

Director, Risk Management



MISSISSAUGA, ON| Reporting to: President

POSITION OVERVIEW

Reporting to the President of Pitcher & Doyle this role is primarily responsible for the creation, implementation and execution of the Loss Control and Risk Management program on a National scale, with the specific objective of increasing overall retention and generation of sustained profitable growth.

RESPONSIBILITIES:

- Provide leadership to your Loss Control team acting as a Mentor and Coach with specific focus on growth, development, culture and succession within the organization.
- Designing and implementing an overall risk management process for the organization, which includes an analysis of the financial impact on the organization.
- Performing risk assessments: Analyzing and management of in force risks, pre-inspection of prospective risks and risk management for all new business accounts identifying potential risks and hazards that may lead to loss.
- Developing and maintenance of the software or platform for the creation of professional Risk Management reports.
- Maintenance and presentation of up-to-date data and preparation of comparison and analysis on competitor trends, coverages, wordings, loss trends.
- Broker & Client presentations on Risk Management and Underwriting topics including industry trends, results.
- Attend Trade shows across the country representing Pitcher & Doyle with other team members.
- Preparing risk management annual budget to align with the corporate allocation.
- Risk reporting tailored to the relevant audience of dealer principals with specific emphasis on Risk Quality and Loss Prevention.
- Work with the marketing department to develop relevant loss control bulletins or marketing materials for customers and brokers to increase the corporate profile.
- Explaining and communicating any external risk to stakeholders.
- Working with Risk Managers for larger dealer groups, the creation of business continuity plans to limit or mitigate risk.
- Maintaining detailed and accurate records of insurance policies, claims and risk inspections.
- Ensure timely follow up with clients of serious/important loss control recommendations, reporting to underwriting immediately of any non-compliance.
- Provide technical expertise and training to your peers on Automobile Dealership loss control and Risk Management, building risk awareness within the organization.
- Communicate results, outstanding issues, national industry trends and business opportunities to the President.
- Build strong relationships with our key brokers working with them to generate new business opportunities.
- Provide support for special projects and any other duties as required



We are committed to providing accommodation upon request for applicants and employees with disabilities. If you require accommodation, we will work with you to meet your needs.

QUALIFICATIONS:

- University / College degree
- CRM Designation
- CIP, FCIP designation or working towards completion.
- Minimum 10 years of Senior Commercial Loss Control and Risk Management Experience, preferably leading others as a part of a team.
- 10+ years technical knowledge and experience working in both property/casualty and automobile (Garage) lines of business in the functional areas of Loss Control or Risk Management.
- Extensive knowledge of Risk Management Principles
- Goal/target driven professional with excellent organizational, time management, analytical, and interpersonal skills.
- Excellent communication and presentation skills with a strong aptitude to influence others, coupled with sound problem-solving and decision-making abilities.
- Knowledge of Commercial underwriting principles, concepts and methodologies
- Ability to work well independently as well as part of a team
- Strong oral and written communication skills
- Computer skills that including Microsoft Office Products
- Ability to travel nationally to conduct Risk Inspections up to 50% of the time.

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