

Advisor Bio: Connie Neville



CONNIE NEVILLE, J.D.

Managing Director/Self Storage Council Co-Chair

nevillec@svn.com

Cell: 781.696.6241

PROFESSIONAL BACKGROUND

Constance [Connie] Neville, J.D., is a Managing Director & Co-Chair of the Self Storage Product Council for SVN. She specializes in the sale of self storage facilities in New England. As a member of the SVN Asset Recovery Team [SVNART] during the great recession Connie represented regional banks and lenders in the disposition of troubled loans and foreclosed properties. Locally, Connie works with landlords and tenants leasing retail and office properties in Lexington, MA. On a national level Connie has clients who remediate, reposition and re-develop environmentally impacted properties.

In 2000, before affiliating with SVN, Neville founded her own full service brokerage firm, C.M. Neville & Associates. Under her direction the firm sold land, industrial, retail, and office properties in Eastern Massachusetts. These transactions included the acquisition of several properties for Public Storage, a variety of investment sale transactions and several end-user purchases. Prior to entering commercial real estate Neville practiced law, serving as litigator and negotiator for individuals, business owners and corporations. Coupled with her commercial real estate expertise, Neville's legal training and experience enable her to effectively negotiate deals in the best interest of all parties.

Since joining the SVN National Self Storage Team, Neville has participated in the sale of self storage properties totaling 3,722,000 square feet and over \$262,000,000 in Massachusetts, Connecticut, Rhode Island, Maine, New Hampshire and New York. Neville is a member of the National Self Storage Association [SSA]. She is a member of and board member of the Northeast Self Storage Association [NESSA], the Maine Self Storage Association [MeSSA] and the New Hampshire Self Storage Association [NHSSA]. In addition to her primary focus on the self storage asset class, Neville brokers transactions involving mixed-use retail and office properties, and industrial buildings. Neville received her Juris Doctor from Northeastern University School of Law, her master's degree from George Washington University and her bachelor's degree from Skidmore College.

SVN | C.M. Neville & Associates, Inc.

500 Lexington Street, #4

Woburn, MA 01801

781.696.6241