



Our 21st Year:
Sourcing /
Supply Chain
Trends for 2021
and Beyond

TMG | THE MPOWER GROUP
ENABLING STRATEGIC IMPACT



The Mpower Group

Sourcing / Supply Chain Trends for 2021 and Beyond



Resource Optimization & Roadmap for Technology



Risk & Response Lead Time



1. Fill vacuum at corporate level

2. Optimize Portfolio risk

3. Ensure pro-active ACTION

4. React to regulatory changes



1. Focus on resiliency and recovery for survival

2. Speed to recovery is critical

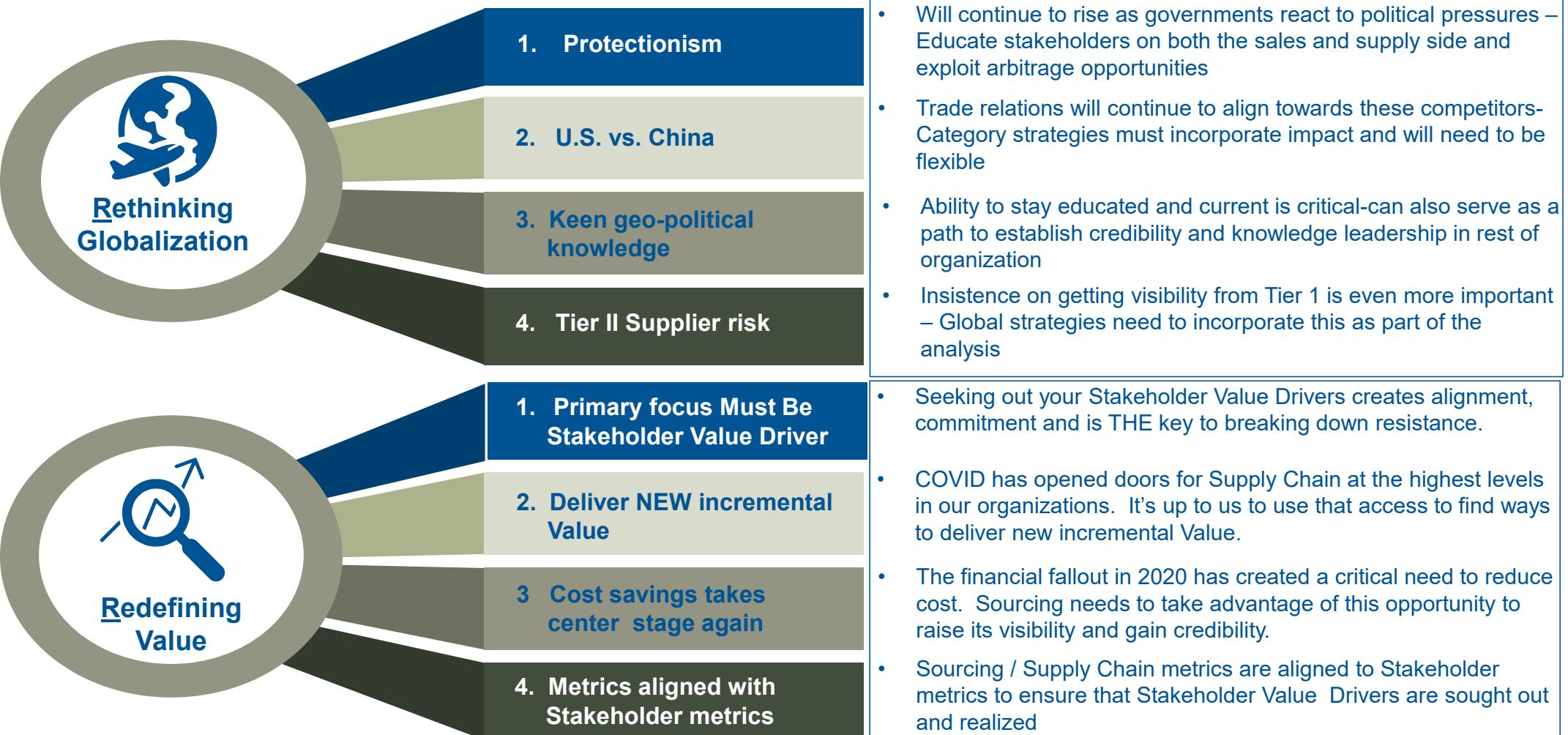
3. Deliver innovation from Suppliers

4. Collaborate to increase Top-Line

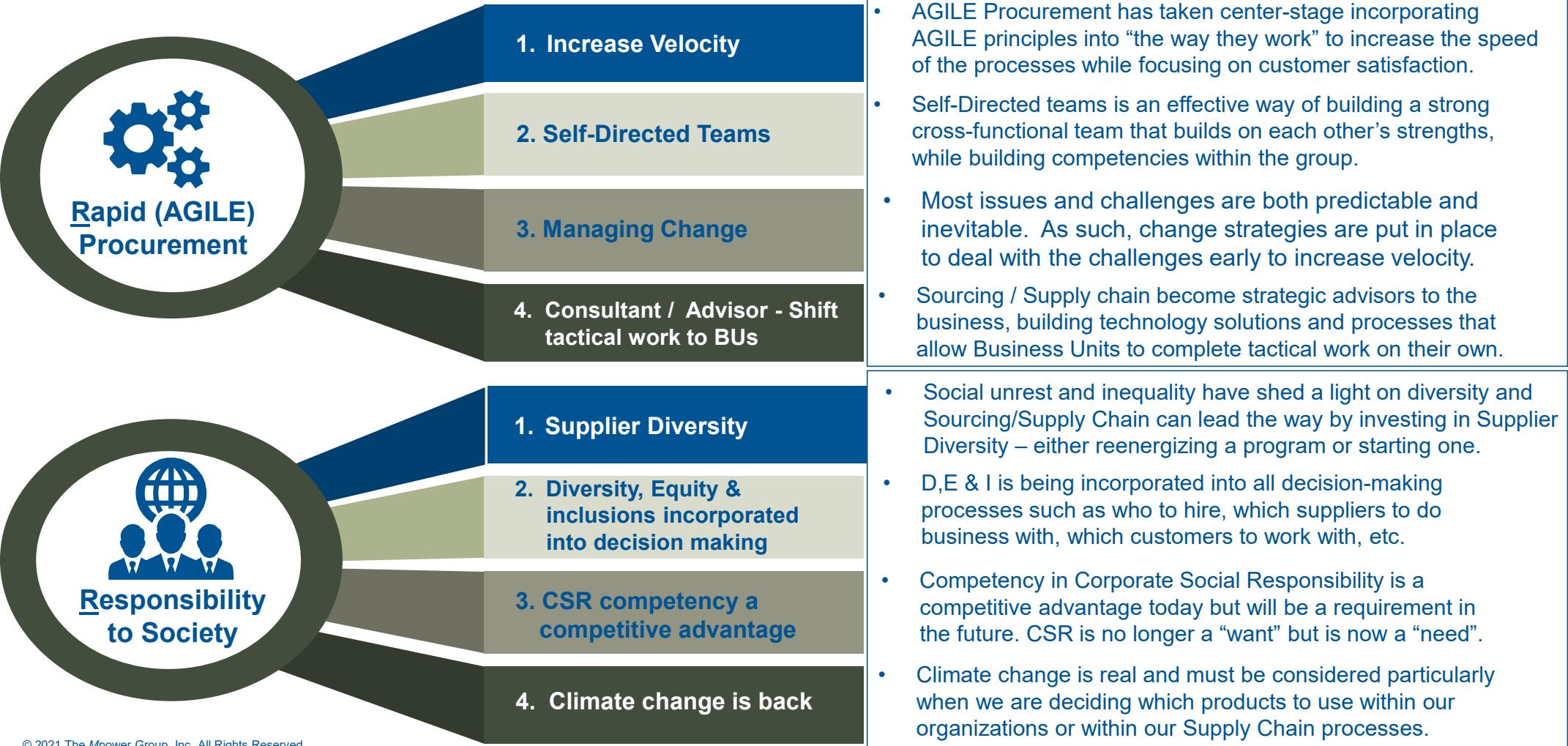
- Significantly higher acknowledgement post COVID – Carpe Diem!!
- Major gaps identified by COVID – Opportunity to expand scope of “portfolio” in scope for risk management
- Analysis without action is negative value – Ensure that leaders are held accountable to take pro-active action – not just react
- Historic changes due to COVID – can be turned into a competitive advantage by understanding and leveraging them

- Absolute necessity-especially post COVID-Was critical during pandemic-suppliers will be evaluated on this in a big way
- Many sourcing organizations created significant competitive advantage because of their speed to recovery-this will a requirement going forward, not an option
- Presents opportunity to extract and import innovation from suppliers-getting stakeholders to be receptive will need to be addressed
- Using pandemic as the vehicle to increasing visibility and interaction with customers must be a goal leading to impact on revenue

Rethinking Globalization & Redefining Value



Rapid (AGILE) Procurement & Responsibility to Society



Contact Us



[+630.268.8963](tel:+6302688963)



annek@thempowergroup.com



www.thempowergroup.com



Blog.thempowergroup.com



[@TheMpowerGroup](https://twitter.com/TheMpowerGroup)



[company/the-mpower-group-inc.](https://www.linkedin.com/company/the-mpower-group-inc/)