

Development Manager Job Posting

About Agape Child & Family Services

Agape is a faith-based non-profit organization dedicated to fighting poverty in the Memphis community.

About the Position

The Development Manager is responsible for developing and implementing key strategies outlined in Agape's Annual Development Plan and calendar to reach or exceed Agape's philanthropic goals. This role requires a strategic thinker and self-motivation to plan and facilitate all projects with sharp attention to execution and detail. The Development Manager will be responsible for maintaining timely and consistent contact with donors and potential donors to establish, sustain, and enhance positive relationships leading to ongoing gifts. If you are passionate about fighting poverty and walking alongside children and families in the community and have a track record of serving whole-family programs and services, we encourage you to apply for this exciting opportunity to make a difference in the lives of individuals and families in the Memphis community.

Basic Qualifications:

- Bachelor's Degree from an accredited college or university, or equivalent combination of education, training, and experience (at least 4 years of work experience in lieu of a degree)
- 7 years of relevant experience in fundraising and development experience
- Proficient in Microsoft Office Suite and Adobe Acrobat. Preferred knowledge and experience with Raiser's Edge (fundraising software)
- Must have a current driver's license, and auto insurance with acceptable levels of coverage.
- The ability to work a flexible schedule to include evenings and weekends as needed.

Preferred Skills/Experience:

- Professional and resourceful

Benefits & Perks

We offer several benefits and perks to support our employees' overall well-being, including generous paid time off, 13 paid holidays, medical, dental, and vision plans, a 403b plan with a company match, EAP, paid parental leave, and educational assistance.

DEI Vision Statement

Agape will be an exemplar of what it means to be a diverse, equitable and inclusive nonprofit that is faith-based, Christ-centered and grounded in anti-discriminatory and anti-racist principles. We will be a workplace that: 1) actively pursues equity and justice for our team members and the community we serve in our work; 2) embraces and promotes Christ-centered, anti-discriminatory and anti-racist systems, policies, practices & mindsets in all we do; and 3) embodies joy as we hold ourselves accountable to meeting one another where we are as we take this journey together.

Join the Team:

To apply, visit our website here <https://agapemeanslove.org/career-opportunities/>. Come join the MOVEMENT!

Starting Salary Range:

\$50,000 - \$55,000. **Salary is commensurate with education and experience.*

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