



**INVEST IN
YOURSELF**
It pays the best interest!

LCUL'S 2022 EDUCATION CALENDAR

Variety, Collaboration and *Evolution* best describe the education lineup for 2022. We've got more webinars than ever before plus live virtual programs are here to stay with relevant topics being covered through both fee-based and free sessions. In-person programs are returning with a strong focus on networking, interactive workshopping, and idea generation. Look for lots of programs coming from our collaboration groups (SRCUS and TR Group) where your LCUL membership gains you access to wide ranging content from sister leagues. The listing below is just some of the amazing programs coming your way as more sessions will be constantly added. If you're looking for it your LCUL membership will have it for you!

Leadership Session: New Year, Let's Do This!	January 27	Hybrid
LCUL Committee Conference	January 27	Lafayette
NEW! CU Marketplace & Asset Roundtables	February 7-8	Lake Charles
ULend Academy (TRGroup)	February 7-11	Virtual
CUNA GAC	February 27 - March 3	Washington, D.C.
NEW! CU Visioning Experience	March 21-22	Baton Rouge
Louisiana GAC	April 5-6	Baton Rouge
BSA Officer Training	April 26	Baton Rouge
FiCEP Interactive Training Day (Class of 2022)	April 28	TBA
YPN Workshop	May	Lafayette
Southeast Regional Credit Union Management School (SRCUS)	June 10-17	Athens, GA
Southeast Regional Director's Conference (SRCUS)	July 31 - August 3	Pointe Clear, AL
LCUL Annual Convention	August 3-5	New Orleans
Marketing & Business Development Conference	September	TBA
Regulatory Compliance Conference	September	TBA
NEW! Women's Leadership Conference (TRGroup)	October	New Orleans
Financial Counselors REGIONAL Forum	November	TBA

**Dates/details of programs subject to change*



ENGAGING CONTENT webinars

Our webinars offer high-quality training opportunities without the added expense and inconvenience of off-site travel. For a full description, visit www.lcul.com.

IRA

1/18: 2022 IRA & HSA Update: Staying Compliant
4/19: IRA & HSA: 2022's Hottest Issues & Answers
7/19: Advanced Beneficiary & RMD Considerations
9/13: Traditional & Roth IRA Part 1
10/18: Traditional & Roth IRA Part 2

INFORMATION TECHNOLOGY

1/13: Privacy, Restricted Data Access & Building Online Visibility
6/8: Understanding Analytics & Determine Online Success
9/15: Top 10 IT Frauds: Risks, Protection Strategies for FIs

LENDING

1/27: Loan Documentation for All Legal Entities
2/3: Converting a 1040 Personal Return to Cash Flow Part 1
2/14: Lending on Low Income Housing Tax Credit Projects
2/15: Deep Dive into Force-Placed Flood Insurance
2/22: Lending to Tenants-in-Common Projects
2/24: Converting a 1040 Personal Return to Cash Flow Part 2
3/1: Appraisal Requirements: A Comprehensive Reg Summary
3/17: Real Estate Escrow Accounts & Flood Insurance
3/23: Fair Lending Cornerstones: Best Practices & Guidelines
3/30: Regulation Z's Amended Qualified Mortgage (QM) Rule
4/11: Converting Accrual Statements into Cash Flow
4/20: Writing Effective Credit Memos & Loan Narratives
4/28: Ag Lending Compliance
5/16: Construction Loan Nuts & Bolts
5/24: Consumer Underwriting 101: From Application to Approval
6/21: Consumer Lending Collateral Considerations
6/23: Commercial Lending: Risks, Rewards, Controls & Mistakes
6/29: Mortgage Loan Origination: Critical Timing Requirements
7/7: Countdown to ATR/QM Changes: Prep Policies, Procedures
7/14: Proper Repossession, Notice & Sale of Collateral
8/4: Securing Collateral Part 1: Forms UCC-1 & 3
8/10: E-SIGN Act: Electronic Loan Document Delivery
8/24: Adding the "Wow Factor" to Credit Analysis
9/1: Consumer Lending Regulatory Essentials
9/20: Securing Collateral Part 2
9/21: Appraisal Reviews: Do You Know What to Look For?
9/28: TRID: Recognizing Changes, Issuing Revised Loan Estimate
10/12: Preparing for Exam Under the Mortgage Servicing Rules
10/27: Ability to Repay: Mortgages, TILA RESPA Disclosures
11/2: Job-Specific BSA Training for Lenders
11/16: Mortgage Lending Compliance Overview

MARKETING

2/23: Advertising Compliance
5/17: Building a Successful Cross-Selling Platform
10/13: What's New & Next for Social Media Platforms?
11/15: Social Media: Paid, Owned, Earned

SECURITY & FRAUD

2/1: New Resources for Fighting Synthetic Identity Fraud
4/14: The Latest in Social Engineering Attacks
6/22: Identity Theft Red Flags & FACT Act Compliance
7/26: Elevating Your Fraud Prevention Strategies
10/26: Robbery Basics & Beyond
11/10: Financial Exploitation & Elder Fraud

AUDIT & ACCOUNTING

1/10: Call Report Update & Top 10 Errors
4/5: Introduction to Call Reporting
6/7: Understanding Your Credit Union's Audit Report
7/18: Commercial Loans, Indirect Loans, CARES Act Loan Modifications
9/14: Troubled Debt Restructuring:
10/20: Auditing Call Reports
11/1: Financial Accounting & Reporting

COLLECTIONS

3/24: 20 Common Mistakes in Consumer Collections
5/12: Reducing Mortgage Delinquency: Protection of the Bottom Line
8/23: Maximizing Recoveries on Charged-Off Loans
10/4: Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Risks

COMPLIANCE

1/6: A Year in the Life of a Compliance Officer
1/25: Lending Regulatory Roundup: Avoiding Violations
2/8: BSA Officer Reports to the Board
2/17: High-Risk Cash-Intensive Businesses: Managing & Monitoring
3/2: BSA Exam Manual Update: Identifying & Mitigating BSA Risks
3/22: Breaking Down the Anti-Money Laundering Act, Prep for Impact
3/31: Top 25 Safe Deposit Compliance Issues
4/12: Surviving a BSA Exam: Recent Hot Spots
4/26: Compliance Training for the Frontline
6/14: Decoding the Examination Process: 10 Techniques to Thrive
6/30: Overdrafts Under Fire: Clarifying the Confusion
7/6: Record Retention in the Digital Age: What to Keep, Destroy
7/25: Record Retention for Zoom, Microsoft Teams, & Other Platforms
8/3: CDD: Creating Effective Programs from Frontline to Backroom
8/16: Mission TRID: Overcoming Examiner-Cited Mistakes
8/18: Zoom & Other Collaboration Platforms with Effective E-Policies
8/30: Compliance with E-SIGN, E-Statements & E-Disclosures
9/27: Avoiding UDAAP Claims, Errors & Penalties
11/3: SAR Filing Requirements: When, How & Why
12/8: Reg E Requirements for Debit Card Error Resolution
12/14: FedNow Risk Assessments & Fraud Controls

DIRECTORS

4/21: Board-Level Policies: What Is Required & Why
5/26: Financial Literacy Fundamentals for New Directors
7/21: Things That Keep Boards Up at Night
8/9: Advanced Financial Literacy for New & Experienced Directors
11/17: BSA Essentials for the Board & Senior Management
12/1: Board Secretary Procedures & Responsibilities

SENIOR MANAGEMENT

- 2/2: The Impact of Evolving Marijuana Laws on Your Institution
- 2/9: Understanding Systemic Risks & the New CAMELS Rating
- 3/3: 2022 Supervisory Priorities Explained
- 4/27: Maximizing the New Field of Membership Rules
- 8/11: Characteristics of Strong Risk Assessments
- 9/22: Merger Considerations Under the New Merger Rules
- 10/5: Are Safe Deposit Boxes on the Way Out?
- 11/30: Best Practices for Performing Quality-Control Loan Reviews

HUMAN RESOURCES

- 1/11: New Employee Required Training
- 2/7: Onboarding: The New Normal
- 4/27: DEI: Keeping It Compliant
- 8/31: How to Manage Your Time, Instead of It Managing You

FRONTLINE & NEW ACCOUNTS

- 1/5: Head Teller Development: Improving Teller Performance
- 3/16: Writing Teller Procedures
- 4/6: Minor Accounts: Ownership, CIP, Access, Changes & Transactions
- 5/5: Maintaining Consumer Accounts:
- 6/15: Maintaining Business Accounts
- 7/28: Checking Account Signature Cards: CIP, IRS & Disclosures
- 8/25: Reg CC Check Hold Requirements & Funds Availability
- 9/7: Job-Specific BSA Training for Frontline
- 9/29: Checks, Mobile Deposits, Substitute Checks
- 10/19: Handling Reg E Disputes Confidently & Compliantly
- 10/25: Court-Ordered Accounts
- 12/7: When a Depositor Dies
- 12/13: Consumer Account Documentation: Best Practices

OPERATIONS

- 1/4: Quick Start Guide to ACH for the Frontline
- 1/12: Interest Reporting for Nonresident Aliens
- 1/19: Provisional Credit Under Reg E: Rules, Best Practices & FAQs
- 1/20: Dealing with ACH Tax Refunds: Posting & Liabilities
- 2/10: The Green Book & Government Payments Explained
- 2/16: Writing New Account Procedures
- 3/8: 2022 ACH Rules Update, Including Faster Payments
- 3/9: Opening Accounts Online: CIP, CDD, Documentation & More
- 3/10: Board-Approved Policies: Tools to Streamline Your Process
- 3/15: ACH for P2P Transfers: Perils & Protections
- 4/7: Payment Systems Bootcamp
- 4/13: ACH Origination: Internal, Loans, Transfers & More
- 5/11: Decoding ACH Return Reason Codes
- 5/18: Handling Trusts & Other Fiduciary Accounts
- 5/25: Enhanced Due Diligence & Risk Assessment of ACH
- 6/1: When a Business Owner Dies, Sells, or Delegates Authority
- 6/2: Faster Payments Basics
- 6/9: Electronic Payment Fraud: When Is Your Institution Liable?
- 7/12: Vendor Due Diligence & Effective Vendor Management
- 7/13: Deposit Operations Comprehensive Compliance
- 8/17: WSUD vs. Stop Payment: Definitions, Differences
- 10/6: Reg E & the Electronic Fund Transfer Act
- 11/8: Form 1099 Reporting: Vendors, Foreclosures, & More
- 11/9: IRS Reporting, B Notices, Fines & Penalty Letters
- 11/10: Preparing for FedNow: Technology, Products, Services
- 12/6: Managing Your Mobile RDC Program

Six-Part Series

ACH SERIES:

- 1/4: Quick Start Guide to ACH for the Frontline
- 2/10: The Green Book & Government Payments Explained
- 3/8: ACH Rules Update, Including Faster Payments
- 4/13: ACH Origination: Internal, Loans, Transfers & More
- 5/11: Decoding ACH Return Reason Codes
- 6/9: Electronic Payment Fraud: When Is Your Institution Liable?

DEPOSIT OPS SERIES:

- 1/12: Interest Reporting for Nonresident Aliens
- 2/16: Writing New Account Procedures
- 3/9: Opening Accounts Online: CIP, CDD, Documentation & More
- 4/7: Payment Systems Bootcamp
- 5/18: Handling Trusts & Other Fiduciary Accounts
- 7/13: Deposit Operations Comprehensive Compliance, Including BSA

FRONTLINE SERIES:

- 4/6: Minor Accounts: Ownership, CIP, Access, Changes & Transactions
- 5/5: Maintaining Consumer Accounts
- 6/15: Maintaining Business Accounts
- 7/28: Checking Account Signature Cards: CIP, IRS & Disclosures
- 8/25: Reg CC Check Hold Requirements & Funds Availability
- 9/29: Checks, Mobile Deposits, Substitute Checks



Four-Part Series

CALL REPORT SERIES:

- 1/10: Call Report Update & Top 10 Errors
- 4/5: Introduction to Call Reporting
- 7/18: Advanced Lending Schedules
- 10/20: Auditing Call Reports

CONSUMER LENDING SERIES:

- 5/24: Consumer Underwriting 101: From Application to Approval
- 6/21: Consumer Lending Collateral Considerations & Documentation
- 7/14: Proper Repossession, Notice & Sale of Non-Real Estate Collateral
- 9/1: Consumer Lending Regulatory Essentials



**KEEP
EDUCATING
YOURSELF**

Enhanced Trainings

The following programs are available on demand year-round for training at your pace and your schedule:



COMPREHENSIVE CU BOARD OF DIRECTORS COURSE (NEW!)

Finding the right balance between Board and management leadership is essential to creating sustainable culture, reducing risk, and providing value to members. Ancin Cooley presents this comprehensive course, taught through seven instructional modules, to help discover the attributes of a strong director, understand the audit universe and learn the month to month tasks. Ancin covers everything you need to perform your duties efficiently and effectively.

COMPREHENSIVE SUPERVISORY COMMITTEE COURSE

Effectively execute your duties as a member of your credit union's Supervisory Committee! Ancin Cooley is your instructor in this user-friendly video series and will walk you through everything from understanding your role, knowing how to do the month to month work, to diving deep into understanding your audit reports. Program can be purchased individually or save money when training the whole committee with complete access for up to a full year!

** Discounts available when purchasing both of Ancin Cooley's programs!*



FINANCIAL MASTERY VIDEO SERIES

This video series is designed to provide financial understanding to board members and anyone on your team who's daily job duties may not be based in financial matters. Taught by Tim Harrington, this series captures the essence of an in-person class using relatable concepts and hand drawn artwork to teach everything from CAMEL ratios, profit and spread analysis, asset liability management and more. Program can be purchased for one month or six month unrestricted access to train your entire team!

SPECIALIZED TRAINING

Staff and Volunteer Training (at no additional cost)

As a dues-supported service, LCUL provides a wealth of resources and trainings on different topics relevant to your credit union. This includes annually required trainings. Visit our website for a complete listing!

Enhanced Certified Financial Counselor Program (FiCEP)

LCUL proudly embarks on our 10th year presenting an enhanced version of CUNA's FiCEP with webinar tutorials and live trainings. Class of 2022 is forming now with the program scheduled to start January 31.

Southeast CUNA Management School (SRCUS)

The curriculum at this three-year school brings together students in a classroom setting each summer for eight days. In between the summers, students apply the knowledge gained from the school to projects that require strategic analysis of their credit unions and research of relevant issues facing the credit union industry.

Southeast Regional Director's Conference (SRCUS)

A conference designed for directors rotating each year among ten southeastern states. Sessions focus on the ever-changing financial industry and feature topics like the economy, lending environment and much more. In 2022, additional sessions have been added for members of the supervisory committee.

INVEST IN YOURSELF. YOU ARE YOUR BRAND.