



2021: IT'S TIME TO MOVE FORWARD. Now, more than ever, our success is directly tied to our eagerness and willingness to learn as new products, new concepts, new ideas and new regulations fill the credit union environment.

Due to ongoing pandemic restrictions, our first quarter programs will be presented virtually with the hope of transitioning to hybrid events as the year progresses. Events beyond April 8 are subject to change.

WORKSHOPS

Leadership Session from a Survivor: Lead Your Tribe in 2021	January 26	Virtual
Committee Conference	January 26	Virtual
Frontline Fundamentals - by InterAction Training	February 9-10	Virtual
CUNA GAC	March 2-4	Virtual
YPN Workshop	March 16	Virtual
Louisiana Share Accounts Essentials - Debbie Crawford	April 7-8	Virtual
Louisiana / Mississippi Volunteer Conference	April 9-10	New Orleans
FiCEP Training, Testing	April 14-15	Baton Rouge
Louisiana GAC	April 20	Hybrid/Baton Rouge
Leaders in Lending: Get Ahead in Today's Hypercompetitive Market	May 12-13	Hybrid/Baton Rouge
Southeast Regional Credit Union Management School (SRCUS)	June 5-12	Hybrid/Athens, GA
Southeast Regional Director's Conference	July 18-21	Memphis, TN
LCUL Annual Meeting & Convention	August 4-7	Hybrid/New Orleans
Marketing and Business Development Conference	September 15-16	Hybrid/TBA
New Laws and Compliance Conference	October 6-7	Hybrid/TBA
Financial Counselors Forum	November 16	Hybrid/TBA

UPCOMING

WHAT YOU CAN YOU EXPECT IN 2021:

- Post-Pandemic Payment Solutions
- Digital Services Detox
- Mid Level Management Series
- Remote Work: Managing and Maintaining Culture
- Call Center Conference
- ULend by CUNA Mutual
- IRA by Ascensus





Our webinars offer high-quality training opportunities without the added expense and inconvenience of off-site travel. For a full description, visit www.lcul.com.

AUDIT & ACCOUNTING

- 1/5: Call Report Update, Including COVID's Impact & Top 10 Errors
- 4/29: Auditing Call Reports
- 6/3: Call Report Fundamentals for New Preparers & Reviewers
- 6/9: Collection Series: Debt Restructuring in the COVID Economy
- 9/1/2021 Call Report Loan Classifications & Basic Lending Schedules

COLLECTIONS

- 4/13: Regulatory Alphabet for Collections Compliance
- 5/11: Collection Series: Your Borrower Is Threatening Bankruptcy, Now What?
- 5/25: Collection Series: The Virtual World of Collections
- 6/23: Collection Series: Managing Mortgage Delinquency
- 7/20: Collection Series: Chapter 7 & 13 Consumer Bankruptcies

COMPLIANCE

- 1/14: HMDA Submission Due March 1: Challenges & Best Practices
- 1/26: Beginning BSA Officer: What You Need to Know on Day 1
- 2/16: Remote Workforce Series: How Compliance Can Limit Liability
- 3/3: Advanced BSA Officer Training: In-Depth Risks & Difficult Situations
- 3/18: E-SIGN Series: Virtual Loan Document & E-SIGN Compliance
- 4/7: E-SIGN Series: The E-SIGN, BSA & CIP Compliance Trifecta
- 6/30: e-Everything: Compliance in an Online Environment
- 7/15: Navigating Compliance for Promotions, Bonuses, & Sweepstakes
- 7/21: Regulation E Compliance with ACH Payments
- 10/14: Notary Compliance, Including Virtual Notarization

DIRECTORS

- 2/24: The Board's Role in Cyber Security Risk
- 4/1: Board Governance & Credit Union Liquidity Risk Management
- 4/8: Board Reporting: Requirements, Timing, Delivery Options, Risks
- 6/8: Financial Literacy Part 1: Identifying 7 CU Risks Using Financial Statements
- 7/13: Capital Adequacy & Risk: Regulator Expectations for the Board
- 8/24: Financial Literacy Part 2: How to Interpret Key Ratios, Risks
- 9/16: Fiduciary Responsibilities of New & Experienced Directors
- 11/4: Board Secretary Training: Minutes, Corrections & Disagreements

SECURITY & FRAUD

- 2/18: New Security Officer Training: Standards, Best Practices
- 2/25: Remote Workforce Series: Security Compliance for Remote Work
- 4/28: E-SIGN Series: E-SIGN Security & Fraud Detection
- 11/2: Robbery Prevention, Response & Resilience
- 12/9: Security Officer Report to Board: Contents & Requirements
- 5/18: Developments in Mergers & Acquisitions
- 7/8: Business Writing Boot Camp
- 10/5: Strategic Planning for Credit Unions
- 10/21: Job-Specific BSA Training: Senior Management & Directors

IRA

- 1/12: IRA & HSA Update: Key Considerations for 2021
- 4/27: Hot IRA Issues: Divorce, IRS Levies, Creditor Claims
- 7/28: IRA Beneficiary Designations, Death Distributions
- 10/19: Top 10 IRA Rollover Mistakes

INFORMATION TECHNOLOGY

- 4/6: Remote Workforce Series: Moving to Cloud, Risks to Data
- 5/4: Current Trends in Cyber Crime & Payments Fraud
- 8/19: Maximizing Cyber Security Soundness, Minimizing Incidents

LENDING

- 1/6: Uniform Residential Loan Application (URLA): Deadline
- 1/20: Intro to C&I Lending: Cash Flow, Collateral & Efficiency
- 1/21: Flood Series: Flood Insurance Rules, Best Practices, Liability
- 1/28: Calculating Cash Flow from Corporate Tax Returns
- 2/2: Flood Series: Flood Compliance Beyond the Basics.
- 2/3: Calculating Cash Flow: S-Corporation, Partnership Tax Returns
- 2/4: Red Flags in Residential Appraisal Compliance
- 2/17: Personal Tax Returns Part 1: Form 1040, Schedules B and C
- 3/2: Flood Series: Flood Forms Line-by-Line
- 3/4: Personal Tax Returns Part 2: Schedules D, E & F
- 3/11: SBA Lending Update 2021: Rule Changes & PPP FAQs
- 3/17: Flood Series: Commercial Flood Insurance Regulations
- 4/20: Global Cash Flow Analysis for Underwriters/Credit Analysts
- 4/21: Commercial Loan: Restructuring & Loss Mitigation
- 5/5: Credit Analyst Series: Loan Stress Testing
- 5/6: Advanced Commercial Loan Documentation
- 5/10: Residential Construction/Construction-to-Permanent Lending
- 5/19: Surviving a TRID Compliance Exam
- 6/10: Introduction to SBA Lending
- 6/17: Credit Analyst Series: Advanced Financial Statement
- 7/7: Avoiding the Top 10 HELOC Compliance Mistakes
- 7/29: Credit Analyst Series: Fundamentals for the New Analyst
- 8/11: Credit Analyst Series: Debt Service Coverage Calculations
- 8/30: Loan Underwriting 101
- 9/14: Job-Specific BSA Series: Training for Lenders
- 9/28: HMDA Reporting Part 1: Application Basics
- 9/29: Understanding TRID Tolerance Cures
- 9/30: Conducting In-House Evaluations: Guidance, Rules
- 10/13: Denied Loan Requirements A to Z
- 10/28: HMDA Reporting Part 2: Collecting Demographic Info
- 11/11: HMDA Reporting Part 3: Commercial Lending Issues
- 12/15: Commercial Loan Annual Credit Review

MARKETING

- 3/16: Federal Requirements for Tech-Based Marketing
- 3/31: Top 10 Reasons Consumers Leave Their Financial Institution
- 5/27: Marketing in 2021: Virtual Relationships, the New Consumer
- 8/25: Survey Says! Top 10 Reasons Businesses Move Accounts
- 9/23: Hot Topics in Social Media Engagement for Credit Unions



save **SAVEMONEY** money

Six-Part Series

Save \$200!

COLLECTION SERIES:

- 4/13: Regulatory Alphabet for Collections Compliance
- 5/11: Your Borrower Is Threatening Bankruptcy, Now What?
- 5/25: The Virtual World of Collections
- 6/9: Troubled Debt Restructuring in the COVID Economy
- 6/23: Managing Mortgage Delinquency
- 7/20: Chapter 7 & 13 Consumer Bankruptcies

NEW ACCOUNT SERIES:

- 8/5: Regulatory Alphabet for Deposit Accounts
- 9/8: 20 Legal Types of Accounts: Ownership, Documentation & CIP
- 9/22: Business Account Documentation
- 10/7: Opening Accounts for Nonprofit Organizations
- 10/27: Adverse Action at Account Opening: Reporting
- 11/10: Opening Accounts for Nonresident Aliens

REMOTE WORKFORCE SERIES:

- 1/13: Creating or Revising Work from Home Policies
- 1/27: Work from Home Record Retention Rules
- 2/16: Work from Home Risks: How Compliance Can Limit Liability
- 2/25: Security Compliance for Work from Home Staff
- 3/10: Making Work from Home Effective
- 4/6: Moving to the Cloud: Remote: Risks to Member Data

Four-Part Series

Save \$80!

CREDIT ANALYSIS SERIES:

- 5/5: Loan Stress Testing for the Credit Analyst
- 6/17: Advanced Financial Statement Analysis
- 7/29: Credit Fundamentals for the New Credit Analyst
- 8/11: Debt Service Coverage Calculations in Underwriting

E-SIGN SERIES:

- 2/9: "No-Contact" Account Opening: E-SIGN Compliance
- 3/18: Virtual Loan Document Delivery & E-SIGN Compliance
- 4/7: The E-SIGN, BSA & CIP Compliance Trifecta
- 4/28: E-SIGN Security & Fraud Detection

FLOOD SERIES:

- 1/21: Flood Insurance Rules, Best Practices & Liability
- 2/2: Flood Compliance Beyond the Basics
- 3/2: Flood Forms Line-by-Line
- 3/17: Commercial Flood Insurance Regulations & Compliance

JOB SPECIFIC BSA SERIES:

- 7/22: Job-Specific BSA Training for Operations Staff
- 8/26: Job-Specific BSA Training for the Frontline
- 9/14: Job-Specific BSA Training for Lenders
- 10/21: Job-Specific BSA Training for Senior Management & Directors

FRONTLINE & NEW ACCOUNTS

- 2/9: E-SIGN Series: "No-Contact" Account Opening Compliance
- 3/25: Business Accounts: Who is Authorized to Open, Close, Transact?
- 4/14: Reg CC Compliance: Check Holds, Remote Deposit, Reg D
- 5/26: Handling W-9s, W-8BENs & IRS Mismatches
- 7/14: Legal Issues of Checks
- 8/5: New Accounts Series: Regulatory Alphabet for Deposit Accounts
- 8/12: Handling POAs & Living Trust Documents: Deposits & Loans
- 8/26: Job-Specific BSA Series: Training for the Frontline
- 8/31: Dealing with Difficult Members: 5 Foolproof Techniques
- 9/8: New Accounts Series: 20 Legal Types of Accounts
- 9/15: Completing the CTR Line-by-Line
- 9/21: Bankruptcy for Lenders: Chapter 11, Small Business Reorg Act
- 9/22: New Accounts Series: Business Account Documentation
- 10/7: New Accounts Series: Nonprofit Organizations
- 10/27: New Accounts Series: Adverse Action at Account Opening
- 11/10: New Accounts Series: Opening Accounts for Nonresident
- 11/16: Completing the SAR Line-by-Line

OPERATIONS

- 1/7: Providing Provisional Credit Under Reg E
- 1/13: Remote Workforce Series: Creating or Revising Policies
- 1/27: Remote Workforce Series: Record Retention Rules
- 2/10: Overdraft Hotspots Including Regulations & Guidance
- 2/11: ACH Tax Refunds: What Could Go Wrong?
- 2/23: The Top 10 ACH Exception Handling Questions
- 3/8: ACH Rules Update 2021
- 3/9: Safe Deposit Issues: Delinquency, Death & Abandonment
- 3/23: Legal Issues for Right of Setoff on Deposit Accounts & Loans
- 3/24: Deposit Operations Update 2021
- 4/15: New Time Limits for ACH Warranty Claims Effective June 30,
- 4/22: Debit Cards 101
- 5/13: 5 Steps to Simplify Reg E Claims
- 6/1: Handling Subpoenas, Summonses, Garnishments & Levies
- 6/16: Wire Transfer Compliance: Domestic & International
- 7/22: Job-Specific BSA Series: Training for Operations Staff
- 8/3: Comparing Regulation E with Visa & Mastercard Rules
- 8/10: New ACH Modernization Rules Effective September 17
- 8/17: Record Retention: What to Keep and Why!
- 8/18: Critical CIP & CDD Issues: Compliance, Beneficial, FAQs
- 9/2: Dormant Accounts, Unclaimed Property & Escheatment
- 9/9: ACH Payment Reclamations & Garnishments
- 10/6: SAR Decision-Making
- 10/20: Reg E Investigation & Requirements for Debit Card Error
- 11/3: Mastercard Debit Card Chargebacks
- 11/18: 1099 Reporting: Foreclosures, Repossessions, Settlements
- 12/1: Your Depositor Has Died: Actions to Take, Mistakes to Avoid
- 12/7: The Legal Side of Remote Deposit Capture: Risks & Liability
- 12/8: Visa Debit Card Chargebacks



LEADERSHIP

The following programs are available on demand year-round for training at your pace and your schedule:

Comprehensive Supervisory Committee Course

Effectively execute your duties as a member of your credit union's Supervisory Committee! Ancin Cooley is your instructor in this user-friendly video series and will walk you through everything from understanding your role, knowing how to do the month to month work, to diving deep into understanding your audit reports. Program can be purchased individually or save money when training the whole committee with complete access for up to a full year!



Financial Mastery Video Series

This video series is designed to provide financial understanding to board members and anyone on your team who's daily job duties may not be based in financial matters. Taught by Tim Harrington, this series captures the essence of an in-person class using relatable concepts and hand drawn artwork to teach everything from CAMEL ratios, profit and spread analysis, asset liability management and more. Program can be purchased for one month or six month unrestricted access to train your entire team!



Specialized Training

Does your credit union have specialized training needs? As your PARTNER, the League stands ready to help.

Staff and Volunteer Training

LCUL provides a wealth of services, resources, and trainings as a dues-supported service on more than fifteen different topics relevant to your credit unions. Visit our website for a complete listing of dues-supported trainings.

Enhanced Certified Financial Counselor Program (FiCEP)

LCUL proudly embarks on our 9th year presenting an enhanced version of CUNA's FiCEP with webinar tutorials and live trainings. Class of 2021 is forming now with the program scheduled to start February 1.

Southeast CUNA Management School (SRCUS)

The curriculum at this three-year school brings together students in a classroom setting each summer for eight days. In between the summers, students apply the knowledge gained from the school to projects that require strategic analysis of their credit unions and research of relevant issues facing the credit union industry.

Southeast Regional Director's Conference (SRCUS)

A conference designed for directors rotating each year among ten southeastern states. Sessions focus on the ever-changing financial industry and feature topics like the economy, lending environment and much more.

PARTNERSHIP

ARE YOU READY?



Louisiana Credit Union League

Visit www.lcul.com for more information on these programs and more!