



### **John Gscheidmeier:**

With a passion to serve, John G. Gscheidmeier left a 23-year public safety career in 2011 to become a realtor. John formerly spent his years serving people as a firefighter, police officer and teacher. John taught Associate Degree level classes at Milwaukee Area Technical College and Waukesha County Technical College for years while also accumulating rental properties as an investor. He was a juvenile officer, D.A.R.E. officer, and a department trainer. John also concurrently worked field security for the Milwaukee Brewers for 13 years while in law enforcement.

John holds a Bachelor's Degree from the University of Wisconsin – Whitewater in Marketing along with a Master's Degree in Business Management from Cardinal Stritch University. He believes strongly in the value of education, learning and obtaining certifications. John believes you can never learn too much especially when mastering real estate.

In 2011 John quickly became a multi-million-dollar producer and his real estate career launched rapidly. Since then, he has sold hundreds of properties himself but in 2016 created RE/MAX Service First in Waukesha. His vision was to reinvent how brokers work for their agents. He created an "agent-centric" organization where the firm puts the agents first – in technology, tools, training, and more. Investing in his agents is his top priority. Growth is strategic however, and John insists on adding only great people to the firm. The firm's Protecting Heroes® program is John's creation and is unique in many ways. The program serves our local Heroes – our police, fire, EMS, teachers, healthcare workers, veterans, and active military. John's role in his organization is to help his agents grow from any level to achieve and build the businesses of their dreams.

John gives to the realtor community in his active role on the Professional Standards & Ethics Committee, along with his role as the Realtor Safety Committee chairman for GMAR. RE/MAX Service First agents give of their time to the Children's Miracle Network through their annual charity golf outing, dedicated highway cleanup effort, fundraising for the Waukesha Women's Center, Salvation Army, and others. John regularly sponsors K9 outings for West Allis, Waukesha Sheriff, the Pewaukee Fire Auxiliary and more, and is an active member of the Waukesha County Police Chief's fundraising committee.

Most proudly, John is the father to two young girls and a husband to his wife. They are active members of their church and thank God every day for their blessings. John enjoys golfing, sports and of course – our local Wisconsin sports teams. John is also a Green Bay Packer season ticket holder.



### **Suzanne Head:**

Suzanne Head began her career in real estate in 1987, leaving a career as a critical care nurse to be a part time assistant to a team, while caring for her 2 children. She eventually sold real estate on her own, becoming a top producing agent. In the 34 years she has worked in real estate, she has been an assistant, an agent, a mentor, an assistant manager and since 2001 has been a broker manager for 2 different firms. Currently she is the broker manager of the North Shore and Mequon offices of First Weber. Over the years she has enjoyed training and guiding many agents to a successful career in real estate, serving the public in a professional and ethical manner. She has a passion for helping agents learn how to work with the public as they guide people through what is one of the most life-changing times in their lives, as they make lifestyle changes deciding where to live. She has served on the GMAR's Professional Standards committee, the GMAR nominating committee and the GMAR's Youth Foundation. She would be honored to serve on the Board with the experience she can offer and her passion for professionalism in the industry. Outside of real estate she enjoys traveling, especially to visit her family that is located throughout the U.S., walking, yoga and cooking.



### **Judy Hearst:**

Judy brings a wealth of real estate and leadership experience. She has worn many hats in her career, since 1986; broker owner of a Coldwell Banker franchise, Manager, Director of Education, Regional Vice President, and Broker Associate. She has served on the WRA board from 2003- 2015 and on the MLS board from 2003 – 2018. A highlight of her career was receiving the GMAR Lifetime Achievement Award in 2016. Judy returned to sales in 2017 and has served on the GMAR board from 2019 – 2021, she is on the Public Policy committee, she belongs to CARW doing some commercial sales. She is also Vice President of the board of the Wisconsin Museum of Quilts and Fiber Arts in Cedarburg. Judy is married to Jack and

has two daughters and 4 grandchildren.



### **Tom McCormick:**

Licensed since 2002, Tom McCormick has been helping people eliminate the White Noise out there in the Real Estate Market to simplify the process and make important decisions about their homes easier.

In 2006 Tom acquired his Brokers License, and in 2008, opened EXIT Realty Horizons, the Metro Milwaukee areas 1st EXIT franchise. Tom has served 3 terms on the WRA Board of Directors, and currently serves on GMAR's Public Policy Task Force, in addition to serving as President of the Washington Highlands Historic Preservation Corporation, a 501c3 non-profit. Tom's focus both within his business and in the industry as a whole is on raising the bar of professionalism and competency of REALTORS®.

Dad, Husband to the best wife on the planet, Broker/Owner at EXIT Realty Horizons in Wauwatosa, Broker Partner at EXIT Elite Realty in Appleton/Oshkosh/Shawano, Packers - Brewers - Badgers - Red Wings fan (in that order), native Milwaukeean, adopted Wauwatosaan. I think that about covers it...



### **Karen Taylor:**

Karen Taylor is a born native of Milwaukee, WI. Her real estate career began in 1997 when she was hired as the Property Manager for the City of Milwaukee's Department of City Development where she managed properties that had been foreclosed upon for delinquent property taxes. She acquired her real estate broker's license in 2002. She first practiced selling real estate in the public sector under the jurisdiction of the City of Milwaukee for 13 years. She successfully increased the City's sells from 200 sells transactions annually to over 500 transactions of the City of Milwaukee's tax foreclosed properties. In 2018 she stepped into the

private sector selling real estate and has been with Realty Among Friends, LLC as an independent agent since 2020.

Karen enjoys working with people from various backgrounds, loves working with successful investor buyers and takes pride in guiding first time home buyers through the process of purchasing their first home. In her free time she relaxes by listening to good music, going to festivals and watching professional football games.



### **Angela Walters**

Angela Walters is a licensed real estate Broker with Walters Realty Group at EXP Realty and currently serves as the Secretary/Treasurer on the GMAR Board of Directors. She has over 16 years of experience as a Realtor®, holds an Accredited Buyer's Representative (ABR) designation, and is an experienced real estate investor and property manager. Angela sells both residential and commercial property in Milwaukee and surrounding areas. She especially enjoys helping families to transition from one to home another. Giving her clients excellent service is imperative to her, therefore she strives to exceed her clients' expectations and cultivate long term relationships.

In addition to being on the GMAR board, Angela is on the board of directors for Havenwoods Economic Development Corporation and represents the Village of Brown Deer on the Milwaukee County Land Sales Council. Angela is a graduate of the ACRE (Associates In Commercial Real Estate) Program, and a former member and chairperson of Take Root Milwaukee. Angela holds a Bachelor's of Science degree in Business and Computer Systems from the Milwaukee School of Engineering (MSOE).

Prior to her real estate career, Angela worked in Corporate America for over 15 years in the information technology field. During that time, she worked in industries such as manufacturing, medical, and banking, eventually working her way up the corporate ladder to upper management and company acquisitions.

Angela is happily married, has 5 children, and 2 grandchildren. She likes to shop, go for walks and exercise. Angela also enjoys live music, dancing, and singing group karaoke.