Donation \$5	\$ 9,058.00	\$ -	\$ 9,058.00	\$ 5,500.00	\$ -
Total Dues	\$ 132,149.00	\$ 3,045.00	\$ 135,194.00	\$ 140,950.00	\$ 161,429.00
4200 Donations	\$ 34,248.41	\$ 100.00	\$ 34,348.41	\$ 28,500.00	\$ 28,500.00
4201 Chapter Support Grants	\$ 6,935.00	\$ 70.00	\$ 7,005.00	\$ 2,500.00	\$ 2,500.00
4204 Sponsors & Advocacy Partners	\$ 860.00	\$ -	\$ 860.00	\$ 2,000.00	\$ 860.00
4600 National Board Meeting Revenue	\$ 24,874.77	\$ 5,000.00	\$ 29,874.77	\$ 30,000.00	\$ 30,000.00
4700 Misc. Income	\$ 1,781.38	\$ 50.00	\$ 1,831.38		\$ 500.00
4800 Promotional Items	\$ 1,985.86	\$ 1,000.00	\$ 2,985.86	\$ 2,200.00	\$ 2,200.00
8010 Interest Income	\$ 1,223.78	\$ 77.88	\$ 1,301.66	\$ 400.00	\$ 1,300.00
Total Income	\$ 204,058.20	\$ 9,342.88	\$ 213,401.08	\$ 206,550.00	\$ 227,289.00
Expense					
1582 Investment Expense	\$ 2,981.30	\$ 1,011.96	\$ 3,993.26	\$ 2,500.00	\$ 4,500.00
Total Investment Expense	\$ 2,981.30	\$ 1,011.96	\$ 3,993.26	\$ 2,500.00	\$ 4,500.00
5000 Administration - General	\$ 3,306.04	\$ 372.00	\$ 3,678.04	\$ 6,600.00	\$ 6,600.00
5004 Shipping / Postage	\$ 567.95	\$ 150.00	\$ 717.95	\$ -	
5010 Bank/Merchant Processing Fees	\$ 2,479.72	\$ 400.00	\$ 2,879.72	\$ -	
5100 Software and Computer Expense	\$ 1,005.00	\$ 99.00	\$ 1,104.00	\$ 1,000.00	\$ 1,110.00
Total 5000 Administration-General	\$ 7,358.71	\$ 1,021.00	\$ 8,379.71	\$ 7,600.00	\$ 7,710.00
5200 Public Lands Advisor	\$ -				
5210 Wages & Salary Expenses	\$ 76,538.35	\$ 6,961.65	\$ 83,500.00	\$ 83,500.00	\$ 88,500.00
5211 Payroll Taxes	\$ 6,594.28	\$ 592.72	\$ 7,187.00	\$ 8,500.00	\$ 8,500.00
5212 Payroll Processing Fees	\$ 506.00	\$ 46.00	\$ 552.00		\$ 552.00
5220 Travel Expenses	\$ 8,161.64	\$ 1,603.20	\$ 9,764.84	\$ 8,000.00	\$ 6,500.00
5221 Miscellaneous Expense	\$ 960.69	\$ 69.99	\$ 1,030.68	\$ 1,500.00	\$ 1,500.00
Total 5200 Public Lands Advisor	\$ 92,760.96	\$ 9,273.56	\$ 102,034.52	\$ 101,500.00	\$ 105,552.00
5202 General Travel	\$ 8,078.42		\$ 8,078.42	\$ 6,000.00	\$ 6,000.00
5500 National Board Meeting	\$ 10,349.44	\$ 23,500.00	\$ 33,849.44	\$ 30,000.00	\$ 30,000.00
5800 Promotional Item(s)	\$ 3,282.18	\$ -	\$ 3,282.18	\$ 2,000.00	\$ 2,000.00
5900 Light On the Land	\$ 326.72	\$ 2,250.00	\$ 2,576.72	\$ -	
Total	\$ 22,036.76	\$ 25,750.00	\$ 47,786.76	\$ 38,000.00	\$ 38,000.00
7000 Professional Services	\$ -	\$ 2,250.00	\$ 2,250.00		
7100 Executive Administrator	\$ 34,650.00	\$ 3,150.00	\$ 37,800.00	\$ 37,800.00	\$ 40,200.00
7800 Accounting/Audit/Tax Returns	\$ 11,563.99	\$ 750.00	\$ 12,313.99	\$ 11,000.00	\$ 11,000.00
Total 7000 Professional Services	\$ 46,213.99	\$ 6,150.00	\$ 52,363.99	\$ 48,800.00	\$ 51,200.00
Committee Expense					
5301 Education	\$ -	\$ -		\$ 300.00	\$ 2,000.00
5303 Marketing/Media	\$ 109.00	\$ -	\$ 109.00	\$ 300.00	\$ 300.00
5305 Partnerships	\$ 4,409.06	\$ 520.00	\$ 4,929.06	\$ 6,520.00	\$ 6,670.00
5309 Chapter Support Grants	\$ -	\$ 4,500.00	\$ 4,500.00	\$ 300.00	\$ 300.00
5308 Volunteer Hours & Awards	\$ -	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
5311 Youth Committee	\$ -	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
5312 Sawyer Committee					\$ 6,000.00
Total Committee Expense	\$ 4,518.06	\$ 5,820.00	\$ 10,338.06	\$ 8,220.00	\$ 16,070.00
Total Expense	\$ 175,869.78	\$ 49,026.52	\$ 224,896.30	\$ 206,620.00	\$ 223,032.00
Net Operating Revenue			\$ (11,495.22)	\$ (70.00)	\$ 4,257.00

Final Nominations & Elections



NOMINATIONS

CANDIDATES

*Chairman	Craig Ferdig, AZ
*Vice Chairman	Latifia Rodriguez, CO
*Treasurer	Heather Schultz, WY
*Executive Committee Director	Jim Allen, SD
**Executive Committee Non-Director	Greg Schatz, MT

*Must be a member of the National Board of Directors

**Must be a member in good standing and must not be a member of the National Board of Directors

State Accomplishments



Election Results



Back Country Horsemen of America

LIGHT ON THE LAND

2025-2026

Elected Board Members

Chairman

Craig Ferdig, AZ

Vice Chairman

Latifia Rodriguez, CO

Treasurer

Heather Schultz, WY

Executive Committee Director

Jim Allen, SD

Executive Committee Non-Director

Greg Schatz, MT

BCHA 2026 National Board Meeting KANSAS CITY, MO

Embassy Suites, International Airport

April 12th – 16th , 2026

