

The FIRST and ONLY negotiation certification recognized by the National Association of REALTORS®.



# achieve more with your RENE

## Real Estate Negotiation Expert Certification

**July 14-15, 2022 via Zoom  
9:00 a.m. to 4:00 p.m.**  
*check-in at 8:45 a.m.*

**12 CE Elective Credits**

### **Instructor: Tamara Suminski**

REALTOR® Broker, ABR, AHWD, CRB, CRS, ePro, C2EX, GRI, PSA, RENE, SRES, SRS

**Early Bird\* - \$229 / REALTOR®**  
Must Register by 6/19/2022\*

**Regular - \$269 / REALTOR®**  
\$499 / Non-Member

**Register at**

[HawaiislandREALTORS.org/RENE](http://HawaiislandREALTORS.org/RENE)



*CE Provided by Hawaii Island REALTORS®*

## **WHAT TO EXPECT**

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

**Bonus!** ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media