



# STEPPING INTO MEDICARE

*Your Full-Service Medicare Agency*

SHASTA J. VARGAS INSURANCE  
MEDICARE + HEALTH  
healthcare guidance with peace of mind





# STEP 1

## ENROLL IN MEDICARE

### SOLVING THE PUZZLE

*Helping you Find Clarity Before Starting  
Your Medicare Journey*

1. **We discuss** if and when to enroll into Medicare Part A and B.
2. **We walk you through** the Medicare enrollment form online.
3. **We guide you** on how to enroll into just Part B if you already have Part A. This step will be completed via paper.





## STEP 2

### FIND A MEDICARE PLAN

## UNTANGLE THE KNOT IN YOUR MIND

*Taking the confusion out of all the plan options and find a plan that makes sense for YOU*

Once you receive your Medicare Card, we will meet to discuss **ALL** your Medicare Plan options.

1. Our agency has **more than 30 plan options** to choose from (HMO, PPO, Supplements & Prescription Drug Plans)
2. We search for a plan **tailored to your needs**.
3. We **research your** doctors & prescriptions.
4. We **review the plan** coverages and cost in detail.





## STEP 3

### ENROLL INTO A PLAN

## YOUR DECISION HAS BEEN MADE

*Take a deep breath, You are done*

1. **We complete** the Enrollment Application for you.
2. **You sign** the Enrollment application
3. **We watch** the enrollment all the way to Approval Status
4. **We follow up** with you 15 days after to make sure your ID cards have been received
5. **After you enroll** into their Medicare plan, we are here for local support - 5 days a week.



# ONGOING SUPPORT

## ***WE ARE HERE FOR YOU WITH...***

- Monthly Newsletters to keep connected with our clients
- Local Support 5 Days a Week
- Annual Birthday Cards
- A Members First Year On Medicare we make quarterly calls to check in
- We hold Annual Meetings to discuss yearly plan changes with Members in October & November



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Se Habla Español

**CALL FOR AN APPOINTMENT:**  
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