

The FIRST and ONLY negotiation certification recognized by the National Association of REALTORS®.

RENE
Real Estate
NEGOTIATION EXPERT

achieve more with your RENE

Real Estate Negotiation Expert Certification

July 14-15, 2022 via Zoom
9:00 a.m. to 4:00 p.m.
check-in at 8:45 a.m.

12 CE Elective Credits

Instructor: Tamara Suminski

REALTOR® Broker, ABR, AHWD, CRB, CRS, ePro, C2EX, GRI, PSA,
RENE, SRES, SRS

Early Bird* - \$229 / REALTOR®
*Must Register by 6/19/2022**

Regular - \$269 / REALTOR®
\$499 / Non-Member

Register at

HawaiiIslandREALTORS.org/RENE



CE Provided by Hawai'i Island REALTORS®

WHAT TO EXPECT

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media



Visit REBINstitute.com for a full course description and to learn how to earn the RENE certification!