

Gilliam Communications, Inc, which owns WLOK Radio, has completed a very successful 2018, and we are excited about our path forward. To aid us in our growth journey, we are looking to hire a very high-level management person. The position we are filling involves overseeing a group of people who are developing income for the company in various ways. The company is involved in three operations: an AM/FM radio station, WLOK Radio; a black film festival which is in its fourth year, the WLOK Black Film Festival; and an annual outdoor concert, which is in its 45th year, the WLOK Stone Soul Picnic. The latter two operations are undertaken by an associated non-profit, Gilliam Foundation. The person filling this management role could have the opportunity in a two to four-year time frame to become the chief executive officer overseeing all of these operations

Key attributes we are looking for in this position are as follows:

1. Has successfully supervised a team
2. Has successfully trained others
3. Street fighter type from a sales perspective.
4. Familiarity with radio and radio ratings
5. Trainable
6. Shows good executive potential (we do aptitude testing on this)
7. Has excellent communication skills (we do testing on this)
8. Well organized
9. Understanding of finance and budget management.

These attributes are not necessarily in order of priority, and we realize that no one person will necessarily have all attributes. However, this is the ideal skill set we are seeking.

The compensation package for this position would have competitive salary and benefits, potential ownership opportunities, and relocation assistance for someone outside the Memphis area.

Please contact me to discuss.

Sincerely

**Art Gilliam
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