



Tuesday, January 17, 2023

10:00 – 2:00pm	Board of Directors Meeting – <i>Open to members only; RSVP Required.</i> Palms Boardroom. Palms Casino Resort - 4321 W Flamingo Rd, Las Vegas, NV 89103
5:00 – 7:00pm	Networking Mixer - Hors d' Oeuvres & Drinks (no bar). Nove Room. Palms Casino Resort - 4321 W Flamingo Rd, Las Vegas, NV 89103

Wednesday, January 18, 2023

8:00 – 9:00am	Breakfast and Registration – Ballroom 1 & 2 Palms Casino Resort - 4321 W Flamingo Rd, Las Vegas, NV 89103
9:00 – 9:30am	Welcome & Announcements – Ballroom 4-6 Presented by: Bob Iyall, TCSA Chairperson
9:30 – 10:30am	"Design, Research, Development, Site Visits, and Implementation" <u>Panelists:</u> Mike Mason, Nisqually Tribe; Tony Liberal, TCSA Vice-Chairperson; Elizabeth Glenn, Nisqually Tribe; and Brad Halverson, Clearbrand <u>Moderator:</u> Bob Iyall, TCSA Chairperson
10:30 – 11:00am	Break
11:00 – 12:00pm	"Construction & Implementation Panel: EV & EPA discussion" <u>Panelists:</u> Jake Jabusch and Todd Bogart, PNE Construction; Joe Crommes, Nisqually Construction <u>Moderator:</u> Cameron Goodwin, Samish Indian Nation
12:00 – 12:45pm	Lunch – Ballroom 1-3
12:45 – 1:15pm	"RFP's - Picking your vendors: General products/selections" (30 mins) <u>Panelists:</u> Lesa Cashman, Puyallup Tribe; Charie Couillette, Nisqually Tribe; and Isaiah Coley, Chehalis Tribe <u>Moderator:</u> Tony Liberal, Nisqually Tribe
1:15 – 1:45pm	"Setting Your Store" (30 mins) <u>Panelists:</u> Dylan Eng and Dan Willow, Harbor Wholesale <u>Moderator:</u> Bob Solomon, Nooksack Tribe
1:45 – 2:15pm	Break
2:15 – 2:45pm	"Beverage Category" (30 mins) <u>Panelists:</u> Paul Sanchez, Anheuser-Busch and Bryan Schroeder, Nevada Beverage <u>Moderator:</u> Bob Solomon, Nooksack Tribe
2:45 – 3:15pm	"Tobacco category" (30 mins) <u>Panelists:</u> Brandon Tarbell, Tarbell Management Group; and David Bean, Firestixs <u>Moderator:</u> Mike Araiza, Skookum Creek Tobacco
3:15 – 3:30pm	Announcements & Adjourn



Thursday, January 19, 2023

8:00 – 9:00am	Breakfast and Registration – Ballroom 1 & 2 Palms Casino Resort - 4321 W Flamingo Rd, Las Vegas, NV 89103
9:00 – 9:30am	Welcome & Announcements – Ballroom 4-6 Presented by: Bob Iyall, TCSA Chairperson
9:30 – 10:00am	"Fuel Category: To Brand or Not to Brand" (30 mins) <u>Panelists</u> : Kyle Curtis, Cougar Den; Brian Chace, Wilcox & Flegel; and AJ Munday, Shell <u>Moderator</u> : Sam Roark, Chehalis Tribal Enterprises
10:00 – 10:30am	"Pumps and Vendors: Petroleum Equipment Sales" (30 mins) <u>Panelists</u> : Jordan Tanasse, NW Pump <u>Moderator</u> : Sam Roark, Chehalis Tribal Enterprises
10:30 – 11:00am	Break
11:00 – 11:30pm	"Back Office: Inventory and Accounting" (30 mins) <u>Panelists</u> : Chuck Brewer, SSCS <u>Moderator</u> : Tony Liberal, Nisqually Tribe
11:30 – 12:00pm	"Back Office: Security" (30 mins) <u>Panelists</u> : Sam Nigro, Loss Prevention Group <u>Moderator</u> : Tony Liberal, Nisqually Tribe
12:00 – 12:45pm	Lunch – Ballroom 1-3
12:45 – 2:00pm	"Marketing (20 mins), Branding & Brand Identity (20 mins), and Social Media (20 mins)" <u>Marketing Panelists</u> : Scott Abraham, Midax and Del Oliver, Points to Partners. <u>Branding & Brand Identity Panelists</u> : Brad Halverson, Clearbrand and Justin Shank, Shank Marketing. <u>Social Media Panelist</u> : Josh Kilen, Hemisphere Design & Marketing. <u>Moderator</u> : Bob Iyall, TCSA Chairperson
2:00 – 2:30pm	Break
2:30 – 3:30pm	"Hiring, Opening, Curb Side, Checklists & Details - How to Have a Successful 1st Year" <u>Panelists</u> : Athena Lopez and Tony Liberal, Nisqually HR Team; Marie Murray and Cameron Goodwin, Samish Indian Nation, and Isaiah Coley, Chehalis Tribal Enterprises. <u>Moderator</u> : Frank Black, Suquamish Tribe
3:30 – 3:45pm	Raffle & Adjourn

Complete the evaluation survey to be entered into our \$250 Raffle!

Only those that complete the full survey will be entered. Must be present to win!

