

15 KC-area companies make Inc.'s 250 fastest-growing Midwest businesses, including 7 of top 50



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Inc. magazine revealed its "[Inc. 5000 Regionals: Midwest 2021](#)" list Tuesday, and 15 Kansas City-area businesses made the cut.

Kansas City-based custom software development company Artisan Technology Group LLC, which ranked No. 3 on the [Kansas City Business Journal's Fast 50 List](#), took the No. 2 spot in the region with a two-year revenue growth rate of 1,699%.

According to *Inc.*'s ranking, which looked at revenue growth from 2017 to 2019, two other local businesses posted revenue growth rates in excess of 500%.

Kansas City-based Conexon, which works with rural electric cooperatives to analyze, design, construct and operate fiber-to-the-home networks, scored the No. 15 spot in the Midwest with a 644% growth rate. Overland Park-based digital agency Seismic Digital followed behind at No. 16 with a 513% growth rate. The companies also ranked sixth and seventh, respectively, on KCBJ's [Fastest-Growing Companies List](#).

Of the metro's top three companies, only Conexon ranked on the Inc. 5000, which is based on a three-year revenue growth rate. The magazine's more well-known ranking put Conexon at 325th in the nation — the area's third-highest representative on [last year's Inc. 5000](#).

"We are honored to represent Kansas City and have the cumulative efforts of our associates recognized among such great companies in the Midwest Region," Artisan Technology Group CEO [Mike Zimmerman](#) said in a Tuesday release. "Our associate's knowledge, passion, and commitment to innovate with our clients are key to building our momentum in the market. We have differentiated ourselves by our approach and having extraordinary people that are committed to our core values."

The other local companies making the list are:

- No. 37: Tallgrass Freight Co. (Shawnee) – 291% two-year revenue growth rate
- No. 44: Lever1 (Kansas City) — 267%
- No. 48: Emerson Enterprises Unlimited (Olathe) – 258%
- No. 49: Dynamic Logistix (Overland Park) — 255%
- No. 65: Apollo Insurance Group (Lee's Summit) — 213%
- No. 117: Flight Schedule Pro (Overland Park) — 122%
- No. 127: Lotpop Inc. (Olathe) — 106%
- No. 138: Amply Media (Kansas City) — 98%
- No. 143: Rank Fuse Digital Marketing (Overland Park) — 95%
- No. 193: Nextaff (Overland Park) — 70%
- No. 198: OCCU-TEC (North Kansas City) — 68%
- No. 204: Alight Analytics (Kansas City) — 65%

Just four of the 15 companies on the the magazine's new ranking did not appear on the KCBJ's Fast 50 last year.

Inc. evaluated companies across 12 states, and those making the list generated an average growth rate of 199%. They employ more than 43,000 people and had a \$11 billion economic impact in the Midwest, which is defined as Kansas, Missouri, Illinois, Indiana, Iowa, Michigan, Minnesota, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin.

The Kansas City-area companies had a total 2019 revenue of \$424 million.

The minimum required revenue for 2017 was \$100,000. The minimum for 2019 was \$1 million.